JONATHAN A. STIEGLITZ 1 (SBN 278028) 2 THE LAW OFFICES OF JONATHAN A. STIEGLITZ 3 11845 W. Olympic Blvd., Ste. 800 4 Los Angeles, California 90064 Tel: (323) 979-2063 5 Fax: (323) 488-6748 6 Email: jonathan.a.stieglitz@gmail.com 7 Yitzchak Zelman, Esq., 8 MARCUS & ZELMAN, LLC 9 1500 Allaire Avenue, Suite 101 Ocean, New Jersey 07712 10 Tel: (732) 695-3282 11 Fax: (732) 298-6256 Email: yzelman@marcuszelman.com 12 **Attorneys for Plaintiff** 13 Pro Hac Vice Motion To Be Filed 14 IN THE UNITED STATES DISTRICT COURT 15 FOR THE CENTRAL DISTRICT OF CALIFORNIA 16 17 18 RANISHA SLOAN, individually and Civil Case No.: 19 on behalf of all others similarly situated, 20 **Plaintiff** CIVIL ACTION 21 CLASS ACTION COMPLAINT 22 -againstand 23 JURY TRIAL DEMAND 24 CONTINENTAL SERVICE GROUP, 25 INC. d/b/a CONSERVE, 26 **Defendants** 27 28

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Plaintiff RANISHA SLOAN (hereinafter, "Plaintiff"), a California resident, brings this class action complaint by and through the undersigned attorneys, against Defendant CONTINENTAL SERVICE GROUP, d/b/a CONSERVE (hereinafter "Defendant"), individually and on behalf of a class of all others similarly situated, pursuant to Rule 23 of the Federal Rules of Civil Procedure, based upon information and belief of Plaintiff's counsel, except for allegations specifically pertaining to Plaintiff, which are based upon Plaintiff's personal knowledge.

INTRODUCTION/PRELIMINARY STATEMENT

- Congress enacted the FDCPA in 1977 in response to the "abundant evidence of the use of abusive, deceptive, and unfair debt collection practices by many debt collectors." 15 U.S.C. § 1692(a). At that time, Congress was concerned that "abusive debt collection practices contribute to the number of personal bankruptcies, to material instability, to the loss of jobs, and to invasions of individual privacy." Id. Congress concluded that "existing laws . . . [we]re inadequate to protect consumers," and that "the effective collection of debts" does not require "misrepresentation or other abusive debt collection practices." 15 U.S.C. §§ 1692(b) & (c).
- 2. Congress explained that the purpose of the Act was not only to eliminate abusive debt collection practices, but also to "insure that those debt collectors who refrain from using abusive debt collection practices are not competitively disadvantaged." Id. § 1692(e). After determining that the existing consumer protection laws were inadequate, id. § 1692(b), Congress gave consumers a private cause of action against debt collectors who fail to comply with the Act. Id. § 1692k.

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3. The rights and obligations established by section 15 U.S.C. § 1692g were considered by the Senate at the time of passage of the FDCPA to be a "significant feature" of the Act. See S. Rep. No. 382, 95th Cong., 1st Sess. 4, at 4, reprinted in 1977 U.S.C.C.A.N. 1695, 1696.

JURISDICTION AND VENUE

- 4. The Court has jurisdiction over this class action under 28 U.S.C. § 1331, 15 U.S.C. § 1692 et seq. and 28 U.S.C. § 2201. If applicable, the Court also has pendent jurisdiction over the state law claims in this action pursuant to 28 U.S.C. § 1367(a).
- 5. Venue is proper in this judicial district pursuant to 28 U.S.C. § 1391(b)(2).

