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#### LEE LITIGATION GROUP, PLLC

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#### UNITED STATES DISTRICT COURT EASTERN DISTRICT OF NEW YORK

DERRICK REAVES, on behalf of himself and others similarly situated,

Plaintiff,

Case No.:

v.

APPLE & EVE, LLC

Defendant.

Plaintiff DERRICK REAVES (herein "Plaintiff REAVES" or "Plaintiff"), individually and on behalf of all other persons similarly situated, by him undersigned attorneys, pursuant to this Class Action Complaint against the Defendant, APPLE & EVE, LLC ("Defendant" or "Apple & Eve"), alleges the following:

#### **NATURE OF THE ACTION**

1. This is a consumer protection action seeking redress for, and a stop to, Defendant's unfair and deceptive practice of advertising and marketing its Switch Sparking beverages as healthy, low-calorie drinks having "No Preservatives" and "No Sugar Added."

2. Defendant's "No Preservatives" representations are deceptive because the beverages contain the preservatives citric acid and/or ascorbic acid. The "No Preservatives"

CLASS ACTION COMPLAINT

JURY TRIAL DEMANDED

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labeling deceives consumers into believing that they are receiving healthier preservative-free beverages even though these products cannot live up to these claims.

3. The beverages' "No Sugar Added" representations are misleading because they lead consumers to believe that they are receiving a low-calorie product when they are not. Defendant's beverages actually have a high calorie count when compared to competitors' products that do not have the "No Sugar Added" claim. Defendant explicitly claims that the Products are a "healthy alternative to soda," and on that basis Defendant tells consumers to "Make The Switch from soda to the great tasting and thirst quenching Switch Sparkling Juice." <sup>1</sup> These misrepresentations falsely convey that the beverages are low-calorie drinks.

4. Defendant's advertising deceives consumers into thinking they are receiving a healthier juice, when they are not. Conscious of consumers' increased interest in beverages free of additives, growing concern over excessive calories, and willingness to pay more for products perceived to meet these preferences, Defendant misleadingly, illegally, and deceptively seeks to capitalize on these consumer health trends.

5. Defendant sold and continues to sell beverages with deceptive or misleading labeling directly on the bottle. These are:

- a. Switch Kiwi Berry (ascorbic acid). See Exhibit A, pgs. 1-2.
- b. Switch Black Cherry (ascorbic acid). See Exhibit A, pgs. 3-4.
- c. Switch Tropical Pineapple (citric acid and ascorbic acid). See Exhibit A, pgs. 5-6
- d. Switch Watermelon Strawberry (ascorbic acid). See Exhibit A, pgs. 7-8.
- e. Switch Grape (citric acid and ascorbic acid). See Exhibit A, pgs. 9-10.
- f. Switch Orange Tangerine (ascorbic acid). See Exhibit A, pgs. 11-12
- g. Switch Hardcore Apple (ascorbic acid) See Exhibit A, pgs. 13-14.
- h. Any other Switch product that (1) claims to have no preservatives despite containing citric acid, ascorbic acid, or any other preservatives, and/or (2) claims to have no added sugar but does not have a significantly reduced calorie count or a disclosure to this effect (collectively, "the Products"; individually, a "Product").

<sup>&</sup>lt;sup>1</sup> These representations appear on the webpage that Plaintiff purchased Products from,

 $https://www.amazon.com/Switch-Sparkling-Juice-Variety-8-Ounce/dp/B003LPMC3O?th=1\ (Last\ Accessed)$ 

<sup>10/9/18).</sup> These and similar misrepresentations induced the purchases made by him and other reasonable consumers.

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6. Defendant's false representations, as displayed on the bottle, were seen—and relied on—by Plaintiff before he made his online purchase:

Grocery & Gourmet Food > Beverages > Bottled Beverages, Water & Drink Mixes > Juices > Fruit Juice





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7. In addition to the false Product labels, Plaintiff saw Defendant's prominent false health claims on the website where he made his purchase (emphasis added):





#### About the product

- Pack of 24, eight-ounce cans of The Switch 100% Sparkling Juice
- 4 cans of each: Watermelon Strawberry, Tropical Pineapple, Orange Tangerine, Black Cherry, Kiwi Berry, and Grape
- Two servings of fruit in each can
- 100% of the recommended daily intake of vitamin C
- No added sugar, high fructose corn syrup, artificial flavors, sweeteners, or colors

### The Switch Sparkling Juice

Whether it's on-the-go, after school, or relaxing at home; The Switch is perfect for making the switch from sugary pops and sodas to the sparkling 100% juice! This 100% Juice provides a bold fruit taste, bubbly refreshment, and 100% RDA Vitamin C while maintaining no added sugar, no high fructose corn syrup, no artificial sweeteners, no artificial colors, no preservatives, and no gluten. Give your kids and your students the better-for-you choice with 100% of what students really want.

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Amazon.com

8. Plaintiff brings this proposed consumer class action on behalf of himself and all

other persons who, from the applicable limitations period up to and including the present (the

"Class Period"), purchased the Products for consumption and not resale.

9. Defendant markets the Products in a way that is deceptive to consumers under

consumer protection laws of New York, the other 49 states, and the District of Columbia.

10. Defendant violates statutes enacted in each of the fifty states and the District of

Columbia that are designed to protect consumers against unfair, deceptive, fraudulent,

unconscionable trade and business practices, and false advertising. These statutes include:

