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Attorneys for Plaintiffs

**IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF NEW JERSEY
NEWARK DIVISION**

RENETTA VICKS, on behalf of herself and
others similarly situated,

Plaintiff,

And

KARI PROSKIN, on behalf of herself and
others similarly situated,

Plaintiff,

v.

UNILEVER UNITED STATES, INC.,
a Delaware and New Jersey
corporation,
Defendant.

: CASE NO. _____

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COMPLAINT -- CLASS ACTION

DEMAND FOR A JURY TRIAL

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NATURE OF ACTION

1. This class action seeks to hold Defendant Unilever United States, Inc. accountable for falsely labeling and marketing its Vaseline brand Baby Healing Jelly (the “Product”) as “hypoallergenic.”¹

2. Allergic contact dermatitis is the fifth most prevalent skin disease in the U.S., exceeding \$1.5 billion in direct annual medical costs. Between 1996 and 2016, the prevalence of dermatitis caused by personal care products increased by almost 300%. As much as 70% of the U.S. population is allergic to at least one personal care product ingredient. According to the CDC, 8.8 million children (12% of U.S. children) reported skin allergies in 2012, with 14.2% of children ages 0-4 affected.

3. Identifying allergens can be difficult because reactions are attenuated in both space and time. Some reactions manifest a week after exposure, and the immune system can sometimes “remember” the initial exposure, causing reactions to appear later on the originally exposed body part even when a different product is applied elsewhere.

4. Consequently, consumers with sensitive skin and skin conditions increasingly seek out and rely on terms like “hypoallergenic” when making purchasing decisions about skin care and hygiene products. Those without allergies seek hypoallergenic products to avoid developing sensitivities; those with allergies seek hypoallergenic products to avoid inflammatory responses from unidentified allergens.

¹ The Product is sometimes marketed as Vaseline brand Hypoallergenic Newborn Baby Oil Diaper Rash Cream, Healing Petroleum Jelly, Vaseline Healing Jelly, Petroleum Jelly for Diaper Rash, Moisturizer for Baby, and Hypoallergenic Skin Protectant on various third party retailers. However, these products all bear the same packaging and labeling, and are one and the same.

5. This case involves Defendant's widespread, deceptive use of the term "hypoallergenic" on the Product's labels and marketing materials. The Product's front label prominently represents to consumers that the Product is "Hypoallergenic." On Defendant's website and the websites of other retailers that sell the Product, Defendant also claims the Product is "gentle on skin," "a gentle and pure skin care moisturizer that helps treat and prevent chafed skin from diaper rash," "a trusted skin care product that adds a soothing and protective barrier to help relieve baby's discomfort," and "gentle enough to treat dry skin on baby's face and body."²

6. However, these representations are false. The truth is the Product is not hypoallergenic because it contains fragrance chemicals in amounts that can reasonably be expected to induce an allergic response in a significant number of the Product's intended users (*i.e.*, individuals with sensitive skin, or with children who have sensitive skin). Indeed, fragrance is one of the most common allergens and skin irritants, and a leading cause of allergic contact dermatitis according to the American Academy of Dermatology ("AAD"). The AAD estimates about 2.5 million Americans have fragrance allergies.

7. As a result of the Product's ingredients, the Product is also just as likely and, for some products, *more* likely to cause an allergic reaction in its intended users than similar, competing products which do not claim to be hypoallergenic. An example is Defendant's own Vaseline brand Original Healing Jelly, which contains neither fragrance chemicals nor a label representation that the product is "Hypoallergenic." Indeed, the only difference between the Product and Vaseline's Original Healing Jelly is Defendant's inclusion of fragrance chemicals and hypoallergenic claims.

² See, *e.g.*, Exhibit A.

8. The Product is also far more likely to cause an allergic reaction in its intended users than similar, competing products which claim to be hypoallergenic on their labels and, in fact, are hypoallergenic when compared to the Product. An example is Walmart’s Equate Baby Petroleum Jelly, which has a “Hypoallergenic” claim on its front label, is designed for use on babies, is comprised of 100% White Petrolatum, and contains zero fragrance chemicals or other skin sensitizers. Another example is Target’s Up & Up Petroleum Jelly, which also claims to be “Hypoallergenic” on its front label and contains no fragrance chemicals or other skin sensitizers.

9. By deceiving consumers about the nature, quality, and/or ingredients of its Product, Defendant takes away market share from competing products and has increased its own sales and profits. Consumers lack the ability to test or independently ascertain the potential for allergic contact dermatitis at the point of sale. Reasonable consumers must and do rely on Defendant and its competitors to honestly report the nature of their products and ingredients.

10. Plaintiffs bring this action individually and on behalf of similarly situated consumers who purchased the Product that was falsely and misleadingly labeled and marketed as “hypoallergenic.” Plaintiffs seek to represent a putative nationwide class, New York and Massachusetts subclasses, and multi-state classes seeking damages, interest thereon, reasonable attorney fees and costs, restitution, equitable relief, and disgorgement of all benefits Defendant has enjoyed from its unlawful and deceptive business practices, as detailed herein. Plaintiffs make these allegations based on their personal knowledge as to themselves and their own acts and observations and, otherwise, on information and belief based on investigation of counsel.

PARTIES

11. Plaintiff Renetta Vicks is domiciled in Rochester, New York, and has been domiciled in New York during all relevant times to this Complaint. Plaintiff Vicks purchased the

Product from the Walmart on 1490 Hudson Avenue in Rochester, New York in the summer of 2025. Plaintiff Vicks purchased the Product to help treat her son's eczema. However, the Product failed to relieve symptoms of eczema and, in fact, prolonged the duration of the skin condition and exacerbated his symptoms by causing his skin to turn red and break out. At the time, Plaintiff Vicks used only one product at a time for her son's eczema and believes there was no other product except for the Product that could have caused the breakout in her son's skin. Plaintiff Vicks disposed of the Product shortly thereafter.

12. In deciding to make this purchase, Plaintiff Vicks saw, relied upon, and reasonably believed the label representation that the Product was "hypoallergenic." This representation was a significant reason for her purchase.

13. Plaintiff Vicks would not have purchased the Product at all, or would not have purchased the Product on the same terms or for the same price, had she known: (a) that the Product was not hypoallergenic as advertised; (b) that the Product contained skin sensitizers or allergens in sufficient quantities to cause skin irritation or corrosion or contact dermatitis in its intended users; or (c) that the Product contained fragrance chemicals in amounts that can reasonably be expected to induce an allergic response in a significant number of the Product's intended users.

