	Case 3:23-cv-00409-JSC Docume	ent 73	Filed 12/01/23	Page 1 of 28
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9	NORTHERN DISTRICT OF CALIFORNIA			
10 11	ALEXIS SLATEN, an individual, on behalf of herself, the general public, and those similarly situated,		E NO. 3:23-cv-004 OND AMENDEI	409-JSC D CLASS ACTION
12	Plaintiff,	COMPLAINT FOR VIOLATION OF THE CALIFORNIA CONSUMERS LEGAL REMEDIES ACT; FALSE ADVERTISING; FRAUD, DECEIT,		
13	v.		AUD, DECEIT,	
14	CHRISTIAN DIOR PERFUMES, LLC,	AND UNF	/OR MISREPRE AIR BUSINESS	CSENTATION; PRACTICES; AND
15	Defendant.		UST ENRICHM	
16		JUR	Y TRIAL DEMA	NDED
17	INTRODUCTION			
18	1. Plaintiff Alexis Slaten, by and through her counsel, brings this class action against			
19	Christian Dior Perfumes, LLC ("Defendant" or "Dior") to seek redress for Defendant's deceptive			Defendant's deceptive
20	and unlawful practices in labeling and marketing its cosmetic products that make "24 HR" claims			
21	in conjunction with SPF claims, such as "24H FOUNDATION WITH SUNSCREEN" and			
22	"24H WEAR FOUNDATION WITH SUNSCREEN."			
23	2. Consumers are increasingly aware of the risks associated with sun exposure and			
24	its effect on skin. Cosmetic consumers are attracted to products that provide protection against			
25	the sun's harmful ultraviolet ("UV") rays in addition to the products' cosmetic benefits.			ts' cosmetic benefits.
26	Consumers rely on labels to determine the SPF protection that a product provides.			provides.
27	3. Developed decades ago, the Sun Protection Factor ("SPF") is the most accepted) is the most accepted
28	method for evaluating the photo-protective efficacy of sunscreens. While SPF products protect			
	- 1 - SECOND AMENDED CLASS ACTION COMPLAINT			

1 against UV rays, the SPF is only fully effective for two hours after it is applied. After two hours, 2 the SPF product must be reapplied to provide continued protection from the sun.

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4. Defendant sells cosmetic products under the brand name Dior. Intending to profit from consumers' desire to protect their skin from the sun's harmful rays, Defendant developed cosmetic foundation products with SPF protection, and labeled these products with 24 hour claims such as "24H FOUNDATION ... WITH SUNSCREEN" and "24H WEAR ... FOUNDATION WITH SUNSCREEN." Reasonable consumers interpret these labels to mean that the sunscreen in the Products will last longer than two hours. However, the products do not and cannot provide more than two hours of SPF protection as claimed. The labels are therefore false, deceptive, confusing and/or misleading.

11 5. Furthermore, the products' labels violate federal and California regulations 12 regarding labeling for each of the following reasons. Under the Federal Food, Drug, and 13 Cosmetic Act (the "Act"), the products are each a "sunscreen" because the labeling suggests to 14 consumers that it is intended to "prevent, cure, treat, or mitigate disease or to affect a structure 15 or function of the body." 21 C.F.R. § 700.35 (defining cosmetics that contain sunscreen 16 ingredients subject the cosmetic to sunscreen labeling requirements). The products contain 17 sunscreen ingredients, including octinoxate, octisalate, and titanium dioxide. See 21 C.F.R. § 18 352.10 (defining active sunscreen ingredients). Therefore, the products are required to comply 19 with, inter alia, sunscreen labeling requirements that generally prohibit "claims that would be 20 false and/or misleading on sunscreen products" (21 C.F.R. § 201.327(g)).

6. The claims are therefore false and misleading in violation of the Act. For the same reason, the labeling of the Products also violates California Health & Safety Code § 111730, which states that "any cosmetic is misbranded if its labeling is false or misleading in any particular." Plaintiff brings this action to stop Defendant's misleading practices.

PARTIES

26 7. Alexis Slaten ("Plaintiff") is, and at all times alleged in this Class Action 27 Complaint was, an individual and a resident of San Bruno, California. She makes her permanent 28 home in California and intends to remain in California.

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8. Defendant Christian Dior Perfumes, LLC is a corporation existing under the laws
 of the State of Delaware, having its principal place of business in New York, New York.
 Christian Dior Perfumes, LLC has two members: Anish Melwani and Veronique Courtois. Both
 members' addresses are in New York, New York.

JURISDICTION AND VENUE

9. This Court has jurisdiction over the subject matter of this action pursuant to 28
 U.S.C. § 1332(d)(2). The aggregate amount in controversy exceeds \$5,000,000, exclusive of interest and costs; and Plaintiff and Defendant are citizens of different states.

9 10. The injuries, damages and/or harm upon which this action is based, occurred or 10 arose out of activities engaged in by Defendant within, affecting, and emanating from, the State 11 of California. Defendant regularly conducts and/or solicits business in, engages in other 12 persistent courses of conduct in, and/or derive substantial revenue from products provided to 13 persons in the State of California. Defendant has engaged, and continues to engage, in substantial 14 and continuous business practices in the State of California.

15 11. Venue is proper in this District pursuant to 28 U.S.C. § 1391(b)(2) because a
16 substantial part of the events or omissions giving rise to the claims occurred in the state of
17 California, including within this District.

18 12. In accordance with California Civil Code Section 1780(d), Plaintiff concurrently
19 files herewith a declaration establishing that she purchased Dior Forever Foundation (in 6N) on
20 one or more occasions during the last four years. (Plaintiff's declaration is attached hereto as
21 Exhibit A.)

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SUBSTANTIVE ALLEGATIONS

Plaintiff accordingly alleges that jurisdiction and venue are proper in this Court.

24 || <u>Defendant's Products</u>

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25 14. Defendant manufactures, distributes, markets, advertises, and sells a variety of
26 cosmetic products under the brand name "Dior."