- 1) Alabama Deceptive Trade Practices Act, Ala. Statues Ann. § 8-19-1, et seq.;
- 2) Alaska Unfair Trade Practices and Consumer Protection Act, Ak. Code § 45.50.471, *et seq.*;
- 3) Arizona Consumer Fraud Act, Arizona Revised Statutes, § 44-1521, et seq.;
- 4) Arkansas Deceptive Trade Practices Act, Ark. Code § 4-88-101, et seq.;
- 5) California Consumer Legal Remedies Act, Cal. Civ. Code § 1750, *et seq.*, and California's Unfair Competition Law, Cal. Bus. & Prof Code § 17200, *et seq.*;
- 6) Colorado Consumer Protection Act, Colo. Rev. Stat. § 6-1-101, et seq.;
- 7) Connecticut Unfair Trade Practices Act, Conn. Gen. Stat § 42-110a, et seq.;
- 8) Delaware Deceptive Trade Practices Act, 6 Del. Code § 2511, et seq.;
- 9) District of Columbia Consumer Protection Procedures Act, D.C. Code § 28 3901, et seq.;
- 10) Florida Deceptive and Unfair Trade Practices Act, Fla. Stat. Ann. § 501.201, et seq.;
- 11) Georgia Fair Business Practices Act, § 10-1-390 et seq.;
- 12) Hawaii Unfair and Deceptive Practices Act, Hawaii Revised Statutes § 480-1, *et seq.*, and Hawaii Uniform Deceptive Trade Practices Act, Hawaii Revised Statutes § 481A-1, *et seq.*;
- 13) Idaho Consumer Protection Act, Idaho Code § 48-601, et seq.;
- 14) Illinois Consumer Fraud and Deceptive Business Practices Act, 815 ILCS Section 505/1, *et seq.*;
- 15) Indiana Deceptive Consumer Sales Act, Indiana Code Ann. § 24-5-0.5-0.1, et seq.;
- 16) Iowa Consumer Fraud Act, Iowa Code § 714.16, et seq.;
- 17) Kansas Consumer Protection Act, Kan. Stat. Ann § 50 626, et seq.;

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- 18) Kentucky Consumer Protection Act, Ky. Rev. Stat. Ann. § 367.110, *et seq.*, and the Kentucky Unfair Trade Practices Act, Ky. Rev. Stat. Ann § 365.020, *et seq.*;
- 19) Louisiana Unfair Trade Practices and Consumer Protection Law, La. Rev. Stat. Ann. § 51:1401, *et seq*.;
- 20) Maine Unfair Trade Practices Act, Me. Rev. Stat. tit. 5, § 205A, *et seq.*, and Maine Uniform Deceptive Trade Practices Act, Me. Rev. Stat. Ann. tit. 10, § 1211, *et seq.*;
- 21) Maryland Consumer Protection Act, Md. Com. Law Code § 13-101, et seq.;
- 22) Massachusetts Unfair and Deceptive Practices Act, Mass. Gen. Laws ch. 93A;
- 23) Michigan Consumer Protection Act, § 445.901, et seq.;
- 24) Minnesota Prevention of Consumer Fraud Act, Minn. Stat § 325F.68, *et seq.*, and Minnesota Uniform Deceptive Trade Practices Act, Minn. Stat. § 325D.43, *et seq.*;
- 25) Mississippi Consumer Protection Act, Miss. Code Ann. § 75-24-1, et seq.;
- 26) Missouri Merchandising Practices Act, Mo. Rev. Stat. § 407.010, et seq.;
- 27) Montana Unfair Trade Practices and Consumer Protection Act, Mont. Code § 30-14-101, *et seq.*;
- 28) Nebraska Consumer Protection Act, Neb. Rev. Stat. § 59 1601, *et seq.*, and the Nebraska Uniform Deceptive Trade Practices Act, Neb. Rev. Stat. § 87-301, *et seq.*;
- 29) Nevada Trade Regulation and Practices Act, Nev. Rev. Stat. § 598.0903, et seq.;
- 30) New Hampshire Consumer Protection Act, N.H. Rev. Stat. § 358-A:1, et seq. ;
- 31) New Jersey Consumer Fraud Act, N.J. Stat. Ann. § 56:8 1, et seq.;
- 32) New Mexico Unfair Practices Act, N.M. Stat. Ann. § 57 12 1, et seq.;
- 33) New York Deceptive Acts and Practices Act, N.Y. Gen. Bus. Law § 349, *et seq.*, and New York False Advertising, N.Y. Gen. Bus. Law § 350, *et seq.*;
- 34) North Dakota Consumer Fraud Act, N.D. Cent. Code § 51-15-01, et seq.;
- 35) North Carolina Unfair and Deceptive Trade Practices Act, North Carolina General Statutes § 75-1, *et seq.*;
- 36) Ohio Deceptive Trade Practices Act, Ohio Rev. Code. Ann. § 4165.01. et seq.;
- 37) Oklahoma Consumer Protection Act, Okla. Stat. 15 § 751, et seq.;
- 38) Oregon Unfair Trade Practices Act, Rev. Stat § 646.605, et seq.;
- *39*) Pennsylvania Unfair Trade Practices and Consumer Protection Law, 73 Penn. Stat. Ann. § 201-1, *et seq.*;
- 40) Rhode Island Unfair Trade Practices and Consumer Protection Act, R.I. Gen. Laws § 6-13.1-1, *et seq.*;
- 41) South Carolina Unfair Trade Practices Act, S.C. Code Laws § 39-5-10, et seq.;
- 42) South Dakota's Deceptive Trade Practices and Consumer Protection Law, S.D. Codified Laws § 37-24-1, *et seq.*;
- 43) Tennessee Trade Practices Act, Tennessee Code Annotated § 47-25-101, et seq.;
- 44) Texas Stat. Ann. § 17.41, et seq., Texas Deceptive Trade Practices Act, et seq.;
- 45) Utah Unfair Practices Act, Utah Code Ann. § 13-5-1, et seq.;
- 46) Vermont Consumer Fraud Act, Vt. Stat. Ann. tit. 9, § 2451, et seq.;
- 47) Virginia Consumer Protection Act, Virginia Code Ann. § 59.1-196, et seq.;
- 48) Washington Consumer Fraud Act, Wash. Rev, Code § 19.86.010, et seq.;
- 49) West Virginia Consumer Credit and Protection Act, West Virginia Code § 46A-6-101, *et seq.*;
- 50) Wisconsin Deceptive Trade Practices Act, Wis. Stat. § 100. 18, et seq.;
- 51) Wyoming Consumer Protection Act, Wyoming Stat. Ann. § 40-12-101, et seq.