14. Plaintiff Kari Proskin is domiciled in Pittsfield, Massachusetts, and has been domiciled in Massachusetts during all relevant times to this Complaint. From approximately winter 2023 through spring 2025, Plaintiff Proskin purchased the Product from Walmart on 555 Hubbard Avenue in Pittsfield, Massachusetts and Target on 655 Cheshire Road in Lanesborough, Massachusetts. Plaintiff Proskin estimates she purchased the Product approximately three or four times, with the earliest purchase in or around November 2023 and the most recent purchase in or around March 2025. Plaintiff Proskin purchased the Product to use on her dry, sensitive skin,

especially on her feet. Plaintiff Proskin's use of the Product ultimately caused her feet to turn red, peel, and bleed, resulting in pain during activities such as walking. Plaintiff Proskin did not use another skin care product on her feet at the time she was using the Product. Once she ceased using the Product, the condition of her feet improved.

15. In deciding to make this purchase, Plaintiff Proskin saw, relied upon, and reasonably believed the label representation that the Product was "hypoallergenic." This representation was a significant reason for her purchase.

16. Plaintiff Proskin would not have purchased the Product at all, or would not have purchased the Product on the same terms or for the same price, had she known: (a) that the Product was not hypoallergenic as advertised; (b) that the Product contained skin sensitizers or allergens in sufficient quantities to cause skin irritation or corrosion or contact dermatitis in its intended users; or (c) that the Product contained fragrance chemicals in amounts that can reasonably be expected to induce an allergic response in a significant number of the Product's intended users.

17. Defendant Unilever United States, Inc. is a Delaware corporation with its principal place of business in Hoboken, New Jersey. Defendant manufactures, advertises, distributes, and sells the Product under its brand Vaseline, both online at sites like www.walmart.com, www.amazon.com, www.target.com, and www.meijer.com, and at myriad brick-and-mortar retailers and supermarkets throughout the United States. The Product includes the Vaseline logo and name, and is sold in 13 oz and 1.75 oz tubs, 2.89 oz tubes, and possibly other sizes and configurations. Defendant is responsible for the labeling of the Product and its formulation, as well as all marketing materials and language that accompanies the Product on sites where the Product is available for sale.

JURISDICTION AND VENUE

18. This Court has subject matter jurisdiction pursuant to 28 U.S.C. § 1332(d)(2)(A) because this case is a class action where the aggregate claims of all members of the proposed class are in excess of \$5,000,000.00, exclusive of interest and costs, and at least one member of the proposed class is a citizen of a state different from Defendant.

19. This Court has personal jurisdiction over Defendant because Defendant is a corporation with its principal place of business and headquarters located at 111 River Street, Hoboken, New Jersey 07030, within the District of New Jersey. Defendant regularly conducts business within this judicial district, maintains offices and operations within this district, and has sufficient minimum contacts with this district such that the exercise of jurisdiction over Defendant is proper. A substantial portion of the events giving rise to the claims alleged herein occurred in New Jersey.

20. Venue is proper in this district pursuant to 28 U.S.C. § 1391 because Defendant resides in this District, a substantial part of the events, omissions, and acts giving rise to the claims herein occurred in this District, and Defendant engages in continuous and systematic business activities within this District.

FACTUAL ALLEGATIONS

A. The Hypoallergenic Product Market

21. According to the Centers for Disease Control and Prevention (“CDC”), 8.8 million children (12% of U.S. children) reported skin allergies in 2012. Skin allergies are even more prevalent among young children; CDC reports that 14.2% of children between the ages of 0 and 4 suffered a skin allergy in 2012.

22. These numbers are likely to underreport the prevalence of allergic contact dermatitis. Recent studies show that somewhere between 14-70% of children suffer from skin allergies, based on positive patch skin tests.

23. Skin allergies are similarly prevalent among adults.

24. A significant portion of the U.S. population has allergies that are triggered by skin care products. Allergic contact dermatitis is the fifth most prevalent skin disease in the U.S.³ Personal care products such as soaps, lotions, and fragrances frequently contain ingredients that may cause allergic contact dermatitis. The prevalence of dermatitis related to personal care products increased by almost 300% between 1996 and 2016.

25. Over the last decade, retail chains have become the most prolific manufacturers, marketers, and distributors of so-called “natural,” “clean,” and “hypoallergenic” personal care products, accounting for just over 40% of world-wide revenue in 2019. However, the U.S. Food and Drug Administration (“FDA”) has not defined or regulated the terms “natural,” “clean,” or “hypoallergenic,” resulting in sellers and manufacturers freely advertising with these terms to imply safety and health benefits to unsuspecting consumers.

26. Given the increased prevalence of allergic contact dermatitis and other skin conditions, there is no question consumers increasingly seek the presence of such terms on product labels when shopping for themselves and their children. Those who do not already suffer from skin allergies seek hypoallergenic products to avoid developing skin allergies. Those who do suffer

³ Young PA, Gui H, Bae GH. Prevalence of Contact Allergens in Natural Skin Care Products From US Commercial Retailers. *JAMA Dermatol.* 2022;158(11):1323–1325. doi:10.1001/jamadermatol.2022.3180, <https://jamanetwork.com/journals/jamadermatology/fullarticle/2795927>

from skin allergies, or have children who suffer from skin allergies, seek hypoallergenic products to avoid unknown and/or hidden allergens that will exacerbate or prolong their conditions.

27. Vulnerable consumers, such as parents of children with skin sensitivities and individuals with histories of allergic reactions, are thus subject to exploitation by manufacturers of these products.

28. The Product is frequently purchased by consumers whose newborn and young children suffer from eczema and diaper rash.

29. Consumers are willing to pay more for products labeled “hypoallergenic.” In reality, so-called “hypoallergenic” products may contain the same potential allergens as their standard counterparts, or may simply have replaced common allergens with less-studied ingredients that pose their own risks.

30. When skin is exposed to a sufficient amount of a chemical allergen, the skin is “sensitized.” Upon re-exposure to the allergen, the skin initiates an inflammatory cascade, causing skin changes associated with allergic contact dermatitis. These include redness, oedema (fluid retention), scaling, fissures (cracking), vesicles (fluid-filled sacs), bullae (bubble-like cavity), and eventually oozing.

31. Contact sensitization and related skin allergies can severely affect a person’s quality of life, depending on the severity and the site of skin sensitization. People suffering from noticeable skin allergies will try to hide the symptoms under clothing if possible, and if not, will avoid public spaces entirely. In either case, the skin allergies can dramatically affect a person’s confidence and engagement in life.

32. It is difficult to identify the substance causing an allergic response. Allergic contact dermatitis develops several days after exposure to a skin allergen. Some substances do not cause symptoms until a week after exposure.

33. Once an individual is sensitized to an allergen, future contact with the allergen can trigger a response in the original site of sensitization. For example, if someone had an allergic response to a product used on the face, and later used a different product containing the same allergen on the legs, the allergic response could occur on the face, even if the face was never exposed to the second product.

34. When a consumer cannot identify the material to which they are allergic, allergic contact dermatitis will persist, and, it is believed, will take longer to resolve even after the cause is identified.

35. Thus, consumers actively seek out hypoallergenic and purported sensitive skin products—to avoid a skin allergy from occurring at all and/or to prevent a known skin allergy from repeating the inflammatory cascade.