NATURE OF THE ACTION

- 6. Plaintiff brings this class action on behalf of a class of California consumers seeking redress for Defendant's actions of using false, deceptive and misleading representation or means in connection with the collection of an alleged debt.
- 7. Defendants actions violated § 1692 et seq. of Title 15 of the United States Code, commonly referred to as the Fair Debt Collections Practices Act ("FDCPA"), which prohibits debt collectors from engaging in false, deceptive or misleading practices.
- 8. Plaintiff is seeking damages, and declaratory and injunctive relief.
- 9. Plaintiff is a natural person and a resident of the State of California, and is a "Consumer" as defined by 15 U.S.C. §1692(a)(3).

PARTIES

- 10.Defendant ConServe is a collection agency with its registered office located at 200 Crosskeys Office Park, Fairport, New York, 14450.
- 11. Upon information and belief, Defendant is a company that uses the mail, telephone, or facsimile in a business the principal purpose of which is the collection of debts, or that regularly collects or attempts to collect debts alleged to be due another.
- 12.Defendant is a "debt collector," as defined under the FDCPA under 15 U.S.C. § 1692a(6).

ALLEGATIONS OF FACT

- 13.Plaintiff repeats, reiterates and incorporates the allegations contained in paragraphs above herein with the same force and effect as if the same were set forth at length herein.
- 14. Some time prior to April 10, 2017, an obligation was allegedly incurred to CAPELLA UNIV.
- 15. The CAPELLA UNIV obligation arose out of a transaction in which money, property, insurance or services, which are the subject of the transaction, are primarily for personal, family or household purposes.
- 16. The alleged CAPELLA UNIV obligation is a "debt" as defined by 15 U.S.C.§ 1692a(5).
- 17.CAPELLA UNIV is a "creditor" as defined by 15 U.S.C.§ 1692a(4).
- 18.Defendant contends that the CAPELLA UNIV debt is past due.
- 19.Defendant is a company that uses mail, telephone or facsimile in a business the principal purpose of which is the collection of debts, or that regularly collects or attempts to collect debts incurred or alleged to have been incurred

for personal, family or household purposes on behalf of creditors.

- 20.CAPELLA UNIV directly or through an intermediary contracted the Defendant to collect the alleged debt.
- 21.On or about April 10, 2017, the Defendant caused to be delivered to the Plaintiff a collection letter in an attempt to collect the alleged CAPELLA UNIV debt. *See* Exhibit A.
- 22. Upon information and belief, the April 10, 2017 letter was the first communication between the Defendant and Plaintiff regarding the CAPELLA UNIV debt.
- 23. The April 10, 2017 letter was sent or caused to be sent by persons employed by Defendant as a "debt collector" as defined by 15 U.S.C. §1692a(6).
- 24. The April 10, 2017 letter is a "communication" as defined by 15 U.S.C. §1692a(2).
- 25. The Plaintiff received and read the Letter sometime after April 10, 2017.
- 26. The Letter stated in part:

"Total Due: \$4,075.00

Date of Last Payment: None provided by Creditor

Rate of Interest: 0.000%"

27. The Letter further stated:

"Because this debt may require you to pay interest on the outstanding portion of your balance, as well as other assessed charges, which may vary from day to day, the amount required to pay this debt in full may be greater than the amount stated here."

- 28.Upon information and belief, the amount allegedly due would never increase due to interest or other charges.
- 29. Upon information and belief, the amount due does not vary from day to

day, nor would the amount Plaintiff would be required to pay increase if he was to pay in full the amount stated in the letter.