#### JURISDICTION AND VENUE

11. The Court has jurisdiction over this matter pursuant to 28 U.S.C. § 1332, because this is a class action, as defined by 28 U.S.C § 1332(d)(1)(B), in which a member of the putative Class is a citizen of a different state than Defendant, and the amount in controversy exceeds the sum or value of \$5,000,000, excluding interest and costs. *See* 28 U.S.C. § 1332(d)(2).

12. This court has personal jurisdiction over Defendant because Defendant's principal place of business is in New York State. The Products are advertised, marketed, distributed, and sold throughout New York State. Defendant engages in the wrongdoing alleged in this Complaint throughout the United States, including New York State. Defendant is authorized to do business in New York State, and Defendant has sufficient contacts with New York and/or otherwise has intentionally availed itself of the markets in New York State, rendering the exercise of jurisdiction by the Court permissible under traditional notions of fair play and substantial justice. Moreover, Defendant engages in substantial and not isolated activity within New York State.

13. Venue is proper in this District pursuant to 28 U.S.C. § 1391(a) and (b), because a substantial part of the events giving rise to Plaintiff's claims occurred in this District, and Defendant is subject to personal jurisdiction in this District.

#### **PARTIES**

#### Plaintiff

Plaintiff DERRICK REAVES is, and at all times relevant hereto has been, a citizen of New York and resides in Kings County, New York. On March 22, 2018, Plaintiff REAVES purchased a 24-variety pack of Switch Sparkling beverages from amazon.com for \$25.99.

Plaintiff REAVES purchased the Product relying on Defendant's representations on the Product packaging and the representations online. As a result of Defendant's deceptive conduct as alleged herein, Plaintiff REAVES was injured when he paid money for a beverage that did not

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deliver the qualities it promised and misled him as to its contents. He paid the above sum on the assumption that he was purchasing a lower calorie, preservative-free Product. He would not have been willing to pay the sum he paid had he known it was mislabeled. Defendant's "No Added Sugar" labeling misled Plaintiff REAVES into thinking that the Product had a lower caloric value than its competitors, when the Products actually have significantly higher caloric value. Defendant also deceived Plaintiff REAVES into believing he was purchasing a preservative-free beverage. Defendant delivered a Product with significantly less value than was warranted by its representations, thereby depriving him of the benefit of his bargain and injuring his in an amount up to the purchase price. Damages can be calculated through expert testimony at trial. Further, should Plaintiff REAVES encounter the Products in the future, he could not rely on the truthfulness of the packaging, without corrective changes to the packaging and the advertising of the Products. *Defendant* 

14. Defendant Apple & Eve is organized under the laws of Delaware with its principal place of business and address for service of process at 2 Seaview Blvd, Port Washington, New York, 11050. Defendant develops, markets Products throughout the United States. The Products are available at numerous retail and online outlets, as well as in schools.

15. The advertising for the Products, relied upon by Plaintiff, is approved by Defendant and its agents, and is disseminated by Defendant and its agents through advertising containing the misrepresentations alleged herein. The advertising for the Products is designed to encourage consumers to purchase the Products, and misleads the reasonable consumer, i.e. Plaintiff and the Class. Defendant owns, manufacture and distributes the Products, and/or authorizes the unlawful, fraudulent, unfair, misleading and/or deceptive labeling and advertising for the Products.

#### FACTUAL ALLEGATIONS

#### Defendant's "No Sugar Added" Representation Is Misleading To Reasonable Consumers

16. Defendant mislabels its Products as having "No Sugar Added" both on its website and on the front of the packaging.

17. The "No Sugar Added" representation misleads consumers into thinking that they are receiving products that are healthier and lower in calories. The Products actually have more calories than some of its competitors' products that contain sugar and do not use the "No Sugar Added" claim.

18. Defendant's "No Sugar Added" representations induce reasonable consumers into thinking that a higher calorie product is actually low-calorie, and to choose the higher calorie product over lower calorie alternatives.

19. Consumers associate claims about the absence of sugar with lower calorie counts

when there is no disclaimer stating otherwise. The FDA has reached the same conclusion:

Consumers may reasonably be expected to regard terms that represent that the food contains no sugars or sweeteners e.g., "sugar free," or "no sugar," as indicating a product which is low in calories or significantly reduced in calories.

21 C.F.R. § 101.60(c)(1).

20. A study done by food scientists published in the *Nutrition Bulletin* concluded that

consumers associate sugar claims with the number of calories in a product:

Participants felt deceived if sugar reduction claims were being made without a significant reduction in calories, and this was also seen as a frustrating revelation for those on a weight loss diet. [Consumers] clearly link sugar to calories and therefore expect a reduction in sugar content to deliver a reduction in calorie content, and they felt misled if this was not the case.<sup>2</sup>

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21. That the Products do not offer any calorie reduction is proven by comparisons with competitor sparkling juices. For example, A Comparison of Switch Products to the Sparkling juices of various competitors shows that Switch sparkling juices are not low-calorie Products. Wave Sparkling Grapefruit Juice has 16.7 calories per 237 mL while Switch Products have 120 calories per 237 mL. *See* Exhibit B. So, instead of having 25% fewer calories than Wave as per regulation requirements, Switch actually has about 606% more calories than Wave. Similarly, Minute Maid Sparkling Mixed Berry Juice contains about 14 calories per 237 mL serving. *See* Exhibit C. Instead of having 25% fewer calories than Minute Maid. Switch beverages actually contain 29% more calories than Coca-Cola, the leading brand in soft drinks, when taking serving size into consideration. Coca-Cola has 140 calories per 355 mL can, and so it has only 93 calories per 237 mL. *See* Exhibit D.

22. Apple & Eve claims that Switch Products are a healthier alternative with its campaign to put the Products in over 3,000 schools. Such claims speak to consumers given the prevalence of childhood obesity. Apple & Eve deceives consumers with its "No Sugar Added" claims given that the Products actually contain substantially more calories than your average soft drink, including Coca-Cola. A 12 oz. can of Coca-Cola contains 39 grams of sugar, equivalent to about 14 packets of granulated sugar.