B. Defendant's Marketing Claims

36. Defendant manufactures, markets, and sells the Product both online and at brick-and-mortar locations of various retailers throughout the U.S.

37. Defendant bases the Product's marketing scheme on appealing to consumers seeking hypoallergenic skin products. The Products' various front labels prominently represent to consumers that the Product is purportedly "Hypoallergenic," alongside claims of being "Pediatrician Recommended," "3X Purified," and "Purity Guaranteed":





38. On websites where the Product is sold, Defendant reinforces these claims, describing the Product as “gentle on skin,” “a gentle and pure skin care moisturizer that helps treat

and prevent chafed skin from diaper rash,” “a trusted skin care product that adds a soothing and protective barrier to help relieve baby’s discomfort,” and “gentle enough to treat dry skin on baby’s face and body.” *See, e.g.*, Exhibit A.

39. On the Product’s back label, hidden in small print on the lower right side of the panel that reasonable consumers are not likely to notice, Defendant lists fragrance as an inactive ingredient. Plaintiff has added the red arrow for reference below:



C. Definitions of Hypoallergenic

40. Merriam-Webster defines “hypoallergenic” as “having little likelihood of causing an allergic reaction,” while Dictionary.com defines the term as “designed to reduce or minimize the possibility of an allergic response”

41. Thus, the term “hypoallergenic” on the Product’s label communicates to reasonable consumers that the Product is less likely to cause an allergic reaction in its intended users than similar, competing products which do not claim to be hypoallergenic.

42. Separately, the term “hypoallergenic” on the Product’s label also communicates to reasonable consumers that the Product is not a skin sensitizer and does not contain skin sensitizers in amounts that can cause skin irritation, corrosion, or contact dermatitis in the Product’s intended users.

43. The scientific definition of a skin sensitizer is a substance capable of initiating an immune response in the skin, causing localized or systemic inflammation upon repeated or subsequent exposure.

44. Under the U.S. Occupational Safety and Health Administration’s (OSHA) Hazard Communication Standard and the United Nations Globally Harmonized System of Classification and Labelling of Chemicals (GHS), a skin sensitizer is defined as a chemical that will lead to an allergic response following skin contact. OSHA classifies a chemical as a skin sensitizer if there is evidence in humans that the substance can lead to sensitization by skin contact in a substantial number of persons, or if there are positive results from an appropriate animal test.

45. If a skin sensitizer makes up 0.1% or more of a product, or if the product contains a sensitizer that may elicit an allergic response at concentrations smaller than 0.1% in individuals

who are already sensitized to the chemical, the *entire* product mixture is classified as a skin sensitizer.

46. A product that is a skin sensitizer is not hypoallergenic and is not suitable for sensitive skin. Once skin is sensitized, even a *minute* amount of the chemical allergen is enough to cause a full-blown allergic response. Thus, reasonable consumers seeking hypoallergenic products expect that such products do not contain *any* substances which are skin sensitizers according to the above scientific and regulatory definition.

D. Product Ingredients Contradicting “Hypoallergenic” Claims

47. Defendant’s Product contains substances classified by reputable authorities as skin sensitizers.

48. Specifically, the Product contains fragrance chemicals. Fragrance is one of the most common allergens and skin irritants, and a leading cause of allergic contact dermatitis according to the AAD. Indeed, the AAD estimates about 2.5 *million* Americans have fragrance allergies.

49. The Product contains fragrance in an amount that can be reasonably expected to induce an allergic response in a significant number of people, and especially so in the intended customer base.

50. The risk of contact dermatitis from fragrance chemicals increases for those with compromised skin barriers. For individuals with sensitive skin or conditions like eczema, rosacea, or psoriasis, the use of fragranced products can be particularly problematic, exacerbating these conditions over time.

51. Even when there is no visible redness or rashes after using a product with fragrance chemicals, there may be inflammation at the cellular level and long-term consequences if use is prolonged. With repeated exposure over time, even individuals who initially tolerate fragranced products may develop allergies or sensitivities, sometimes leading to chronic skin issues.

52. The role of fragrance in skin care products is limited to aesthetic appeal and masking the natural scent of active ingredients. In other words, fragrance chemicals serve no essential purpose and do not contribute to the efficacy of skin care products in treating or alleviating skin issues.

53. Because even a *minute* amount of a chemical allergen is enough to cause a full-blown allergic response, Defendant knows that consumers rely upon it to not only test the final product formulation for basic safety, but to select only those ingredients that are known to be safe, and to avoid ingredients that are known, common allergens.

54. Consumer reviews confirm consumers' surprise and disappointment that the Product Defendant markets as "hypoallergenic" and for babies' skin would have such a high concentration of fragrance chemicals, and would so routinely cause allergic reactions:



Jordan Nichols

★★★★★ **Fragrance present! Smell is strong.**

Reviewed in the United States on August 31, 2021

Size: 13 Ounce (Pack of 4) | Style: Baby | **Verified Purchase**

My kid has very sensitive skin. We always looks for hypoallergenic products and Vaseline is usually a great choice. I noticed this specific one while browsing ointment options and noticed it was for babies and is hypoallergenic. I didn't do much more investigation, but ordered it since the price point was so low and it was made for sensitive skin in mind. When we received it we immediately opened it to apply to our kid, but the smell took us aback. It is STRONG for being only 0.04% of the formula. It smells like baby powder. After applying, our kid broke out in a full body rash. She didn't sleep well that night.



Amanda

★★★★★ **If you have Eczema beware!**

Reviewed in the United States on February 23, 2023

Size: 13 Ounce (Pack of 4) | Style: Baby | **Verified Purchase**

I bought this for my son who has horrible eczema because the doctor told me to use Vaseline. I also have eczema on my hands. I don't know how this can possibly be marketed as hypoallergenic when it has a hidden fragrance! Fragrance is horrible for people with skin issues and this made my hands go beat red, crack and start bleeding. I had to wash them vigorously after touching this. My son also had a reaction and had to be wiped down afterwards. Do not use this if you have skin issues.



russelle catapusan

★★★★★ **Not good for baby**

Reviewed in the United States on May 11, 2023

Size: 13 Ounce (Pack of 4) | Style: Baby | **Verified Purchase**

Do not buy if your baby has sensitive skin. My baby had an allergic **reaction** first time trying baby Vaseline. She has blisters like rashes all over her body where I applied the Vaseline.



Ellie

★★★★★ **Not good for baby with sensitive skin**

Reviewed in the United States on January 17, 2025

Verified Purchase

It says this product is **hypoallergenic**, but I would stick to 100% and using their blue label. This product has perfume in it and made my daughter break out. May work for some babies, but if your baby has sensitive skin be aware.!