- 30. The Plaintiff, as would any least sophisticated consumer read the above statement and believed that the Defendant could potentially impose additional charges, even though that would never actually incur. *See e.g.*, *Beauchamp v. Fin. Recovery Servs.*, *Inc.*, No. 10 CIV. 4864 SAS, 2011 WL 891320, at *3 (S.D.N.Y. Mar. 14, 2011) (finding that a letter stating that the debt balance may increase could mislead the least sophisticated debtor into believing that additional charges or interest would accrue).
- 31.By inputting this language, the Defendant caused the Plaintiff a real risk of harm. Plaintiff, as would the least sophisticated consumer, would believe that they have a financial incentive to pay this debt sooner and in full, or risk owing a higher amount.
- 32. Pursuant to the FDCPA, a debt collector must within five days of the initial communication accurately state the amount of the debt. See 15 U.S.C. §1692g(a)(1).
- 33.Congress adopted the debt validation provisions of section 1692g to guarantee that consumers would receive adequate notice of their rights under the FDCPA. *Wilson*, 225 F.3d at 354, citing *Miller v. Payco–General Am. Credits, Inc.*, 943 F.2d 482, 484 (4th Cir.1991).
- 34. The rights afforded to consumers under Section 1692g(a) are amongst the most powerful protections provided by the FDCPA.
- 35. By failing to accurately state the amount of the debt, Defendant violated the FDCPA and harmed the Plaintiff.
- 36.Defendants could have taken the steps necessary to bring its actions

within compliance with the FDCPA, but neglected to do so and failed to adequately review its actions to ensure compliance with the law.

CLASS ALLEGATIONS

- 37. Plaintiff brings claims, pursuant to the Federal Rules of Civil Procedure (hereinafter "FRCP") Rule 23, individually and on behalf of the following consumer class (the "Class") consisting of: a) All consumers who have an address in the state of California b) who were sent a collection letter from the Defendant c) attempting to collect a consumer debt owed to Capella University, d) that states "Because this debt may require you to pay interest on the outstanding portion of your balance, as well as other assessed charges, which may vary from day to day, the amount required to pay this debt in full may be greater than the amount stated here." (e) where no such charges were accruing (f) which letter was sent on or after a date one year prior to the filing of this action and on or before a date 21 days after the filing of this action.
- 38. The identities of all class members are readily ascertainable from the records of Defendants and those companies and entities on whose behalf they attempt to collect and/or have purchased debts.
- 39.Excluded from the Plaintiff Classes are the Defendants and all officers, members, partners, managers, directors, and employees of the Defendants and their respective immediate families, and legal counsel for all parties to this action and all members of their immediate families.
- 40. There are questions of law and fact common to the Plaintiff Classes, which common issues predominate over any issues involving only individual class members. The principal issue is whether the Defendants' written

- communications to consumers, in the forms attached as *Exhibit A*, violate 15 U.S.C. § 1692e and 1692g.
- 41. The Plaintiffs' claims are typical of the class members, as all are based upon the same facts and legal theories.
- 42. The Plaintiffs will fairly and adequately protect the interests of the Plaintiff Classes defined in this complaint. The Plaintiffs have retained counsel with experience in handling consumer lawsuits, complex legal issues, and class actions, and neither the Plaintiffs nor their attorneys have any interests, which might cause them not to vigorously pursue this action.
- 43. This action has been brought, and may properly be maintained, as a class action pursuant to the provisions of Rule 23 of the Federal Rules of Civil Procedure because there is a well-defined community interest in the litigation:
 - (a) <u>Numerosity:</u> The Plaintiffs are informed and believe, and on that basis allege, that the Plaintiff Classes defined above are so numerous that joinder of all members would be impractical.
 - (b) <u>Common Questions Predominate:</u> Common questions of law and fact exist as to all members of the Plaintiff Classes and those questions predominate over any questions or issues involving only individual class members. The principal issue is whether the Defendants' written communications to consumers, in the forms attached as *Exhibit A*, violate 15 U.S.C. § 1692e and 1692g.
 - (c) <u>Typicality:</u> The Plaintiffs' claims are typical of the claims of the class members. The Plaintiffs and all members of the Plaintiff Classes have claims arising out of the Defendants' common uniform course of conduct complained of herein.
 - (d) Adequacy: The Plaintiffs will fairly and adequately protect the

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interests of the class members insofar as Plaintiffs have no interests that are averse to the absent class members. The Plaintiffs are committed to vigorously litigating this matter. Plaintiffs have also retained counsel experienced in handling consumer lawsuits, complex legal issues, and class actions. Neither the Plaintiffs nor their counsel have any interests which might cause them not to vigorously pursue the instant class action lawsuit.