23. Plaintiff's fraud claims are fully consistent with federal regulations. 21 C.F.R.§ 101.60 contains special requirements for nutrient claims that use the phrase "No Sugar Added":

(2) The terms "no added sugar," "without added sugar," or "*no sugar added*" maybe used only if:

(i) No amount of sugars, as defined in §101.9(c)(6)(ii), or any other ingredient that contains sugars that functionally substitute for added sugars is added during processing or packaging; and

(ii) The product does not contain an ingredient containing added sugars such as jam, jelly, or concentrated fruit juice; and

(iii) The sugars content has not been increased above the amount present in the ingredients by some means such as the use of enzymes, except where the intended functional effect of the process is not to increase the sugars content of a food, and a functionally insignificant increase in sugars results; and

(iv) The food that it resembles and for which it substitutes normally contains added sugars; and

(v) The product bears a statement that the food is not "low calorie" or "calorie reduced" (unless the food meets the requirements for a "low" or "reduced calorie" food) and that directs consumers' attention to the nutrition panel for further information on sugar and calorie content.

21 C.F.R. § 101.60(c)(2) (emphasis added).

24. The Products do not conspicuously disclose that the beverage is not "low calorie"

or "calorie reduced" in a way that directs consumers to the nutrition panel. Nor are they exempted

from this requirement by actually being "low calorie" or "reduced calorie" beverages:

(4) The terms *"reduced calorie,"* "reduced in calories," *"calorie reduced*," "fewer calories," *"lower calorie,"* or "lower in calories" may be used on the label or in the labeling of foods, except as limited by § 101.13(j)(1)(i) and except meal products as defined in § 101.13(l) and main dish products as defined in § 101.13(m), provided that:

## (i) The food contains at least 25 percent fewer calories per reference amount customarily consumed than an appropriate reference food as described in 101.13(j)(1); and ....

21 C.F.R. § 101.60(b)(4) (emphasis added).

25. As the Minute Maid and Wave products discussed above both illustrate, the Products are not reduced calorie by this definition. Not only do the Products not contain at least 25 percent fewer calories than these reference foods, they actually contain significantly <u>more</u> calories. Defendant's violations of state consumer protection laws are therefore also violations of federal law.

#### <u>Defendant's "No Preservatives" Representation Is False And Misleading To A Reasonable</u> <u>Consumer</u>

26. Defendant misleads consumers into thinking that the Products contain no preservatives with its false labeling claims to this effect. However, the Products actually contain citric acid and/or ascorbic acid, whose functions as preservatives have been well-documented.

27. Citric and ascorbic acids are preservative as the term is defined by the FDA in 21 C.F.R. § 101.22(a)(5): "The term *chemical preservative* means any chemical that, when added to food, tends to prevent or retard deterioration thereof, but does not include common salt, sugars, vinegars, spices, oils extracted from spices, substances added to food by direct exposure thereof to wood smoke, or chemicals applied for their insecticidal or herbicidal properties."

28. The MacMillan Dictionary defines "tends" as "to usually do a particular thing," as in "He tends to exaggerate" or "The gym tends to get very busy at around six o'clock."<sup>3</sup> The scientific evidence and FDA statements cited below establish that citric acid and ascorbic acid both tend to prevent or retard the deterioration of food. This remains the case regardless of the subjective purpose for which this substance is added to the Product.

29. Citric acid and ascorbic acid not fall into any of the regulatory exemptions from the definition of a preservative.

30. The FDA expressly classifies citric acid and ascorbic acid as preservatives in its Overview of Food Ingredients, Additives, and Colors, on the FDA's website:

<sup>&</sup>lt;sup>3</sup> http://www.macmillandictionary.com/us/dictionary/american/tend (Last Accessed 10/9/18).

Types of	What They Do	Examples	Names Found
Ingredients		of Uses	on Product Labels
Preservatives	Prevent food spoilage from bacteria, molds, fungi, or yeast (antimicrobials); slow or prevent changes in color, flavor, or texture and delay rancidity (antioxidants); maintain freshness	Fruit sauces and jellies, beverages, baked goods, cured meats, oils and margarines, cereals, dressings, snack foods, fruits and vegetables	Ascorbic acid, citric acid, sodium benzoate, calcium propionate, sodium erythorbate, sodium nitrite, calcium sorbate, potassium sorbate, BHA, BHT, EDTA, tocopherols (Vitamin E)

http://www.fda.gov/Food/IngredientsPackagingLabeling/FoodAdditivesIngredients/ucm094211.htm. (Last Accessed 10/9/18).

31. The online magazine livestrong.com explains how ascorbic acid functions as a

#### preservative:

Preservatives are divided into three categories: Antimicrobials, antioxidants and ascorbic acid. Antimicrobials prevent bacterial, mold and yeast development. Antioxidants preserve fats, keeping them from going rancid. Ascorbic acid, more commonly known as vitamin C, falls in the third group as a preservative that stops foods from continuing to ripen, an aging process that leads to decay.

#### About Ascorbic Acid

Ascorbic acid is a water-soluble vitamin with antioxidant properties. Inside your body, the nutrient preserves cell integrity by neutralizing free radicals, which are toxic molecules that can damage healthy cells and cause disease.

#### **Preserving Properties**

Ascorbic acid neutralizes oxygen when it comes into contact with it. Oxygen allows foods to continue to ripen, an aging process similar to the one people go through that ends in death. Oxygen is also vital for many microorganisms to thrive, some of which cause decay. Ascorbic acid slows or neutralizes these events. The substance blocks cured meat's propensity to form carcinogens called nitrosamines, for example. In the process, the vitamin also preserves the flesh's red color. In addition, ascorbic acid preserves flavor.