Read Label



SGJ

★★★★★ **should say "scented" in the product title**

Reviewed in the United States on January 4, 2020

Size: 13 Ounce (Pack of 4) | Style: Baby | **Verified Purchase**

I wish I had read the fine print of the description. Neither the title of the product nor the label on the jar mention the fact that it is scented (except for the ingredients list on the back, which lists "fragrance"). I would not have purchased if I had known — not worth the risk for sensitive skin, and not what I expected from a **"hypoallergenic"** product.



Brian

★★★★★ **Has fragrance, not hypoallergenic**

Reviewed in the United States on March 9, 2021

Size: 13 Ounce (Pack of 4) | Style: Baby | **Verified Purchase**

I should have read this more closely, but this product has fragrance, which is a known irritant. Definitely not ideal for a baby's skin.



Chris B

★★★★★ **Scented!**

Reviewed in the United States on August 13, 2020

Size: 13 Ounce (Pack of 4) | Style: Baby | **Verified Purchase**

I gave this product 2 stars. Says **hypoallergenic** but also has fragrance. Unfortunately i didnt know it was scented till we put in on my newborns diaper and he got a rash.



Neil

★★★★★ **Deceitful Label: NOT Hypoallergenic!!!**

Reviewed in the United States on July 18, 2021

Size: 13 Ounce (Pack of 4) | Style: Baby | **Verified Purchase**

I bought this because it is labelled **"hypoallergenic."** The stuff contains "fragrance" as an ingredient. By definition, it's not **hypoallergenic**. I should add the fragrance smells horrible, like what's used in restroom disinfectant. Don't buy.



Tiffany Smith

**Not hypoallergenic!**

Reviewed in the United States on October 24, 2021

Size: 13 Ounce (Pack of 4) | Style: Baby | **Verified Purchase**

Just another misleading product... my daughter has severe eczema and Vaseline helps her. But this "baby" formula is just Vaseline with a fragrance which defeats the "hypoallergenic" sales pitch.



Josie

**Warning! Contains fragrance!**

Reviewed in the United States on November 24, 2021

Size: 13 Ounce (Pack of 4) | Style: Baby

This item looks like it's just regular vaseline, but if you read the fine print you can see that it contains fragrance. It takes a special kind of stupid to think it's a good idea to add fragrance to a product meant for baby's sensitive skin. I'm still seething about it, I feel like my baby was assaulted by this product, I can't believe they don't have "scented" written anywhere on the front. And it says **hypoallergenic** on the front, how is that possible when it has the added fragrance?!

Jan 10, 2021

**Verified Purchase** ⓘ

Shylah

Item details

Size: 13 oz

Don't use on your babies!!!

Horrible. I used this on my babies (1 yr old and 8mos) thinking it's safe since it's for babies. Their skin are very sensitive. This broke them out badly. Please don't use this on your babies!!!

Sep 15, 2023

**Verified Purchase** ⓘ

Balkees

Item details

Size: 13 oz

skin rash

my baby got skin irritated from it

Helpful? (0) (0) | [Report](#)

May 3, 2025



Marziye

It has perfume

My baby boy got rashes for 2 months until we recognized they are coming from this product which is scented. Such a rubbish!

Nov 24, 2015



Abcd

Bad reaction to fragrance

My daughter had no rash, put baby Vaseline on her and she broke out with a nasty diaper rash. Dermatologist tested my butt. The "fragrance" obviously has reactant components.

55. These are but a sample of countless similar consumer reviews. The first nine reviews reproduced above are from Amazon where Defendant sells the Product through "the Vaseline store." In other words, Defendant itself is the retailer selling the Product on Amazon's platform and, therefore, Defendant has been aware of these and similar consumer reviews.

Defendant also monitors and is aware of consumer reviews of its products for purchases made on major third-party retailer sites like www.walmart.com, such as the last four reviews reproduced above.

56. To be clear, fragrance chemicals are permitted in body care products. But Defendant did not simply claim that the Product is lawful to manufacture and sell. Defendant falsely and misleadingly claimed the Product and its ingredients are “hypoallergenic” when they are not.

57. Accordingly, Defendant’s inclusion of fragrance chemicals in the Product as alleged herein directly contradicts the hypoallergenic claim.

58. In fact, the Product is *more* likely to cause an allergic reaction in consumers with sensitive skin than Defendant’s own Vaseline brand Original Healing Jelly, for example, which contains neither fragrance chemicals nor a “hypoallergenic” representation on its label and packaging:





59. The Product is also far more likely to cause an allergic reaction in its intended users than similar, competing products which claim to be hypoallergenic on their labels and, in fact, are hypoallergenic. An example is Walmart's Equate Baby Petroleum Jelly, which has a "Hypoallergenic" claim on its front label, is designed for use on babies, is comprised of 100% White Petrolatum, and contains zero fragrance chemicals or other skin sensitizers:



<i>Drug Facts</i>	
<i>Active ingredient</i>	<i>Purpose</i>
White Petrolatum USP (100%)	Skin Protectant

60. Another example is Target’s Up & Up Petroleum Jelly, which also claims to be “Hypoallergenic” on its front label and contains no fragrance chemicals or other skin sensitizers:





E. Consumer Deception

61. Defendant's conduct alleged herein deceived and continues to deceive the public into believing the Product is hypoallergenic, as labeled.

62. These representations were and continue to be false, as explained *supra*.

63. Consumers would not know the true nature of the Product by looking at the front labels of the Product. There is nothing on the front label (like an asterisk) disclaiming or modifying the "hypoallergenic" representation. The "hypoallergenic" representation is not ambiguous or vague to reasonable consumers such that they would reasonably think or be expected to investigate the representation further before purchasing the Product. Further, consumers are overall less likely to look at ingredient lists on personal care products than for food, which consumers believe to have a more immediate and direct impact on their health.

64. Consumers lack the ability to test or independently ascertain the potential for allergic contact dermatitis at the point of sale. Reasonable consumers must and do rely on Defendant to honestly report the nature of the Product and its ingredients.

65. Defendant made the above false, deceptive, and misleading misrepresentations and omissions on the package of the Product.

66. Defendant repeated the above false, deceptive, and misleading misrepresentations and omissions on its online product page for the Product, and product pages at other online retailers such as Amazon, Walmart, Target, etc.

67. The misrepresentations and omissions were consistent and uniform during the last four years, and have actually been communicated to Plaintiffs and to each member of the proposed classes at every point of purchase and consumption.

68. Defendant deceptively and misleadingly conceals material facts about the Product, including:

- a. the true nature of the Product's formulation and effect;
- b. that the Product contains allergens/sensitizers/irritants;
- c. the identity and concentration of the allergens/sensitizers/irritants in the Product;
- d. that the Product is not "hypoallergenic";
- e. that the Product is not what a reasonable consumer would consider to be "hypoallergenic"; and
- f. that the Product contains chemicals that a reasonable consumer would not expect in a product labeled as "hypoallergenic."

