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16	MARY SCHNURER, on behalf of herself and all similarly situated	Case No.: '20CV1223 LAB LL
16 17	MARY SCHNURER, on behalf of herself and all similarly situated individuals,	Case No.: '20CV1223 LAB LL
16 17 18	herself and all similarly situated individuals,	
16 17 18 19	herself and all similarly situated individuals, Plaintiff,	Case No.: '20CV1223 LAB LL CLASS ACTION COMPLAINT
16 17 18 19 20	herself and all similarly situated individuals,	Case No.: '20CV1223 LAB LL
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Plaintiff Mary Schnurer ("Plaintiff") brings this Class Action against Matherson Organics, LLC ("Defendant" or "Active Wow" herein), on behalf of herself and all others similarly situated, and alleges the following based on her personal knowledge and the investigation of her counsel:

I. Introduction

- 1. This is a consumer Class Action against Defendant for the false advertising, unfair and deceptive marketing practices, and materially misleading claims and omissions it negligently employed and disseminated in connection with the sale of a line of whitening dental products containing activated charcoal, under the brand name Active Wow. (Defendant is referred to herein by its brand name Active Wow.)
- 2. Activated charcoal is highly porous and has adsorptive qualities that can be useful in certain contexts. In recent years, health and beauty products containing activated charcoal have become a consumer sensation. Marketers, celebrities and social media influencers tout a variety of activated charcoal products for purported detoxifying properties and other enhanced wellbeing and health benefits. Consumers have been willing to pay a premium for these charcoal products.
- 3. Active Wow sells numerous oral care products containing activated charcoal, all of which are promoted as whitening, detoxifying, and drawing stains out through charcoal adsorptive properties. Their whitening charcoal products include toothpastes, toothpowders, as well as gels that contain charcoal (sold in whitening 'pens' and whitening 'kits' with teeth trays). At issue in the allegations asserted herein are Active Wow's charcoal toothpowder products. These include the following:

Active Wow '24K White' Activated Coconut Teeth Whitening Charcoal Powder – All Natural

Active Wow Charcoal Teeth Whitening Powder – Peppermint

Active Wow Charcoal Teeth Whitening Powder – Spearmint Active Wow Charcoal Teeth Whitening Powder – Vanilla

These products as well as any other Active Wow toothpowders containing activated charcoal that have been marketed and made available for purchase by Defendant within the relevant statute(s) of limitations, are collectively referred to herein as "Charcoal Toothpowders" or any of such products generically referred to as "Charcoal Toothpowder."

- 4. As detailed later herein, Plaintiff Schnurer purchased the Active Wow '24K White' Activated Coconut Teeth Whitening Charcoal Powder All Natural (specifically referred to herein as "24K White Charcoal Toothpowder" but otherwise referred to herein generally as one of the Charcoal Toothpowders (as defined above in Paragraph 3)). The 24K White Charcoal Toothpowder and other Charcoal Toothpowders at issue herein are substantially similar in that they are products of the identical type and have largely the same ingredients, and were marketed with the same or essentially similar misrepresentations and omissions.
- 5. Active Wow promotes its Charcoal Toothpowders as whitening, detoxifying and adsorptive, safe, and generally beneficial to oral health. The Defendant makes claims on the jar labels and packaging of the Charcoal Toothpowders as well as on the Active Wow website, on Amazon.com and other online retailers, and elsewhere in extensive online marketing and print advertising.
- 6. These claims include but are not limited Active Wow's promises that its charcoal formula (contained in each of the Charcoal Toothpowders): "naturally whitens your teeth"; "is safe to use for whitening your teeth, while being easy on your gums"; "purifies and detoxifies"; "easy on gums, and gentle on enamel"; is "enamel safe"; and "is your new best friend for detoxifying the mouth, removing bad breath, and gently polishing away stains quickly and easily." Active Wow claims the activated charcoal "works by pulling stains off your teeth through a

process called 'adsorption'." Printed on each jar of Charcoal Toothpowder is the statement: "Enjoy a whiter, healthier smile, the natural way!"

- 7. Specifically as to the 24K White Charcoal Toothpowder, printed on the product packaging is the claim: "3rd Party Tested for Enamel Safety." Active Wow provides no other details or substantiation to back up this claim.
- 8. Active Wow's marketing strategy has been very successful, and the Charcoal Toothpowders have become top sellers in their product category. However, that success is built on messaging that is misleading and deceptive to consumers, and that negligently and misleadingly omits material information concerning the safety and efficacy of use of charcoal in oral care.
- 9. Active Wow had duties to uphold as to its claims and omissions concerning the Charcoal Toothpowders. For example, the Federal Trade Commission ("FTC") requires that marketers such as Active Wow ensure that advertising claims are truthful, not misleading, and are supported by a reasonable basis before disseminating such claims. Active Wow was also obligated not to misbrand the Charcoal Toothpowders. Pursuant to regulations of the Federal Drug Administration ("FDA"), products such as the Charcoal Toothpowders are misbranded if the claims conveyed on the labeling and packaging are false or misleading or when they lack requisite warning statements for safety hazards.
- 10. Similarly, multiple state laws have statutorily incorporated and mirror portions of the relevant federal regulatory framework. For example, California's Sherman Food, Drug & Cosmetic Law (California Health & Safety Code §§ 109875 *et seq.*) (the "Sherman Law") adopts pertinent FDA regulations. The Sherman Law makes it unlawful to falsely advertise or misbrand products such as the Charcoal Toothpowders, as well as to sell them.

The federal and parallel state requirements imposed on Active Wow are not raised herein in order to seek to enforce any standard of conduct that would exceed that which is required under the federal framework.

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"Dentifrice" is a term for tooth-cleansing pastes and powders. "Beware Whitening Promise of Charcoal Toothpastes," The Family Dental Center, Mar. 2019, [https://thefamilydentalcenter.com/blog/beware-whitening-promise-of-charcoaltoothpastes/]. (emphasis added).

- Despite its legal obligations to do so, Active Wow did not (and does 11. not) possess the requisite evidence to substantiate its claims concerning the benefits and safety of its Charcoal Toothpowders; such evidence did not exist when it made its claims, nor does it currently exist.
- 12. The consensus of respected dentists, researchers and industry experts weighs against the use of charcoal dentifrices,² due to the lack of scientific substantiation on safety and efficacy, as well as risks of harm. For example, in 2017, findings published in the Journal of the American Dental Association (JADA) concluded that there is insufficient laboratory or clinical data to substantiate the safety and efficacy of dentifrice containing activated charcoal, and cautioned against its use. In 2019 the British Dental Journal (BDJ) again confirmed a lack of substantiation in the form of scientific, sound and reliable studies. The 2019 BDJ article expressed concern that charcoal toothpastes are a "marketing gimmick" that could, in fact, cause harm to oral health, structures, and aesthetics. Many qualified dental professionals have also spoken out on these findings and other safety, therapeutic and cosmetic concerns, and have cautioned against the use of charcoal dentifrices. Dr. Ada Cooper, a spokesperson for the American Dental Association, recently commented on the lack of safety substantiation (and reported hazards) for charcoal dentifrice and stated: "Just because something is popular doesn't mean it's safe."³
- 13. Notably, the American Dental Association ("ADA") has not approved any charcoal dentifrices for its ADA Seal of Acceptance (the "ADA Seal"). The ADA Seal certifies the safety and efficacy of a dentifrice, based on clinical data and research.
- 14. Active Wow knew or should have known that many of its claims regarding the Charcoal Toothpowders lacked a credible basis or substantiation,

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and that they were misleading, deceptive, and/or false. Active Wow also omitted material facts, including that scientific literature counter-indicates the safety and efficacy of charcoal in oral care use. Such representations and omissions were material and likely to deceive a reasonable consumer, yet Active Wow nonetheless negligently and recklessly proceeded with its opportunistic marketing campaign, and continues to do so, without regard to the consequences to the deceived consumer.

- 15. To bolster its inaccurate, misleading claims and omissions on the benefits and safety of the Charcoal Toothpowders, Active Wow extols itself as exceptionally conscientious of health and safety. It negligently and falsely advertises itself as such in order to secure consumer confidence in the brand and its Charcoal Toothpowders and to induce consumer purchases.
- 16. Active Wow intended for consumers to rely on its claims, which are ubiquitously made in advertising and marketing materials, and printed on the products' packaging and labeling. Active Wow knowingly presented its inaccurate claims and engaged in deceptive practices, precisely due to Active Wow's belief that such conduct was likely to deceive the consumer and induce a purchase in reliance thereon.
- 17. Plaintiff and putative class members reasonably relied upon and attributed value to the asserted benefits, efficacy, safety, value and other qualities of the Charcoal Toothpowders, and did not know, nor could they reasonably have Wow's omissions of known, of Active material information misrepresentations, deceptive and false marketing practices, or of the lack of required substantiation on safety and efficacy. As a direct and proximate result of this misconduct by Active Wow, Plaintiff and others similarly situated have suffered ascertainable out-of-pocket losses from their purchases of one or more Charcoal Toothpowders. Through its negligent and unlawful conduct, Active Wow successfully induced Plaintiff and the putative class members to pay for oral

care products that (i) do not perform by 'naturally' whitening; (ii) do not purify and detoxify, nor provide other promised benefits through the adsorptive properties of charcoal; (iii) are not "easy on gums, and gentle on enamel" or clinically proven to be enamel-safe, or otherwise safe and gentle as was represented; (iii) are not of the value and quality for the price premium paid; (iv) do not meet basic oral hygiene needs that other, less expensive dentifrices would; and (v) may in fact be detrimental and harmful to oral health and aesthetics. Furthermore, some consumers have experienced the negative effects that activated charcoal can cause, including discoloration of the gumline, gum irritation, excessive abrasion of tooth enamel and dentin, yellowing of the teeth, and damage to dental implants.

- 18. Active Wow's false and misleading claims and omissions enabled it to sell the Charcoal Toothpowders in great quantity.
- 19. Active Wow capitalizes on foreseeable consumer misconceptions, and prioritizes its own profits and jeopardizes consumers' oral health, safety, and wellbeing when it makes misleading and unsubstantiated claims on the safety, health and efficacy of the Charcoal Toothpowders and omits contradictory and material information, including on safety and risk. It fails to make disclosures it had a duty to make, and negligently makes its unsubstantiated health, efficacy and safety claims despite its legal duties to substantiate the same, and to ensure the safety and efficacy of its products. Material omissions include the potential hazards of using charcoal in dentifrice, and that scientific literature counterindicates the safety and efficacy of charcoal in oral care use.
- 20. Active Wow's conduct in its advertising, marketing, labeling, and sale of the Charcoal Toothpowders was, and continues to be, in violation of common law, federal and statutory law, and public policy; it is also immoral, unethical, unscrupulous, and substantially injurious to consumers. Defendant was unjustly enriched as a result its wrongful conduct.

- 21. Defendant's conduct is in violation of the California Consumer Legal Remedies Act, California Civil Code §§ 1750, et seq. (the "CLRA"); California's Unfair Competition Law, Bus. & Prof. Code §§ 17200, et seq. (the "UCL"); and California's False Advertising Law, Bus. & Prof. Code §§ 17500, et seq. (the "FAL"). Defendant's conduct also constitutes a breach of express and implied warranties, as well as violations of common law including negligent misrepresentation.
- 22. Plaintiff brings this proposed Class Action on behalf of herself and other similarly situated consumers in the United States who purchased Active Wow Charcoal Toothpowders within the relevant statute of limitations period (the "Nationwide Class"), as well as a proposed subclass of members who purchased the Charcoal Toothpowders in the state of California (the "CA Subclass") (all potential class members are collectively referred to herein the "Classes" or "Class members"). For the alleged violations of state statutory law and common law, Plaintiff seeks, on behalf of herself and the putative class members, to recover compensatory and statutory damages, treble or punitive damages as available, attorneys' fees and costs, as well as declaratory and injunctive relief. Plaintiff further seeks disgorgement and restitution as statutorily provided for, as well as on the basis of quasi-contract.

II. PARTIES

23. Plaintiff Mary Schnurer is a natural person and a citizen of California. On June 22, 2017, Ms. Schnurer purchased the Active Wow '24K White' Activated Coconut Teeth Whitening Charcoal Powder – All Natural (specifically referred to herein as 24K White Charcoal Toothpowder). Prior to her decision to enter into a transaction and purchase the toothpowder, Ms. Schnurer was exposed to and saw the package labeling and the online marketing claims. On June 22, 2017 Ms. Schnurer purchased the 24K White Charcoal Toothpowder on Amazon.com. She made her purchase in reliance on Active Wow's marketing and

advertisements, and the representations it made on its packaging and online (including in its Amazon listing for the product she purchased). She expected that the product would meet the representations made, including but not limited to that it would whiten teeth, that it would remove toxins, that it would be safe for daily use, and that – as a natural alternative to toothpaste – it would be effective to adequately meet dental hygiene and oral health care needs. However, Ms. Schnurer's expectations, which were based on Active Wow's own representations, were not met. For example, rather than 'naturally whitening' her teeth, the product was actually abrading her enamel, and had not been proven safe for use.

- 24. As a result of her purchase Ms. Schnurer suffered actual damage and economic injury. She paid an ascertainable out-of-pocket purchase price for a falsely advertised and misbranded dentifrice. She paid a price premium over other similar products. The purchased product cannot deliver the promised health and cosmetic benefits and it does not possess the detoxifying, 'naturally whitening', and other properties Active Wow claimed. It also lacks the represented level of safety and safety substantiation. Moreover, its use poses some risk and it is potentially detrimental to oral health and aesthetics.
- 25. Ms. Schnurer became aware and discovered the nature of her claims made herein in the fall of 2019, when she came across the announcement of a potential class action against purveyors of personal care products containing charcoal.
- 26. Ms. Schnurer has standing to assert claims on all Charcoal Toothpowders sold by Active Wow (of varying flavors or sold at different times), because the products are substantially similar (in fact, they are nearly identical). Defendant's negligent and unlawful conduct as to all of the Charcoal Toothpowders is, and continues to be, substantially similar as to the particular Charcoal Toothpowder it sold to Ms. Schnurer. Defendant conveys the same or very similar marketing messages, including misrepresentations and omissions of

material fact. The packaging, labeling and marketing claims and omissions by Active Wow induced numerous consumer purchases, and resulted in the same types of injuries to others as was suffered by Ms. Schnurer.

- 27. Ms. Schnurer continues to suffer ongoing concrete harm and imminent injury because she is unable to rely on the veracity of Active Wow's product labeling and advertising and will be unable to rely in the future, when she wants to make a purchase of another Active Wow dentifrice but as a previously misled consumer, she lacks confidence in the representations made. Alternatively, when considering a purchase decision in the future, she will be injured if she believes the claims have been substantiated or corrected, and, as any reasonable consumer would, thinks she can rely on the labeling and marketing to be truthful and non-misleading and be confident in the representations concerning the products.
- 28. Defendant Matherson is a citizen of the state of Florida. It is registered in the state of Florida and has its principal place of business at 75 North Woodward Avenue, #85899, Tallahassee, Florida 32313. Defendant is a health and beauty company engaged in the business of selling the Active Wow Charcoal Toothpowders among other health and beauty products to consumers from its website, www.activewow.com, through online stores of third-party retailers including Amazon, and through the brick-and-mortar stores owned by third parties and other third-party distributors. It conducts mass marketing campaigns and distributes its Active Wow Charcoal Toothpowders throughout the United States.

III. JURISDICTION AND VENUE

29. This Court has jurisdiction over this matter under the Class Action Fairness Act ("CAFA"), 28 U.S.C. § 1332(d)(2), as the amount in controversy exceeds \$5 million, exclusive of interest and costs; it is a Class Action of over 100 members; and Plaintiff is a citizen of a state different from Defendant.

California, and did so in reliance on and as an immediate result of the claims and

(including promoting, selling, marketing, and distributing the Active Wow

Charcoal Toothpowders at issue), and the Plaintiff purchased the Active Wow

Charcoal Toothpowder in this district and had the product delivered to this district.

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Venue is proper in this district under 28 U.S.C. § 1391(a) because a

omissions by Active Wow in its labeling, marketing, advertising.

This Court has personal jurisdiction over Defendant, because

1 2 Defendant has sufficient minimum contacts with the state of California and 3 purposefully availed itself, and continues to avail itself, of the jurisdiction of this Court through the privilege of conducting its business ventures in the state of 4 5 California. Specifically, it promotes its products (including the Charcoal 6 Toothpowders) in this state through print and online advertising and marketing 7 (disseminated and targeted to California residents), and also distributes and sells 8 its products (including the Charcoal Toothpowders) in the state of California. 9 Much of the conduct giving rise to this action occurred in the state of California 10 because many of the acts, claims and omissions giving rise to this action occurred 11 in and were disseminated in the state of California; because Plaintiff Schnurer made her online purchase while in the state of California and the product was 12 13 delivered to and used in California; because Active Wow entered into and serviced 14 numerous sales transactions for the Charcoal Toothpowders in the state; and 15 numerous putative class members purchased the Charcoal Toothpowders in 16

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18 19 substantial part of the events or omissions giving rise to the claims asserted herein 20 occurred in this district, as Defendant does business throughout this district

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IV. FACTUAL ALLEGATIONS

A. Background

- 32. Activated charcoal is made from coal, wood, coconut shells, sawdust, bamboo, or similar ingredients.⁴ The raw material is superheated, treated with different chemicals, and then superheated a second time with steam.⁵
- 33. Activated charcoal has adsorptive qualities that have proven to be quite useful in certain limited contexts. For decades, it has been used in the emergency medical treatment of certain types of poisonings and drug overdoses, because, when administered correctly, it can adsorb certain heavy metals, drugs and other toxins.⁶ The effectiveness of medicinal activated charcoal in the emergency room setting is limited and dependent on specific factors, such as the type of drug or toxin, timing between ingestion of the toxin and ingestion of the medicinal charcoal, and dosage of each.⁷
- 34. Activated charcoal has also been used in industrial and environmental settings to extract certain organic and inorganic substances from water.⁸ For example, it is sometimes used to remove excess amounts of fluoride from drinking water.⁹ It is used in juice manufacturing to control color and remove organic

Active Wow claims its activated charcoal is made from coconut shells.

⁵ "Activated Charcoal FAQ," General Carbon Corp. [http://generalcarbon.com/facts-about-activated-carbon/activated-carbon-faq/] (last accessed June 26, 2019) (General Carbon Corp. is an activated charcoal manufacturer).

See generally, Robert W. Derlet & Timothy E. Albertson, "Activated Charcoal—Past, Present and Future," 145 West J. Med. 493 (Oct. 1986) [https://www.ncbi.nlm.nih.gov/pmc/articles/PMC1306980/pdf/westjmed00158-0063.pdf].

Id.; see also Derlet & Alberston, supra note 3, at 493–92 & Table 1; Jennifer A. Lowry, "Use of Activated Charcoal in Pediatric Populations," World Health Organization: Subcommittee of Expert Committee on the Selection and Use of Essential Medicines, Jan. 2008, at 2, [https://www.who.int/selection_medicines/committees/subcommittee/2/charcoal_rev.pdf]

at 2, [https://www.who.int/selection_medicines/committees/subcommittee/2/charcoal_rev.pdf] (reviewing literature on medical use of activated charcoal).