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15. The cosmetic products include foundations that are typically applied to the face.
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1 advertise that they last 24 hours are appealing to consumers so that they will not have to reapply 2 the product throughout the day.

3 16. Cosmetic consumers are also attracted to products that provide sun protection. 4 Sun UV rays damage the skin and contribute to risks, such as skin cancer, and an increase in 5 aging of the skin, such as fine lines and wrinkles. Products that combine the cosmetic benefits 6 associated with foundations with the sun protection benefits of a sunscreen are appealing to 7 consumers because it reduces the number of products a consumer needs to purchase and apply.

8 17. In recent years, consumer demand for sun care products has increased at a steady 9 rate. In 2019, 1 in 3 adults in the U.S. used cosmetic products having SPF ingredients.¹

10 18. Sunscreens have an SPF that denotes the level of sun protection provided. 11 Sunscreens provide the designated level of SPF protection for two hours. After two hours, the 12 sunscreen must be reapplied, otherwise the skin will be exposed to the harm of UV rays. This is 13 acknowledged in 21 C.F.R. § 201.327, which requires SPF products to be labeled with 14 instructions to "reapply at least every two hours."

15 19. In order to compete with a growing market of SPF cosmetic products, Defendant 16 has advertised and convinced reasonable consumers that the Products' sun protection will last 17 longer than two hours. Defendant has violated FDA policies and regulations and for the reasons 18 described herein, its labels are misleading and deceptive.

19 The Dior products at issue predominately, uniformly, and consistently include, 20. 20 on the principal display panel of the product boxes and bottles, an SPF claim alongside a claim that the products last longer than two hours. These products include the Dior Forever 22 Foundations, including the Dior Forever Foundation and the Dior Forever Skin Glow Foundation. 23 These products, will hereinafter be referred to as the "Products."

24 21. The representation that the Products will provide SPF protection longer than two 25 hours was uniformly communicated to Plaintiff and every other person who purchased any of

¹ https://www.fortunebusinessinsights.com/sun-care-products-market-103821

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Case 3:23-cv-00409-JSC Document 73 Filed 12/01/23 Page 5 of 28

the Products in California. The same or substantially similar product label has appeared on the Product boxes during the entirety of the Class Period in the general form of the following examples:



22. As shown in the above images, the product packaging for the Dior Forever Foundation and the Dior Forever Skin Glow Foundation are substantially similar. The Products' packaging is stylistically similar and both Products claim to be 24HR foundations and both Products claim to be "with sunscreen" and "BROAD SPECTRUM SPF 15."

23. The Product boxes' front labels emphasize that the Products are a "24H FOUNDATION" and/or a foundation with "24H WEAR." They also list several advertised benefits including "WITH SUNSCREEN" and "BROAD SPECTRUM SPF 15." Reasonable consumers interpret the claims on these labels collectively to mean that the sunscreen benefits in

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SECOND AMENDED CLASS ACTION COMPLAINT

the Products will last longer than two hours without the need to reapply. For example, in the 2 exemplar shown above, the Forever Foundation Product label shown claims to be a "24H 3 FOUNDATION ... WITH SUNSCREEN" and "BROAD SPECTRUM SPF 15." Based on the 4 label, a reasonable consumer will believe that the Products provide SPF protection for longer 5 than two hours.

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24. However, the SPF protection will last, at most, only two hours.

7 25. The Products' back label contains certain FDA-required disclosures. An example 8 of the back panel of the Products is below:

Drug Facts Active ingredients Purpose Octisalate 4.50 % Sunscreen Titanium Dioxide 4.23 % Sunscreen
Uses II Hajes prevent sunburn. II I used as directed with other sun protection measures (see Directions), decreases the risk of skin cancer and early skin aging caused by the sun.
Warnings For external use only. Bo not use on damaged or broken skin. When using this product, keep out of eyese. Brase with Natert for encours. Stop use and ask a defort if rash occors. Keep out of reach of children. If swallowed, get modical help or contact a poison Control Center right away.
$ \begin{array}{l} \hline \textbf{Directions} \\ \hline \textbf{\#} \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$
Other information Protect the product in this container from excessive heat and direct sun.

19 26. However, as explained more fully below, the back labels do not clarify for 20 reasonable consumers the duration of the sun protection. Even after viewing the back label, 21 reasonable consumers are confused, deceived, and/or misled into believing that the sun 22 protection will last longer than two hours.

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Defendant's Product Labels Deceive, Confuse, and/or Mislead Reasonable Consumers.

27. 24 Three surveys that showed respondents images of the Product labels to determine how reasonable consumers interpret the Products' claims. Those surveys confirmed that the 25 26 Product labels deceive, confuse, and/or mislead reasonable consumers into believing that the 27 Products will provide sunscreen protection for longer than two hours. Each survey had over 300 28 different respondents who had purchased cosmetics within the last twelve months. Respondents

1 were instructed to read the label as if they were shopping for the foundation in a store. The survey 2 asked the respondents whether, based on the product packaging, they would expect the sunscreen 3 benefits in the product to last two hours or less, or more than two hours. Respondents in each 4 survey were instructed to base their answers solely on the Product packaging they viewed.

5 28. To assess whether the Products' front labels are unambiguously deceptive, Survey 1 showed respondents only the front label. A super-majority of respondents—69%—in 6 7 Survey 1 believed that the Products would provide sunscreen benefits for more than two hours 8 based solely on the Products' front label claims. The front label is, therefore, unambiguously 9 deceptive, and the back label is irrelevant to the deceptiveness determination. See McGinity v. 10 P&G, 69 F.4th 1093, 1098 (9th Cir. 2023); Williams v. Gerber Prods. Co., 552 F.3d 934, 939 (9th Cir. 2008). 11

12 29. Nevertheless, and in the alternative, Plaintiff pleads that even if the front label 13 were ambiguous, it is still deceptive even when considering the Products' back labels, as 14 confirmed by Surveys 2 and 3.