#### **Food-Preservation Mechanism**

Canned vegetables, bottled juices, jams and other preserved fruit are processed foods manufacturers protect with ascorbic acid. The vitamin's acidity makes it hard for the enzyme phenolase to act. Phenolase accelerates oxidation, a chemical process in which oxygen level rises, resulting in decay. This is also the process that ascorbic acid combats.<sup>4</sup>

32. Citric acid's nature as a preservative is also acknowledged by insiders in the preservative manufacturing and distribution industries. FBC Industries, Inc. a manufacturer and supplier of FCC grade Citric Acid additives, acidulants, buffering agents and preservatives for the food and beverage industry describes citric acid's function: "Citric acid is the most commonly used acidulant in the industry. As a food additive or food grade product, citric acid is used as a flavoring and preservative. The buffering properties of citrates are used to control pH and flavor."<sup>5</sup>

33. The FDA's Warning Letter to the manufacturer of the Chiquita brand "Pineapple

Bites with Coconut" and "Pineapple Bites" dated October 6, 2010 further confirms that citric acid

and ascorbic acid are preservatives:

"The 'Pineapple Bites' and 'Pineapple Bites with Coconut' products are further misbranded within the meaning of section 403(k) of the Act [21 U.S.C. 343(k)] in that they contain the chemical preservative ascorbic acid and citric acid but their labels fail to declare these preservatives with a description of their functions. 21 CFR 101.22."

See Exhibit E, FDA Warning Letter dated October 6, 2010 (emphasis added).

34. As described above in  $\P\P$  27, 28, a preservative as defined by the FDA is a substance that "tends" to prevent or retard the deterioration of foods. Thus, it is not necessary that it function as a preservative in every single instance for it to qualify as a preservative according to the FDA's definition, so long as this is its general tendency.

<sup>&</sup>lt;sup>4</sup> http://www.livestrong.com/article/496950-is-ascorbic-acid-a-preservative/ (Last Accessed 10/9/18).

<sup>&</sup>lt;sup>5</sup> http://www.fbcindustries.com/Citric\_Acid.aspx (Last Accessed 10/9/18).

#### Plaintiff's Claims Are Consistent With Federal Law

Defendant's deceptive misrepresentations violate the FDCA, which provides that "[a] food shall be deemed misbranded. If its labeling is false or misleading in any particular." 21 U.S.C. § 343 (a)(1).

Plaintiff's claims are not preempted by the FDCA because the definition of "preservative" as used herein is identical with that of the FDA (see above). Moreover, FDA regulations specifically note that claims like "contains no preservatives" are non-nutritive claims that that are not governed by 21 C.F.R. § 101.13. *See* 21 C.F.R. § 101.65(b)(2). Since the FDA has not issued specific standards governing when "no preservative" claims are either true or false, such representations fall outside the ambit of FDA regulations. Accordingly, Plaintiff's claim cannot possibly be preempted. *See Bimont v. Unilever U.S., Inc.*, No. 14-CV-7749 (JPO), 2015 U.S. Dist. LEXIS 119908, at \*6 (S.D.N.Y. Sep. 9, 2015) ("preemption does not preclude a state-law claim if the state requirement is outside the scope of the relevant federal requirements").

#### Plaintiff And Class Members Were Injured As A Result Of Defendant's Misrepresentation

35. Plaintiff and Class members were injured when Defendant denied them the full benefit of their bargain. They paid money for Products that they were led to believe were preservative-free and low-caloric, and then received Products that were preservative-laden and high in calories, which have significantly less value. Plaintiff and Class members were thus deprived of the benefit of their bargain. Plaintiff and Class members would not have purchased the Products, or would only have been willing to pay less for them, had they known the truth about Defendant's deception. Plaintiff and Class members were injured in an amount up to the purchase price, the difference between the actual value of the Products and the value of the Products as misrepresented to them by Defendant, to be determined by expert testimony at trial.

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36. By representing that the Products have "No Preservatives" Defendant seeks to capitalize on consumers' preference for healthier foods and drinks with fewer additives, and the association between these products and a wholesome way of life.

37. American consumers are increasingly seeking out and purchasing foods that they perceive are principally made of healthful ingredients because "consumer mindset about healthy foods has shifted and they are ready to pay more for products that claim to boost health."<sup>6</sup>

38. Consumers are willing to pay more for less processed products with no additives because of this association as well as the perceived higher quality, health, and safety benefits associated with preservative-free foods.

39. The marketing research firm Mintel reports that more and more Americans are concerned with avoiding foods containing preservatives:

Foods bearing "free-from" claims are increasingly relevant to Americans, as they perceive the products as closely tied to health. New research from Mintel reveals that 84 percent of American free-from consumers buy free-from foods because they are seeking out more natural or less processed foods. In fact, 43 percent of consumers agree that free-from foods are healthier than foods without a free-from claim, while another three in five believe the fewer ingredients a product has, the healthier it is (59 percent).

Among the top claims free-from consumers deem most important are trans-fat-free (78 percent) and preservative-free (71 percent).<sup>7</sup>

40. Alternet.org reports on research showing that most Americans are prepared to pay

a premium price for healthier options:

Not only are consumers increasingly seeking out wholesome foods, they are willing to pay a premium for them. According to Nielsen's 2015 Global Health & Wellness

<sup>&</sup>lt;sup>6</sup> Nancy Gagliardi, Consumers Want Healthy Foods—And Will Pay More for Them, FORBES (Feb. 18, 2015, 11:30 AM), https://www.forbes.com/sites/nancygagliardi/2015/02/18/consumers-want-healthy-foods-and-will-pay-more-for-them/#54523ba75c55 (Last Accessed 10/9/18) (88% of respondents willing to pay more for healthier foods); see also INT'L FOOD INFO. COUNCIL FOUND., WHAT'S YOUR HEALTH WORTH?: FOOD & HEALTH SURVEY 2015, at 42 (2015), https://www.foodinsight.org/sites/default/files/2015-Food-and-Health-Survey-Full-Report.pdf (Last Accessed 10/9/18).

<sup>&</sup>lt;sup>7</sup> http://www.mintel.com/press-centre/food-and-drink/84-of-americans-buy-free-from-foods-because-they-believe-them-to-be-more-natural-or-less-processed (Last Accessed 10/9/18).

Survey that polled over 30,000 people online, 88 percent of Americans are willing to pay more for healthier foods. Global sales of healthy food products are estimated to reach \$1 trillion by 2017, according to Euromonitor.