See generally "The History of Activated Carbon," Jurassic Activated Carbon, Feb. 9,
 2014 [https://www.jurassiccarbon.com/blogs/news/12186281-the-history-of-activated-carbon].
 Manisha Poudyal & Sandhya Babel, "Removal of Fluoride using Granular Activated

Carbon and Domestic Sewage Sludge," 82 Int'l Proceedings of Chem., Biological, and Envtl. Eng'g 139 (2015) [http://www.ipcbee.com/vol82/027-IEEA2015-C3024.pdf]; see also Behrooz Eftekhar et al., "The Effectiveness of Home Water Purification Systems on the Amount of Fluoride in Drinking Water," J. of Dentistry, Shiraz U. of Med. Sci., Sept. 2015, at 278, (noting that use of home water purification systems, including several using carbon-based filtration methods, reduced the amount of fluoride in water).

compounds.¹⁰ Activated charcoal can also adsorb water-soluble vitamins, including forms of Vitamins C and B.¹¹

- 35. Inspired by the use of activated charcoal in these limited and particular contexts, enterprising companies like Defendant have been eager to extrapolate charcoal's adsorptive properties for use in a much broader context, often with little to no substantiation. Products containing activated charcoal are increasingly prevalent, and are promoted with vague claims of 'detoxifying' properties as well false or overstated health and beauty benefits. Activated charcoal has been marketed to the public as capable of extracting nearly any undesirable element or substance, and in nearly any context.
- 36. Yet, writes Scott Gavura in *Activated Charcoal, The Wellness Scam* (Science Based Medicine, Aug. 8, 2019): "what's popularly called a 'detox' today has nothing to do with actual medical detoxification," and "[f]ake detox, the kind you find in magazines, and sold in pharmacies, juice bars, and health food stores, is **make-believe medicine. The use of the term 'toxin' in this context is meaningless.... but it sounds just scientific enough to be plausible.**" ¹² Mr. Gavura goes on, "if you hear the words 'detox' uttered anywhere but an emergency room, keep in mind that you're hearing a **marketing pitch, not credible health evidence.**" Despite the marketing hype, activated charcoal has no ability to suck out the toxic chemicals from the rest of your body." ¹⁴
- 37. Multiple scientific and consumer publications have made note of this logical fallacy and have debunked the broadly asserted 'detoxifying' properties of activated charcoal (particularly in its most commonly available form as an

Cetin Kadakal et al., "Research Note: Effect of Activated Charcoal on Water-Soluble Vitamin Content of Apple Juice," 27 *J. of Food Quality* 171 (Apr. 2004) [https://doi.org/10.1111/j.1745-4557.2004.tb00647.x].

Scott Gavura, "Activated Charcoal, The Wellness Scam," *Science Based Medicine*, Aug. 8, 2019 [https://sciencebasedmedicine.org/activated-charcoal-the-wellness-scam/].

Id. (emphasis added).

Id. (emphasis added).

ingestible supplement). In April 2017, Consumer Reports published *Activated Charcoal Isn't a Magic Health Bullet*, wherein Julia Calderone writes: "In recent years, people have tried to translate the very limited success of activated charcoal in the ER to their everyday lives, assuming that if it can adhere to and remove certain drugs in an emergency room, it can stop all kinds of toxins, making an already healthy person even healthier." Lisa Sasson, M.S., R.D., clinical associate professor of nutrition at New York University is quoted as saying "this logical leap is not based in science."

- 38. In another example from 2017, the Superfoodly.com website published *Activated Charcoal Uses May Be Harmful, Possibly Cancerous?* stating: "The problem is that none of these cleansing/detox benefits are backed by science.... **using [charcoal] to remove toxins from your body is nonsensical,** unless you literally just ingested poison (and even then, only certain types will it absorb). There are no clinical trials or peer reviewed research which suggests activated charcoal removes toxins daily when used as a supplement." ¹⁷
- 39. Simultaneous with the charcoal trend, consumer demand for teeth-whitening products has risen. The global market for teeth-whitening products is expected to reach \$7.4 billion by 2024. Dentists, dental scientists and researchers have raised concerns about the rapid growth of dental health 'fads,' including the use of charcoal in oral care, which, even when "there is a lack of . . . scientifically supported information around such items, [] this does not stop them from being

Julia Calderone, "Activated Charcoal Isn't a Magic Health Bullet," Consumer Reports (April 13, 2017) [https://consumerreports.org/dietary-supplements/activated-charcoal-fad-not-a-magic-health-bullet/].

[&]quot;Activated Charcoal Uses May Be Harmful, Possibly Cancerous?," Superfoodly (July 28, 2017) [https://www.superfoodly.com/activated-charcoal-uses-side-effects/].

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Active Wow has successfully leveraged the charcoal and detox trend 40. and consumer enthusiasm for teeth whitening with its development, marketing, and sales of its Charcoal Toothpowders. of its line of oral care products containing activated charcoal.

Contemporary Scientific Studies Challenge the Safety and **Efficacy of Activated Charcoal for Use in Dentifrice**

- 41. The first use of charcoal for oral hygiene dates back to Hippocrates in ancient Greece.²¹ The Romans apparently followed this practice, along with other questionable oral care practices such as rinsing their mouths with urine.²²
- 42. In the United States, there have been several attempts to introduce charcoal as an oral health product. According to commentary published in the Journal of the American Dental Association ("JADA") in 1932, a product named "Kramer's Original Charcoal Dental Cream," had been pronounced "not acceptable" as an Accepted Dental Remedies (ADR) by the Council on Dental Therapeutics (the "Council"). The Council found that "[c]linical experiences are recorded in which the particles of charcoal became imbedded in the gum tissue and produced a bluish line near the margin, which is removable only by surgical means."23 When the Kramer's brand produced no evidence to rebut the clinical

Marco Antonio Dias da Silva & Anthony Damien Walmsey, "Fake News and Dental Education," 226 British Dental Journal 397, 397-99 (2019).

[&]quot;Beware Whitening Promise of Charcoal Toothpastes," The Family Dental Center, Mar. 2019, [https://thefamilydentalcenter.com/blog/beware-whitening-promise-of-charcoaltoothpastes/]. (emphasis added).

See S.W.B. Newsom, "Hygiene and the Ancient Romans," J. of Infection Prevention, at 25, June 2004 [https://journals.sagepub.com/doi/abs/10.1177/14690446040050030601].

C. Valerius Catullus, "On Egnatius of the White Teeth," circa B.C. 84–54, (Tr. Richard Francis Burton, 1894),

[[]http://www.perseus.tufts.edu/hopper/text?doc=Perseus:text:1999.02.0005:poem%3D39] (poem by the Roman poet Catullus referring to the practice of whitening teeth by rinsing with urine).

John K. Brooks et al., "Commentaries: More on Charcoal and Charcoal-Based Dentifrices," 148 *JADA* 785 (2017), [http://dx.doi.org/10.1016/j.adaj.2017.09.027] (quoting S.M. Gordan, "Kramer's Original Charcoal Dental Cream: not acceptable for A.D.R.," 33 JADA 912, 912–13 (1946)).

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Brantley McCarty et al., "Activated Charcoal as a Whitening Dentifrice," Presented at Academy of General Dentistry 2015 Annual Meeting, June 18–21, 2015, San Francisco, CA [https://www.epostersonline.com/agd2015/node/72] (last accessed June 5, 2019). John K. Brooks et al., "Charcoal and Charcoal-Based Dentifrices," 148 JADA 661

(2017).

results, the Council denied it as an ADR "because it is a dentifrice intended for daily use that contains charcoal, a potentially harmful substance."24

- 43. Decades after the American dentistry establishment officially rejected charcoal for use in dentifrice, the topic has again resurfaced, in light of the burgeoning consumer trend. One study, presented at the Academy of General Dentistry 2015 Annual Meeting, concluded that "activated charcoal was more abrasive than a whitening toothpaste on acrylic resins" and warned that "[t]he fine black charcoal powder may become embedded in defects such as margins or cracks present on older dentition."²⁵
- 44. In 2017, the Journal of the American Dental Association published a literature review to "examine the efficacy and safety of charcoal and charcoalbased dentifrices." John K. Brooks et al., Charcoal and Charcoal-Based Dentifrices, 148 JADA 661 (2017) (referred to herein as "Charcoal-Based Dentifrices (JADA 2017)" or "the 2017 JADA article"). The authors, Dr. John Brooks, DDS, Dr. Nasir Bashirelahi, PhD, and Dr. Mark A. Reynolds, DDS, PhD, reviewed the first 50 consecutive charcoal dentifrices from Google.com and Amazon.com to assess how the marketing claims of these products compared with efficacy and safety of charcoal-based dentifrices as found in the available scientific literature.²⁶
- 45. The authors of Charcoal-Based Dentifrices (JADA 2017) reviewed advertising claims about the charcoal-based dentifrice on the market, and found: "Nearly one-half of the charcoal-based dentifrices were advertised as being capable of detoxification, with most claiming to detoxify the oral cavity or teeth. Our review failed to identify scientific support in the literature that topical

application of charcoal can provide any detoxification benefits to the teeth or oral mucosa." $^{27}\,$

- 46. The authors of the 2017 JADA article additionally reported that "[c]harcoal has been recognized as an abrasive mineral to the teeth and gingiva, and its inclusion in tooth preparations raises concern about damage to these oral structures, as well as increasing caries susceptibility due to the potential loss of enamel."²⁸
- 47. In conclusion, the authors of *Charcoal-Based Dentifrices* (JADA 2017) stated:

In our literature review, we found insufficient scientific evidence to substantiate the cosmetic, health benefits (antibacterial, antifungal, or antiviral; reduced caries; tooth whitening; oral detoxification), or safety claims of marketed charcoal-based dentifrices. Controlled clinical trials and laboratory investigations of charcoal-based dentifrices . . . are needed to determine product efficacy and safety.²⁹

- 48. In May 2019, the British Dental Journal confirmed that supporting scientific evidence remained lacking, and again raised the same and similar concerns reflected in the 2017 JADA article. Linda H. Greenwall et al., *Charcoal-Containing Dentifrices*, 226 BDJ 697, 698 (2019) (referred to herein as "*Charcoal-Containing Dentifrices* (BDJ 2019)" or "the 2019 BDJ article"). It further noted the tendency for buildup of charcoal particles in surface defects, fissures, and gumline, and resulting poor aesthetic effects.³⁰
- 49. The May 2019 article in the British Dental Journal, *Charcoal-Containing Dentifrices* (BDJ 2019), concluded that charcoal-based dentifrices "may be considered to be **a fashionable**, **marketing 'gimmick'**" that is "based on folklore on the use of different forms of charcoal for oral and dental remedies," or

Id. (emphasis added). The authors were unable to identify any randomized, controlled clinical trials with a follow-up duration of 3 months or longer testing the safety or effectiveness of charcoal-based dentifrices. All of the available studies lacked adequate controls to measure clinical oral improvements with charcoal-based dentifrices.

Id. (emphasis added). *Id.* (emphasis added).

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improperly based on "present day uses of charcoal for medical purposes."³¹ The 2019 BDJ article lamented the prevalent and "worrying approach" in the marketing of charcoal dentifrices that places "a strong emphasis on benefits which appeal to consumers, which have yet to be disproved," and that favor a "scientifically claimed until proved wrong' approach . . . over substantiated, evidence-based promotion."³² The authors opined that "the ethics of such an approach to the marketing of health-influencing products is at best questionable. False and deceptive messaging, together with the selective provision of information could be classed as misleading practice, contrary to the consumers' best interests and protection."³³

- C. The American Dental Association has Not Approved any Activated Charcoal Toothpowders for its ADA Seal of Acceptance
- 50. The American Dental Association ("ADA") was founded in 1859.³⁴ Per the ADA's description of its mission, the ADA "exists to power the profession of dentistry and to assist our members in advancing the overall oral health of their patients."³⁵ The ADA presents itself as a "strong advocate[] for public health" working with an aim to keep patients "healthy from the dental chair to daily care at home."³⁶
- 51. In furtherance of the ADA's public health goals, the organization administers the ADA Seal of Acceptance Program ("Seal Program"), which began in 1931.³⁷ The ADA began the Seal Program to combat "extravagant claims"

Linda H. Greenwall et al., "Charcoal-Containing Dentifrices," 226 British Dental Journal 697, 698 (2019).

Id. (emphasis added). *Id.* (emphasis added).

https://www.ada.org/en/about-the-ada/ada-history-and-presidents-of-the-ada (last accessed November 18, 2019).

https://www.ada.org/en/about-the-ada (last accessed November 18, 2019).

https://www.ada.org/en/science-research/ada-seal-of-acceptance (last accessed November 18, 2019).

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about what dental products could do.³⁸ Since that time, the ADA Seal of Acceptance has become "[u]niversally recognized by consumers as a symbol of safety and effectiveness" and "is carried on more than 300 oral health products, including toothpastes, toothbrushes, dental floss, mouth rinses, denture adherents, and chewing gum."³⁹ Companies can submit dental products to the Seal Program by including "data from clinical or laboratory studies that demonstrate safety and efficacy according to product category requirements developed by the ADA Council on Scientific Affairs."40 Members of the ADA Council review submissions for adherence to product category requirements and, if necessary, utilize consultants with relevant specific area expertise. 41 Once a product's safety and efficacy has been demonstrated, the ADA Council will award the Seal Acceptance.42

- 52. A variety of major brands have sought and received the ADA Seal of Acceptance for certain products, including, but not limited to, Crest, Efferdent, ACT, CVS, Equate (Walmart), Listerine, Up and Up (Target), Oral-B, and Colgate. 43 Significantly, the ADA has not granted the ADA Seal of Acceptance to any product with activated charcoal.⁴⁴
- Defendant has not received the ADA Seal of Acceptance for any of 53. its Active Wow Charcoal Toothpowders. 45 Based upon the prevailing scientific literature regarding the lack of safety and efficacy of activated charcoal in dental products, Active Wow would have or should have been aware of the extremely

https://www.ada.org/en/science-research/ada-seal-of-acceptance/ada-seal-faq, "What is the ADA Seal?" (last accessed November 18, 2019).

https://www.ada.org/en/about-the-ada (last accessed November 18, 2019).

https://www.ada.org/en/science-research/ada-seal-of-acceptance/ada-seal-faq, "What determines if a dental product qualifies for the Seal?" (last accessed November 18, 2019).

https://www.ada.org/en/science-research/ada-seal-of-acceptance/ada-seal-faq, "How are products evaluated?" (last accessed November 18, 2019).

https://www.ada.org/en/science-research/ada-seal-of-acceptance/ada-seal-shopping-list (last accessed November 18, 2019).

See https://www.ada.org/en/science-research/ada-seal-of-acceptance/ada-seal-shoppinglist (last accessed November 18, 2019).

https://www.ada.org/en/science-research/ada-seal-of-acceptance/ada-seal-shopping-list (last accessed November 18, 2019).

low likelihood that its Charcoal Toothpowders could qualify for the ADA Seal of Acceptance. Nevertheless, it has chosen to make the exact sort of false, deceptive, and/or misleading extravagant claims that inspired the creation of the ADA's Seal Program.

- D. Active Wow's Representations on the Charcoal Toothpowders' Labeling, Packaging, Advertising and Marketing
- 54. Since at least 2016, Defendant has packaged, marketed, distributed, and sold some or all of its Active Wow Charcoal Toothpowders.
 - 55. Examples of the product jars and packaging include:







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DIRECTIONS:

Use a soft toothbrush. Damp the brush, and dip it in the powder. Gently brush teeth for one to two minutes. Rinse Thoroughly. Use once or twice daily. Enjoy a whiter, healthier smile, the natural way!

Manufactured For: Active Wow 75 N Woodward Ave #85899

Tallahassee . FL 32313
info@activewow.com

56. Printed on the packaging for each of the Active Wow Charcoal Toothpowders statement: "Enjoy a whiter, healthier smile, the natural way!"

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57. Examples of the marketing claims and imagery used to market the Charcoal Toothpowders online include:











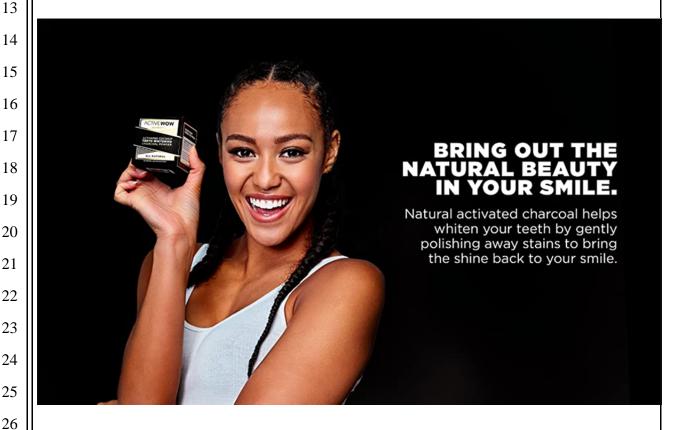




DISCOVER THE SECRET PEOPLE ACROSS THE COUNTRY ARE USING TO ACHIEVE NATURAL, BEAUTIFUL WHITE TEETH







- 58. Attached hereto, Exhibits 1 through 6 reflect marketing claims that Defendant makes regarding each of the Active Wow Charcoal Toothpowders on its website activewow.com and in its listings on Amazon.com.
 - E. Active Wow's Marketing Claims are Debunked or Unsubstantiated by Scientific Evidence, Misleading and/or Untrue
 - (i) Detoxifying and Adsorbing
- 59. As previously described, Active Wow consistently touts its Charcoal Toothpowders as purifying, detoxifying, and possessive of adsorptive properties that purportedly effectuate cosmetic and oral health benefits. For example, Active Wow's marketing claims made online include that the ingredient activated charcoal "purifies and detoxifies" and "detoxifies your mouth" and that "activated charcoal works by pulling stains off your teeth through a process 'adsorption." On its website Active Wow states that the activated charcoal in its 24K White Toothpowder "works by drawing stains out from your teeth while detoxifying the mouth."
- 60. In the FAQ section of its website, Active Wow presents a section titled "What is Activated Charcoal? Great Question!" and therein explains that activated charcoal is "porous and adsorbent," and "is a natural treatment used to absorb toxins and chemicals to clean and purify your teeth." Another section titled "Why Activated Charcoal? 'Cause Why Not!" states that activated charcoal "is quite sticky which is perfect for teeth whitening since it sticks to particles that are responsible for staining your teeth and removes them. . . . [and] is very effective for [. . .] detoxifying your mouth. . . ."
- 61. In reality, Active Wow's claims are specious and make misuse of the term "detoxification." As previously discussed, detoxification is a *medical term* that refers to emergency treatments for dangerous levels of drugs, alcohol, or

poisons, like heavy metals.⁴⁶ Moreover, there are no clinical trials or peer reviewed research which suggest activated charcoal removes toxins daily when used as a supplement."⁴⁷ "Despite the marketing hype, activated charcoal has no ability to suck out the toxic chemicals from the rest of your body."⁴⁸

62. Even more implausible than the 'detoxifying' effects of ingestible supplements, are purported 'detoxifying' properties in topically applied personal care products, such as dentifrice. The logic of employing charcoal in this context is even more attenuated and is, in fact, *wholly unsupported*. As one wellness writer has put it:

"At the root of the activated charcoal health fad is the misuse, or misunderstanding, of the word 'toxin.' In a detox-crazy world, toxins are used to refer to impurities or anything undesirable in your body: stains on your teeth, dirt or dust on your skin, naturally present sugars in your juice, a hangover after a night out. Personal care products (like teeth whiteners, face masks, soaps, shampoos, and deodorants) containing activated charcoal bank on the idea that impurities can be draw out during use. . . But there is little to no research to prove that the trace amounts of activated charcoal, combined with other ingredients, in these products are effective and much more than just marketing."

63. Despite the lack of reasonable basis or credible, scientific and clinical substantiation, Active Wow extols the benefits and functions of charcoal as an adsorptive detoxifier on its website and on Amazon.

Scott Gavura, "Activated Charcoal, The Wellness Scam," *Science Based Medicine*, Aug. 8, 2019 [https://sciencebasedmedicine.org/activated-charcoal-the-wellness-scam/].

[&]quot;Activated Charcoal Uses May Be Harmful, Possibly Cancerous?," Superfoodly (July 28, 2017) [https://www.superfoodly.com/activated-charcoal-uses-side-effects/]; Scott Gavura,

[&]quot;Activated Charcoal, The Wellness Scam," Science Based Medicine, Aug. 8, 2019

[[]https://sciencebasedmedicine.org/activated-charcoal-the-wellness-scam/]; Julia Calderone,

[&]quot;Activated Charcoal Isn't a Magic Health Bullet," Consumer Reports (April 13, 2017) [https://consumerreports.org/dietary-supplements/activated-charcoal-fad-not-a-magic-health-bullet/l.