15 30. Survey 2 showed respondents the front label and gave them an option to click a 16 link to view the back label. Respondents were instructed to review the product labels as if they 17 would if they were shopping for foundation in a store. Approximately one third of respondents 18 clicked on the link to view the back label. In other words, approximately two-thirds of reasonable 19 consumers who shop for the Products do not look at product back labels when making purchasing 20 decisions. They rely solely on the front label.

31. Moreover, Survey 2 confirms that in a market environment where shoppers view 22 the front and back labels as they would when shopping for foundation in a store, a substantial majority of consumers (57%) were still confused, deceived, and/or misled into believing that the Products provide more than two hours of sunscreen protection.

25 32. Survey 3 forced consumers to view the front and back label side-by-side and 26 asked how long they expected the sunscreen benefits in the products to last. Even in this scenario, 27 based on the totality of the labeling, half of the respondents, i.e., 50%, were still confused,

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Case 3:23-cv-00409-JSC Document 73 Filed 12/01/23 Page 8 of 28

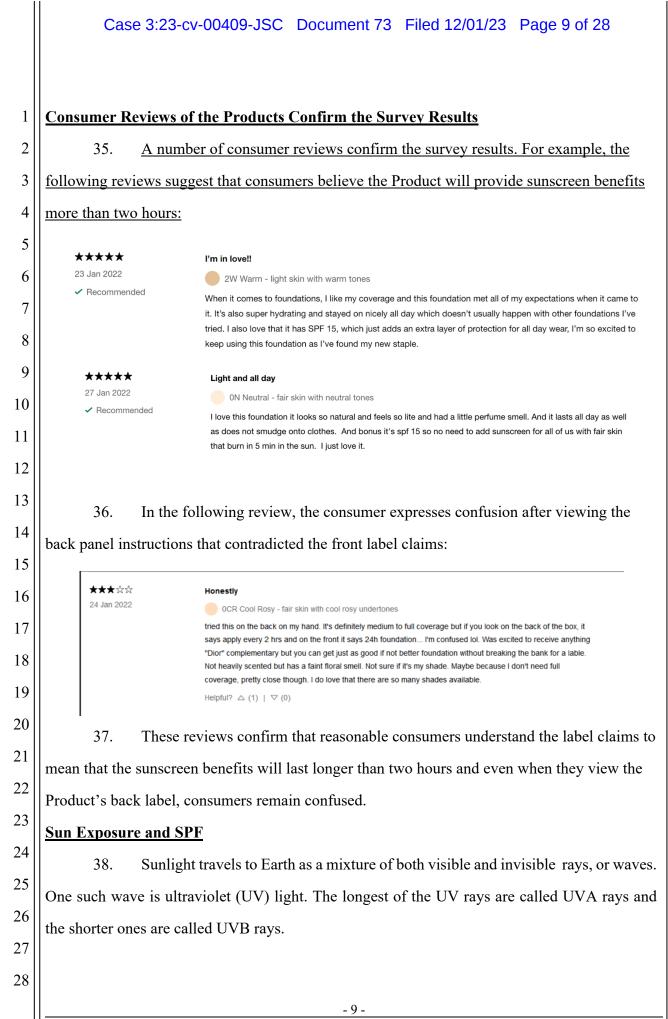
deceived, or misled into believing that the sunscreen in the Products would last for more than
 two hours.

33. Thus, even if, in the alternative, the front label was ambiguous, the back label does not clarify the ambiguity and the front label claims remain misleading.

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The complete survey results are summarized in the table below:

	Percent of respondents that expect the
	product to provide more than two hours
	of sunscreen benefits
Survey 1:	69%
Respondents shown	
only front label	
Survey 2:	57%
Respondents shown	
front label and were	
given the option to	
view back label	
Survey 3:	50%
Respondents shown	
front and back labels	



- 39. UVA and UVB rays affect the skin differently. UVB rays can lead to sunburn. UVA rays penetrate more deeply into the skin and affect skin aging.

40. Unprotected exposure to UVA and UVB rays damages the DNA in skin cells, producing genetic defects, or mutations, that can lead to skin cancer or premature aging.

UV radiation is a proven human carcinogen, causing basal cell carcinoma (BCC) 41. and squamous cell carcinoma (SCC). UV exposure that leads to sunburn contributes to developing melanoma, a dangerous type of skin cancer.

42. UV damage also contributes to premature aging because of its effect on the underlying connective tissue of skin.

43. Sunscreen works in two different ways depending on the ingredient providing the sun protection. Chemical-based sunscreens work by absorbing ultraviolet (UV) rays and altering them before they cause damage. Common chemical ingredients include oxybenzone and octisalate. Mineral or physical based ingredients work by reflecting and scattering UV rays away from the skin. Zinc is a common mineral ingredient used in sunscreen.

44. Using sunscreen decreases the risk of skin cancers and skin precancers. Regular daily use of SPF 15 sunscreen can reduce the risk of developing SCC by about 40 percent, and lower the risk of melanoma by 50%.

45. Sunscreen also helps prevent premature skin aging caused by the sun, including wrinkles, sagging, and age spots.

46. Two hours after application of sunscreen, the sunscreen ingredients lose their effectiveness in protecting the skin from UV damage. Therefore, sunscreen must be reapplied every two hours.

> - 10 -SECOND AMENDED CLASS ACTION COMPLAINT

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Federal and State Regulations of Sunscreens

2 47. Under the Federal Food, Drug, and Cosmetic Act (the "Act"), cosmetics 3 containing sunscreen ingredients are considered drugs by the FDA because they are used to 4 "prevent, cure, treat, or mitigate disease or to affect a structure or function of the body." 21 C.F.R. 5 § 700.35 (defining cosmetics that contain sunscreen ingredients subject the cosmetic to 6 sunscreen labeling requirements).

7 48. Ordinarily there is a premarket approval process for drugs, but in the instance of 8 sunscreen, it is subject to the "monograph" system for nonprescription drugs. A monograph 9 applies to a class of drugs, and specifies the permissible active ingredients, labeling claims, and 10 other standards for each class of drug.