When it comes to what consumers will be seeking out more of over the coming year, it may amount to single word. "Just think of the word no," Seifer said. "No preservatives, no additives, no growth hormones."<sup>8</sup>

41. The misleading suggestion that the Products are low calorie foods, created by

Defendant's "No Sugar Added" representations, also increased the Products' value in the eyes of

consumers. Research by Transparency Market Research (TMR) shows that consumer preference

for low calorie foods is increasing:

A new market report by Transparency Market Research (TMR), Albany, N.Y., valued the global low-calorie food market at USD \$7.4 billion in 2013 and researchers expect the sector to post a CAGR of 5.9% from 2014 to 2019, to reach an estimated value of USD \$10.4 billion in 2019.

TMR researchers note that demand for low-calorie food also is increasing due to changing lifestyles, an increasing number of health conscious people, and growing consumer confidence in low-calorie products due to their natural claims.<sup>9</sup>

42. See also Orlander v. Staples, Inc., 802 F.3d 289, 302 (2d Cir. 2015) ("the issue of

'price premium' was relevant because it showed that Plaintiffs paid more than she would have for the good but for the deceptive practices of the defendant-sellers"); *Kacocha v. Nestle Purina Petcare Co.*, No. 15-CV-5489 (KMK), 2016 U.S. Dist. LEXIS 107097, at \*51-52 (S.D.N.Y. Aug. 11, 2016) ("[I]n his Complaint, Plaintiff seeks monetary damages on the grounds that he 'would not have paid the premium price he paid' to buy the Products had he 'known the truth.'...Case law makes clear that this is sufficient at the motion-to-dismiss phase for a § 349 claim to survive."); *Koenig v. Boulder Brands, Inc.*, 995 F. Supp. 2d 274, 288-89 (S.D.N.Y. 2014) ("Plaintiffs claim that, but for Defendants' 'unfair and deceptive practices,' they—and the putative class—would

<sup>&</sup>lt;sup>8</sup> http://www.alternet.org/food/8-food-trends-watch-2016 (Last Accessed 10/9/18).

<sup>&</sup>lt;sup>9</sup> https://www.preparedfoods.com/articles/114285-low-calorie-market-growth (Last Accessed 10/9/18).

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not have purchased, or paid a price premium for, Smart Balance. Indeed, Plaintiffs claim that they paid price premiums specifically 'based on Defendant's misrepresentations,' and allege that they deserve damages in the amount of either the purchase prices, or the price premiums that they paid for Smart Balance. Accordingly, the Court finds that Plaintiffs have adequately alleged injury under GBL § 349.") (citations omitted).

#### <u>Defendant's Misrepresentations Were Material To, And Would Be Reasonably Relied Upon</u> By, Reasonable Consumers

43. Plaintiff and Class members reasonably relied on Defendant's false and/or misleading representations that the Products contained no added sugar and were free of preservatives.

44. At the point of sale, Plaintiff and Class members did not know, and had no reason to know, that the Products were misbranded and misleading as set forth herein, and Plaintiff and Class members would not have bought the Products had they known the truth about them.

45. A representation that a product has no preservatives or no sugar added is material to a reasonable consumer when deciding to purchase it. Plaintiff did, and a reasonable consumer would, attach importance to whether Defendant's Products were free of preservatives and are low calorie because it is common knowledge that consumers prefer to avoid foods with higher calories and potentially unhealthy additives (see consumer behavior research above). Moreover, Defendant would not have included these representations on the Product labels if this was not going to influence consumer behavior.

#### **Defendant Has An Intent To Mislead**

46. Defendant knew that its "No Sugar Added" and "No Preservatives" claims are misleading.

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47. Upon information and belief, Defendant retains food scientists who can apprise it of the preservative properties of citric and ascorbic acids.

48. Upon information and belief, Defendant retains attorneys who can apprise it of FDA regulations. Having been apprised of these regulations, Defendant knew of the FDA's determinations that its "No Sugar Added" claims would mislead reasonable consumers by suggesting a lower caloric content than the Product can actually deliver.

49. Given the premium that consumers attach to lower-calorie preservative-free foods, discussed above, Defendant has a natural interest in misleading consumers as detailed above, as its deceptions and misleading omissions provide a clear marketing advantage over competitors that do not engage in such deceptive conduct.

#### **CLASS ACTION ALLEGATIONS**

50. Plaintiff brings this action as a class action pursuant to Rule 23 of the Federal Rules of Civil Procedure on behalf of the following Class:

All persons or entities in the United States who made retail purchases of Products during the applicable limitations period, and/or such subclasses as the Court may deem appropriate (the "Nationwide Class").

In the alternative, Plaintiff seeks to represent a Class consisting of:

All persons or entities who made retail purchases of the Products in New York during the applicable limitations period, and/or such subclasses as the Court may deem appropriate (the "New York Class").

51. The proposed Classes exclude current and former officers and directors of

Defendant, members of the immediate families of the officers and directors of Defendant,

Defendant's legal representatives, heirs, successors, assigns, any entity in which it has or has had

a controlling interest, and the judicial officer to whom this lawsuit is assigned.

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52. Plaintiff reserves the right to revise the Class definition based on facts learned in the course of litigating this matter.

53. This action is proper for Class treatment under Rules 23(b)(1)(B) and 23(b)(3) of the Federal Rules of Civil Procedure. While the exact number and identities of other Class members are unknown to Plaintiff at this time, Plaintiff is informed and believes that there are millions of Class members. Thus, the Class members are so numerous that individual joinder of all Class members is impracticable.

54. Common questions of law and fact arise from Defendant's conduct described herein. Such questions are common to all Class members and predominate over any questions affecting individual Class members. These include:

- a. whether claiming "No Preservatives" on Products containing citric acid and ascorbic acid is false and misleading;
- b. whether claiming "No Sugar Added" on Products that have a high caloric content is misleading.
- c. whether Defendant deprived Plaintiff and Class members of the benefit of their bargains because the Products purchased had less value than what Defendant warranted;
- d. whether Defendant must disgorge any and all profits it has made as a result of its misconduct; and
- e. whether Defendant should be barred from marketing the Products as having "No Preservatives" and "No Sugar Added."