Scott Gavura, "Activated Charcoal, The Wellness Scam," *Science Based Medicine*, Aug. 8, 2019 [https://sciencebasedmedicine.org/activated-charcoal-the-wellness-scam/].

Katie Mui, "Activated Charcoal: The Powerful Detox Ingredient You Don't Want in Your Regular Diet," GoodRx, Feb. 7, 2019 [https://www.goodrx.com/blog/what-is-activated-charcoal-detox-medication-interactions/]. (emphasis added).

64. Active Wow's detoxification claims are a marketing gimmick with no basis in fact. Very similar claims have been assessed by dental experts and determined to be unsupportable (see, e.g., the 2017 JADA and 2019 BDJ articles). Put simply, there is no scientific support "that topical application of charcoal can provide any detoxification benefits to the teeth or oral mucosa." This includes "antibacterial, antifungal, or antiviral" benefits, as well as reduced caries or a more general (and ill-defined) notion of "oral detoxification." And, to the extent charcoal-based dentifrices do appear to effectuate certain purported oral hygiene or aesthetic benefits, it is not its porousness, but rather the *high abrasiveness* of the charcoal particle that enables any seemingly positive results, and in a short-sighted and risky manner.

(ii) Naturally Whitening

- 65. Active Wow promotes its Charcoal Toothpowders as "naturally" whitening, "free from chemicals," and safer and healthier than whitening teeth through other methods. It presents the charcoal as the ingredient effectuating whitening results, with statements such as: "Our naturally brilliant formula whitens your teeth with the power of activated coconut charcoal" and "Active Wow naturally whitens your teeth, not through harsh dental-grade whitening peroxides, but through the power of Activated Charcoal, nature's best purifier and detoxifier" and "Activated Charcoal: Teeth Whitening Redefined. Simple, Natural Ingredients."
- 66. When a toothpaste or toothpowder is advertised as whitening, most reasonable consumers believe it will leave their teeth whiter. However, dentists and researchers have warned that charcoal dentifrice companies' whitening claims are misleading, due to the failure to clarify the distinction between intrinsic and extrinsic whitening mechanisms. As opposed to intrinsic whiteners, the British

John K. Brooks et al., "Charcoal and Charcoal-Based Dentifrices," 148 *JADA* 661 (2017).

⁵¹ *Id*.

Dental Journal explains, many "products whiten teeth, to different extents, by the removal of surface (extrinsic) stains, which may reform relatively quickly in, for example, a smoker. Typically, these products do not change the intrinsic colour of the tooth, which is largely determined by the colour of the dentine."⁵²

- 67. Linda Greenwell, in her 2017 article *Charcoal Toothpastes: What We Know So Far*, concluded: "[t]here is no evidence that the use of charcoal toothpaste has an effect on intrinsic (internal) staining of teeth or on intrinsic whitening of the teeth." In 2019 Ms. Greenwell, as co-author *Charcoal-Containing Dentifrices* (BDJ 2019), re-affirmed the conclusion that activated charcoal "does not change the colour of the teeth other than by abrasive action similar to that of a 'smoker's toothpaste'. . . ." The common interchangeable use and misuse of the terms 'whitening' and 'bleaching' is therefore misleading and confusing to consumers and patients, with the marketing of some charcoal and other dentifrices being no exception." 55
- 68. The Active Wow Charcoal Toothpowders do not intrinsically whiten teeth. As such, any claimed whitening properties of the Active Wow Charcoal Toothpowders are limited to the removal of extrinsic surface stains, and therefore misleading.⁵⁶
- 69. Active Wow's whitening claims are also deceptive for the additional reason that it presents the Charcoal Toothpowders as possessive of "natural" whitening qualities due to the unique and inherent attributes of activated charcoal; as Active Wow puts it, that whitening is effectuated by "drawing stains out from

Linda H. Greenwall et al., "Charcoal-Containing Dentifrices," 226 *British Dental J.* 697, 699 (2019).

Linda Greenwall & Nairn H.F. Wilson, Opinion, "Charcoal Toothpastes: What We Know So Far," *Clinical Pharmacist* (July 13, 2017) [https://www.pharmaceutical-journal.com/opinion/correspondence/charcoal-toothpastes-what-we-know-so-far/20203167.article?firstPass=false].

Linda H. Greenwall et al., "Charcoal-Containing Dentifrices," 226 *British Dental J.* 697, 699 (2019).

John K. Brooks et al., "Charcoal and Charcoal-Based Dentifrices," 148 *JADA* 661 (2017).

your teeth" or "pulling stains off your teeth" through "a process called adsorption."

- 70. This is misleading and deceptive. Charcoal functions as an abrasive agent. Its composition and fractal-shaped particles make it highly abrasive to tooth enamel.⁵⁷ As such, any extrinsic stain-lifting that could be viewed as 'whitening' is achieved simply by mechanical abrading of extrinsic stains, and is *not achieved from adsorptive qualities of the charcoal*; rather it is achieved by the *particularly abrasive effects of the charcoal*.
- 71. Put another way, the Active Wow's Charcoal Toothpowders "work" to "whiten" teeth by abrading away the stains and deposits having the charcoal particles scrape off the surface of the teeth, i.e. the tooth enamel. The adsorptive qualities of charcoal are irrelevant in the context of purported teeth whitening, and Active Wow's representations in this regard are misleading and deceptive, similarly to its frivolous 'detoxifying' claims.
- 72. Abrasive ingredients are commonly used in dentifrice and function to mechanically lift extrinsic stains, reduce the adhesion of dental biofilms and chromophores from the enamel surface, and otherwise improve discoloration and clean the teeth. However, there are numerous commonly accepted and widely used abrasives that are effective and much milder than charcoal, and have undergone clinical testing as well as ADA scrutiny. Charcoal is particularly abrasive due to its unique particle shape and composition. There are no long-term clinical studies of the effects of its use, and charcoal is not in the ADA-approved list of abrasives.
- 73. Long-term use of abrasive charcoal in dentifrice such as the Active Wow Charcoal Toothpowders can potentially result in a darkened and yellow tooth appearance. This is because, when teeth are regularly brushed with highly abrasive substances such as charcoal, the enamel can wear down and cause the

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See, e.g., Matthias Epple et al., "A Critical Review of Modern Concepts for Teeth Whitening," 79 *Dentistry J.*, 7 (Aug. 1, 2019) [https://www.mdpi.com/2304-6767/7/3/79/htm].

tooth's dull, internal dentin to show through.⁵⁸ As Dr. Ada Cooper, spokesperson for the American Dental Association, has explained: "Using materials that are too abrasive can actually make your teeth look more yellow, because it can wear away the tooth's enamel and expose the softer, yellower layer called dentin." Furthermore, the removal of enamel by abrasive whitening dentifrices not only exposes the yellowish dentin, but also causes teeth to stain even more easily in the future – with the sensitive dentin exposed and no longer protected by enamel.

- (iii) Safe, gentle and effective, and otherwise adequate for daily, longterm dental hygiene use
- 74. Defendant has printed instructions for use on the Active Wow Charcoal Toothpowders' product packaging: "Gently brush teeth for one to two minutes. Rinse Thoroughly. Use once or twice daily." The instructions for use printed on the package of the 24K White Charcoal Toothpowder are materially the same: "Gently brush teeth for 1-2 minutes. Rinse thoroughly and spit close to the drain with water running. Use once or twice daily."
- 75. In marketing materials online, materially identical instructions are made, as well as additional statements concerning product, that include: "hassle free, brush like normal" and "Active Wow charcoal powder is a great replacement for regular toothpaste."
- 76. The packaging instructions and marketing statements send the message that consumer use of the Charcoal Toothpowders should approximate a regular brushing routine and that the products are appropriate for a consumer to use as their primary everyday source of oral hygiene. Defendant promises the

"Beware Whitening Promise of Charcoal Toothpastes," The Family Dental Center, Mar. 2019, [https://thefamilydentalcenter.com/blog/beware-whitening-promise-of-charcoal-toothpastes/].

John K. Brooks et al., "Charcoal and Charcoal-Based Dentifrices," 148 *JADA* 661 (2017) ("Charcoal has long been recognized as an abrasive mineral to the teeth and gingiva, and its inclusion in tooth preparations raises concerns about damage to these oral structures, as well as increasing caries susceptibility due to the potential loss of enamel.").

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27 28 claimed benefits will come from this regular use "over time," and that customers will enjoy a "whiter, healthier smile," the "smartest" and "natural way."

- Defendant promotes the Charcoal Toothpowders as "Safe to Use." 77.
- On the packaging of the 24K White Charcoal Toothpowder appear 78. logos and stamps that state: "Gentle & Effective" and "3rd Party Tested for Enamel Safety."
- 79. In its online marketing for the Charcoal Toothpowders on both ActiveWow.com and Amazon.com, Defendant makes several claims regarding the safety of the Charcoal Toothpowders, including, but not limited to, the following: "excellent for gum health," "no sensitivity," "safe to use," "easy on your gums," 'gentle on enamel," "enamel safe," "suited for anyone to use them without any illeffects."
- 80. To further bolster the credibility of its claims and the trustworthiness of the brand, Active Wow's messaging conveys that the brand is extremely conscientious of health, safety and wellbeing. For example, in addition to the safety claims and purported certification of third party testing for enamel safety, the packaging of the 24K White Charcoal Toothpowder includes logos and stamps that state: "All Natural," "Peroxide-Free," and "Made in USA." On its website, Active Wow includes logos indicating: "Cruelty-Free," "Sulfate-Free," "Paraben-Free," "Not Tested on Animals," "Organic When Possible," and "Made in the USA." It consistently touts its ingredients as derived from natural sources, and without the use of artificial ingredients or chemicals. Active Wow makes all these claims in order to induce confidence, trust, reliance and purchase by consumers.
- 81. Active Wow solicits consumer trust in the brand with statements such as: "Active Wow started with one goal in mind – to help spread happiness through smiles."; "We're a new kind of beauty company, created by a small team that cares."; and "We're for real, and so are our products."

Abrasive damage to teeth, enamel, and gums

- 82. While it promotes the safety, gentleness, and even purported third-party testing for enamel safety, Active Wow also fails to disclose material facts, such that activated charcoal has *not* been substantiated to be safe and effective for use in dentifrice, and that both JADA and BDJ have confirmed insufficient scientific evidence to substantiate safety claims (as well as cosmetic and health benefits).
- 83. Activated charcoal is known to be a highly abrasive and harmful substance to tooth enamel.⁶⁰ Multiple scientific studies have noted its abrasiveness presents a risk to enamel and gingiva in the context of oral care products. As noted in the 2017 JADA article: "[c]harcoal has been recognized as an abrasive mineral to the teeth and gingiva, and its inclusion in tooth preparations raises concern about damages to these oral structures, as well as increasing caries susceptibility due to the potential loss of enamel."⁶¹ The 2019 BDJ article again noted the risk to enamel and gingiva posed by charcoal's abrasivity.⁶²

Oral health effects from abrasive damage

84. Moreover, the abrasive damage to tooth enamel caused by charcoal can set the stage for spiraling into additional oral health issues. It has been shown that increased surface roughness of teeth creates an environment conducive to increased bacteria in the oral cavity. This, in turn, can lead to other problems and is correlated with high caries and periodontal disease.

See, e.g., John K. Brooks et al., "Commentaries: More on Charcoal and Charcoal-Based Dentifrices," 148 JADA 785 (2017) [http://dx.doi.org/10.1016/j.adaj.2017.09.027] (quoting S.M. Gordan, "Kramer's Original Charcoal Dental Cream: not acceptable for A.D.R.," 33 JADA 912, 912–13 (1946)) (Concluding a charcoal dental cream was not an acceptable dental remedy "because it is a dentifrice intended for daily use that contains charcoal, a potentially harmful substance").

John K. Brooks et al., "Charcoal and Charcoal-Based Dentifrices," 148 *JADA* 661 (2017).

Linda H. Greenwall et al., "Charcoal-Containing Dentifrices," 226 British Dental Journal 697, (2019).

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85. On a general level, a toothpaste that is optimally formulated will maximize cleaning while minimizing abrasiveness. The abrasives employed in a toothpaste should effectively polish teeth and remove biofilms and stains, but not abrade on the tooth structure itself. The findings of a controlled scientific study, published in a 2017 article, Surface Changes of Enamel After Brushing with Charcoal Toothpaste, confirmed that charcoal-based toothpastes are more abrasive and affecting on the surface roughness on a tooth as compared to other non-charcoal whitening toothpastes.⁶³ Charcoal's abrasiveness is related to its composition and its irregular "star shaped" particles. 64 The "research concluded that there were increasing surface roughness values of tooth surfaces after the use of toothpaste containing charcoal, and the increased surface roughness was statistically significant "65 Increased surface roughness on a tooth's enamel is "a strategic place for bacteria to adhere to the tooth's surface," and "[t]he presence of bacteria in the oral cavity is one of the causes of high caries and periodontal disease risk."66

86. Still more problematic, experts have noted that certain characteristics of Charcoal Toothpowders tend to prolong users' brushing time and increase brushing vigorousness, which can serve to *further exacerbate the abrasive effect* of charcoal dentifrices. The first such characteristic is the distinct black color of pastes containing charcoal. "Charcoal-containing toothpastes are black in colour and brushing off the colour tends to prolong brushing, or the use of excessive brushing force, which may lead to the abrasion of teeth." The same phenomena occurs with dentifrices claimed to have 'whitening' properties, as consumers might brush more frequently and vigorously to achieve the desired whitening

U I Pertiwi et al., Surface Changes of Enamel After Brushing with Charcoal Toothpaste, IOP Conf. Series: Journal of Physics: IOP Conf. Series 884 (2017) [iopscience.iop.org] (doi:10.1088/1742-6596/884/1/012002).

 I^{04} Id

⁶⁵ *Id*.

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Linda Greenwall & Nairn H.F. Wilson, Opinion, "Charcoal Toothpastes: What We Know So Far," *Clinical Pharmacist* (July 13, 2017).

more quickly, not realizing that "excessive brushing with a charcoal-based dentifrice may cause more harm than good."68

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Journal 697, (2019). (emphasis added).

Know So Far," Clinical Pharmacist (July 13, 2017).

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Linda H. Greenwall et al., "Charcoal-Containing Dentifrices," 226 British Dental Journal 697, (2019).

Linda Greenwall & Nairn H.F. Wilson, Opinion, "Charcoal Toothpastes: What We Know So Far," Clinical Pharmacist (July 13, 2017).

Negative aesthetic results

- Studies also show bad aesthetic effects in some users. "Particles of 87. charcoal included in charcoal toothpaste may accumulate in crevices and other defects in teeth, including cracks in the teeth of older individuals." For "patients with established periodontal disease," the use of charcoal-based dentifrices may result in "the accumulation of charcoal particles deep in periodontal defects and pockets, causing grey/black discoloration of the periodontal tissues."⁷⁰
- Studies have also shown that the staining and discoloration caused 88. by charcoal dentifrices can impact dental implants. When grey lines are created by the buildup of charcoal particles between dental restorations and teeth, it can ultimately "necessitate the costly replacement of the affected filings, veneers or crowns.",71

The replacement of widely accepted ingredients with charcoal (whose safety and efficacy has not been established) jeopardizes consumers' oral hygiene and oral health

- 89. Active Wow promises multiple oral hygiene benefits from regular use of the Charcoal Toothpowders and assigns unrealistic functions to untested and unsubstantiated ingredients in its charcoal formula, while leaving out other ingredients known to serve said function(s).
- 90. In addition to the afore-described misleading and unsubstantiated claims concerning the charcoal ingredient, Active Wow makes health claims as to other ingredients in its charcoal formula. As to the ingredient bentonite clay, it

Linda H. Greenwall et al., "Charcoal-Containing Dentifrices," 226 British Dental

Linda Greenwall & Nairn H.F. Wilson, Opinion, "Charcoal Toothpastes: What We

states: "Bentonite is great for remineralizing your teeth due its high mineral content. It also absorbs toxins naturally, and is easy on your gums." Defendant also states that its orange seed oil ingredient "[h]elps to smooth your teeth whitening experience. It has numerous anti-inflammatory and antiseptic qualities." Active Wow describes the ingredient xylitol as "a powerful & tasty tooth protector" and claims it to have "tooth-decay and cavity-fighting properties."

- 91. Active Wow provides no evidence for the numerous claimed benefits of its charcoal formula and the ingredients therein. The afore-mentioned scientific publications have reviewed similar marketing claims on charcoal dentifrices and found a lack of substantiation. Moreover, the 2017 JADA Article specifically raised concerns about bentonite clay, which was included many of the surveyed charcoal dentifrices, and questioned marketers' "stated purpose, effectiveness, and safety of bentonite clay." JADA authors noted that "[r]eviews of adverse health effects of bentonite clay have been contradictory," and that the crystalline silica within bentonite clay "is regarded as a human carcinogen" when inhaled, "and its utility and safety in toothpaste have not been established."
- 92. Researchers have warned of this very type of situation when it comes to unproven and over-hyped health and safety claims about charcoal dentifrices. Extreme marketing tactics and deceptive and false promises, in the absence of disclosures of the truth about inadequate substantiation, cause consumers to unwittingly risk their long-term oral health by purchasing and using a charcoal dentifrice in lieu of a non-charcoal product containing ingredients that are established as safe and effective. As the 2019 BDJ article authors noted:

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John K. Brooks et al., "Charcoal and Charcoal-Based Dentifrices," 148 JADA 661 (2017).

Id., citing US Department of Health and Human Services 14th report on carcinogenic substances [https://ntp.niehs.nih.gov/ntp/roc/content/listed_substances_508.pdf]; L.D. Maxim, R. Niebo, E.E. McConnell, "Bentonite Technology and Epidemiology: A Review," *Inhal Toxical*, 28(13)(2016), pp. 591-617; J. Cervini-Silva, M.T. Ramirez-Apan, S. Kaufhold, K. Ufer, E. Palacios, A. Montoya, "Role of Bentonite Clays on Cell Growth," *Chemosphere*, 149 (2016) pp. 57-61.

"The unsubstantiated claims that certain charcoal-based dentifrices,

any of which are described as eco-friendly, ecological, herbal, natural, organic or pure, have antibacterial, antiseptic and/or antifungal qualities, may lull consumers into thinking that the use of such dentifrices may be a sustainable way to prevent or possibly even treat periodontal disease, over and above whatever claims they are inclined to believe. Such persuasion of consumers, many of whom may have established oral and dental disease, is considered to be opportunistic marketing, with little regard to the consequences of the exploitation."⁷⁴

- 93. For example, the over-marketing of charcoal dentifrices can cause customers to abandon fluoride toothpastes for fluoride-free varieties, believing in purported oral health properties that do not exist. The authors of the 2019 BDJ article noted the "concerning [. . .] potential for individuals changing from the use of a regular fluoride-containing toothpaste to the use of a charcoal toothpaste which contains no fluoride, thereby increasing their risk of caries." The authors of the 2017 JADA article also raised this concern, and advised that dentists should "educate their patients about the **unproven claims of oral benefits and possible health risks associated with the use of charcoal dentifrices and the potential increased risk of developing caries with the use of these nonfluoridated . . . products."**
- 94. The oral health benefits with which Active Wow promotes its Charcoal Toothpowders have not been substantiated. The charcoal formula in the Charcoal Toothpowders does not contain ingredients that have been proven safe and effective for said claims. These claims mislead reasonable consumers and result in the purchase and use of Charcoal Toothpowders, rather than purchase and use of dentifrices comprised of ingredients that *have* been tested and proven as safe and effective for the various purported oral health benefits claimed by Active Wow.

Id.

Linda H. Greenwall et al., "Charcoal-Containing Dentifrices," 226 British Dental Journal 697, (2019).

Id. (emphasis added).