11 49. Sunscreen products include cosmetic products with SPF ingredients. The 12 Products contain sunscreen ingredients, including octinoxate, octisalate, and titanium dioxide. 13 See 21 C.F.R. § 352.10 (defining active sunscreen ingredients).

14 50. The regulations generally prohibit "claims that would be false and/or misleading 15 on sunscreen products." 21 C.F.R. § 201.327(g).

16 51. The Product claims lead reasonable consumers to believe that the Products will 17 provide more than two hours of SPF sun protection when in fact they will provide, at most, only 18 two hours of protection. The claims are therefore false and misleading in violation of the Act. 19 For the same reason, the labeling of the Products also violates California Health & Safety Code 20 § 111730, which states that cosmetics "any cosmetic is misbranded if its labeling is false or 21 misleading in any particular."

Defendant's Marketing and Labeling of its Products Violates State and Federal Food Labeling Laws

52. Defendant's labeling of its SPF cosmetic products is unlawful, false, confusing, misleading and/or deceptive to consumers. The Products confuse and deceive consumers into believing that the Products will provide SPF protection for longer than two hours, which is false. The Products do not and cannot provide more than two hours of SPF protection. For the same

1 reason, the claims are misleading to consumers who rely on the claims and use the Products,2 believing they will provide more than two hours of protection from the sun.

3 53. The Products are unlawful, misbranded, and violate the Sherman Law, California
4 Health & Safety Code § 111730.

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54. Defendant has violated the standards set by FDA regulations, including, but not
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7 55. A reasonable consumer would expect that the Products provide SPF protection
8 for more than two hours based on the label.

9 56. Consumers lack the meaningful ability to test or independently ascertain the 10 truthfulness of Defendant's SPF claims, especially at the point of sale. Consumers would not 11 know that the Products cannot provide more than two hours of SPF protection, and are 12 unlawfully labeled. Its discovery requires investigation well beyond the drug store aisle and 13 knowledge of regulations and chemistry beyond that of the average consumer. Therefore, 14 consumers had no reason to investigate whether the Products actually provide more than two 15 hours of SPF protection as the labels claim.

16 Defendant Intends to Continue to Market the Products as Providing More Than 2 Hours of SPF Sun Protection

57. Label claims and other forms of advertising and marketing drive product sales, particularly if placed prominently on the front of product packaging, as Defendant has done with the claim that the Products provide more than 2 hours of SPF sun protection.

58. Because consumers pay a price premium for products that contain SPF, Defendant is able to both increase its sales and retain more profits by labeling its Products as providing more than two hours of SPF protection.

59. Defendant engaged in the practices complained of herein to further its private interests of: (i) increasing sales of the Products while decreasing the sales of competitors' products that are not unlawfully and misleadingly labeled, and/or (ii) commanding a higher price for the Products because consumers will pay more for them due to consumers' demand for cosmetic products with SPF protection.

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SECOND AMENDED CLASS ACTION COMPLAINT

60. According to one market analysis, the sun protection products market had an
 overall valuation of \$15.3 Billion dollars in 2021. The market for SPF-containing cosmetics is
 continuing to grow and expand, and because Defendant knows consumers rely on representations
 regarding the number of hours the Products will last, Defendant has an incentive to continue to
 make such false and misleading representations.

6 61. In addition, other trends suggest that Defendant has no incentive to change its
7 labeling practices. For example, one market analysis revealed that the market for sun protection
8 products is expected to grow at a 6.6% compound annual growth rate through 2031. In the next
9 ten years, the consumption of sun protection products for skin is expected to witness 1.8 times
10 growth.²

11 62. Defendant continues to launch new SPF-containing cosmetic lines to diversify its
12 portfolio to maintain its competitive edge, making it likely that Defendant will continue to
13 unlawfully and misleadingly advertise the Products to perpetuate the misrepresentations
14 regarding how long the SPF sun protection lasts.

PLAINTIFF'S EXPERIENCES

16 63. During the past four years, Plaintiff purchased the Dior Forever Foundation from
17 a Macy's retail store in San Daly City, California.

18 64. Plaintiff made her purchase after reading and relying on Defendant's product
19 labeling that advertised the Dior Forever Foundation was a "24H WEAR HIGH PERFECTION
20 SKIN-CARING FOUNDATION WITH SUNSCREEN" with "Broad Spectrum SPF 15." She
21 believed the Product would last for 24 hours and provide both coverage and SPF 15 sun
22 protection for longer than two hours.

65. At the time of each of her purchases of the Products, Plaintiff did not know that the Products were unlawfully and misleadingly labeled and would not provide the claimed SPF

² https://www.factmr.com/report/140/sun-protection-products-market

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1 protection for longer than two hours. As a result of Defendant's misrepresentations and 2 omissions, the Products have no, or, at a minimum, a much lower value to Plaintiff.

66. Plaintiff not only purchased the Products because of the unlawful and misleading labeling, but she also paid more money for the Products than she would have paid for other or a 4 similar cosmetic product that was not unlawfully and misleadingly labeled with the 24 hour and 6 SPF claims.

7 67. Had Defendant not misrepresented (by omission and commission) the true nature 8 of the Products, Plaintiff would not have purchased them or, at a very minimum, she would have 9 paid less for the Products.

10 68. Plaintiff continues to desire to purchase cosmetic products, including those 11 marketed and sold by Defendant. If the Products were reformulated and/or relabeled without the 12 misleading 24 hour and SPF claims, Plaintiff would likely purchase the Products again in the 13 future. Plaintiff regularly visits stores where the Products and other cosmetics are sold.

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CLASS ALLEGATIONS

15 69. Plaintiff brings this class action lawsuit on behalf of herself and a proposed class of similarly situated persons, pursuant to Rule 23(b)(2) and (b)(3) of the Federal Rules of Civil 16 17 Procedure. Plaintiff seeks to represent the following group of similarly situated persons, defined 18 as follows:

> The Class: All natural persons who purchased the Products between January 27, 2019 and the present.

California Subclass: All Class Members who purchased the Products in the state of California.