69. Plaintiffs and the members of the proposed classes are not at fault for failing to discover Defendant's wrongs earlier and had no actual or presumptive knowledge of facts sufficient to put them on inquiry notice.

70. To this day, Defendant continues to conceal and suppress the fact that the Product is not "hypoallergenic" as promised.

71. Defendant represents elsewhere in online marketing that the Product is "gentle on skin," "a gentle and pure skin care moisturizer that helps treat and prevent chafed skin from diaper rash," "a trusted skin care product that adds a soothing and protective barrier to help relieve baby's discomfort," and "gentle enough to treat dry skin on baby's face and body." These representations further obscure the fact that the Product is not hypoallergenic.

72. Defendant holds itself out to the public as a trusted expert in the area of hypoallergenic, safe, mild, and gentle personal care products.

73. Defendant knew what representations it made regarding the Product, and Defendant knew what ingredients it added to the Product.

74. Defendant also knew sufficient facts demonstrating that its Product contains allergens/sensitizers/irritants in sufficient quantities to cause skin irritation or corrosion or contact dermatitis in its intended users, and that the Product was therefore falsely labeled.

75. For example, Defendant is aware of countless consumer complaints spanning over a decade about the Product on public fora and in retailer reviews. These consumers bemoan being misled by Defendant's "hypoallergenic" claim after learning the Product has a strong fragrance and caused allergic reactions in them and their children.

76. As Defendant knows, consumers prefer hypoallergenic products, especially those with sensitive skin or who have babies or children with sensitive skin, eczema, or other skin

conditions. As Defendant knows, consumers will pay a premium for hypoallergenic products or may choose not to purchase certain products at all unless they were truly hypoallergenic, as advertised.

77. In making the false, misleading, and deceptive representations and omissions at issue: (a) Defendant intended Plaintiffs and proposed class members to rely upon these representations and omissions in purchasing and using the Product; (b) Defendant knew and intended that consumers would purchase the Product when consumers would otherwise purchase a competing product; and (c) Defendant knew and intended that consumers would pay a premium for hypoallergenic products. Defendant's conduct furthered its private interest of increasing sales of its products and decreasing the sales of products marketed by its competitors.

78. With respect to the Product, Defendant knew one of the most important, material label representations to consumers is the statement that the Product is "hypoallergenic." Defendant made this prominent statement with knowledge that it is false and/or misleading to reasonable consumers. By deceiving consumers about the nature, quality, and/or ingredients of its Product, Defendant was and continues to take away market share from competing products and command a price premium, thereby increasing its own sales and profits.

79. For example, despite selling a nearly identical product with a "hypoallergenic" claim, Walmart and Target exclude fragrance chemicals in their Equate Baby Petroleum Jelly and Up & Up Petroleum Jelly products. These products are also sold for lower prices than the Product on a per ounce basis.

80. The average price per ounce of the Product is \$0.42 - \$1.09 depending on the size of the container, with smaller tubes often priced higher on a per ounce basis than the larger tubs, and multi-packs often priced lower on a per ounce basis than single units. Some retailers sell the

Product for as high as \$2.75 per ounce or much more. Meanwhile, the average price of Walmart's Equate product is \$0.18 - \$0.20 per ounce, and the average price of Target's Up & Up product is \$0.32 per ounce.

81. To illustrate, in November 2025 on www.walmart.com, a single 2.5 oz tube of Walmart's Equate product cost \$1.88, while a single 2.89 oz tube of Defendant's Product had a reference price of \$10.50 but was on sale for \$4.13. These differences in price remained relatively consistent historically as well. Any historical deviation in the price ratio resulted in an even wider price gap.

82. For example, at Walmart, Walmart's Equate product ranged from \$1.74 to \$1.88 per 2.5 oz tube between March 2023 and November 2025, while Defendant's Product ranged from \$4.13 to \$7.49. Over the same period, third party sellers routinely sold the Product for between \$7.00 and \$10.00 per 2.5 oz tube, and in extreme cases much higher. On www.amazon.com, for example, between March 2023 and November 2025, the same single 2.89 oz tube of Defendant's Product had an average price of \$7.57.

83. Likewise, in November 2025 on www.target.com, a single 7.5 oz tub of Target's Up & Up product cost \$2.39, while a single 13 oz tub of the Product cost \$5.79.

84. The difference in relative prices for the Product and the competing products referenced herein were consistent throughout the prior four years both online and at physical stores.

85. Defendant deceptively and misleadingly conceals other material facts about the Product, including: (a) the true nature of the Product's ingredients; (b) that the Product contains chemicals commonly known to be allergens, sensitizers, and/or irritants; (c) that the Product is not "hypoallergenic," and not what reasonable consumers would consider "hypoallergenic"; and (d)

that the Product contains chemicals that a reasonable consumer would not expect in a product labeled “hypoallergenic.”

86. To this day Defendant continues to conceal and suppress the existence, identity, nature, and concentration of fragrance chemicals in the Product.

87. Similarly, to this day, Defendant continues to conceal and suppress the fact that the Product is not “hypoallergenic” as promised.

88. When Plaintiffs and the proposed class members purchased the Product, Plaintiffs and the proposed class members saw the false, misleading, and deceptive representations detailed above, and did not receive disclosure of the facts concealed, as detailed above.

89. These misrepresentations were uniform and were communicated to Plaintiffs and the proposed class members at every point of purchase and consumption.

90. Notably, the “hypoallergenic” statement is not disclaimed or modified anywhere on the Product’s label or marketing. No asterisk or marking appears by the words “hypoallergenic” that would suggest to a reasonable consumer that they need to look elsewhere on the label to understand the true meaning. Because the “hypoallergenic” statement appears effectively as one of the main claims on the front of the label of the Product, reasonable consumers interpret it at face value.

91. Plaintiffs and the proposed class members were among the intended recipients of Defendant’s deceptive representations and omissions.

92. Plaintiffs and the proposed class members reasonably relied to their detriment on Defendant’s misleading representations and omissions.

93. Defendant's false, misleading, and deceptive misrepresentations and omissions deceived and misled Plaintiffs and the proposed class members, and continue to mislead reasonable consumers and the public.

94. Defendant's misleading affirmative statements further obscured what it failed to disclose. Thus, reliance upon Defendant's misleading and deceptive representations and omissions may be presumed.

95. Defendant made the deceptive representations and omissions with the intent to induce Plaintiffs and the proposed class members to purchase the Product. Plaintiffs' and the proposed class members' reliance upon such representations and omissions may be presumed.

96. Defendant's deceptive representations and omissions are material in that a reasonable person would attach importance to such information and would be induced to act upon such information in making purchase decisions. Thus, Plaintiffs' and the proposed class members' reliance upon such representations and omissions may be presumed as a matter of law. The materiality of those representations and omissions also establishes causation between Defendant's conduct and the injuries sustained by Plaintiffs and the proposed class members.

97. Defendant knew or should have known that reasonable consumers would consider the representations material in deciding to purchase the Product.