- F. Active Wow Knew or Should Have Known Its Material Claims and Material Omissions on Whitening, Detoxifying/Adsorptive Properties, Dental Hygiene and Oral Health Benefits and Safety were Misleading, Deceptive and/or False
- 95. Active Wow's Charcoal Toothpowders are subject to a legal and regulatory framework concerning the marketing, advertising, branding, and labeling of drugs and cosmetics.⁷⁷
- 96. As such, Active Wow has legal duties that include but are not limited to: (i) to ensure the safety of the Charcoal Toothpowders; (ii) to disclose risks of use and safety hazards; (iii) to ensure the advertising claims and the label and packaging of the Charcoal Toothpowders are not misleading or deceptive in their claims and omissions, and (iv) to possess adequate and credible substantiation for its claims.
- 97. These obligations were created and are governed by, *inter alia*, the Federal Trade Commission Act (15 U.S.C. § 41 *et seq.*) ("FTC Act"), as well as the Federal Food, Drug and Cosmetic Act (21 U.S.C. §321 *et seq.*) ("FD&C Act"), the Fair Packaging and Labeling Act (15 U.S.C. §1451 *et seq.*) ("FP&L Act") and the regulatory frameworks created thereunder. Such laws were created in the aim to protect consumers from unfair and deceptive practices (including unsafe or deceptively labeled or packaged products), as well as to protect against unfair competition.
- 98. Similarly, multiple state laws have statutes that incorporate and/or mirror pertinent portions of federal regulatory framework. For example, California's Sherman Law adopts pertinent FDA regulations on food, drugs and cosmetics.

Dentifrices, such as toothpastes and toothpowders sold by Active Wow, can be classified as cosmetics, drugs, or a combination thereof under the federal framework. The Charcoal Toothpowders are "cosmetics," as defined in the FTC Act and the FD&C Act. To the extent there are claims concerning disease, such as fighting or preventing cavities (anticaries claims), they potentially qualify as drugs as well.

99. In this pleading, Plaintiff acknowledges Active Wow's obligations and duties (and apparent non-compliance) under federal and parallel state frameworks for purposes related to the elements of the common law and state statutory causes of action asserted herein (such as the existence of various legal duties to disclose and obligatory standards of care, as well as to underscore that Active Wow knew or should have known of its noncompliance and that its conduct was wrongful). Plaintiff expressly disclaims any attempt to hold Active Wow to a higher standard than that which is required under federal law, and does not seek relief or remedy for conduct to a standard exceeding that which is required under federal law.⁷⁸

100. As a company engaged in the interstate marketing, distribution and sale of its Charcoal Toothpowders, Active Wow was or should have been aware of its legal duties under federal and state laws, as well as the regulatory frameworks built thereunder.

The FTC Act and FTC regulations

101. Section 5 of the FTC Act broadly prohibits unfair and deceptive trade practices (15 U.S.C. § 45), and Section 12 of the FTC Act prohibits the dissemination of false and misleading advertisement of food, drugs, and cosmetics (15 U.S.C. §§ 52).⁷⁹

102. The FTC requires advertisers to possess a reasonable basis for their advertising and marketing claims.⁸⁰ Claims concerning health and safety must be supported by competent and reliable scientific evidence.

The allegations concerning conduct that violates the FD&C Act, the FTC Act, regulations thereunder, and/or California's Sherman Law regulations (or other parallel state laws), as raised herein, are properly asserted in the context of the causes of action and relief gought herein, and are not barred by preemption.

For purposes of Section 12 of the FTC Act, classification as a "drug" or "cosmetic" is based on the definitions at Section 15 (c) and (e) of the FTC Act, 15 U.S.C. § 55(c), (e).

The FTC requires companies to "have a reasonable basis for advertising claims before they are disseminated, and "a firm's failure to possess and rely upon a reasonable basis for objective claims constitutes an unfair and deceptive act or practice in violation of Section 5 of the Federal Trade Commission Act. . . ." See FTC Policy Statement Regarding Advertising

103. The FTC requires that an advertiser substantiate its claims (express and implied) *before* it disseminates said claims, and, when an advertiser actually conveys to a consumer (expressly or impliedly) that it has certain level of support or evidence for its products, it must have such substantiation *to the actual level* it claims to possess.

The FD&C Act and FDA regulations

- 104. The FD&C Act (21 U.S.C. § 321 *et seq.*) prohibits the marketing and movement in interstate commerce of adulterated or misbranded food, drugs and cosmetics.⁸¹
- 105. The FD&C Act provides that a drug or a cosmetic will be considered misbranded for numerous potential reasons, including if the drug or cosmetic's "[] labeling is false or misleading in any particular." 21 U.S.C. § 352(a) (misbranded drugs⁸²); 21 U.S.C. § 362(a) (misbranded cosmetics). Labeling will be deemed misleading not only because a label statement is deceptive in its representations, and also when a material fact is not revealed on a label. ;.As to the latter, labeling is deemed misleading if it fails to reveal facts that are material in light of other representations, or material with respect to the consequences resulting from the intended use of the product. 21 CFR 1.21 (Failure to reveal material facts).
- 106. A cosmetic is also considered misbranded if its safety has not been adequately substantiated, and it does not conspicuously bear the statement: "Warning The safety of this product has not been determined." 21 CFR 740.10. The safety of a cosmetic may be considered adequately substantiated if experts qualified by scientific training and experience can reasonably conclude

Substantiation, appended to *In the Matter of Thompson Medical Co.*, 104 F.T.C. 648, 839 (1984), *aff'd*, 791 F.2d 189 (D.C. Cir. 1986).

The FD&C Act defines "drug" and "cosmetic" at 21 USC §321(g)(1) and 21 USC §321(i), respectively. The Charcoal Toothpowders at issue qualify as cosmetics, as they are fluoride-free and are intended to be applied to the human body for cleansing, beautifying, promoting attractiveness, or altering the appearance.

The FDA labeling requirements for over-the-counter (OTC) anticaries drug products, for example, are specific and numerous, as well as generally prohibitive of misbranding that might mislead the consumer. See, e.g., 21 CFR 355.50 (Labeling of anticaries drug products) and 21 CFR 330.1 (General conditions for general recognition as safe, effective and not misbranded).

from the available toxicological and other test data, chemical composition, and other pertinent information that the product is not injurious to consumers under conditions of customary use and reasonably foreseeable conditions of misuse.⁸³

California's Sherman Law and regulations of the California Department of Health

- 107. California's Sherman Food, Drug & Cosmetic Law (California Health & Safety Code §§ 109875 et seq.) (the "Sherman Law") adopts, mirrors and parallels the FD&C Act and pertinent regulations.
- 108. Section 110111 adopts all FDA regulations on nonprescription drugs as state regulations.
- 109. Section 111730 of the Sherman Law specifically concerns cosmetics, and provides: "Any cosmetic is misbranded if its labeling is false or misleading in any particular." The identical conduct violates Section 602 of the FD&C Act, which declares cosmetics misbranded under federal law "if its labeling is false and misleading in any particular." 21 U.S.C. § 362(a). Plaintiff does not seek to enforce any state law claims to impose any standard of conduct that might excluded that which would violate the FD&C Act or FDA regulations.
- 110. Additional pertinent California regulations of the California Health & Safety Code include:
 - a. Section 11290 (providing that, in determining whether the labeling or advertisement of a food, drug, device, or cosmetic is misleading, all representations made or suggested by statement, word, design, device, sound, or any combination thereof; and that a failure to reveal facts concerning the product, or consequences of customary use of the product, shall also be considered);
 - b. Section 110390 (making it unlawful to disseminate any false advertisement of any food, drug, device, or cosmetic; and providing that an advertisement is false if it is false or misleading in any particular);

See, e.g., FDA Cosmetic Labeling Guide, https://www.fda.gov/cosmetics/cosmetics-labeling-guide.

- c. Section 110395 (making it unlawful to manufacture, sell, deliver, hold, or offer for sale any food, drug, device, or cosmetic that is falsely advertised);
- d. Section 110398 (making it unlawful to advertise any food, drug, device, or cosmetic that is adulterated or misbranded);
- e. Section 110400 (making it unlawful to receive in commerce or to deliver any food, drug, device, or cosmetic that is falsely advertised);
- f. Section 111730 (providing that a cosmetic is misbranded if its labeling is false or misleading in any particular);
- g. Section 111735 (providing that a cosmetic is misbranded if its labeling or packaging does not conform to the requirements of Chapter 4 regulations on Packaging, Labeling, and Advertising, commencing with Section 110290); and
- h. Section 111745 (providing a cosmetic is misbranded if any word, statement, or other information that is required is not prominently and conspicuously placed upon the labeling).
- 111. Active Wow was, or should have been aware of, its obligations under the above-described legal and regulatory framework on the federal and state levels, yet appears to have negligently disregarded its duties as to claim substantiation, safety, marketing and advertising, as well as product packaging and labeling.
- 112. This further underscores that Active Wow knew or should have known its acts and practices were also unlawful under state consumer protection laws.
- 113. The above-described regulatory frameworks also serve to underscore the existence of a duty to disclose.
- 114. Additionally, the above-described regulatory frameworks serve to bolster the premise that a special relationship existed between Active Wow and the general public of consumers, including Plaintiff and Class members. The special relationship was created by merit of the fact that Active Wow held itself out and made claims on oral health benefits and safety claims it knew were

regulated – and that were of a certain nature requiring specialized knowledge or expertise a reasonable consumer would not possess. These claims were material to consumers' decision to purchase as well as to their personal dental hygiene and maintenance of oral health.

- 115. Defendant Active Wow knew or should have known that it did not possess the legally required reasonable basis for its various claims,⁸⁴ or other adequate substantiation for certain health and safety claims.
- 116. Defendant also knew, or should have known, that the Charcoal Toothpowders did not possess the promised benefits and level of safety, and that there was a risk of harm. Scientific studies and journals that contradicted or questioned many of Active Wow's claims were published and available to Active Wow at the time it disseminated its claims and marketing content.
- 117. Moreover, Active Wow would not have even had to look to academic or scientific resources, because the scientific findings were also reported in consumer reports and mainstream media outlets during the time the Charcoal Toothpowders were marketed and sold. A small sampling of media coverage and public statements made during the time Active Wow developed, marketed, and sold its Active Wow Charcoal Toothpowders includes, but is not limited to, the following:
 - ABC News, June 2017, *How Safe is Activated Charcoal?* reports concerns of Dr. Upen Patel, D.D.S., because charcoal dentifrices are not evaluated by the ADA for long term use, can erode enamel, abrasiveness, gums, and tissue, and the small charcoal particles "can get stuck in your gums and in small cracks in your teeth, so you can have these little black lines in your gums and your teeth you can't get out."
 - Prevention.com, September 2018, Is Charcoal Toothpaste the Answer to Whiter Teeth?, quoted Dr. Kenneth Magid, D.D.S., adjunct clinical associate professor at NYU College of Dentistry: "Not only do charcoal

See FTC Policy Statement Regarding Advertising Substantiation, appended to *In the Matter of Thompson Medical Co.*, 104 F.T.C. 648, 839 (1984), *aff'd*, 791 F.2d 189 (D.C. Cir. 1986).

Irene Cruz, "How Safe Is Activated Charcoal?," ABC 10 (June 9, 2017) [https://www.abc10.com/article/news/local/how-safe-is-activated-charcoal/447456019].

 toothpastes not meet the criteria that I would use to recommend them, but they may be too abrasive and damaging to teeth." "Since charcoal toothpastes aren't regulated by any agency or approved by the ADA, many of the products may be too abrasive for regular use and can possibly remove the enamel outside of the teeth or damage porcelain restorations such as veneers or crowns." "Once the enamel wears away, there's no way to regrow it, and on top of that, it can actually make your teeth look duller and darker instead of brighter. This is due to the underlying dentin showing through. . . In addition to darkening your smile, wearing down your enamel will also make your teeth more sensitive to temperature and prone to cavities." "86"

- BBC, May 2019, *Charcoal Toothpastes 'don't whiten teeth*,' cited the British Dental Journal for the premise that "charcoal-based toothpastes, which claim to whiten teeth, are a 'marketing gimmick' which could increase the risk of tooth decay," and are "more abrasive than regular toothpastes, potentially posing a risk to the enamel and gums." The article quoted Dr. Greenwall-Cohen as stating that charcoal particles in toothpastes can "get caught up in the gums and irritate them," and also be problematic for fillings.⁸⁷
- Harper's Bazaar, August 2018, *Is Charcoal Toothpaste Safe to Use*? (republished in July 2019), reported on the doubts and issues raised by the British Dental Journal, noting, "[u]nlike your liver and kidneys, the teeth and gums don't perform a detoxifying function of the body, and since so-called toxins aren't generally hanging out in your mouth anyway, there's not much point in using your tooth cleaning to purge them."
- DailyMail, May 2019, Charcoal-based Toothpastes do NOT whiten teeth and may lead to tooth decay as dentists warn the products are reliant on 'marketing gimmicks and folklore, quoties Professor Damien Walmsley, scientific adviser for the British Dental Association: "Charcoal-based toothpastes offer no silver bullets for anyone seeking a perfect smile, and come with real risks attached." "These abrasive formulations may be effective at removing surface stains, but prolonged use may also wear away tooth enamel. Research now shows it could even cause discoloration of the gums."

[https://www.bbc.com/news/health-48216116].

Macaela Mackenzie, "Is Charcoal Toothpaste the Answer to Whiter Teeth?," Prevention (Sept. 26, 2018) [https://www.prevention.com/beauty/a23470865/charcoal-toothpaste/]. "Charcoal Toothpastes 'don't whiten teeth,'" BBC: Health, May 10, 2019

Lauren Hubbard & Alexandra Tunell, "Is Charcoal Toothpaste Safe to Use?," Harper's Bazaar, Aug. 14, 2018 (updated: Harper's Bazaar Staff, "Is Charcoal Toothpaste Safe to Use?," July 31, 2019) [https://www.harpersbazaar.com/beauty/health/advice/a3764/charcoal-toothpaste-pros-cons/].

Victoria Allen, "Charcoal-based Toothpastes do NOT whiten teeth and may lead to tooth decay as dentists warn the products are reliant on 'marketing gimmicks and folklore," DailyMail

• Dr. Ada Cooper, DDS, spokesperson for the American Dental Association, warned of charcoal toothpastes in *Beware Whitening Promise of Charcoal Toothpastes* in March 2019: "Just because something is popular doesn't mean it's safe." "Charcoal is recognized as an abrasive material to teeth and gums." "Using materials that are too abrasive can actually make your teeth look more yellow, because it can wear away the tooth's enamel and expose the softer, yellower layer called dentin." "90"

118. It is implausible that Defendant, a health and beauty company that possessed sophisticated marketing savvy and invested significant time, money and effort into the marketing of its products, failed to notice reported concerns from the dentistry profession, scientific community, researchers, and the media that the safety and efficacy of charcoal dentifrices were wholly unsubstantiated, and their use was highly risky to consumers' oral health, dental hygiene and aesthetics. (Unlike consumers, whose attention to the claims of the oral care industry will likely be limited to time in a shopping aisle looking at product packaging, or at online retail sites that present a company's marketing claims.)

119. Despite its various duties, and despite its knowledge (actual or imputed) of the above-described scientific journals, media reports and admonishments from the ADA and other dental experts, Active Wow negligently proceeded with its misleading marketing campaign.

G. Active Wow Intended Consumers' Reliance and Induced Consumers' Purchase of the Charcoal Toothpowders

120. Active Wow's marketing was constructed in order to induce consumers to purchase the Charcoal Toothpowders over other products, and to do so at a price premium. The Charcoal Toothpowders are branded as "natural" and of the "highest quality ingredients," "enjoy a healthier, whiter smile the smartest and natural way," "not through harsh dental-grade whitening peroxides."

⁽May 9, 2019), [https://www.dailymail.co.uk/health/article-7010219/Charcoal-based-toothpastes-NOT-whiten-teeth.html].

The Family Dental Center, Mar. 2019, "Beware Whitening Promise of Charcoal Toothpastes," [https://thefamilydentalcenter.com/blog/beware-whitening-promise-of-charcoal-toothpastes/].

- 121. The claims at issue in this Class Action Complaint which are alleged herein as misleading, inaccurate, and/or false as well as lacking a proper factual basis and required evidentiary substantiation are also the very types of claims which are essential to a consumer's decision whether to purchase one or more of the Charcoal Toothpowders. The same is true of the omissions and deceptions alleged herein, which are material to the purchase decision. Active Wow intentionally fails to disclose material information that, if known to a consumer, would inform their perception of the claims affirmatively made, and would affect the purchase decision.
- 122. Active Wow negligently and misleadingly promotes the (unsubstantiated) attributes of activated charcoal despite warnings from dentists and the scientific community about charcoal dentifrices at best a "marketing gimmick" and, at worst, harmful to teeth, dentistry implants and overall oral health. Active Wow's misleading claims, material omissions, and its false and deceptive marketing campaign as a whole, are likely to deceive (and have deceived) consumers.
- 123. Active Wow negligently disseminated its misleading claims, material omissions, and its false and deceptive marketing campaign, despite the capacity and likelihood to deceive reasonable consumers. It did so with the intention to induce reliance and the purchase of one or more of the Charcoal Toothpowders.

H. Reasonable Reliance by Consumers

- 124. Plaintiff Schnurer and other consumers and putative Class members were exposed to, and reasonably relied on Defendant's claims.
- 125. Active Wow's product labeling, marketing, and stylistic branding messaging together foster a reasonable expectation that Active Wow is a trustworthy brand, that its claims were legitimate, and that the products were safe and effective. Consumers reasonably relied on the oft-repeated claims that the Active Wow Charcoal Toothpowders had natural and safe whitening and

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detoxifying properties, as well as other dental hygiene benefits, were safe for everyday use, as well as generally appropriate, effective and not harmful in their intended use.

- 126. An average consumer lacked any meaningful ability to test or practicably verify Active Wow's claims. Consumers cannot reasonably be expected to research and independently ascertain the truthfulness of the claims made by the sellers they pay for products.
- 127. This is particularly so in the purchase of a dental product from an oral care company, and consumers can reasonably rely upon the expertise of an oral care company that introduces a dental product to the retail market and presents it as safe, effective and appropriate for dental hygiene and oral care maintenance needs. Reasonable typical consumers lack sufficient training to discern the validity of such claims, which require a certain level of expertise and specialized knowledge; nor should consumers be reasonably expected to feel the need to question or investigate these types of claims.

I. Active Wow's Wrongful Conduct Injured Consumers

- 128. Consumers have been harmed by these false, misleading and negligently made representations because they purchased the Active Wow Charcoal Toothpowders that were not as represented, and were also ineffective and/or harmful.
- 129. Active Wow's misrepresentations and omissions concerned material characteristics of its products, and it charged a higher price for such characteristics.
- 130. Consumers relied on Defendant's claims and were induced to believe that the Active Wow Charcoal Toothpowders provide benefits, properties and characteristics, as well as a level of safety. Plaintiff and purported class members

paid a premium price for the mislabeled products. This premium is paid for an unproven and potentially harmful ingredient - charcoal. ⁹¹

- 131. These products were not as represented and cannot deliver the promised health, dental hygiene, and cosmetic benefits, as previously discussed. For example, the Active Wow had no reasonable factual basis for claiming any oral health benefits delivered in the form of purported detoxifying, purifying and adsorption properties of charcoal. The promised performance and benefits simply were not, and could not have been, realized.
- 132. In addition to the economic injury in the form of a price premium paid for falsely promised benefits, consumers have been damaged by the total purchase price, because they purchased a dentifrice that does not provide the basic safety and oral health maintenance that otherwise similar non-charcoal dentifrices do. As such, the consumer is harmed in a second way that is distinct from, and in addition to, the price premium paid for nonexistent benefits of activated charcoal. Not only do the Charcoal Toothpowders fail to bring any premium or additional benefit with the charcoal ingredient or the premium price charged, the products also may not provide basic oral hygiene maintenance that would have been provided by other non-charcoal, regular toothpastes containing ingredients that have been substantiated, proven, and/or approved as legitimately safe and effective. Instead, Plaintiff and putative Class members were using oral care products that were deficient and do not meet basic oral health care needs and maintenance.
- 133. Furthermore, the use of the products carried significant risk due to the inclusion of charcoal.⁹² Consumers were damaged by the entire cost of a tube of

For example, they used the Charcoal Toothpowders (which had been represented as, inter alia, safe for gums, natural, healthy and effective for whitening, and non-abrasive to

Each consumer has been exposed to the same or substantially similar misleading and unlawful practices and each product contains identical or substantially similar claims, and each of the Charcoal Toothpowders were sold at a price premium. As such, each consumer suffered the same or substantially similar injuries as the named Plaintiff, irrespective of which particular Active Wow Charcoal Toothpowder they purchased.

toothpaste that was ineffective at doesn't whiten teeth, that doesn't fulfill the basic maintenance of dental hygiene and that is potentially deleterious to oral health.