23 70. This action has been brought and may properly be maintained as a class action 24 against Defendant because there is a well-defined community of interest in the litigation and the 25 proposed Class is easily ascertainable.

26 Numerosity: Plaintiff does not know the exact size the Class, but she estimates 71. 27 that each is composed of more than 100 persons. The persons in the Class are so numerous that

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SECOND AMENDED CLASS ACTION COMPLAINT

the joinder of all such persons is impracticable and the disposition of their claims in a class action
rather than in individual actions will benefit the parties and the courts.

72. Common Questions Predominate: This action involves common questions of law
and fact to the potential Class because each class member's claim derives from the deceptive,
unlawful and/or unfair statements and omissions that led consumers to believe that the Products
provide more than 2 hours of SPF protection as represented on the Product labels. The common
questions of law and fact predominate over individual questions, as proof of a common or single
set of facts will establish the right of each member of the Class to recover. The questions of law
and fact common to the Class are:

a. Whether the marketing, advertising, packaging, labeling, and other promotional
materials for the Products are deceptive and/or unlawful;

b. Whether Defendant's actions violate Federal and California laws invoked herein;
c. Whether labeling the Products with false and misleading claims causes them to
command a price premium in the market as compared with similar products that do not make
such misrepresentations;

16 d. Whether Defendant's advertising and marketing regarding the Products sold to
17 the class members was likely to deceive reasonable consumers;

18 e. Whether representations regarding the number of hours the SPF protection will
19 last are material to a reasonable consumer;

20 f. Whether a reasonable consumer interprets the labels to mean the Products provide
21 more than two hours of sun protection;

g. Whether Defendant engaged in the behavior knowingly, recklessly, or
negligently;

h. The amount of profits and revenues Defendant earned as a result of the conduct;
i. Whether class members are entitled to restitution, injunctive and other equitable
relief and, if so, what is the nature (and amount) of such relief; and

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SECOND AMENDED CLASS ACTION COMPLAINT

j. Whether class members are entitled to payment of actual, incidental,
 consequential, exemplary and/or statutory damages plus interest thereon, and if so, what is the
 nature of such relief.

73. Typicality: Plaintiff's claims are typical of the claims of the other members of the Class because, among other things, all such claims arise out of the same wrongful course of conduct in which Defendant engaged in violation of law as complained of herein. Further, the damages of each member of the Class were caused directly by Defendant's wrongful conduct in violation of the law as alleged herein.

74. Adequacy of Representation: Plaintiff will fairly and adequately protect the interests of all Class members because it is in her best interest to prosecute the claims alleged herein to obtain full compensation due to her for the unfair and illegal conduct of which she complains. Plaintiff also has no interests that are in conflict with, or antagonistic to, the interests of class members. Plaintiff has retained highly competent and experienced class action attorneys to represent their interests and that of the Class. By prevailing on her own claims, Plaintiff will establish Defendant's liability to all class members. Plaintiff and her counsel have the necessary financial resources to adequately and vigorously litigate this class action, and Plaintiff and counsel are aware of their fiduciary responsibilities to the class members and are determined to diligently discharge those duties by vigorously seeking the maximum possible recovery for Class members.

20 75. Superiority: There is no plain, speedy, or adequate remedy other than by 21 maintenance of this class action. The prosecution of individual remedies by members of the Class 22 will tend to establish inconsistent standards of conduct for Defendant and result in the 23 impairment of class members' rights and the disposition of their interests through actions to 24 which they were not parties. Class action treatment will permit a large number of similarly 25 situated persons to prosecute their common claims in a single forum simultaneously, efficiently, 26 and without the unnecessary duplication of effort and expense that numerous individual actions 27 would engender. Furthermore, as the damages suffered by each individual member of the class 28 may be relatively small, the expenses and burden of individual litigation would make it difficult

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1 or impossible for individual members of the class to redress the wrongs done to them, while an
2 important public interest will be served by addressing the matter as a class action.

76. Plaintiff is unaware of any difficulties that are likely to be encountered in the management of this action that would preclude its maintenance as a class action.

CAUSES OF ACTION

77. Plaintiff does not plead, and hereby disclaims, causes of action under the FDCA and regulations promulgated thereunder by the FDA. Plaintiff relies on the FDCA and FDA regulations only to the extent such laws and regulations have been separately enacted as state law or regulation or provide a predicate basis of liability under the state and common laws cited in the following causes of action.

<u>PLAINTIFF'S FIRST CAUSE OF ACTION</u> (Violation of the Consumers Legal Remedies Act (the "CLRA"), California Civil Code § 1750, *et seq.*) On Behalf of Plaintiff and the California Subclass

78. Plaintiff realleges and incorporates the paragraphs of this Class Action Complaint as if set forth herein.

79. Defendant's actions, representations and conduct have violated, and continue to violate the CLRA, because they extend to transactions that are intended to result, or which have resulted, in the sale or lease of goods or services to consumers.

80. Plaintiff and other class members are "consumers" as that term is defined by the CLRA in California Civil Code § 1761(d).

81. The Products that Plaintiff (and other similarly situated Class members) purchased from Defendant were "goods" within the meaning of California Civil Code § 1761(a).

82. Defendant's acts and practices, set forth in this Class Action Complaint, led consumers to falsely believe that the Products provided more than two hours of SPF protection as claimed on the product package and labeling. By engaging in the actions, representations and conduct set forth in this Class Action Complaint, Defendant has violated, and continues to violate, 1770(a)(2), 1770(a)(5), 1770(a)(7), and 1770(a)(8), of the CLRA. In violation of California Civil Code 1770(a)(2), Defendant's acts and practices constitute improper

1 representations regarding the source, sponsorship, approval, or certification of the goods they 2 sold. In violation of California Civil Code §1770(a)(5), Defendant's acts and practices constitute 3 improper representations that the goods they sell have sponsorship, approval, characteristics, 4 ingredients, uses, benefits, or quantities, which they do not have. In violation of California Civil 5 Code \$1770(a)(7), Defendant's acts and practices constitute improper representations that the 6 goods it sells are of a particular standard, quality, or grade, when they are of another. In violation 7 of California Civil Code §1770(a)(8), Defendant has disparaged the goods, services, or business 8 of another by false or misleading representation of fact. Finally, regarding California Civil Code 9 §1770(a)(8), Defendant falsely or deceptively markets and advertises that, unlike other SPF-10 containing cosmetic product manufacturers, it sells Products that will provide more than 2 hours 11 of sun protection.