98. Defendant knew or should have known that the representations could plausibly deceive reasonable consumers into believing that the Product is hypoallergenic and suitable for sensitive skin and contains no known, common allergens.

99. Reasonable consumers: (a) ascribe a common meaning to words on product labels; (b) rely on product labels for their truth and accuracy; (c) are not required to conduct independent research to determine the truth of label statements; and (d) are not expected to look beyond

misleading representations on the front label of a product or in marketing materials to determine whether they are false.

100. Instead, it is the responsibility of product manufacturers to accurately label their products in a manner that is not misleading.

101. Even a perfectly true statement that is couched in a manner that is likely to mislead or deceive consumers is actionable.

102. Plaintiffs and reasonable consumers reasonably believed that the prominent front label statement that the Product is hypoallergenic was true.

103. As described herein, Defendant's front label statement is false.

104. Accordingly, there is no "common sense" interpretation of the representation that would overcome their falsity.

F. Injuries and Damages

105. As an immediate, direct, and proximate result of Defendant's false, misleading, and deceptive representations and omissions, Defendant injured Plaintiffs and the proposed class members in that they:

- a. paid a sum of money for a product that was not as represented;
- b. paid a premium price for a product that was not as represented;
- c. were deprived the benefit of the bargain because the Product they purchased was different from what Defendant warranted;
- d. were deprived the benefit of the bargain because the Product they purchased had less value than what was represented;
- e. did not receive a product that measured up to their expectations as created by Defendant;

- f. used (or caused their children to use) a substance that Plaintiffs and the proposed class members did not expect or consent to;
- g. used (or caused their children to use) a product that was not hypoallergenic;
- h. without their knowing consent, used (or caused their children to use) a substance that is likely to cause an allergic reaction and is generally harmful to their health or their children's health; and
- i. without their knowing consent, used (or caused their children to use) a substance that is itself a skin sensitizer per scientific and regulatory definitions.

106. Had Defendant not made the false, misleading, and deceptive representations and omissions, Plaintiffs and the proposed class members would not have been injured as listed above.

107. Accordingly, Plaintiffs and the proposed class members have suffered injury in fact and lost money or property as a result of Defendant's wrongful conduct.

108. As the intended, direct, and proximate result of Defendant's false, misleading, and deceptive representations and omissions, Defendant has been unjustly enriched through more sales of the Product and higher profits at the expense of Plaintiffs and the proposed class members. As a direct and proximate result of its deception, Defendant also unfairly obtained other benefits, including the higher value associated with a "hypoallergenic" product or brand and the resulting higher stock value, redirecting sales to it and away from its competitors, and increased sales of its other products.

109. Plaintiffs made a written demand for relief at least 30 days prior to filing this action via certified mail, return receipt requested, in compliance with all legal requirements. Plaintiff's notice letter was mailed on October 7, 2025.

CLASS ACTION ALLEGATIONS

110. ***Class Definition:*** Plaintiffs bring this action on behalf all people in the following classes and subclasses (collectively referred to as “Class Members”):

(a). Nationwide Class: all people in the United States who purchased the Product for personal or household use during the last four years, except for people who purchased the Product in California.

(b). New York Subclass: all people in New York who purchased the Product for personal or household use during the last four years.

(c). Massachusetts Subclass: all people in Massachusetts who purchased the Product for personal or household use during the last four years.

(d). Multi-State Warranty Class: all people who purchased the Product for personal or household use (1) in Alaska, Arkansas, Delaware, District of Columbia, Hawaii, Indiana, Kansas, Michigan, Minnesota, Montana, Nevada, New Hampshire, New Jersey, North Dakota, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Texas, Utah, Virginia, or Wyoming within the applicable statute of limitations; or (2) in Colorado or Massachusetts within the applicable statute of limitations.

111. Each of the above class definitions is a placeholder that “may be altered or amended before final judgment.” Fed. Civ. P. 23(c)(1)(C). Subject to additional information obtained through further investigation and discovery, the foregoing class definitions may be expanded or narrowed by amendment or in the motion for class certification, including through the use of multi-state subclasses to account for material differences in state law, if any.

112. Excluded from the putative classes are Defendant and any entities in which Defendant has a controlling interest, Defendant's agents and employees, the judge to whom this action is assigned, members of the judge's staff, and the judge's immediate family. Also excluded are any claims for personal injury.

113. **Numerosity.** Class Members are so numerous that their individual joinder herein is impracticable. On information and belief, each Class or Subclass includes thousands of consumers. The precise number of Class Members and their identities are unknown to the Plaintiffs at this time but may be determined through discovery. Class Members may be notified of the pendency of this action by mail and/or publication through the distribution records of Defendant, its agents, or other means.

114. **Commonality and Predominance.** Common questions of law and fact exist as to all Class Members and predominate over questions affecting only individual Class Members. Common legal and factual questions include, but are not limited to:

- a. Whether Defendant misrepresented and/or failed to disclose material facts concerning the Product;
- b. Whether the omissions and representations on the Product's label and the Product's marketing materials, or any single omission or representation, is false, misleading, and/or deceptive;
- c. Whether Defendant's conduct in advertising and selling the Product amounted to unlawful, unfair, and/or deceptive business practices;
- d. Whether Defendant breached an express and/or implied warranty created through the labeling and marketing of its Product;

- e. Whether Plaintiffs and the Class Members are entitled to equitable and/or injunctive relief;
- f. Whether Plaintiffs and the Class Members have sustained damage as a result of Defendant's unlawful conduct;
- g. The proper measure of damages sustained by Plaintiffs and the Class Members; and
- h. Whether Defendant was unjustly enriched by their unlawful practices.

115. With respect to the New York Subclass, additional questions of law and fact common to the members that predominate over questions that may affect individual members include whether Defendant violated the New York General Business Law § 349 and § 350.

116. With respect to the Massachusetts Subclass, additional questions of law and fact common to the members that predominate over questions that may affect individual members include whether Defendant violated the Massachusetts Consumer Protection Act, Mass. Gen. Laws ch. 93A, et seq.

117. **Typicality.** The claims of the Plaintiffs are typical of the claims of the Class Members in that Plaintiffs and the Class Members sustained damages as a result of Defendant's uniform wrongful conduct, as alleged above.

118. **Adequacy.** Plaintiffs will fairly and adequately protect the interests of Class Members. Plaintiffs have retained counsel that is highly experienced in complex consumer class action litigation, and Plaintiffs intend to vigorously prosecute this action on behalf of the classes. Plaintiffs have no interests that are antagonistic to those of the Class Members. Plaintiffs have no past or present financial, employment, familial, or other relationship with any of the attorneys in this case that would create a conflict of interest with the proposed Class Members.