- 134. Active Wow took unfair advantage of its competitors in addition to its consumers. It conveyed that the Charcoal Toothpowders were of such premium, superior quality and had attributes that other commercially available toothpowders do not (whether 'natural' or more typical toothpowders).
- 135. Active Wow has collected substantial profits as a result of numerous material omissions and false and misleading claims over the benefits and safety of activated charcoal in dentifrice and the Charcoal Toothpowders, and other purported attributes that were false and misleading.
- 136. Defendant has knowledge that its claims lack required substantiation and that the Charcoal Toothpowders do not comport with the representations it has made. It also knew or should have known of the potential for serious harm caused by the use of charcoal in dentifrice. Defendant's conduct is deceptive, unethical, in violation of public policy, wanton and recklessly indifferent to others, and substantially injurious to consumers as well as to competitors.
- 137. Defendant should not be permitted to retain its substantial benefit obtained from its injurious misconduct, which in justice and equity belong to Plaintiff and members of the Classes, and caused them injury; nor should it, in justice and equity, be permitted to continue to benefit from its unfair and deceptive practices.
- 138. Without remedy (including injunctive relief), Plaintiff, members of the putative Classes, and other consumers, will suffer a concrete harm, in that they cannot be confident that the labeling of products will be truthful and not misleading when they are making their purchase decisions in the future.

enamel) which were, unbeknownst to them, were in fact abrading their enamel rather than safely and naturally whitening their teeth. And, as previously discussed, the inclusion of charcoal particles can directly damage dental implants or the gumline. Charcoal also causes damage that arrives in the form of oral health issues that can arise due to failure to meet basic oral health care needs and maintenance, as well as oral health issues that can spiral as consequences of the abrasive damage caused by charcoal.

Alternatively, they might mistakenly but reasonably believe that the labeling and advertising of the products has been substantiated and/or corrected, and be deceived yet again into purchasing one or more of the products.

V. CLASS ACTION ALLEGATIONS

139. Pursuant to CAFA and the Federal Rules of Civil Procedure 23(a) and (b)(3), Plaintiff brings this lawsuit as a Class Action on behalf of herself and all other similarly situated members of the Nationwide Class and CA Subclass, as defined below.⁹³ This Class Action satisfies the numerosity, commonality, typicality, adequacy, predominance, and superiority requirements of those provisions. (Plaintiff has standing on to assert claims on behalf of purchasers of all of the Charcoal Toothpowders.)

The proposed "Nationwide Class" is defined, subject to timely amendment following discovery, as follows:

All individuals who purchased one or more of the Active Wow Charcoal Toothpowders within the United States from four years prior to the filing of the Class Action Complaint to the time of class certification.

The proposed "CA Subclass" is defined, subject to timely amendment following discovery, as follows:

All individuals who purchased one or more of the Active Wow Charcoal Toothpowders in California from four years prior to the filing of the Class Action Complaint to the time of class certification.

- 140. Members of the proposed Nationwide Class and the CA Subclass (and any other alternative subclasses that may be proposed) are collectively referred to herein as the "Class Members."
- 141. Excluded from the Classes are: (1) Defendant and their subsidiaries, affiliates, employees, officers, directors, assigns, and successors, as well as any entities or divisions in which any of the Defendants have a controlling interest; (2)

As appropriate, Plaintiff and the undersigned counsel reserve the right to assert claims on behalf of alternative sub-classes, as yet unknown (by state or multi-states, and/or sub-classes defined by other defining criteria).

the Judge to whom this case is assigned to and any member of the Judge's immediate family; and (3) anyone asserting claims for personal injury in connection with the Active Wow Charcoal Toothpowders. Plaintiff reserves the right to amend the definition of the Classes if discovery and/or further investigation reveal that the Classes should be expanded or otherwise modified.

- 142. **Numerosity**: The exact number of Class Members is presently unknown, and can only be ascertained through appropriate discovery; however, Plaintiff reasonably estimates that the Nationwide Class consists of tens of thousands of members, and the CA Subclass consists of thousands of members. The expected numerosity of both Classes is such that joinder of all members is impracticable. Moreover, the disposition of the claims of the Class Members in a single action will provide substantial benefits to all parties and to the Court, including in terms of practicability and manageability. The Class Members are readily identifiable from information and records in Defendant's possession, custody, or control.
- 143. **Commonality and Predominance**: Common questions of law and fact exist as to Plaintiff and the Class members, and predominate over questions affecting only individual members. Defendant engaged in a common course of conduct giving rise to the legal claims as to Plaintiff herself as well as to the other putative members of the Classes, all of whom were damaged by the identical common law violations, business practices, and misconduct. For example, consumers were exposed to the same or substantially similar set of misrepresentations and omissions and packaging, labeling, and marketing; manifested a similar kind and degree of reliance; and also suffered substantially similar injuries. Individual questions, if any, pale by comparison, in both quality and quantity, to the numerous common questions that predominate in this action.

- 144. These common questions predominate over any questions affecting only individual members of the Classes and include, but are not limited to, the following:
 - a. Whether Defendant's representations and omissions on the safety, effectiveness, naturally whitening properties, detoxifying effects and other properties or benefits of its Active Wow Charcoal Toothpowders were unlawful;
 - b. Whether Defendant made and breached express and implied warranties to the named Plaintiff and the Classes;
 - c. Whether the Active Wow Charcoal Toothpowders were merchantable and fit for normal use, and in accord with statements and promises made on their packaging;
 - d. Whether the Charcoal Toothpowders were misbranded;
 - e. Whether the Charcoal Toothpowders were falsely advertised;
 - f. Whether reasonable consumers in the general public would be likely to be deceived by Defendant's advertising and marketing claims regarding the Active Wow Charcoal Toothpowders;
 - g. Whether the labeling, packaging and marketing of the Active Wow Charcoal Toothpowders deceived consumers into paying a higher price than they otherwise would;
 - h. Whether Defendant violated Sections 1770 et seq. of the California Civil Code;
 - i. Whether Defendant violated Sections 17500 *et seq.* of the California Business and Professions Code;
 - j. Whether Defendant violated Sections 1750 et seq. of the California Civil Code;
 - k. Whether Defendant should be enjoined from the continued unlawful marketing, advertising, promotion, distribution, labeling, and sale of the Active Wow Charcoal Toothpowders;
 - 1. Whether Defendant's earnings should be disgorged;
 - m. Whether Plaintiff and the Class have sustained an ascertainable loss as a result of Defendant's actions, and the nature and calculation of that loss;

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n. Whether the acts and omissions of Defendant warrant punitive damages.

- 145. Typicality: Plaintiff's claims are typical of the claims of the proposed Classes, as Plaintiff and all Class members purchased Active Wow Charcoal Toothpowders after exposure to, and reliance upon, the same material misrepresentations and/or omissions appearing on the packaging, Defendant's websites, Defendant's Amazon.com listing, other online retail platforms, and/or other forms of advertising and marketing. Plaintiff and Class members have suffered the same or substantially similar injuries as a result, in that they were damaged by the common thread of Defendant's misconduct and incurred expenses based on their reliance thereon. Plaintiff is advancing the same claims and legal theories on behalf of herself and all absent members of the Classes. As alleged above, each consumer and potential Class member has been exposed to and relied upon the same or substantially similar deceptive practices regardless of which Charcoal Toothpowder they purchased because: 1) each product contains essentially identical ingredients, including the identical main ingredient of activated charcoal, 2) each product was labeled and/or promoted in marketing and advertising with the same or substantially similar claims and omissions regarding the benefits and safety of activated charcoal; and 3) the inclusion of activated charcoal in each product gives rise to the harms described herein. They are essentially one and the same product, with trivial variation in ingredients and in the representations made.
- 146. **Adequacy**: Plaintiff will fairly and adequately represent and protect the interests of the Classes. Plaintiff has retained counsel highly experienced in prosecuting consumer class actions. Plaintiff and her counsel are committed to vigorously prosecuting this action on behalf of members of the Classes, and have the resources to do so. Neither Plaintiff nor her counsel have any interests adverse to those of the Classes.

147. **Superiority**: A class action is superior to all other available methods for the fair and efficient adjudication of this controversy. Because of the relatively small size of the claims of the individual members of the respective Classes, absent a class action, most members would likely find the cost of litigating their claims against Defendant to be prohibitive or impractical. A class action, on the other hand, offers the possibility for effective redressability. The class treatment of common questions of law and fact is also superior to multiple individual actions or piecemeal litigation in that it conserves the time and resources of the courts and the litigants, and promotes consistency and efficiency of adjudication. The class action device presents no management difficulties and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single court.

148. **Ascertainability and Notice**: The proposed Classes are each defined with reference to objective criteria. A reliable and administratively feasible mechanism exists for the determination of membership of each of the proposed Classes. Plaintiff and her counsel anticipate that notice to the proposed Class members will be effectuated through recognized, Court-approved notice dissemination methods, which may include the United States mail, electronic mail, internet postings, and/or other published notice.

VI. CAUSES OF ACTION

COUNT ONE

Nationwide Class

Breach of Express Warranty Uniform Commercial Code § 2-313

149. Plaintiff re-asserts and references the allegations in this Complaint, and incorporates as if fully set forth herein.

- 150. Plaintiff brings this claim under Article 2 of the Uniform Commercial Code (the "UCC") (as adopted and applied by the states), individually and on behalf of the members of the Nationwide Class.
- 151. Under Section 2-313 of the UCC, affirmations of fact or promise made by the seller to the buyer, which relate to the goods and are a basis of the bargain, create an express warranty that the goods shall conform to the affirmation or promise. The California equivalent of this section is codified at Section 2313(1)(a) of the California Commercial Code.
- 152. Under Section 2-313 of the UCC, affirmations of fact or promise made by the seller to the buyer, which relate to the goods and are a basis of the bargain, create an express warranty that the goods shall conform to the affirmation or promise.
- 153. In connection with the sale of the Active Wow Charcoal Toothpowders, Defendant issued written express warranties concerning the Active Wow Charcoal Toothpowders. These express warranties concerning the Charcoal Toothpowders included, but were not limited to:
 - "Safe to use"
 - "Gentle and Effective"
 - "3rd Party Tested for Enamel Safety",94
 - "Active Wow's activated charcoal formula is safe to use for whitening your teeth, while being easy on your gums."
 - "Active Wow naturally whitens your teeth, not through harsh dentalgrade whitening peroxides, but through the power of Activated Charcoal, nature's best purifiers and detoxifiers."
 - "The natural way to whitening your teeth"
 - "Purifies and Detoxifies"

Active Wow prints this express warranty on the 24K White Charcoal Toothpowder product purchased by Plaintiff Schnurer.

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"Activated charcoal works by pulling stains off your teeth through a process called 'adsorption'.'

- "Activated charcoal works by drawing out stains from your teeth while detoxifying the mouth.'
- "Enamel safe"
- "Whitens over time removes stains from coffee, wine, cigarettes without bleach"
- "Activated Coconut Formula derived from premium sources, easy on gums, gentle on enamel"
- "Detoxifies Your Mouth You can use activated charcoal in place of your regular toothpaste or as a supplement to regular toothpaste"
- "The Best Natural Teeth Whitening Solution on the Market"
- "It's your new best friend for detoxifying the mouth, removing bad breath, and gently polishing away stains quickly and easily."
- "Our naturally brilliant formula eliminates stains caused by coffee, wine, and other foods you can't live without. With as little as one dab and a brush stroke, our powder leaves your teeth whiter without the sensitivity associated with standard kits and strips."
- "It is a natural treatment used to absorb toxins and chemicals to clean and purify your teeth."
- "It is produced from natural materials that undergo a specific treatment to make it more porous and adsorbent, while being safe for your body."
- "activated charcoal works by pulling stains off your teeth through a process 'adsorption'"
- "activated charcoal works by drawing stains out from your teeth while detoxifying the mouth"
- 154. Defendant's affirmations of fact or promise were made to Plaintiff and members of the Nationwide Class on the product labeling and packaging of the Active Wow Charcoal Toothpowders, on Active Wow's website, and other online sites and print advertising. These affirmations of fact or promise, made on the physical products themselves as well as online and in print, were disseminated

throughout the United States, and were seen by Plaintiff and members of the Class, during the purchase process.

- 155. These affirmations of fact or promise were material, and informative to the product and the purchase decision, and Active Wow made them in order to induce the purchase. Defendant knew that Plaintiff and Class members were ignorant of the veracity of these promises and assertions of fact.
- 156. Plaintiff and Class members reasonably and justifiably relied upon the express warranties, believing that the products would conform to Defendant's affirmations of fact, representations, and promises.
- 157. These affirmations of fact or promise were material and became part of the basis of the bargain between the Defendant on one hand, and Plaintiff and Class members on the other, thereby creating express warranties that the Active Wow Charcoal Toothpowders would conform to Defendant's affirmations of fact, representations, and promises.
- 158. Plaintiff and Class members were in direct privity with Defendant and/or its agents, or were intended third-party beneficiaries of the warranties breached herein to the extent required by law.
- 159. Defendant breached its express warranties because the Active Wow Charcoal Toothpowders do not, in fact, conform to the affirmations of fact or promise, and the Active Wow Charcoal Toothpowders do not perform as expressly warranted.
- 160. Plaintiff and the Nationwide Class members were injured as a direct and proximate result of Defendant's breach because the Plaintiff and the Class members did not receive goods as warranted by Defendant, and thus did not receive the benefit of the bargain, as the Active Wow Charcoal Toothpowders did not have the promised benefits, effectiveness, safety or value as represented. The Plaintiff and members of the Nationwide Class suffered injuries because, had they known the true facts, they would not have purchased the Active Wow Charcoal

Toothpowders, as compared to similar products that did conform as warranted and represented.

161. As a direct and proximate result of Defendant's breaches of express warranty, Plaintiff and the Nationwide Class members have been damaged by the difference in value between the Active Wow Charcoal Toothpowders as advertised and the Active Wow Charcoal Toothpowders as actually sold, in an amount to be proven at trial.

COUNT TWO

Nationwide Class Implied Warranty of Merchantability Uniform Commercial Code § 2-314

- 162. Plaintiff re-asserts and references the allegations in this Complaint, and incorporates as if fully set forth herein.
- 163. Plaintiff brings this claim under Article 2 of the UCC (as adopted and applied by the states), and does so individually on behalf of herself and on behalf of the members of the Nationwide Class.
- 164. Under Section 2-314 of the UCC, a warranty that the goods shall be merchantable is implied in the contract for their sale, if the seller is a merchant with respect to goods of that kind. To be considered merchantable, the good must be safe and fit for the intended use, and conform to the promise or affirmations of fact made on the label or packaging. The California equivalent of this section is Section 2314 of the California Commercial Code.
- 165. In this case, Defendant qualifies as a merchant, and a warranty of merchantability was implied in the sale of Active Wow Charcoal Toothpowders to the Plaintiff and Class members. Defendant sold the Active Wow Charcoal Toothpowders clearly labeled as having certain characteristics. Defendant knew the use for which the Active Wow Charcoal Toothpowders were intended, and impliedly warranted them to be of merchantable quality, safe and fit for use.

166. With each sale of falsely labeled Active Wow Charcoal Toothpowders to the Plaintiff and Class members, Defendant has breached the implied warranty of merchantability.

- 167. Plaintiff and Class members reasonably relied on Defendant's affirmations, as well as the projected trustworthiness of the brand and the company. Had the Plaintiff and Class members known of the true nature of the Active Wow Charcoal Toothpowders and that they were not of merchantable quality, not safe or fit for their intended use, and not in conformance with Defendant's representations, they would not have purchased them, or they would not have been willing to pay the inflated price.
- 168. As a direct and proximate result of Defendant's breaches of implied warranty of merchantability, Plaintiff and the Class members have been damaged by the difference in value between the Active Wow Charcoal Toothpowders as advertised and the Active Wow Charcoal Toothpowders as actually sold, in an amount to be proven at trial.

COUNT THREE

CA Subclass

Violation of the California Unfair Competition Law ("UCL") Cal. Bus. & Prof. Code § 17200

- 169. Plaintiff re-asserts and references the allegations in this Complaint, and incorporates them as if fully set forth herein.
- 170. Plaintiff brings this Count individually and on behalf of the members of the CA Subclass.
- 171. Plaintiff is a person within the meaning of the UCL and she has suffered economic injury as a result of Active Wow's unlawful and unfair misconduct, and otherwise meets requirements for statutory standing to sue under the UCL. Cal. Bus. & Prof. Code §§ 17201, 17204.

 172. The UCL prohibits any "unlawful, unfair, or fraudulent business act or practice" as well as any "unfair, deceptive, untrue or misleading" advertising, and any act prohibited by Sections 17500 through 17577.5. Cal. Bus. & Prof. Code § 17200.

- 173. By the acts and conduct alleged herein, Defendant committed unfair, unlawful and/or fraudulent acts and practices and employed deceptive, misleading, and/or untrue advertising, as well as other prohibited acts and practices. Defendant's deceptive acts and practices were likely to deceive or mislead reasonable consumers. Defendant's deceptive acts and practices are misleading in a material way because they fundamentally misrepresent the characteristics and benefits of the Active Wow Charcoal Toothpowders. They are likely to mislead, and did mislead, consumers who are reasonable members of the general public acting reasonably under the circumstances, and induced them to purchase the Active Wow Charcoal Toothpowders.
- 174. Defendant's misconduct included misleading and deceptive claims that the Active Wow Charcoal Toothpowders: (i) naturally whiten teeth and does so in a safe, healthy and/or gentle manner; (ii) are recognized as safe and effective for long-term daily use; (iii) are safe for enamel and gums; (iv) are third-party tested for enamel safety; (v) detoxify and purify; (vi) adsorb, draw, or lift stains off of teeth by operation of the adsorptive properties of charcoal; (vii) are excellent for gum health; (viii) fight cavities and tooth decay, by merit of the inclusion of xylitol; (ix) have re-mineralizing properties by merit of the inclusion of bentonite; (x) have anti-inflammatory and antiseptic properties, by merit of the inclusion of orange seed oil; and (xi) are generally beneficial to oral health and provide adequate dental hygiene for use as a replacement for toothpaste.
- 175. Defendant also omitted material facts. Defendant's omissions were contrary to the representations it actually made. Additionally, Defendant was under a duty to disclose certain such omissions. Defendant's omissions include

that: (i) its safety and efficacy claims lacked a reasonable basis and/or credible and competent scientific substantiation; (ii) the safety for long-term use had not been evaluated; (iii) available scientific literature counter-indicated the safety and effectiveness of charcoal for use in dentifrice; and (iv) the products may in fact be detrimental to cosmetic aesthetics, deficient for dental hygiene, and/or and harmful to tooth enamel and gums and to overall oral health.