12 83. Plaintiff requests that this Court enjoin Defendant from continuing to employ the
13 unlawful methods, acts and practices alleged herein pursuant to California Civil Code
14 § 1780(a)(2). If Defendant is not restrained from engaging in these types of practices in the
15 future, Plaintiff and the other members of the Class will continue to suffer harm. Plaintiff and
16 those similarly situated have no adequate remedy at law to stop Defendant continuing practices.

17 84. On or about July 8, 2022, Plaintiff provided Defendant with notice and demanded 18 that Defendant correct, repair, replace or otherwise rectify the unlawful, unfair, false and/or 19 deceptive practices complained of herein. Despite receiving the aforementioned notice and 20 demand, Defendant failed to do so in that, among other things, they failed to identify similarly 21 situated customers, notify them of their right to correction, repair, replacement or other remedy, 22 and/or to provide that remedy. Accordingly, Plaintiff seeks, pursuant to California Civil Code 23 § 1780(a)(3), on behalf of herself and those similarly situated class members, compensatory 24 damages, punitive damages and restitution of any ill-gotten gains due to Defendant's acts and 25 practices.

26 85. Plaintiff also requests that this Court award her costs and reasonable attorneys'
27 fees pursuant to California Civil Code § 1780(d).

<u>PLAINTIFF'S SECOND CAUSE OF ACTION</u> (False Advertising, Business and Professions Code § 17500, et seq. ("FAL")) On Behalf of Plaintiff and the California Subclass

86. Plaintiff realleges and incorporates by reference the paragraphs of this Class Action Complaint as if set forth herein.

87. Beginning at an exact date unknown to Plaintiff, but within three (3) years preceding the filing of the Class Action Complaint, Defendant made false, deceptive and/or misleading statements in connection with the advertising and marketing of the Products.

88. Defendant made representations and statements (by omission and commission) that led reasonable customers to believe that the Products provide more than two hours of sun protection.

89. Plaintiff and those similarly situated relied to their detriment on Defendant's false, misleading and deceptive advertising and marketing practices, including each of the misrepresentations and omissions set forth above. Had Plaintiff and those similarly situated been adequately informed and not intentionally deceived by Defendant, they would have acted differently by, without limitation, refraining from purchasing the Products or paying less for them.

90.

. Defendant's acts and omissions are likely to deceive the general public.

91. Defendant engaged in these false, misleading and deceptive advertising and marketing practices to increase its profits. Accordingly, Defendant has engaged in false advertising, as defined and prohibited by section 17500, *et seq.* of the California Business and Professions Code.

92. The aforementioned practices, which Defendant used, and continues to use, to its significant financial gain, also constitute unlawful competition and provide an unlawful advantage over Defendant's competitors as well as injury to the general public.

93. As a direct and proximate result of such actions, Plaintiff and the other class members have suffered, and continue to suffer, injury in fact and have lost money and/or property as a result of such false, deceptive and misleading advertising in an amount which will be proven at trial, but which is in excess of the jurisdictional minimum of this Court. In particular, Plaintiff, and those similarly situated, paid a price premium for the Products, i.e., the difference between
 the price consumers paid for the Products and the price that they would have paid but for
 Defendant's false, deceptive and misleading advertising. This premium can be determined
 by using econometric or statistical techniques such as hedonic regression or conjoint analysis.
 Alternatively, Plaintiff and those similarly situated will seek a full refund of the price paid upon
 proof that the sale of the Products was unlawful.

7 94. Plaintiff seeks equitable relief, including restitution, with respect to her FAL 8 claims. Pursuant to Federal Rule of Civil Procedure 8(e)(2), Plaintiff makes the following 9 allegations in this paragraph only hypothetically and as an alternative to any contrary allegations 10 in their other causes of action, in the event that such causes of action will not succeed. Plaintiff 11 and the Class may be unable to obtain monetary, declaratory and/or injunctive relief directly 12 under other causes of action and will lack an adequate remedy at law, if the Court requires her 13 to show classwide reliance and materiality beyond the objective reasonable consumer standard 14 applied under the FAL, because Plaintiff may not be able to establish each Class member's 15 individualized understanding of Defendant's misleading representations as described in this 16 Complaint, but the FAL does not require individualize proof of deception or injury by absent 17 class members. See, e.g., Ries v. Ariz. Bevs. USA LLC, 287 F.R.D. 523, 537 (N.D. Cal. 2012) 18 ("restitutionary relief under the UCL and FAL 'is available without individualized proof of 19 deception, reliance, and injury.").

95. Plaintiff seeks, on behalf of herself and those similarly situated, a declaration that the above-described practices constitute false, misleading and deceptive advertising.

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96. Plaintiff seeks, on behalf of herself and those similarly situated, an injunction to prohibit Defendant from continuing to engage in the false, misleading and deceptive advertising and marketing practices complained of herein. Such misconduct by Defendant, unless and until enjoined and restrained by order of this Court, will continue to cause injury in fact to the general public and the loss of money and property in that Defendant will continue to violate the laws of California, unless specifically ordered to comply with the same. This expectation of future violations will require current and future consumers to repeatedly and continuously seek legal

redress in order to recover monies paid to Defendant to which they are not entitled. Plaintiff, those similarly situated and/or other consumers have no other adequate remedy at law to ensure 3 future compliance with the California Business and Professions Code alleged to have been 4 violated herein.

PLAINTIFF'S THIRD CAUSE OF ACTION (Common Law Fraud, Deceit and/or Misrepresentation) **On Behalf of Plaintiff and the Class**

97. Plaintiff realleges and incorporates by reference the paragraphs of this Class Action Complaint as if set forth herein.