119. ***Superiority.*** A class action is superior to all other available methods for the fair and efficient adjudication of this controversy for, inter alia, the following reasons: prosecutions of individual actions are economically impractical for Class Members; the Class Members are readily definable; prosecution as a class action avoids repetitious litigation and duplicative litigation costs, conserves judicial resources, and ensures uniformity of decisions; and prosecution as a class action permits claims to be handled in an orderly and expeditious manner.

120. Defendant has acted or failed to act on grounds generally applicable to the Class Members, thereby making appropriate final injunctive relief with respect to the Class Members as a whole.

121. Without a class action, Defendant will continue a course of action that will result in further damages to the Plaintiffs and Class Members and will likely retain the benefits of its wrongdoing.

COUNT I
Violations of New York General Business Law § 349

122. Plaintiffs incorporate and reallege each preceding paragraph as though fully set forth herein.

123. Plaintiff Vicks brings this cause of action individually and on behalf all other class members in the New York Subclass.

124. New York's General Business Law § 349 prohibits deceptive acts or practices in the conduct of any business, trade, or commerce.

125. In its sale of goods throughout the State of New York, Defendant conducts business and trade within the meaning and intendment of New York's General Business Law § 349.

126. Plaintiff and members of the New York Subclass are consumers who purchased the Product from Defendant for their personal use.

127. By the acts and conduct alleged herein, Defendant engaged in deceptive, unfair, and misleading acts and practices. Defendant intentionally concealed and omitted material facts regarding the true nature of the Product.

128. The foregoing deceptive acts and practices were directed at consumers.

129. The foregoing deceptive acts and practices are misleading in a material way because they fundamentally misrepresent the characteristics and quality of the Product to induce consumers to purchase the same.

130. By reason of this conduct, Defendant engaged in deceptive conduct in violation of New York's General Business Law.

131. Defendant's actions are the direct, foreseeable, and proximate cause of the damages Plaintiff and members of the New York Subclass have sustained from having paid for and used Defendant's Product.

132. As a result of Defendant's violations, Plaintiff and members of the New York Subclass have suffered damages and an injury in fact.

133. On behalf of herself and other members of the New York Subclass, Plaintiff seeks to recover her actual damages or fifty dollars, whichever is greater, three times actual damages, and reasonable attorney fees.

COUNT II
Violations of New York General Business Law § 350

134. Plaintiffs incorporate and reallege each preceding paragraph as though fully set forth herein.

135. Plaintiff Vicks brings this cause of action individually and on behalf all other class members in the New York Subclass.

136. New York's General Business Law § 350 prohibits false advertising in the conduct of any business, trade, or commerce.

137. Pursuant to said statute, false advertising is defined as "advertising, including labeling, of a commodity . . . if such advertising is misleading in a material respect."

138. Based on the foregoing, Defendant engaged in consumer-oriented conduct that is deceptive or misleading in a material way which constitutes false advertising in violation of New York's General Business Law § 350.

139. Defendant's false, misleading, and deceptive statements and representations of fact were and are directed toward consumers.

140. Defendant's false, misleading, and deceptive statements and representations of fact and omissions were and are likely to mislead a reasonable consumer acting reasonably under the circumstances.

141. Defendant's false, misleading, and deceptive statements and representations of fact and omissions have resulted in consumer injury or harm to the public interest.

142. As a result of Defendant's false, misleading, and deceptive statements and representations of fact, and omissions, Plaintiff and the members of the New York Subclass have suffered and continue to suffer economic injury.

143. On behalf of herself and other members of the New York Subclass, Plaintiff seeks to recover her actual damages or five hundred dollars, whichever is greater, three times actual damages, and reasonable attorney fees.

COUNT III
Violations of Massachusetts Consumer Protection Act
Mass. Gen. Laws ch. 93A, et seq.

144. Plaintiffs reallege and incorporate the above allegations by reference as if set forth fully herein.

145. Plaintiff Proskin brings this cause of action individually and on behalf all other class members in the Massachusetts Subclass against Defendant.

146. Defendant is a business engaged in the manufacture, marketing, and sale of consumer products within the Commonwealth of Massachusetts.

147. As alleged herein, Defendant's front labeling and marketing materials for the Product contain false, misleading, and deceptive representations and omissions that a reasonable consumer would rely upon in making purchasing decisions.

148. Defendant knew or should have known that these representations and omissions were false, misleading, and likely to deceive reasonable consumers.

149. Plaintiffs and putative class members purchased the Product in reliance on Defendant's representations and without knowledge of the material facts that Defendant concealed or omitted.

150. Defendant's conduct, as described above, constitutes trade or commerce within the meaning of Mass. Gen. Laws ch. 93A, § 1(b), and constitutes unfair or deceptive acts or practices within the meaning of Mass. Gen. Laws ch. 93A, § 2(a).

151. Defendant's actions were willful and knowing, or alternatively, were undertaken in reckless disregard of the rights of consumers, including Plaintiffs and putative class members.

152. As a direct and proximate result of Defendant's unfair and deceptive acts and practices, Plaintiffs and putative class members suffered an ascertainable loss of money or property, including the purchase price and/or the diminished value of the product, and would not have purchased or paid as much for the product had truthful and non-misleading information been provided.

153. Pursuant to Mass. Gen. Laws ch. 93A, §§ 9(3) and 9(4), Plaintiffs made a written demand for relief at least 30 days prior to filing this action.

154. Plaintiffs seek all available relief under this cause of action.

COUNT IV
Breach of Implied Warranty

155. Plaintiffs reallege and incorporate the above allegations by reference as if set forth fully herein.

156. Plaintiffs bring this cause of action individually and on behalf of the Nationwide Class, Multi-State Warranty Class, and the New York and Massachusetts Subclasses against Defendant.

157. Plaintiffs assert this cause of action under New Jersey law, or, in the alternative, under the laws of the states in which they made their purchases (New York and Massachusetts).

158. Defendant, as the designer, manufacturer, marketer, distributor, and/or seller of the Product, impliedly warranted that the Product was specially formulated to be “hypoallergenic” when that is not true.

159. Defendant breached its warranty implied in the contract for the sale of the Product because it could not pass without objection in the trade under the contract description, and because the Product could not be used for the specific purpose of being a healing jelly suitable for sensitized skin: the Product was not adequately contained, packaged, and labeled as per Defendant’s contract with Plaintiffs and members of the classes, and the Product does not conform to the implied affirmations of fact made on the marketing and packaging for the Product. U.C.C. §§ 2-313(2)(a), (e), (f). As a result, Plaintiffs and members of the classes did not receive the goods as impliedly warranted by Defendant to be merchantable.

160. Plaintiffs and members of the classes purchased the Product in reliance upon Defendant's skill and judgment and the implied warranties of fitness for the purpose.

161. The Product was defective when it left the exclusive control of Defendant.

162. Plaintiffs and members of the classes did not receive the goods as warranted.

163. As a direct and proximate cause of Defendant's breach of the implied warranty, Plaintiffs and members of the classes have been injured and harmed because: (a) they would not have purchased the Product on the same terms if they knew that the Product was not hypoallergenic; and (b) the Product does not have the characteristics, uses, or benefits as promised by Defendant.