Unlawful

- 176. Defendant violated, and continues to violate, the UCL's prohibition against engaging in unlawful conduct. A business act or practice is "unlawful" under the UCL if it violates established state or federal law. Defendant's conduct falls under the unlawful prong of the UCL, by virtue of the allegations previously asserted herein, and also by virtue of its violations of the following:
 - a. The FTC Act and FTC regulations;
 - b. The FD&C Act and FDA regulations;
 - c. California's Sherman Law (Cal. Health & Safety Code §§ 109875 et seq.), as alleged herein, by its act of misbranding and its act of falsely advertising a cosmetic, as well as: the unlawful dissemination of falsely advertised cosmetics (110390), the unlawful manufacture, sale, delivery, holding and offer for sale of a falsely advertised cosmetic (110395), the unlawful advertising of a misbranded cosmetic (110398), the unlawful delivery, proffer for delivery and/or receipt in commerce of a falsely advertised cosmetic (110400);
 - d. The CLRA, Cal. Civ. Code §§ 1750, *et seq.*, including §§ 1770(a)(2), (3), (5), (7), and (9), as pled below and as alleged herein; and
 - e. The FAL, Cal. Bus. & Prof. Code §§ 17500, et seq., as pled below and as alleged herein.

Unfair

- 177. Defendant has also violated, and continues to violate, the UCL's prohibition against engaging in unfair conduct. Defendant has violated the unfair prong of section 17200 of the UCL because the acts and practices alleged herein including the omission of its lack of substantiation for its claims, and other facts that would detract from its claims, as well as the existence of safety concerns over the use of charcoal in dentifrice offend established public policy (included but not limited to the policies reflected by the statutory and regulatory provisions cited above), and are immoral, unethical, unscrupulous, as well as substantially injurious to consumers.
- 178. Its conduct presents no utility or benefit to consumers or to competition. To the extent any purported benefit is associated with Defendant's acts and practices, any such benefit is greatly outweighed by the gravity of the harm caused to consumers by Defendant's conduct.
- 179. Substantial consumer injury could not have reasonably been avoided. Typical and reasonable consumers are not in a position to know and understand the safety concerns posed by the use of charcoal in dentifrice generally or the use of the Charcoal Toothpowder sold by Active Wow, or the lack of controlled safety studies for such products.
- 180. It also impairs competition within the market for similar dentifrices, and prevents Plaintiff and the CA Subclass members from making fully informed decisions about the oral care products to purchase or the price to pay for such products.

Fraudulent

181. Defendant has violated the fraudulent prong of section 17200 of the UCL because it misrepresentation and its omissions and failure to disclose safety concerns and the lack of controlled safety studies were likely to deceive a

reasonable consumer, and the true facts would be material to a reasonable consumer.

- 182. Had Plaintiff and the CA Subclass members been aware of the Defendant's deceptive practices and marketing tactics, and the truth about the misbranded and falsely advertised Charcoal Toothpowders (including the safety concerns; the lack of controlled safety studies; the lack of required substantiation; the misleading and deceptive nature of claims on whitening, detoxifying and other purported properties of the products; and other facts), they would not have purchased the product(s) or would have paid less for the product(s).
- 183. Defendant's deceptive and unconscionable conduct is compounded by its continued representation that its Active Wow Charcoal Toothpowders are safe, as well as its failure to take remedial action.
- 184. All of the wrongful conduct alleged herein occurred, and continues to occur, in the conduct of Active Wow's business, and is part of a general practice that is still being perpetuated and repeated throughout the state of California and nationwide. The misbranded products and misleading and deceptive marketing claims continue to be disseminated.
- 185. As a direct and proximate result of Defendant's unlawful misconduct, including but not limited to its specific statutory and regulatory violations, Plaintiff and the CA Subclass members have been harmed. That harm will continue unless Defendant is enjoined from using the misleading marketing, packaging and labeling described herein in connection with the advertising and sale of its Charcoal Toothpowders.
- 186. In accordance with Section 17203 of the UCL, Plaintiff seeks an order enjoining Defendant from continuing to conduct business through its unlawful, unfair, and deceptive practices, and to commence a corrective advertising campaign. Cal. Bus. & Prof. Code § 17203. Defendant's conduct is ongoing and continuing, such that prospective injunctive relief is necessary.

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187. Defendant has been unjustly enriched and its monies wrongfully earned should be disgorged, and required to be paid in restitution to Plaintiff and CA Subclass members any money that Defendant acquired by unfair competition, as provided under the UCL and/or as otherwise statutorily permitted. Cal. Bus. & Prof. Code § 17204; Cal. Com. Code § 2721.

188. Plaintiff and the CA Subclass members are also entitled to restitution on the basis of quasi-contract or equity, and should be restored with the monies they paid for the falsely advertised misbranded products.

COUNT FOUR

CA Subclass

Violations of the California Consumers Legal Remedies Act ("CLRA") Cal. Civ. Code § 1750, et seq.

- 189. Plaintiff re-asserts and references the allegations in this Complaint, and incorporates as if fully set forth herein.
- 190. Plaintiff brings this Count individually and on behalf of the members of the CA Subclass.
 - 191. Defendant is a "person" as defined under Cal. Civ. Code § 1761(c).
- 192. The Charcoal Toothpowders constitute "goods" as defined under Cal. Civ. Code § 1761(a).
- 193. Plaintiff and each of the putative Class members are each a "consumer" as defined under Cal. Civ. Code § 1761(d).
- 194. Each of their respective purchases of the Charcoal Toothpowders that were made, marketed, and/or sold by Defendant constitute "transactions" within the meaning of Cal. Civ. Code § 1761(e).
- 195. The CLRA prohibits various deceptive practices in connection with the conduct of a business providing goods, property, or services primarily for personal, family, or household purposes.

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196. By its conduct, as alleged herein, Defendant engaged in unlawful deceptive business practices. Defendant violated, and continues to violate, the CLRA, including the following specific prohibitions of the CLRA:

- a. Section 1770(a)(2), which prohibits "[m]isrepresenting the source, sponsorship, approval, or certification of goods or services" (Cal. Civ. Code $\S 1770(a)(2)$;
- b. Section 1770(a)(3), which prohibits "[m]isrepresenting affiliation, connection, or association with, or certification by, another" (Cal. Civ. Code § 1770(a)(3));
- c. Section 1770(a)(5), which prohibits "[r]epresenting that goods or services have sponsorship, approval, characteristics, ingredients, uses, benefits, or quantities which they do not have" (Cal. Civ. Code $\S 1770(a)(5)$;
- d. Section 1770(a)(7), which prohibits "[r]epresenting that goods or services are of a particular standard, quality, or grade, or that goods are of a particular style or model, if they are of another" (Cal. Civ. Code § 1770(a)(7));
- e. Section 1770(a)(9), which prohibits "[a]dvertising goods or services with intent not to sell them as advertised" (Cal Civ. Code § 1770(a)(9));
- 197. As a direct and proximate result of Defendant's CLRA violations, Plaintiff and the CA Subclass members have been harmed. That harm will continue unless Defendant is enjoined from the current, ongoing and future employment of its deceptive business practices and unlawful misrepresentations concerning the Charcoal Toothpowders.
- 198. Pursuant to Section 1780 of the California Civil Code, which provides the basis of remedies for violations of the CLRA under Section 1770, Plaintiff seeks an order of this Court enjoining Defendant from continuing to

engage in its unlawful and deceptive practices. She also seeks an order that the Defendant take corrective action as to its material omissions and misrepresentations. Plaintiff and the CA Subclass members will be irreparably harmed and/or denied an effective and complete remedy if such an order is not granted.

199. Plaintiff would purchase a Charcoal Toothpowder again in the future, should the product be shown to have the attributes that were advertised and labeled. She also might purchase again if its advertising and labeling is corrected to accurately reflect the true properties, benefits, safety and other properties of the products.

200. However, she continues to suffer ongoing concrete harm and imminent injury because she is unable to rely on the veracity of Defendant's product labeling and advertising, and will be unable to rely in the future because, as a previously misled consumer, she will lack confidence in the representations made. Alternatively, when considering a purchase decision in the future, she will be injured if she believes the claims have been substantiated or corrected, and, as any reasonable consumer would, thinks she can rely on the labeling and marketing to be truthful and non-misleading and be confident in the representations concerning the products.

201. In addition to injunctive relief, Plaintiff seeks damages as provided for under the CLRA, on behalf of herself and the CA Subclass – including actual, statutory and punitive damages. Plaintiff and CA Subclass members have suffered, and continue to suffer, injuries caused by Defendant and as a result of their purchase of falsely advertised and misbranded products and of Defendant's unlawful conduct and statutory violations. Had the consumers known the truth about the Defendant's marketing tactics and practices, and about the true attributes, benefits, safety, the lack of substantiation, certification, value, and other

properties of the products themselves, they would not have purchased the Charcoal Toothpowders, or they would have paid significantly less.

202. In compliance with Section 1782 of the CLRA, Plaintiff has given Defendant written notice of her allegations and the claimed CLRA violations, and has demanded that Defendant take appropriate actions to rectify and remedy its misconduct. On November 22, 2019, Plaintiff sent notice and demand by certified mail, return receipt requested, to the address believed to be Defendant's principal place of business in California. The letter was returned to Plaintiff's counsel on December 3, 2019, for insufficient address. The same day, Plaintiff's counsel sent another CLRA demand letter to Defendant's registered agent in Florida. Defendant is headquartered in Florida. There has been no response since the issuance of the second demand letter on December 3, 2019.

203. Defendant failed to respond to Plaintiff's demand within 30 days of notice, as it was required to do under Section 1782(b) of the California Civil Code. Defendant has not responded or communicated with Plaintiff's counsel at all. Defendant has not taken any action to correct the problems with its labeling, marketing, or other business practices, nor has it refunded the money paid by Plaintiff and the CA Subclass members, or take any other action or made promises to repair, rectify, and/or provide relief.

204. Defendant's misrepresentations and material omissions were made on the product packaging materials as well as in other print and digital ads and online sales platforms, and were presented by Defendant to Plaintiff and the CA Subclass at the time of purchase. Defendant's unlawful misrepresentations and misleading claims include but are not limited to claims that the Active Wow Charcoal Toothpowders: (i) naturally whiten teeth and does so in a safe, healthy and/or gentle manner; (ii) are recognized as safe and effective for long-term daily use;

See, e.g., Shein v. Canon USA, Inc., 2009 WL 3109721 (C.D. Cal. Sep. 22, 2009) (concluding that plaintiffs' demand, which was sent to defendant's headquarters in New York, complied with CLRA notice requirements).

 (iii) are safe for enamel and gums; (iv) are third-party tested for enamel safety; (v) detoxify and purify; (vi) adsorb, draw, or lift stains off of teeth by operation of the adsorptive properties of charcoal; (vii) are excellent for gum health; (viii) fight cavities and tooth decay, by merit of the inclusion of xylitol; (ix) have remineralizing properties by merit of the inclusion of bentonite; (x) have anti-inflammatory and antiseptic properties, by merit of the inclusion of orange seed oil; and (xi) are generally beneficial to oral health and provide adequate dental hygiene for use as a replacement for toothpaste.

205. Defendant also omitted material facts. Defendant's omissions were contrary to the representations it actually made. Additionally, Defendant was under a duty to disclose certain such omissions. Defendant's unlawful and material omissions include that: (i) its safety and efficacy claims lacked a reasonable basis and/or credible and competent scientific substantiation; (ii) the safety for long-term use had not been evaluated; (iii) available scientific literature counter-indicated the safety and effectiveness of charcoal for use in dentifrice; and (iv) the products may in fact be detrimental to cosmetic aesthetics, deficient for dental hygiene, and/or and harmful to tooth enamel and gums and to overall oral health.

206. Plaintiff and the CA Subclass members would not have purchased the Charcoal Toothpowders but-for Defendant's misrepresentations and material omissions. They have, and continue to, suffer injury and damages, including but not limited to the difference between the amount paid and the true value of the Charcoal Toothpowders, the price premiums Defendants charged as a result of the misrepresentations it exposed to consumers, and/or their entire out-of-pocket loss for the total amounts paid for the Active Wow Charcoal Toothpowders.

207. Pursuant to Section 1780(a)(2) of the CLRA, Plaintiff, on behalf of herself and members of the CA Subclass, requests that this Court enjoin Defendant from continuing to engage in the unlawful and deceptive methods, acts

and practices alleged above. Cal. Civ. Code § 1780(a)(2). Plaintiff also requests that Defendant be required to provide public notice of the true facts of the Charcoal Toothpowders' safety, oral health and cosmetic benefits and other properties, and to take corrective action on its existing advertising campaign and labeling. Plaintiff further requests that this Court enjoin Defendant from engaging in such unlawful and deceptive practices in the future.

208. In addition to injunctive relief under the CLRA, Plaintiff, on behalf of herself and the members of the CA Subclass, seeks to recover actual damages under Section 1780(a)(1); restitution of property under Section 1780(a)(3); punitive damages under Section 1780(a)(4) and because Defendant has engaged in fraud, malic, or oppression; and any other relief the Court deems proper under Section 1780(a)(5).

209. Plaintiff also seeks an award of attorneys' fees and costs pursuant to, *inter alia*, Section 1780(e) of the California Civil Code and Section 1021.5 of the California Code of Civil Procedure.

COUNT FIVE

CA Subclass

Violation of California False Advertising Law ("FAL") Calif. Bus. and Prof. Code § 17500 et seq.

- 210. Plaintiff re-asserts and references the allegations in this Complaint, and incorporates as if fully set forth herein.
- 211. Plaintiff brings this Count individually, and on behalf of the CA Subclass.
- 212. Section 17500 of the California Business and Professions Code, or the FAL, prohibits making false or misleading advertising claims.
- 213. The Defendant's acts, conduct, misrepresentations, and non-disclosures of the material facts, as previously alleged herein, constitute false and misleading advertising and therefore are in violation of the FAL and are unlawful.

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- 214. Defendant's misleading marketing, advertising, packaging and labeling of the Active Wow Charcoal Toothpowders is false advertising likely to deceive a reasonable consumer. Defendant's marketing, advertising, packaging and labeling of the Active Wow Charcoal Toothpowders misrepresents the true benefits, effectiveness, safety and other properties of the Active Wow Charcoal Toothpowders, including but not limited to its claims that the Active Wow Charcoal Toothpowders: (i) naturally whiten teeth and does so in a safe, healthy and/or gentle manner; (ii) are recognized as safe and effective for long-term daily use; (iii) are safe for enamel and gums; (iv) are third-party tested for enamel safety; (v) detoxify and purify; (vi) adsorb, draw, or lift stains off of teeth by operation of the adsorptive properties of charcoal; (vii) are excellent for gum health; (viii) fight cavities and tooth decay, by merit of the inclusion of xylitol; (ix) have re-mineralizing properties by merit of the inclusion of bentonite; (x) have anti-inflammatory and antiseptic properties, by merit of the inclusion of orange seed oil; and (xi) are generally beneficial to oral health and provide adequate dental hygiene for use as a replacement for toothpaste.
- 215. Plaintiff and members of the CA Subclass were indeed deceived regarding the characteristics of the Active Wow Charcoal Toothpowders. Plaintiff and members of the CA Subclass who purchased the falsely labeled Active Wow Charcoal Toothpowders were reasonable under the circumstances and could not have known the Active Wow Charcoal Toothpowders they purchased did not in fact bear the properties and qualities as advertised, marketed, packaged, and/or labeled.
- 216. Defendant knew, or reasonably should have known, that the claims were untrue or misleading.
- 217. Defendant has been unjustly enriched and should be required to make restitution to Plaintiff and to the Class. Pursuant to Section 17535 of the Business and Professions Code, Plaintiff seeks an order for the disgorgement of the

improperly acquired funds by which Defendant was unjustly enriched. Plaintiff and the CA Subclass also seek restitution in the amount they spent on the Charcoal Toothpowders.

- 218. Plaintiff and the CA Subclass members seek injunctive and equitable relief. Plaintiff and the Class members are entitled to injunctive relief, and seek orders to enjoin Defendant from ongoing and future conduct as well as to take corrective action, and orders for any other equitable relief. Defendant's misconduct is ongoing and continuing, such that prospective injunctive relief is necessary.
- 219. Plaintiff is entitled to an award of attorneys' fees and costs in prosecuting this action against Defendant under California's Code of Civil Procedure Section 1021.5 and other applicable law, in part because:
 - a. a successful outcome in this action will result in the enforcement of important rights affecting the public interest by maintaining the integrity of representations made concerning Active Wow's Charcoal Toothpowders;
 - b. this action will result in a significant benefit to consumers or a large class of persons by bringing unlawful, unfair and deceptive conduct to a halt, and by causing the return of ill-gotten gains obtained by Defendant;
 - c. unless this action is prosecuted, members of a large class of persons will not recover those monies, and many consumers would not be aware that they were victimized by Defendant's wrongful acts and practices;
 - d. unless this action is prosecuted, Defendant will continue to mislead consumers about the true nature of its Charcoal Toothpowders;

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e. and an award of attorneys' fees and costs is necessary for the prosecution of this action and will result in a benefit to each member of the Class(es), and consumers in general.

COUNT SIX

Nationwide Class

Negligent Misrepresentation

- 220. Plaintiff re-asserts and references the allegations in this Complaint, and incorporates as if fully set forth herein.
- 221. Defendant had a duty to provide a non-deceptive and lawful description of the benefits, properties, and qualities of the Active Wow Charcoal Toothpowders and to not conduct itself in contravention of public policy. It also had a duty to substantiate its claims and to make certain disclosures.
- 222. Defendant owed Plaintiff and the Class a duty to disclose the health and safety risk of the Charcoal Toothpowders. Instead it promoted false, misleading and/or unsubstantiated curative health claims. It possessed exclusive knowledge of the health and safety dangers and risks posed by its Charcoal Toothpowders and yet made incomplete representations about them.
- 223. Despite the duties it owed, Defendant negligently asserted false statements and made material omissions on its product packaging and labeling and in its advertising and online marketing and advertising.
- 224. Defendant made misrepresentations and misleading claims that the Active Wow Charcoal Toothpowders: (i) naturally whiten teeth and does so in a safe, healthy and/or gentle manner; (ii) are recognized as safe and effective for long-term daily use; (iii) are safe for enamel and gums; (iv) are third-party tested for enamel safety; (v) detoxify and purify; (vi) adsorb, draw, or lift stains off of teeth by operation of the adsorptive properties of charcoal; (vii) are excellent for gum health; (viii) fight cavities and tooth decay, by merit of the inclusion of xylitol; (ix) have re-mineralizing properties by merit of the inclusion of bentonite;

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- (x) have anti-inflammatory and antiseptic properties, by merit of the inclusion of orange seed oil; and (xi) are generally beneficial to oral health and provide adequate dental hygiene for use as a replacement for toothpaste.
- 225. Defendant also omitted material facts. Defendant's omissions were contrary to the representations it actually made. Additionally, Defendant was under a duty to disclose certain such omissions. Defendant's unlawful and material omissions include that: (i) its safety and efficacy claims lacked a reasonable basis and/or credible and competent scientific substantiation; (ii) the safety for long-term use had not been evaluated; (iii) available scientific literature counter-indicated the safety and effectiveness of charcoal for use in dentifrice; and (iv) the products may in fact be detrimental to cosmetic aesthetics, deficient for dental hygiene, and/or and harmful to tooth enamel and gums and to overall oral health.
- Defendant made its false and misleading representations to Plaintiff 226. and to each member of the Nationwide Class.
- Defendant knew or should have known its representations and omissions rendered its claims on the Active Wow Charcoal Toothpowders false or misleading. Defendant acted without reasonable grounds for believing the representations were true.
- 228. Defendant intended that its negligent misrepresentations be acted upon by Plaintiff and the Class members, and that it induce reliance. Defendant knew that Plaintiff, the Class members, and reasonable consumers in the general public would probably rely on their representations and, if they erroneous, that reliance would cause loss or injury to them.
- Plaintiff and members of the Nationwide Class reasonably and 229. justifiably relied upon the Defendant's representations and omissions, which were in violation of Defendant's duties to them, and they took action in reliance thereon.

230. Plaintiff and members of the Nationwide Class have suffered damage proximately caused by Defendant's negligence, they and continue to suffer injury and damages, including but not limited to the difference between the amount paid and the true value of the Charcoal Toothpowders, the price premiums Defendants charged as a result of the misrepresentations it exposed to consumers, and/or the total amounts paid for the Active Wow Charcoal Toothpowders.