55. Plaintiff's claims are typical of those of the Class members because Plaintiff and the other Class members sustained damages arising out of the same wrongful conduct, as detailed

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herein. Plaintiff and Class members purchased Defendant's Products and sustained similar injuries arising out of Defendant's conduct in violation of Federal and New York state law. Defendant's unlawful, unfair, and fraudulent actions concern the same business practices described herein irrespective of where they occurred or were experienced. The injuries of the Classes were caused directly by Defendant's unfair and deceptive practices. In addition, the factual underpinning of Defendant's misconduct is common to all Class members and represents a common thread of misconduct resulting in injury to all Class members. Plaintiff's claims arise from the same practices and course of conduct that give rise to the claims of Class members and are based on the same legal theories.

56. Plaintiff will fairly and adequately represent and pursue the interests of the Classes and has retained competent counsel experienced in prosecuting class actions. Plaintiff understands the nature of his claims herein, has no disqualifying conditions, and will vigorously represent the interests of the Class members. Neither Plaintiff nor Plaintiff's counsel have any interests that conflict with or are antagonistic to the interests of the Class members.

57. Plaintiff has retained highly competent and experienced class action attorneys to represent their interests and those of the Class members. Plaintiff and Plaintiff's counsel have the necessary financial resources to adequately and vigorously litigate this class action. Plaintiffs and counsel are aware of their fiduciary responsibilities to the Class members and will diligently discharge those duties by vigorously seeking the maximum possible recovery for them.

58. A class action is superior to other available methods for the fair and efficient adjudication of this controversy. The damages suffered by any individual Class member are too small to make it economically feasible for an individual Class member to prosecute a separate action, and it is desirable for judicial efficiency to concentrate the litigation of the claims in this

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forum. Furthermore, the adjudication of this controversy through a class action will avoid the potentially inconsistent and conflicting adjudications of the claims asserted herein. There will be no difficulty in the management of this action as a class action.

59. The prerequisites to maintaining a class action for injunctive relief or equitable relief pursuant to Rule 23(b)(2) are met, as Defendant has acted or refuses to act on grounds generally applicable to the Classes, thereby making appropriate final injunctive or equitable relief with respect to the Classes as a whole.

60. The prerequisites to maintaining a class action for injunctive relief or equitable relief pursuant to Rule 23(b)(3) are met, as questions of law or fact common to the Classes predominate over any questions affecting only individual members, and a class action is superior to other available methods for fairly and efficiently adjudicating the controversy.

61. The prosecution of separate actions by members of the Classes would create a risk of establishing inconsistent rulings and/or incompatible standards of conduct for Defendant. Additionally, individual actions may be dispositive of the interest of all members of the Classes, although certain Class members are not parties to such actions.

62. Defendant's conduct is generally applicable to the Classes as a whole and Plaintiff seeks, *inter alia*, equitable remedies with respect to the Classes as a whole. As such, Defendant's systematic policies and practices make declaratory relief with respect to the Classes as a whole appropriate.

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#### **CAUSES OF ACTION**

#### **COUNT I**

#### INJUNCTION FOR VIOLATIONS OF NEW YORK GENERAL BUSINESS LAW § 349 (DECEPTIVE AND UNFAIR TRADE PRACTICES ACT)

(brought on behalf of the Nationwide Class, in conjunction with the substantively similar consumer protection laws of other states and the District of Columbia to the extent New York consumer protection laws are inapplicable to out-of-state Class members, or, in the alternative, on behalf of the New York Class)

63. Plaintiff realleges and incorporate herein by reference the allegations contained in all preceding paragraphs, and further allege as follows:

64. Plaintiff brings these claims on behalf of himself and the other members of the Class for an injunction for violations of New York's Deceptive Acts or Practices Law ("NY GBL § 349").

65. Alternatively, should the Court not certify Plaintiff's proposed Nationwide Class, Plaintiff brings this claim individually and on behalf of the members of the New York Class for an injunction for violations of New York's Deceptive Acts or Practices Law ("NY GBL § 349").

66. NY GBL § 349 provides that "deceptive acts or practices in the conduct of any business, trade or commerce or in the furnishing of any service in this state are . . . unlawful."

67. Under the NY GBL § 349, it is not necessary to prove justifiable reliance. ("To the extent that the Appellate Division order imposed a reliance requirement on General Business Law [§] 349 ... claims, it was error. Justifiable reliance by the plaintiffs is not an element of the statutory claim." *Koch v. Acker, Merrall & Condit Co.*, 18 N.Y.3d 940, 941 (N.Y. App. Div. 2012) (internal citations omitted)).

68. Any person who has been injured by reason of any violation of the NY GBL § 349 may bring an action in their own name to enjoin such unlawful act or practice, an action to recover their actual damages or fifty dollars, whichever is greater, or both such actions. The court may, in

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its discretion, increase the award of damages to an amount not to exceed three times the actual damages up to one thousand dollars, if the court finds the Defendant willfully or knowingly violated this section. The court may award reasonable attorney's fees to a prevailing plaintiff.

69. The practices employed by Defendant, whereby it advertises, promotes, and markets its Products as free of added sugar and preservatives is unfair, deceptive, misleading, and in violation of the NY GBL § 349.

70. The foregoing deceptive acts and practices were directed at consumers.

71. Defendant should be enjoined from representing "No Preservatives" and "No Sugar Added" on the Product labels pursuant to NY GBL § 349.

72. Plaintiff, on behalf of himself and all others similarly situated, respectfully demands a judgment enjoining Defendant's conduct, awarding costs of this proceeding and attorneys' fees, as provided by NY GBL § 349, and such other relief as this Court deems just and proper.

#### **COUNT II**

#### DAMAGES FOR VIOLATIONS OF NEW YORK GENERAL BUSINESS LAW § 349 (DECEPTIVE AND UNFAIR TRADE PRACTICES ACT)

(brought on behalf of the Nationwide Class, in conjunction with the substantively similar consumer protection laws of other states and the District of Columbia to the extent New York consumer protection laws are inapplicable to out-of-state Class members, or, in the alternative, on behalf of the New York Class)

73. Plaintiff realleges and incorporate herein by reference the allegations contained in all preceding paragraphs, and further allege as follows:

74. Plaintiff brings these claims and on behalf of himself and other members of the

Nationwide Class for Defendant's violations of NY GBL § 349.