98. Defendant made representations and statements (by omission and commission) that led reasonable customers to believe that the Products provide more than 2 hours of sun protection.

99. These misrepresentations and omissions were known exclusively to, and actively concealed by, Defendant, not reasonably known to Plaintiff, and material at the time they were made. Defendant knew or should have known the composition of the Products, and knew or should have known that the Products do not and cannot provide more than 2 hours of sun protection, and results in misleading consumers. Defendant's misrepresentations and omissions concerned material facts that were essential to the analysis undertaken by Plaintiff as to whether to purchase Defendant's Products. In misleading Plaintiff and not so informing Plaintiff, Defendant breached its duty to her. Defendant also gained financially from, and as a result of, its breach.

100. Plaintiff and those similarly situated relied to their detriment on Defendant's misrepresentations and fraudulent omissions. Had Plaintiff and those similarly situated been adequately informed and not intentionally deceived by Defendant, they would have acted differently by, without limitation: (i) declining to purchase the Products, (ii) purchasing less of them, or (iii) paying less for the Products.

26 By and through such fraud, deceit, misrepresentations and/or omissions, 101. 27 Defendant intended to induce Plaintiff and those similarly situated to alter their position to their

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detriment. Specifically, Defendant fraudulently and deceptively induced Plaintiff and those similarly situated to, without limitation, purchase the Products and/or pay more for the Products.

3 102. Plaintiff and those similarly situated justifiably and reasonably relied on
4 Defendant's misrepresentations and omissions, and, accordingly, were damaged by Defendant.

103. As a direct and proximate result of Defendant's misrepresentations and/or omissions, Plaintiff and those similarly situated have suffered damages, including, without limitation, the amount they paid for the Products.

104. Defendant's conduct as described herein was wilful and malicious and was designed to maximize Defendant's profits even though Defendant knew that it would cause loss and harm to Plaintiff and those similarly situated.

PLAINTIFF'S FOURTH CAUSE OF ACTION

(Unlawful, unfair, and fraudulent trade practices violation of Business and Professions Code § 17200, *et seq.*) On Behalf of Plaintiff and the California Subclass

105. Plaintiff realleges and incorporates by reference the paragraphs of this Class Action Complaint as if set forth herein.

106. Within four (4) years preceding the filing of this lawsuit, and at all times mentioned herein, Defendant has engaged, and continues to engage, in unlawful, unfair, and fraudulent trade practices in California by engaging in the unlawful, unfair, and fraudulent business practices outlined in this complaint.

107. In particular, Defendant has engaged, and continues to engage, in unlawful practices by, without limitation, violating the following state and federal laws: (i) the CLRA as described herein; (ii) the FAL as described herein; (iii) the advertising provisions of the Sherman Law (Article 3), including without limitation, California Health & Safety Code § 111730; and (v) federal laws regulating the advertising and branding of sunscreen, including but not limited to, 21 C.F.R. § 201.327(g).

108. In particular, Defendant has engaged, and continues to engage, in unfair and fraudulent practices by, without limitation, misrepresenting that the Products provide more than 2 hours of sun protection.

109. Plaintiff and those similarly situated relied to their detriment on Defendant unlawful, unfair, and fraudulent business practices. Had Plaintiff and those similarly situated been adequately informed and not deceived by Defendant, they would have acted differently by, without limitation: (i) declining to purchase the Products, (ii) purchasing less of the Products, or (iii) paying less for the Products.

110. Defendant's acts and omissions are likely to deceive the general public.

111. Defendant engaged in these deceptive and unlawful practices to increase its profits. Accordingly, Defendant has engaged in unlawful trade practices, as defined and prohibited by section 17200, *et seq.* of the California Business and Professions Code.

112. The aforementioned practices, which Defendant has used to its significant financial gain, also constitute unlawful competition and provide an unlawful advantage over Defendant's competitors as well as injury to the general public.

113. As a direct and proximate result of such actions, Plaintiff and the other Class members, have suffered and continue to suffer injury in fact and have lost money and/or property as a result of such deceptive and/or unlawful trade practices and unfair competition in an amount which will be proven at trial, but which is in excess of the jurisdictional minimum of this Court. In particular, Plaintiff and those similarly situated paid a price premium for the Products, i.e., the difference between the price consumers paid for the Products and the price that they would have paid but for Defendant's misrepresentation. This premium can be determined by using econometric or statistical techniques such as hedonic regression or conjoint analysis. Alternatively, Plaintiff and those similarly situated will seek a full refund of the price paid upon proof that the sale of the Products was unlawful.

114. As a direct and proximate result of such actions, Defendant has enjoyed, and
continues to enjoy, significant financial gain in an amount which will be proven at trial, but
which is in excess of the jurisdictional minimum of this Court.

26 115. Plaintiff seeks, on behalf of herself and those similarly situated, equitable relief,
27 including restitution for the premium and/or the full price that they and others paid to Defendant
28 as result of Defendant's conduct. Plaintiff and the Class lack an adequate remedy at law to obtain

such relief with respect to their "unfairness" claims in this UCL cause of action, because there
is no cause of action at law for "unfair" conduct. Plaintiff and the Class similarly lack an adequate
remedy at law to obtain such relief with respect to their "unlawfulness" claims in this UCL cause
of action because the Sherman Law and the Federal laws and regulations referenced herein do
not provide a direct cause of action, so Plaintiff and the Class must allege those violations as
predicate acts under the UCL to obtain relief.