VII. PRAYER FOR RELIEF

WHEREFORE, Plaintiff, on behalf of herself and all others similarly situated in the CA Subclass, the Nationwide Class, and any other subsequently created classes, prays for relief as follows:

- (a) Certification of this case as a class action, and of the Nationwide Class and CA Subclass proposed herein (and any other classes and subclasses) under the Federal Rules of Civil Procedure, designation of the Plaintiff as the representative of the Classes, and appointment of the undersigned counsel as counsel for the Classes;
- (b) An order enjoining Defendant from making further misrepresentations regarding the Active Wow Charcoal Toothpowders, including but not limited to statements that the Charcoal Toothpowders:
 - a. Naturally whiten teeth;
 - b. Detoxify and purify the mouth;
 - c. Safely polish and whiten teeth;
 - d. Are 3rd party tested for enamel safety;
 - e. Are safe for enamel and gums;
 - f. Operate to draw or lift off stains through adsorption or adsorptive properties of charcoal or other ingredients;
 - g. Fight cavities and tooth decay;
 - h. Have re-mineralizing properties;
 - i. Have anti-inflammatory and antiseptic properties;

1	j. Are safe and effective for long-term daily use;							
2	k. Are generally beneficial to oral health; and							
3	1. Provide adequate dental hygiene for use as a replacement for							
4	toothpaste.							
5	(c) Injunctive relief, including an order enjoining Defendant from							
6	continuing with its misleading advertising and labeling, and an order							
7	requiring Defendant to issue appropriate corrective advertisements, and							
8	to retract its prior false and misleading claims;							
9	(d) Restitution, disgorgement, refund and/or return of all monies, revenues							
10	and profits obtained by Defendant by means of misleading, deceptive							
11	and unlawful acts or practices;							
12	(e) Actual damages in an amount to be determined at trial;							
13	(f) Statutory damages in the maximum amount provided by law;							
14	(g) Punitive damages;							
15	(h) Costs, expenses, and reasonable attorneys' fees pursuant to applicable							
16	statutes;							
17	(i) Pre-judgment and post-judgment interest; and							
18	(j) All such other and further relief as this Court may deem just and proper.							
19	JURY TRIAL DEMAND							
20	Plaintiff and the Classes hereby demand a jury trial of the claims asserted in							
21	this Complaint.							
22	Dated: June 30, 2020 Respectfully submitted,							
23	GREEN & NOBLIN, P.C.							
24								
25	By: /s/Robert S. Green							
26	Robert S. Green							
27								
28								
	-75-							

2200 Larkspur Landing Circle, Suite 101 1 Larkspur, CA 94939 2 Telephone: (415) 477-6700 Facsimile: (415) 477-6710 3 Email: gnecf@classcounsel.com 4 5 James Robert Noblin **GREEN & NOBLIN, P.C.** 6 4500 E. Pacific Coast Hwy., 4th Floor 7 Long Beach, CA 90804 Telephone: (562) 391-2487 8 Facsimile: (415) 477-6710 9 Email: gnecf@classcounsel.com 10 William B. Federman 11 FEDERMAN & SHERWOOD 10205 N. Pennsylvania Ave. 12 Oklahoma City, Oklahoma 73120 13 Telephone: (405) 235-1560 Facsimile: (405) 239-2112 14 Email: wbf@federmanlaw.com 15 (pro hac vice to be filed) 16 Attorneys for Plaintiff Mary Schnurer and 17 the Proposed Classes 18 19 20 21 22 23 24 25 26 27 28

-76-

Lase 3:20-cv-01223-LAB-LL Document 1-1, Filed 06/30/20 PageID.78 Page 1 of 2 CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

purpose of initiating the civil de	Seket sheet. (SEE INSTRUC	TIONS ON NEXT FAGE O	T IIIIS F C	MM.)						
I. (a) PLAINTIFFS				DEFENDANTS						
MARY SCHNURER, on I	pehalf of herself and a		MATHERSON ORGANICS, LLC							
(b) County of Residence of (E.	of First Listed Plaintiff SECEPT IN U.S. PLAINTIFF CA		County of Residence of First Listed Defendant (IN U.S. PLAINTIFF CASES ONLY) NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.							
(c) Attorneys (Firm Name, A			Attorneys (If Known)							
2200 Larkspur Landing C Larkspur, CA 94939	Circle, Suite 101				'20	CV1223 L	AB L	.L		
II. BASIS OF JURISDI	CTION (Place an "X" in C	ne Box Only)		TIZENSHIP OF P	RINCIPA	AL PARTIES	(Place an "X" in	One Box f	for Plainti	
□ 1 U.S. Government Plaintiff	☐ 3 Federal Question (U.S. Government Not a Party)				TF DEF K 1 □ 1	Incorporated or Pr of Business In T		or Defenda PTF □ 4	ant) DEF □ 4	
☐ 2 U.S. Government Defendant	★ 4 Diversity (Indicate Citizensh.)	Diversity (Indicate Citizenship of Parties in Item III)		en of Another State	1 2 🗖 2	Incorporated and I of Business In A		□ 5	☆ 5	
			Citizen or Subject of a							
IV. NATURE OF SUIT				Click here for: Nature of Suit Code Descriptions.						
CONTRACT	ĺ	RTS		ORFEITURE/PENALTY	1	NKRUPTCY	OTHER S		ES	
☐ 110 Insurance ☐ 120 Marine ☐ 130 Miller Act ☐ 140 Negotiable Instrument ☐ 150 Recovery of Overpayment	PERSONAL INJURY 310 Airplane 315 Airplane Product Liability 320 Assault, Libel & Slander 330 Federal Employers' Liability 340 Marine 345 Marine Product Liability 355 Motor Vehicle Product Liability 355 Motor Vehicle Product Liability 360 Other Personal Injury 360 Other Personal Injury 361 Airplane Product Liability Bersonal Injury Product Liability PERSONAL PROPERT 370 Other Fraud 371 Truth in Lending Property Damage Product Liability 385 Property Damage Product Liability Accommodations 440 Other Civil Rights 441 Voting 442 Employment 443 Housing/ Accommodations 445 Amer. w/Disabilities Employment 446 Amer. w/Disabilities Other 540 Mandamus & Other 550 Civil Rights 550 Frson Injury Product Liability PERSONAL INJURY Product Liability 1367 Health Care/ Pharmaceutical Personal Injury Product Liability 1370 Other Fraud 1371 Truth in Lending Property Damage Product Liability 1370 Other Personal Property Damage 1385 Property D		65 72 74 75 75 75	LABOR O Cother LABOR O Fair Labor Standards Act Cother Act Cother Act Cother LABOR O Fair Labor Standards Act Cother Labor/Management Relations Cother Labor Act Cother Labor Litigation Cothe	423 With 28 U PROPE 820 Copy 830 Pater New 840 Trad 862 Blac 863 DIW 864 SSII 865 RSI 870 Taxe 870 Taxe 871 IRS-26 U 871 IRS-26	□ 422 Appeal 28 USC 158 □ 423 Withdrawal 28 USC 157 PROPERTY RIGHTS □ 820 Copyrights □ 830 Patent □ 835 Patent - Abbreviated New Drug Application □ 840 Trademark SOCIAL SECURITY □ 861 HIA (1395ff) □ 862 Black Lung (923) □ 863 DIWC/DIWW (405(g)) □ 864 SSID Title XVI □ 865 RSI (405(g)) FEDERAL TAX SUITS □ 870 Taxes (U.S. Plaintiff or Defendant) □ 871 IRS—Third Party 26 USC 7609		□ 375 False Claims Act □ 376 Qui Tam (31 USC 3729(a)) □ 400 State Reapportionment □ 410 Antitrust □ 430 Banks and Banking □ 450 Commerce □ 460 Deportation □ 470 Racketeer Influenced and Corrupt Organizations □ 480 Consumer Credit (15 USC 1681 or 1692) □ 485 Telephone Consumer Protection Act □ 490 Cable/Sat TV □ 850 Securities/Commodities/ Exchange □ 890 Other Statutory Actions □ 891 Agricultural Acts □ 893 Environmental Matters □ 895 Freedom of Information Act □ 896 Arbitration □ 899 Administrative Procedure Act/Review or Appeal of Agency Decision □ 950 Constitutionality of State Statutes		
V. ORIGIN (Place an "X" in		Conditions of Confinement	7.4.20:			T (M to F)				
	te Court	Appellate Court		pened Anothe (specify)	er District	☐ 6 Multidistr Litigation Transfer	Į-	Multidis Litigatio Direct Fi	on -	
VI. CAUSE OF ACTIO	I 28 USC 1332(d)(2)	re filing (I	Do not cite jurisdictional stat	tutes unless di	iversity):				
			n the sal	e of charcoal teeth o	cleaning p	roducts				
VII. REQUESTED IN COMPLAINT:	CHECK IF THIS UNDER RULE 2	IS A CLASS ACTION 3, F.R.Cv.P.	N D	EMAND \$		CHECK YES only URY DEMAND:		complair No		
VIII. RELATED CASE IF ANY	(See instructions):	JUDGE			DOCKI	ET NUMBER				
DATE 06/30/2020		signature of attack. S/ Robert S. G		OF RECORD						
FOR OFFICE USE ONLY RECEIPT # AM	MOUNT	APPLYING IFP		JUDGE_		MAG. JUE	DGE			

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS 44

Authority For Civil Cover Sheet

The JS 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I.(a) Plaintiffs-Defendants.** Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- (b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- (c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)".
- II. Jurisdiction. The basis of jurisdiction is set forth under Rule 8(a), F.R.Cv.P., which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.

United States plaintiff. (1) Jurisdiction based on 28 U.S.C. 1345 and 1348. Suits by agencies and officers of the United States are included here. United States defendant. (2) When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.

Federal question. (3) This refers to suits under 28 U.S.C. 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.

Diversity of citizenship. (4) This refers to suits under 28 U.S.C. 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; **NOTE: federal question actions take precedence over diversity cases.**)

- III. Residence (citizenship) of Principal Parties. This section of the JS 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- IV. Nature of Suit. Place an "X" in the appropriate box. If there are multiple nature of suit codes associated with the case, pick the nature of suit code that is most applicable. Click here for: Nature of Suit Code Descriptions.
- V. Origin. Place an "X" in one of the seven boxes.

Original Proceedings. (1) Cases which originate in the United States district courts.

Removed from State Court. (2) Proceedings initiated in state courts may be removed to the district courts under Title 28 U.S.C., Section 1441. Remanded from Appellate Court. (3) Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.

Reinstated or Reopened. (4) Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date. Transferred from Another District. (5) For cases transferred under Title 28 U.S.C. Section 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.

Multidistrict Litigation – Transfer. (6) Check this box when a multidistrict case is transferred into the district under authority of Title 28 U.S.C. Section 1407.

Multidistrict Litigation – Direct File. (8) Check this box when a multidistrict case is filed in the same district as the Master MDL docket.

PLEASE NOTE THAT THERE IS NOT AN ORIGIN CODE 7. Origin Code 7 was used for historical records and is no longer relevant due to changes in statue.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. **Do not cite jurisdictional statutes unless diversity.** Example: U.S. Civil Statute: 47 USC 553 Brief Description: Unauthorized reception of cable service
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Rule 23, F.R.Cv.P.

 Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.

 Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.
- VIII. Related Cases. This section of the JS 44 is used to reference related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.

Date and Attorney Signature. Date and sign the civil cover sheet.

Exhibit 1

AMAZON.COM – ACTIVE WOW 24K WHITE ACTIVATED COCONUT TEETH WHITENING CHARCOAL POWDER

Amazon listing by Active Wow¹

(Sold by Active Wow and Fulfilled by Amazon)

\$15.99

- Active Wow 24K White Charcoal Powder whitens your teeth with the power of activated coconut charcoal. It's your new best friend for detoxifying the mouth, removing bad breath, and gently polishing away stains quickly and easily. Best of all, it's free from chemicals, artificial flavors and colors.
- Our naturally brilliant formula eliminates stains caused by coffee, wine, and other foods you can't live
 without. With as little as one dab and a brush stroke, our powder leaves your teeth whiter without the
 sensitivity associated with standard kits and strips.
- A little bit goes a long way our powder can last 100 uses, so don't be fooled by the small appearance
 of the jar.
- Using our charcoal powder to whiten your teeth is easy. Wet a toothbrush and dip it in the powder. Gently brush teeth for 1-2 minutes. Rinse thoroughly and spit close to the drain with water running. Use once or twice daily. Enjoy a whiter, healthier smile, the natural way! :)
- You're looking for more, aren't you? So are we. We're looking for better alternatives, better
 ingredients, and to create better experiences. We believe in sharing what makes us smile, and that
 means products that don't just follow a trend. Beneath the surface is something better. Don't just "like"
 the things you love, or swipe past the things worth sharing. Live life with no filter and share your smile
 with the world.

https://www.amazon.com/Active-Wow-Whitening-Charcoal-Natural/dp/B01N8XF244/ref=pd rhf dp p img 2? encoding=UTF8&psc=1&refRID=N63SR1VTNHGHHDQS9P XW



DIRECTIONS

Wet a toothbrush and dip it in the powder (a little goes a long way – it can last 100 uses). Gently brush teeth for 1-2 minutes. Rinse thoroughly and spit close to the drain with water running. Use once or twice daily. Enjoy a whiter, healthier smile, the natural way! :

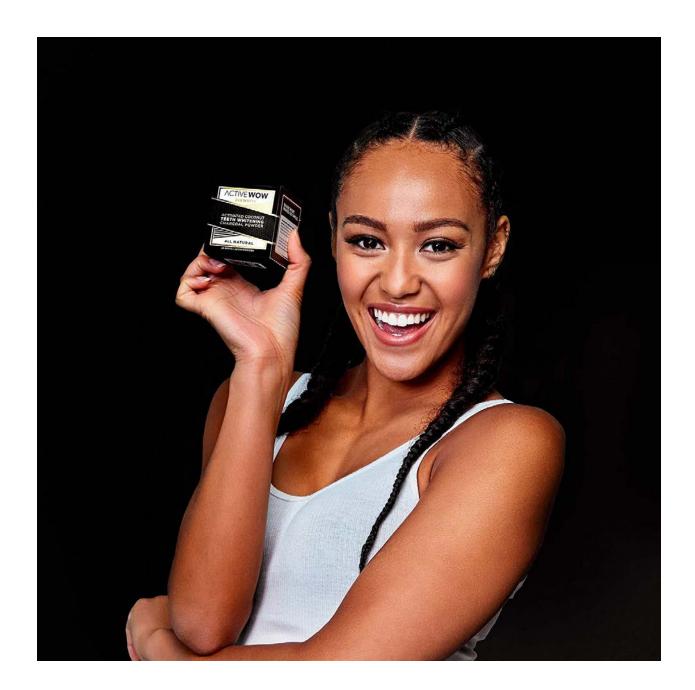


















EXPERIENCE POWDER-FUL WHITENING.

Our naturally brilliant formula whitens your teeth with the power of activated coconut charcoal. It's your new best friend for detoxifying the mouth, removing bad breath, and gently polishing away stains quickly and easily. Best of all, it's free from chemicals, artificial flavors and colors.

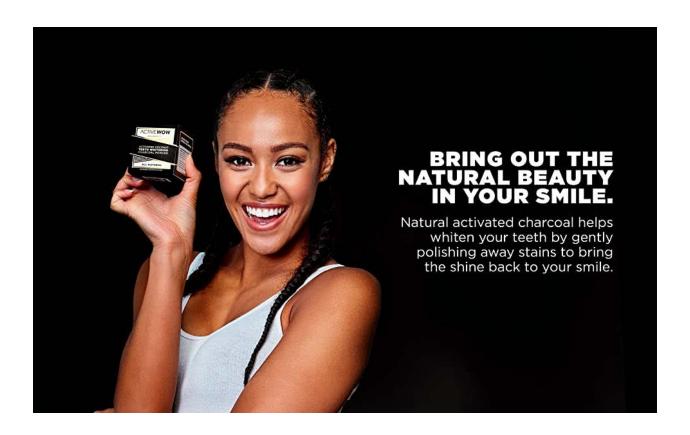
INGREDIENTS: Organic Activated Coconut Charcoal, Bentonite, Sodium Bicarbonate, Coconut Oil, Mint Flavor, Orange Seed Oil



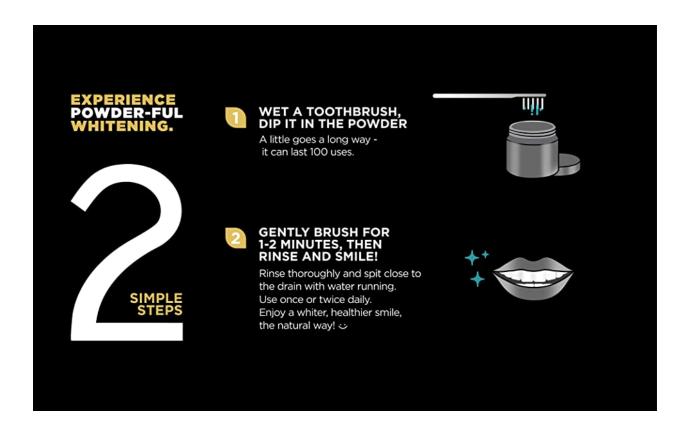
Product Description

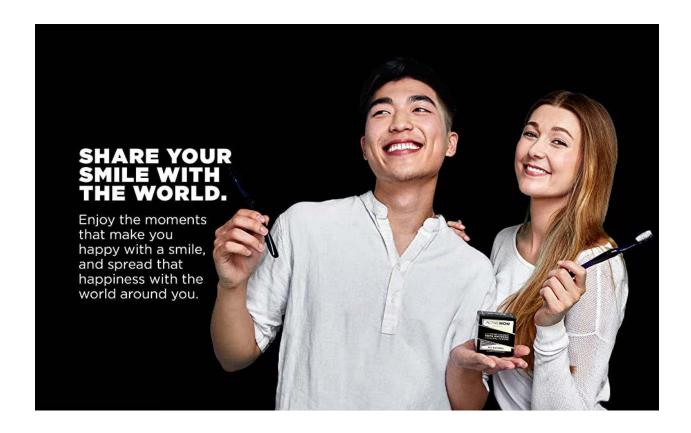
ACTIVE WOW











Active Wow: Share What Makes You Smile

Active Wow 24K White Charcoal Teeth Whitening Powder contains a naturally brilliant formula that whitens your teeth with the power of activated coconut charcoal. It's your new best friend for detoxifying the mouth, removing bad breath, and gently polishing away stains quickly and easily. Best of all, it's free from chemicals, artificial flavors and colors.

Thanks to our natural and chemical-free formula, you are only a few steps away from a dazzling new smile. Easy to use, affordable, and enamel safe, our charcoal will make you shine like never before. Uncover what you already have, show your smile to the people you love, and share what makes you smile.

Two Simple Steps To Whiten Your Smile

- 1. Wet a toothbrush and dip it in the powder
- 2. Gently brush for 1-2 minutes, then rinse and smile!

Made With Natural Ingredients

- Organic Coconut Activated Charcoal Activated charcoal works by pulling stains off your teeth through a process called "adsorption".
- Bentonite Bentonite is great for the remineralizing your teeth due to it's high mineral content. It also absorbs toxins naturally, and is easy on your gums.
- Orange Seed Oil Helps to smooth your teeth whitening experience. It has numerous antiinflammatory and antiseptic qualities.

Share Your Smile With the World

Enjoy the moments that make you happy with a smile, and spread that happiness with the world around you.

Exhibit 2







24K White Charcoal Teeth Whitening Powder



A Beautiful Mess, Just Like You.

Take your beauty routine to the next level with our unique activated charcoal formula.