- **Superiority:** A class action is superior to the other available means (e) for the fair and efficient adjudication of this controversy because individual joinder of all members would be impracticable. Class action treatment will permit a large number of similarly situated persons to prosecute their common claims in a single forum efficiently and without unnecessary duplication of effort and expense that individual actions would engender.
- 44. Certification of a class under Rule 23(b)(3) of the Federal Rules of Civil Procedure is also appropriate in that the questions of law and fact common to members of the Plaintiff Classes predominate over any questions affecting an individual member, and a class action is superior to other available methods for the fair and efficient adjudication of the controversy.
- 45. Depending on the outcome of further investigation and discovery, Plaintiffs may, at the time of class certification motion, seek to certify a class(es) only as to particular issues pursuant to Fed. R. Civ. P. 23(c)(4).

COUNT I

VIOLATIONS OF THE FAIR DEBT COLLECTION PRACTICES ACT 15 U.S.C. §1692e et seq.

46. Plaintiff repeats, reiterates and incorporates the allegations contained in

- paragraphs above herein with the same force and effect as if the same were set forth at length herein.
- 47. Defendants' debt collection efforts attempted and/or directed towards the Plaintiff violated various provisions of the FDCPA, including but not limited to 15 U.S.C. § 1692e.
- 48. Pursuant to 15 U.S.C. § 1692e, a debt collector may not use any false, misleading and/or deceptive means to collect or attempt to collect any debt or to obtain information concerning a consumer.
- 49. The Defendants violated said section in its letter to the Plaintiff by:
 - a. Using a false, deceptive, and misleading representations or means in connection with the collection of a debt;
 - b. Falsely representing the amount of the alleged debt in violation of 1692e(2)(A);
 - c. Making a false representation or using deceptive means to collect a debt in violation of 1692e(10).
- 50. By reason thereof, Defendant is liable to Plaintiff for judgment that Defendant's conduct violated Section 1692e *et seq.* of the FDCPA, actual damages, statutory damages, costs and attorneys' fees.

COUNT II

VIOLATIONS OF THE FAIR DEBT COLLECTION PRACTICES ACT 15 U.S.C. §1692g et seq.

- 51.Plaintiff, individually and on behalf of all others similarly situated, repeats, reiterates and incorporates the allegations contained in paragraphs above herein with the same force and effect as if the same were set forth at length herein.
- 52.Defendant's debt collection efforts attempted and/or directed towards the

- Plaintiff violated various provisions of the FDCPA, including but not limited to 15 U.S.C. § 1692g.
- 53. Pursuant to 15 U.S.C. §1692g, a debt collector is required in the initial communication with a consumer, to identify the name of the creditor to whom the debt is owed.
- 54. The Defendant violated section 1692g(a)(1) by failing to clearly state the amount of the debt.
- 55.By reason thereof, Defendant is liable to Plaintiff for judgment that Defendant's conduct violated Section 1692g *et seq.* of the FDCPA, actual damages, statutory damages, costs and attorneys' fees.

DEMAND FOR TRIAL BY JURY

56. Pursuant to Rule 38 of the Federal Rules of Civil Procedure, Plaintiff hereby request a trial by jury on all issues so triable.