7 116. Plaintiff also seeks equitable relief, including restitution, with respect to her UCL 8 unlawfulness claims for violations of the CLRA, FAL and her UCL "fraudulent" claims. 9 Pursuant to Federal Rule of Civil Procedure 8(e)(2), Plaintiff makes the following allegations in 10 this paragraph only hypothetically and as an alternative to any contrary allegations in their other 11 causes of action, in the event that such causes of action do not succeed. Plaintiff and the Class 12 may be unable to obtain monetary, declaratory and/or injunctive relief directly under other causes 13 of action and will lack an adequate remedy of law, if the Court requires them to show classwide 14 reliance and materiality beyond the objective reasonable consumer standard applied under the 15 UCL, because Plaintiff may not be able to establish each Class member's individualized 16 understanding of Defendant's misleading representations as described in this Complaint, but the 17 UCL does not require individualized proof of deception or injury by absent class members. See, 18 e.g., Stearns v Ticketmaster, 655 F.3d 1013, 1020, 1023-25 (distinguishing, for purposes of 19 CLRA claim, among class members for whom website representations may have been materially 20 deficient, but requiring certification of UCL claim for entire class). In addition, Plaintiff and the 21 Class may be unable to obtain such relief under other causes of action and will lack an adequate 22 remedy at law, if Plaintiff is unable to demonstrate the requisite mens rea (intent, reckless, and/or 23 negligence), because the UCL imposes no such mens rea requirement and liability exists even if 24 Defendant acted in good faith.

25 117. Plaintiff seeks, on behalf of herself and those similarly situated, a declaration that
26 the above-described trade practices are fraudulent, unfair, and/or unlawful.

27 118. Plaintiff seeks, on behalf of herself and those similarly situated, an injunction to
28 prohibit Defendant from continuing to engage in the deceptive and/or unlawful trade practices

1 complained of herein. Such misconduct by Defendant, unless and until enjoined and restrained 2 by order of this Court, will continue to cause injury in fact to the general public and the loss of 3 money and property in that Defendant will continue to violate the laws of California, unless 4 specifically ordered to comply with the same. This expectation of future violations will require 5 current and future consumers to repeatedly and continuously seek legal redress in order to 6 recover monies paid to Defendant to which they were not entitled. Plaintiff, those similarly 7 situated and/or other consumers nationwide have no other adequate remedy at law to ensure 8 future compliance with the California Business and Professions Code alleged to have been 9 violated herein.

<u>PLAINTIFF'S FIFTH CAUSE OF ACTION</u> (Unjust Enrichment) On Behalf of Plaintiff and the Class

119. Plaintiff realleges and incorporates by reference all paragraphs alleged herein.

120. Plaintiff and members of the Class conferred a benefit on the Defendant by purchasing the Products.

121. Defendant has been unjustly enriched in retaining the revenues from Plaintiff's and Class Members' purchases of the Products, which retention is unjust and inequitable, because Defendant falsely represented that the Products provide more than two hours of sun protection when, in fact, the Products do not and cannot provide more than two hours of sun protection. This harmed Plaintiff and members of the class because they paid a price premium as a result.

122. Because Defendant's retention of the non-gratuitous benefit conferred on them
by Plaintiff and Class members is unjust and inequitable, Defendant must pay restitution to
Plaintiff and the Class members for its unjust enrichment, as ordered by the Court. Plaintiff and
those similarly situated have no adequate remedy at law to obtain this relief.

123. Plaintiff, therefore, seeks an order requiring Defendant to make restitution her and other members of the Class.

PRAYER FOR RELIEF

I			
1		WHEREFORE, Plaintiff, on behalf of herself and those similarly situated,	
2	respectfully requests that the Court enter judgement against Defendant as follows:		
3	А.	Certification of the proposed Class and Subclass, including appointment of	
4	Plaintiff's counsel as class counsel;		
5	B.	An order temporarily and permanently enjoining Defendant from continuing the	
6	unlawful, deceptive, fraudulent, and unfair business practices alleged in this Complaint;		
7	C.	An award of compensatory damages in an amount to be determined at trial, except	
8	as to those causes of action where compensatory damages are not available at law;		
9	D.	An award of statutory damages in an amount to be determined at trial, except as	
10	to those caus	es of action where statutory damages are not available at law;	
11	E.	An award of punitive damages in an amount to be determined at trial, except as	
12	to those caus	es of action where punitive damages are not available at law;	
13	F.	An award of treble damages, except as to those causes of action where treble	
14	damages are not available at law;		
15	G.	An award of restitution in an amount to be determined at trial, except as to those	
16	causes of act	ion where restitution is not available at law;	
17	H.	An order requiring Defendant to pay both pre- and post-judgment interest on any	
18	amounts awa	rded;	
19	I.	For reasonable attorneys' fees and the costs of suit incurred; and	
20	J.	For such further relief as this Court may deem just and proper.	
21		JURY TRIAL DEMANDED	
22	Plaintiff hereby demands a trial by jury.		
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26			
27	[signature on following page]		
28			
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Case 3:23-cv-00409-JSC	Document 73	Filed 12/01/23	Page 27 of 28
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Dated: December 1, 2023

GUTRIDE SAFIER LLP

/s/ Seth A. Safier/s/ Seth A. Safier (State Bar No. 197427) seth@gutridesafier.com Marie A. McCrary (State Bar No. 262670) marie@gutridesafier.com Hayley A. Reynolds (State Bar No. 306427) hayley@gutridesafier.com 100 Pine Street, Suite 1250 San Francisco, CA 94111 Telephone: (415) 639-9090 Facsimile: (415) 449-6469

Attorneys for Plaintiff

DocuSign Envelop	 e ID: 0096834523623523860346034605668560000000000000000000000000000000		
1	EXHIBIT A		
2	I, Alexis Slaten, declare:		
3	1. I am a Plaintiff in this action. If called upon to testify, I could and would		
4	competently testify to the matters contained herein based upon my personal knowledge.		
5	2. I submit this Declaration pursuant to California Code of Civil Procedure section		
6	2215.5 and California Civil Code section 1780(d).		
7	3. As set forth in my complaint, I purchased the Dior Forever Foundation (in 6N) on		
8	one or more occasions during the last four years.		
9	I declare under penalty of perjury under the laws of California that the foregoing is true		
10	and correct.		
11	Executed this day of January 2023, in San Bruno, California.		
12	1/23/2023		
13	DocuSigned by:		
14	Alexis Slaten		
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	-1- Declaration RE Cal. Civ. Code Section 1780(d) Jurisdiction		