All Natural Formula

\$19.99



ADD TO BAG

DETAILS

The Power of Activated Coconut Charcoal

Active Wow 24K White Charcoal Teeth Whitening Powder contains a naturally brilliant formula that helps to whiten your teeth with the power of activated coconut charcoal. It's your new best friend for detoxifying the mouth, removing bad breath, and gently polishing away stains quickly and easily.

It's a Beautiful Mess

Charcoal Powder isn't exactly the cleanest teeth whitening product, but it's definitely one of the most effective! So who cares about the mess, right? Embrace it, because the results are worth it!

Chemicals? Yuk!

What's the best thing about our Charcoal Powder? It's 100% free from chemicals, artificial flavors and colors! Thanks to our natural and chemical-free formula, you are only a few steps away from a dazzling new smile. Easy to use, affordable, and enamel safe, our charcoal will make you shine like never before.

Uncover what you already have, and share what makes you smile.

Our All-Natural Charcoal Teeth Whitening Powder Comes With:

1 x 20 g organic activated coconut teeth whitening

INGREDIENTS

Active Ingredients:

Organic Coconut Activated Charcoal: Activated charcoal works by drawing stains out from your teeth while detoxifying the mouth.

Bentonite: This clay is great for re-mineralizing your teeth due to its high mineral content. It also absorbs toxins naturally, and is easy on your gums.

Orange Seed Oil: Has numerous anti-inflammatory and antiseptic qualities for a smoother teeth whitening experience.

Full Ingredient List:

Organic activated coconut charcoal, bentonite, sodium bicarbonate, coconut oil, mint flavor, orange seed oil

HOW TO USE

Wet a Toothbrush, Dip It in the Powder

A little goes a long way - it can last 100 uses.

Gently Brush for 1-2 Minutes, Then Rinse and Smile!

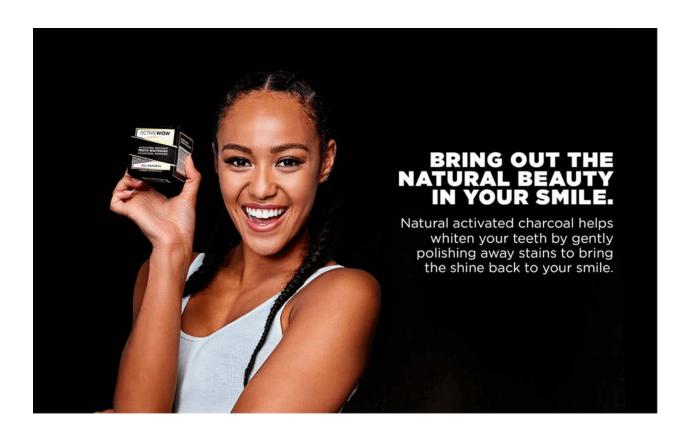
Rinse thoroughly and spit close to the drain with water running. Use once or twice daily. Enjoy a whiter, healthier smile, the natural way!

PS. If it gets messy, take a picture, and share it on insta with #BeautifulMess!















A little goes a long way - it can last 100 uses.





GENTLY BRUSH FOR 1-2 MINUTES, THEN RINSE AND SMILE!

Rinse thoroughly and spit close to the drain with water running. Use once or twice daily. Enjoy a whiter, healthier smile, the natural way! \odot



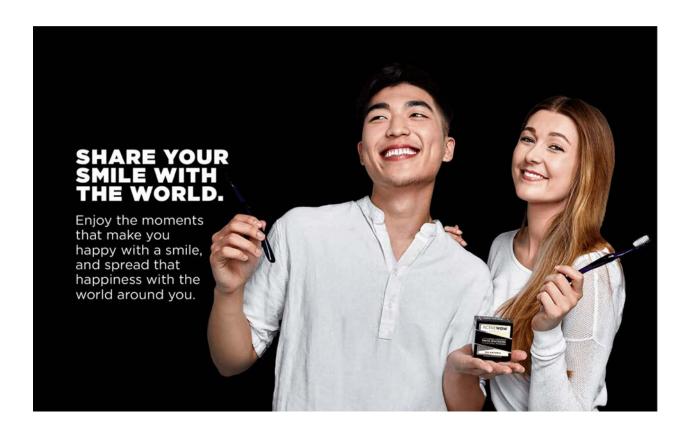


Exhibit 3

ACTIVE WOW ACTIVATED COCONUT CHARCOAL POWDER - PEPPERMINT

Amazon Listing by Active Wow¹
(Sold by Active Wow and Fulfilled by Amazon)
\$14.99

- Be careful when opening lid for the first time
- Whiten with no sensitivity premium ingredients, excellent for gum health
- Refined charcoal powder from the purest sources

¹ https://www.amazon.com/Active-Wow-Whitening-Charcoal-Peppermint/dp/B06XP1GWXZ (last accessed May 20, 2020).













Product Description

Teeth Whitening Redefined - Simple, Natural Ingredients



Active Wow - Activated Coconut Powder - Peppermint Flavor - The natural way to whitening your teeth

Derived from the highest-quality coconut sources, Active Wow's activated charcoal formula is safe to use for whitening your teeth, while being easy on your gums. Active Wow naturally whitens your teeth, not through harsh dental-grade whitening peroxides, but through the power of Activated Charcoal, nature's best purifies and detoxifiers.

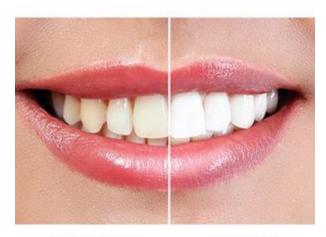
Active Wow's unique formula whitens your teeth over time, and helps remove stains from a number of causes: coffee-stains, wine, cigarettes, and more - all without harsh chemicals or bleach.

A refreshing taste while whitening your teeth



- Naturally Derived
- Made in the USA
- Highest quality ingredients
- Coconut charcoal, not hardwood
- Hassle Free, brush like normal
- Purifies and Detoxifies
- Peppermint Flavor

Easy-to-Follow Instructions For Active Wow Teeth Whitening



BEFORE AFTER

- Make toothbrush slightly wet.
- Remove excess water from brush.
- Dip brush into the charcoal powder.
- Dab off excess powder (a little goes a long way).
- Brush teeth like normal, for 1-2 minutes.
- Rinse mouth thoroughly to remove the charcoal. Spit directly into the sink and use water to keep the sink clean.

Active Wow Uses Naturally Derived Whitening Ingredients



Organic Coconut Activated Charcoal Powder

Activated charcoal works by pulling stains off your teeth through a process 'adsorption'. Coconut is the purest form of food-grade charcoal.



Xylitol - A Powerful & Tasty Tooth Protector

Xylitol, a sugar alcohol, is used as one of our three ingredients in our flavored line because of its tooth-decay and cavity-fighting properties.



Natural Cinammon Flavor

Enjoy our signature line of activated charcoal with the added flavor of fresh peppermint to leave your mouth feeling fresh.

Exhibit 4

ACTIVE WOW ACTIVATED COCONUT CHARCOAL POWDER - SPEARMINT

Amazon Listing by Active Wow¹
(Sold by Active Wow and Fulfilled by Amazon)
\$9.99

- Be careful when opening lid for the first time
- Whiten with no sensitivity premium ingredients, excellent for gum health
- Refined charcoal powder from the purest sources

 $[\]frac{^{1} \, \text{https://www.amazon.com/Active-Wow-Whitening-Charcoal-}}{\text{Natural/dp/B01N8XF244/ref=pd rhf dp p img } 2? \, \text{encoding=UTF8\&psc=1\&refRID=N63SR1VTNHGHHDQS9P}}{\text{XW}}$











Product Description

Teeth Whitening Redefined - Simple, Natural Ingredients



Active Wow - Activated Coconut Powder - Spearmint Flavor - The natural way to whitening your teeth

Derived from the highest-quality coconut sources, Active Wow's activated charcoal formula is safe to use for whitening your teeth, while being easy on your gums. Active Wow naturally whitens your teeth, not through harsh dental-grade whitening peroxides, but through the power of Activated Charcoal, nature's best purifies and detoxifiers.

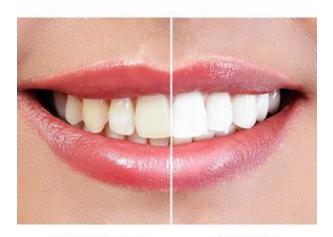
Active Wow's unique formula whitens your teeth over time, and helps remove stains from a number of causes: coffee-stains, wine, cigarettes, and more - all without harsh chemicals or bleach.

A refreshing taste while whitening your teeth



- Naturally Derived
- Made in the USA
- Highest quality ingredients
- · Coconut charcoal, not hardwood
- Hassle Free, brush like normal
- Purifies and Detoxifies
- Spearmint Flavor

Easy-to-Follow Instructions For Active Wow Teeth Whitening



BEFORE AFTER

- Make toothbrush slightly wet.
- Remove excess water from brush.
- Dip brush into the charcoal powder.
- Dab off excess powder (a little goes a long way).
- Brush teeth like normal, for 1-2 minutes.
- Rinse mouth thoroughly to remove the charcoal. Spit directly into the sink and use water to keep the sink clean.

Active Wow Uses Naturally Derived Whitening Ingredients



Organic Coconut Activated Charcoal Powder

Activated charcoal works by pulling stains off your teeth through a process 'adsorption'. Coconut is the purest form of food-grade charcoal.



Xylitol - A Powerful & Tasty Tooth Protector

Xylitol, a sugar alcohol, is used as one of our three ingredients in our flavored line because of its tooth-decay and cavity-fighting properties.



Natural Spearmint Flavor

Enjoy our signature line of activated charcoal with the added flavor of fresh spearmint to leave your mouth feeling fresh.

Exhibit 5

ACTIVE WOW ACTIVATED COCONUT CHARCOAL POWDER - VANILLA

Amazon Listing by Active Wow¹

(Sold by Active Wow and Fulfilled by Amazon)

\$9.99

- Be careful when opening lid for the first time, as the charcoal powder can shift during transportation!
- Teeth whitening without sensitivity premium ingredients, excellent for gum health.
- Refined activated charcoal powder from the purest coconut sources. Amazing for stain removal, and will safely polish your teeth.
- Active wow charcoal powder is a great replacement for regular toothpaste. Its all natural, and has organic ingredients!
- The perfect tooth whitener, active wow is a fluoride free way to get white teeth without the strips

https://www.amazon.com/Active-Wow-Whitening-Charcoal-Natural/dp/B01N8XF244/ref=pd rhf dp p img 2? encoding=UTF8&psc=1&refRID=N63SR1VTNHGHHDQS9P XW









Product Description

Teeth Whitening Redefined - Simple, Natural Ingredients



Active Wow - Activated Coconut Powder - Vanilla Mint Flavor - The natural way to whitening your teeth

Derived from the highest-quality coconut sources, Active Wow's activated charcoal formula is safe to use for whitening your teeth, while being easy on your gums. Active Wow naturally whitens your teeth, not through harsh dental-grade whitening peroxides, but through the power of Activated Charcoal, nature's best purifies and detoxifiers.

Active Wow's unique formula whitens your teeth over time, and helps remove stains from a number of causes: coffee-stains, wine, cigarettes, and more - all without harsh chemicals or bleach.

A refreshing taste while whitening your teeth



- Naturally Derived
- Made in the USA
- Highest quality ingredients
- Coconut charcoal, not hardwood
- Hassle Free, brush like normal
- Purifies and Detoxifies
- Vanilla Mint Flavor

Easy-to-Follow Instructions For Active Wow Teeth Whitening



BEFORE AFTER

- Make toothbrush slightly wet.
- Remove excess water from brush.
- Dip brush into the charcoal powder.
- Dab off excess powder (a little goes a long way).
- Brush teeth like normal, for 1-2 minutes.
- Rinse mouth thoroughly to remove the charcoal. Spit directly into the sink and use water to keep the sink clean.

Active Wow Uses Naturally Derived Whitening Ingredients



Organic Coconut Activated Charcoal Powder

Activated charcoal works by pulling stains off your teeth through a process 'adsorption'. Coconut is the purest form of food-grade charcoal.



Xylitol - A Powerful & Tasty Tooth Protector

Xylitol, a sugar alcohol, is used as one of our three ingredients in our flavored line because of its tooth-decay and cavity-fighting properties.



Natural Vanilla Flavor

Enjoy our signature line of activated charcoal with the added flavor of fresh vanilla to leave your mouth feeling fresh.

Exhibit 6

ACTIVEWOW.COM ¹

¹ https://www.activewow.com/pages/about-us (last accessed May 20, 2020), https://www.activewow.com/pages/help (last accessed May 20, 2020), and https://www.activewow.com/pages/lifestyle (last accessed May 20, 2020).







ABOUT US

THE TEAM

Active Wow started with one goal in mind - to help spread happiness through smiles. We believe that when you smile, you spread joy and positivity with the world. We believe that when you smile, the world smiles back at you.

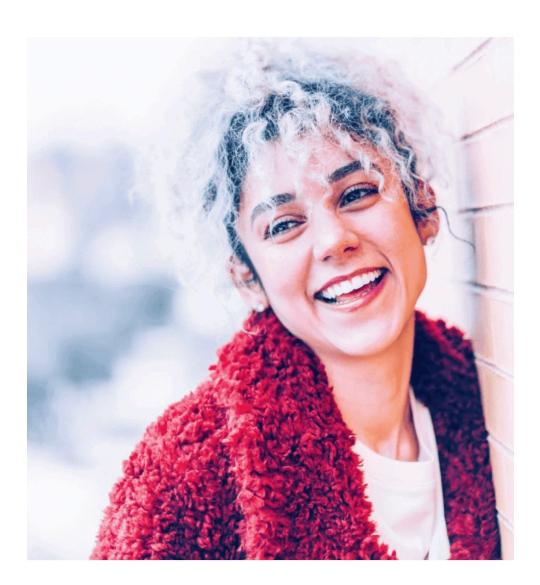
We exist to help give you the confidence you need to show-off that naturally beautiful smile.

CELEBRATING THE MOMENTS
THAT MAKE YOU HAPPIEST

with a smile.

CELEBRATING THE MOMENTS THAT MAKE YOU HAPPIEST

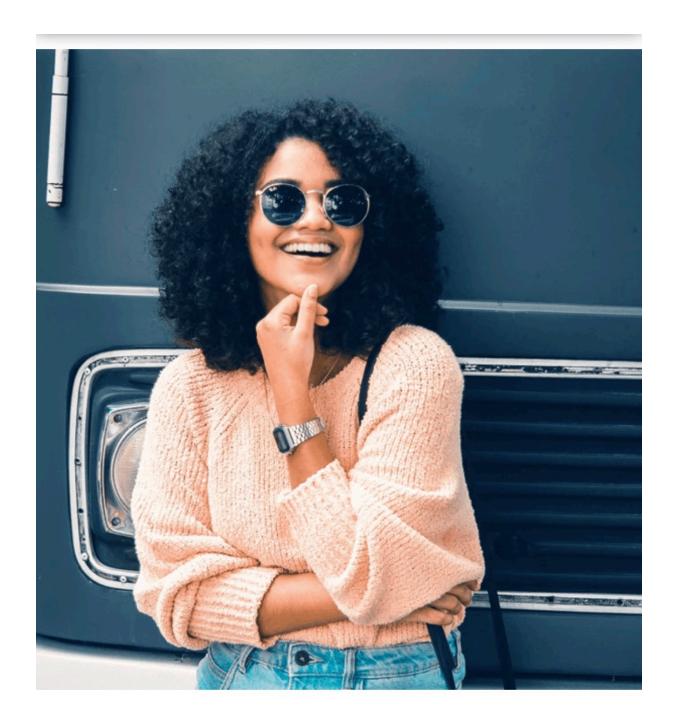
with a smile.



We're on a mission to make the world a happier place.



We're a new kind of beauty company, created by a small team that cares.



We're for real, and so are our products.

WHAT IS ACTIVATED CHARCOAL?

GREAT QUESTION!

Our activated charcoal is made from 100% natural sources, which means we do not use any artificial solutions or chemicals. It is a natural treatment used to absorb toxins and chemicals to clean and purify your teeth. Activated charcoal is not the same as the coal and charcoal bricks that are used in a backyard barbecue. It is produced from natural materials that undergo a specific treatment to make it more porous and adsorbent, while being safe for your body.

WILL I EXPERIENCE ANY SENSITIVITY?

NOT AT ALL!

Our teeth whitening kit uses a carbamide peroxide formula that is gentle on the enamel to avoid any sensitivity. Our formula dives into the surface layers of your teeth, gently lifting stains without causing any harm to your enamel.

WHERE CAN I BUY ACTIVE WOW PRODUCTS?

ONLINE, AND RETAIL!

Active Wow is sold through our website activewow.com, Amazon.com, Walmart.com and Walmart stores across the United States. Active Wow is also coming soon to H.E.B stories in the U.S! All others vendors are not authorized to sell our products. Be sure you are purchasing directly from us to ensure you receive a quality product!

DO I STILL NEED TO BRUSH MY TEETH?

YES!

It is best to follow up the use of charcoal with your regular tooth brushing/flossing routine.

WHAT ARE THE INGREDIENTS USED?

POWERFUL AF INGREDIENTS:)

In our charcoal and natural line, we use a mix of Organic Coconut Charcoal, Bentonite, Orange Seed Oil, Sodium Bicarbonate, Coconut Oil, Mint Flavor. Our premium line of teeth whitening products use a dental grade formula that is a strong collaboration between carbamide peroxide and peppermint oil. Together, they bring out your best smile, while adding a refreshing kick to the whitening process! The ingredients are Propylene, Glycol USP, Hydrogen Peroxide, Carbomer, Triethalanomine, Peppermint Essential Oils.

WHY ACTIVATED COCONUT CHARCOAL?

'CAUSE WHY NOT!

Activated coconut charcoal is quite sticky which is perfect for teeth whitening since it sticks to particles that are responsible for staining your teeth and removes them. If you happen to accidentally swallow it, know that it is perfectly safe to eat! Charcoal is very effective for not only detoxifying your mouth, but also for cleansing your stomach, and it poses no threat when ingested.

IS IT SAFE TO USE WHILE PREGNANT/NURSING?

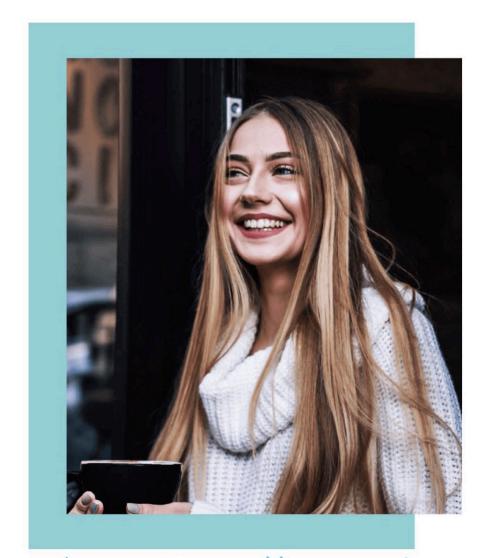
ABSOLUTELY!

We only use all-natural and organic ingredients in our products so that they are suited for anyone to use them without any ill-effects.

HOW DO ACTIVE WOW PRODUCTS TASTE?

MINTY FRESH

Our original, all-natural product has very little taste. Most of our customers say it has no flavor and nobody has said it tastes bad. We are now offering 5 different flavors: Peppermint, Spearmint, Cinnamon, Vanilla, and Orange in addition to our original.



does it really work?

THE POWDER THAT STARTED IT ALL

Black powder that whitens your teeth? For real? ... It's no secret that activated charcoal has gone viral. It's popping up everywhere – food, drinks, and even beauty products! So it's no surprise that activated charcoal is now being used as the latest solution for whiter teeth. But does it really work? That's a question we get asked A LOT! So we decided to take the time to fill you in on all the deets that is charcoal teeth whitening, and why it should be your new go-to for whiter teeth.

Read More →

ClassAction.org

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: <u>Class Action Says Matherson Organics Has No Evidence to Back Up Safety, Efficacy Claims for Active Wow Charcoal Tooth Powders</u>