<u>PRAYER FOR RELIEF</u>

WHEREFORE, Plaintiff demands judgment against Defendants as follows:

- (a) Declaring that this action is properly maintainable as a Class Action and certifying Plaintiff as Class representative and Ari H. Marcus, Esq. and Yitzchak Zelman, Esq., as Class Counsel;
 - (b) Awarding Plaintiff and the Class statutory damages;
 - (c) Awarding Plaintiff and the Class actual damages;
- (d) Awarding Plaintiff costs of this Action, including reasonable attorneys' fees and expenses;

1	(e)	Awarding pre-judgment interest and post-judgment interest
2	and	
3	(f)	Awarding Plaintiff and the Class such other and further relief
4	as this Court may	deem just and proper.
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6	Dated: December	07, 2017
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8		<u>/s/ Jonathan A. Stieglitz</u> JONATHAN A. STIEGLITZ
9		(SBN 278028)
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15		
16		PRO HAC VICE MOTION TO BE FILED
17		Yitzchak Zelman, Esq.
18		Marcus & Zelman, LLC 1500 Allaire Avenue - Suite 101
19		Ocean, NJ 07712
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21		Email: <u>yzelman@MarcusZelman.com</u>
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23		Attorneys for the Plaintiff
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Case 2:17-cv-08885 Document 1-1 Filed 12/10/17 Page 1:13 Niagara Falls, NY 14304-7321 A Debt Collection Agency 200 CrossKeys Office Park Fairport, NY 14450 April 10, 2017 866-616-6900 www.payconserve.com 585-421-1011 ConServe Mobile App App Store 1 MB *A-01-HNA-AM-13340-45 Creditor: CAPELLA UNIV For: STUDENT ACCT BALANCE RANISHA SLOAN Creditor #: Acct #: \$4,075.00 Principal: \$0.00 Creditor Assessed Interest/Fees: Creditor Assessed Misc Fees: Creditor Assessed Coll Costs: TOTAL DUE: \$4,075.00 \$0.00 \$0.00 \$4,075.00 None provided by Creditor 0.000% Date of Last Payment: Dear Ranisha Sloan: Rate of Interest: CAPELLA UNIV has assigned your account to ConServe, a professional Collection Agency for collection. Unless you notify this office within 30 days after receiving this notice that you dispute the validity of this debt or any portion thereof, this office will assume this debt is valid. If you notify this office in writing within 30 days from receiving this notice that you dispute the validity of this debt or any portion thereof, this office will obtain verification of this debt or obtain a copy of a judgment and mail you a copy of such judgment or verification. If you request this office in writing within 30 days after receiving this notice this office will provide you with the name and address of the original creditor, if different from the current creditor. Federal law prohibits unfair collection practices. As of the date of this letter, you owe the balance shown on this letter. Because this debt may require you to pay interest on the outstanding portion of your balance, as well as other assessed charges, which may vary from day to day, the amount required to pay this debt in full may be greater than the amount stated here. We encourage you to call prior to making payment intended to pay your account in full. Please use the information below to contact us for payment arrangements. ConServe, P.O. Box 7, Fairport, NY 14450 Toll Free Telephone Number: 866-616-6900 Convenient 24 Hour Account Access Available Online This communication is from a debt collector and is an attempt to collect a debt Any information obtained will be used for that purpose. Notice: See Reverse Side for Important Information PLEASE DETACH AND RETURN BOTTOM PORTION WITH YOUR PAYMENT ___) Enclosed is my checking account information. _) Enclosed is my VISA, MASTERCARD, or DISCOVER #:

If paying by ACH, please complete this section						
i, account for the total a	amount listed below.	authorize ConServe to	electronically debit my checking			
Bank Routing Number	or III	Checking Accou	nt Number			
Check Number	Date	Phone	Work Phone			
Name of Bank		Bank City, State				
Authorized name on	Check	Amount				
Signature						

VISA	CARD NUMBER	AMOUNT	CVW # (3 or 4 Digit code on Back of Card)	
OHC WID	SIGNATURE	EXP. DATE		
CARDHOLDER NAME (Please Print)		Check Here if cardholder address is the same as the address shown on this letter. If not, portpoide eartholder address on back of coupon.		



Account # 11139217 Balance as of 04/10/2017: \$4,075.00 RAN!SHA SLOAN

ClassAction.org

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: ConServe Hit with FDCPA Suit Over 'Misleading' Collection Letter