164. Plaintiffs seek all available relief under this cause of action.

COUNT V
Breach of Express Warranty

165. Plaintiffs reallege and incorporate the above allegations by reference as if set forth fully herein.

166. Plaintiffs bring this cause of action individually and on behalf of the Nationwide Class, Multi-State Warranty Class, and the New York and Massachusetts Subclasses against Defendant.

167. Plaintiffs assert this cause of action under New Jersey law, or, in the alternative, under the laws of the states in which they made their purchases (New York and Massachusetts).

168. Defendant, as the designer, manufacturer, marketer, distributor, and/or seller of the products at issue, expressly warranted that the Product was "hypoallergenic" when that is not true. The warranty was part of the description of the goods and the bargain upon which the goods were offered for sale.

169. By falsely representing that the Product was “hypoallergenic” Defendant breached its express warranty.

170. Plaintiffs and members of the classes did not receive the goods as warranted.

171. As a direct and proximate cause of Defendant’s breach of the express warranty, Plaintiffs and members of the classes have been injured and harmed because: (a) they would not have purchased the Product on the same terms if they knew that the Product was not hypoallergenic; and (b) the Product does not have the characteristics, uses, or benefits as promised by Defendant.

172. Plaintiffs seek all available relief under this cause of action.

COUNT VI
Unjust Enrichment

173. Plaintiffs reallege and incorporate the above allegations by reference as if set forth fully herein.

174. Plaintiffs bring this cause of action individually and on behalf of all other Class Members (including all subclasses) against Defendant.

175. Plaintiffs assert this cause of action under New Jersey law, or, in the alternative, under the laws of the states in which they made their purchases (New York and Massachusetts).

176. To the extent required, Plaintiffs assert this cause of action in the alternative to legal claims, as permitted by Rule 8.

177. Plaintiffs and the Class Members conferred a benefit on Defendant in the form of the gross revenues Defendant derived from the money they paid to Defendant.

178. Defendant knew of the benefit conferred on it by Plaintiffs and the Class Members.

179. Defendant has been unjustly enriched in retaining the revenues derived from Plaintiffs' and the Class Members' purchases of the Product, which retention of such revenues under these circumstances is unjust and inequitable because Defendant omitted that the Product was not hypoallergenic. This caused injuries to Plaintiffs and Class Members because they would not have purchased the Product or would have paid less for it if the true facts concerning the Product had been known.

180. Defendant accepted and retained the benefit in the amount of the gross revenues derived from sales of the Product to Plaintiffs and Class Members.

181. Defendant has thereby profited by retaining the benefit under circumstances which would make it unjust for Defendant to retain the benefit.

182. Plaintiffs and Class Members are, therefore, entitled to restitution in the form of the revenues derived from Defendant's sale of the Product.

183. As a direct and proximate result of Defendant's actions, Plaintiffs and the Class Members have suffered in an amount to be proven at trial.

184. Plaintiffs and putative Class Members have suffered an injury in fact and have lost money as a result of Defendant's unjust conduct.

185. Plaintiffs and putative Class Members lack an adequate remedy at law with respect to this claim and are entitled to non-restitutionary disgorgement of the financial profits that Defendant obtained as a result of its unjust conduct.

186. Legal remedies available to Plaintiffs and putative Class Members are inadequate because they are not equally prompt, certain, or efficient as equitable relief. Damages are not equally certain as restitution because the standard that governs restitution is different than the standard that governs damages. Hence, the Court may award restitution even if it determines

Plaintiffs fail to sufficiently adduce evidence to support an award of damages. Damages and restitution are not the same amount. Unlike damages, restitution is not limited to the amount of money a defendant wrongfully acquired plus the legal rate of interest. Equitable relief, including restitution, entitles a plaintiff to recover all profits from the wrongdoing, even where the original funds taken have grown far greater than the legal rate of interest would recognize. Legal claims for damages are not equally certain as restitution because such claims require different elements. In short, significant differences in proof and certainty establish that any potential legal claim cannot serve as an adequate remedy at law.

187. Equitable relief is appropriate because Plaintiffs may lack an adequate remedy at law if, for instance, damages resulting from their purchase of the Product are determined to be an amount less than the premium price of the Product. Without compensation for the full premium price of the Product, Plaintiff and putative Class Members would be left without the parity in purchasing power to which they are entitled.

COUNT VII
Fraud by Omission / Intentional Misrepresentation

188. Plaintiffs reallege and incorporate the above allegations by reference as if set forth fully herein.

189. Plaintiffs bring this cause of action individually and on behalf of all other Class Members (including all subclasses) against Defendant.

190. Plaintiffs assert this cause of action under New Jersey law, or, in the alternative, under the laws of the states in which they made their purchases (New York and Massachusetts).

191. This claim is based on fraudulent misrepresentations and omissions concerning the qualities of the Product and the fact that it is not “hypoallergenic” as alleged herein. As discussed above, Defendant failed to disclose and misrepresented *inter alia*: (a) the true nature of

the Product's ingredients; (b) that the Product contains chemicals commonly known to be allergens, sensitizers, and/or irritants; (c) that the Product is not "hypoallergenic" and is not what reasonable consumers would consider "hypoallergenic"; and (d) that the Product contains chemicals that a reasonable consumer would not expect in a product labeled "hypoallergenic."

192. The false and misleading omissions were made with knowledge of their falsehood. Defendant knew the true nature of the Product and its ingredients. Nonetheless, Defendant continued to sell the Product using the false and misleading omissions alleged herein to unsuspecting consumers.

193. Defendant intended to induce and actually induced Plaintiffs and Class Members to purchase the Product, and Plaintiffs and Class Members reasonably and justifiably relied so.

194. The fraudulent actions of Defendant caused injury to Plaintiffs and Class Members, who are entitled to damages and punitive damages.

195. Plaintiffs seek all relief available under this cause of action.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs, individually and on behalf of all others similarly situated, seek judgment against Defendant, as follows:

- a. For an order certifying the classes and naming Plaintiffs as representatives;
- b. For an order declaring Defendant's conduct violates the statutes referenced herein;
- c. For an order finding in favor of Plaintiffs and the classes on all counts asserted herein;
- d. For actual, compensatory, statutory, and/or punitive damages in amounts to be determined by the Court and/or jury;

- e. For prejudgment interest on all amounts awarded;
- f. For an order of restitution and all other forms of equitable monetary relief; and
- g. For an order awarding Plaintiffs and the classes their reasonable attorney fees, expenses, and costs of suit.

JURY DEMAND

Pursuant to Fed. R. Civ. P. 38(b), Plaintiffs request a jury trial on all issues so triable.

Dated: November 24, 2025

Respectfully submitted,

SMITH KRIVOSHEY, PC

s/ Joel D. Smith

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