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75. Alternatively, should the Court not certify Plaintiff's proposed Nationwide Class, Plaintiff brings this claim individually and on behalf of the other members of the New York Class for Defendant's violations of NY GBL § 349.

76. Defendant's business act and practices and/or omissions as alleged herein constitute deceptive acts or practices under NY GBL § 349, which were enacted to protect the consuming public from those who engage in unconscionable, deceptive, and unfair acts or practices in the conduct of any business, trade, or commerce.

77. Defendant's Practices described throughout this Complaint, were specifically directed to consumers and violate the NY GBL § 349 for, *inter alia*, the following reasons:

- a. Defendant misrepresents or misleadingly advertises that the Products have "No Preservatives" and "No Sugar Added" with an intent to cause Plaintiff and Class members to believe that they are a healthy alternative in comparison to competitors;
- b. Defendant caused Plaintiff and Class members to suffer a probability of confusion and a misunderstanding of legal rights, obligations and/or remedies by and through their conduct;
- c. Defendant made material representations and statements of fact to Plaintiff and Class members that resulted in them reasonably believing the represented or suggested state of affairs to be other than what they actually were.

78. The practices employed by Defendant, whereby Defendant advertises, promotes, and markets its Products as having "No Sugar Added" and "No Preservatives" are unfair, deceptive, and misleading and are in violation of NY GBL § 349.

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79. Under the circumstances, Defendant's conduct in employing these unfair and deceptive trade practices is malicious, willful, wanton and outrageous such as to shock the conscience of the community and warrant the imposition of punitive damages.

80. Defendant's actions impact the public interest because Plaintiff was injured in exactly the same way as millions of others purchasing the Products as a result of and Defendant's generalized course of deception.

81. The foregoing deceptive acts and practices are directed at consumers.

82. The foregoing deceptive acts and practices proximately caused Plaintiff and Class members to suffer actual damages in the form of, *inter alia*, monies spent to purchase the Products. Plaintiff and Class members are entitled to recover compensatory damages, statutory damages, punitive damages, attorneys' fees and costs, and any other relief the Court deems appropriate. Damages can be calculated through expert testimony at trial.

#### COUNT III

#### DAMAGES FOR VIOLATIONS OF NEW YORK GENERAL BUSINESS LAW § 350 (FALSE ADVERTISING LAW)

(brought on behalf of the Nationwide Class, in conjunction with the substantively similar consumer protection laws of other states and the District of Columbia to the extent New York consumer protection laws are inapplicable to out-of-state Class members, or, in the alternative, on behalf of the New York Class)

83. Plaintiff realleges and incorporates by reference the allegations contained in all preceding paragraphs and further allege as follows:

84. Plaintiff brings this claim individually, as well as on behalf of members of the

Nationwide Class, for violations of NY GBL § 350.

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85. Alternatively, should the Court not certify Plaintiff's proposed Nationwide Class, Plaintiff brings this claim individually and on behalf of the members of the New York Class for violations of NY GBL § 350.

86. Defendant has been and/or is engaged in the "conduct of … business, trade or commerce" within the meaning of N.Y. Gen. Bus. Law § 350.

87. New York Gen. Bus. Law § 350 makes unlawful "[f]alse advertising in the conduct of any business, trade or commerce." False advertising includes "advertising, including labeling, of a commodity ... if such advertising is misleading in a material respect," taking into account "the extent to which the advertising fails to reveal facts material in light of ... representations [made] with respect to the commodity ..." N.Y. Gen. Bus. Law § 350-a(1).

88. Defendant caused to be disseminated throughout New York and the United States, through advertising, marketing and other publications, statements that were untrue and/or misleading.

89. Defendant's affirmative misrepresentations or deceptions of "No Added Sugars" and "No Preservatives" are material and substantially uniform in content, presentation, and impact upon consumers at large. Consumers purchasing the Products were, and continue to be, exposed to Defendant's material deceptions.

90. Defendant has violated N.Y. Gen. Bus. Law § 350 because its preservative-free and added sugar-free claims were material and likely to deceive a reasonable consumer.

91. Plaintiff and Class members have suffered an injury, including the loss of money or property, as a result of Defendant's false and misleading advertising.

92. Pursuant to N.Y. Gen. Bus. Law § 350-e, Plaintiff and Class members seek monetary damages (including actual damages and minimum, punitive, or treble and/or statutory

damages pursuant to GBL § 350-a(1)), injunctive relief, restitution and disgorgement of all monies obtained by means of Defendant's unlawful conduct, interest, and attorneys' fees and costs.

#### **COUNT VII**

#### **COMMON LAW FRAUD**

(brought on behalf of the Nationwide Class, in conjunction with the substantively similar common law of other states and the District of Columbia to the extent New York common law is inapplicable to out-of-state Class members, or, in the alternative, on behalf of the New York Class)

93. Plaintiff realleges and incorporates herein by reference the allegations contained in all preceding paragraphs and further alleges as follows:

94. Defendant intentionally makes materially false and misleading representations regarding the nature of the Products.

95. Plaintiff and Class members reasonably relied on Defendant's false and misleading representations. They did not know, and had no reason to know, that the Products contain preservatives and have the same or higher caloric value compared to other products without the "No Added Sugar" claim. They would not have purchased the Products had they known the truth.

96. Defendant knew and intended that Plaintiff and the Class members would rely on its misrepresentations.

97. Plaintiff and Class members have been injured as a result of Defendant's fraudulent conduct.

98. Defendant is liable to Plaintiffs and Class members for damages sustained as a result of Defendant's fraud.

#### PRAYER FOR RELIEF

WHEREFORE, Plaintiff, individually and on behalf of all other similarly situated, seek judgment against Defendant, as follows:

- a. An Order that this action be maintained as a class action, appointing Plaintiff as representative of the Nationwide Class or, in the alternative, the New York Class;
- b. An Order appointing the undersigned attorney as Class Counsel in this action;
- c. Restitution and disgorgement of all amounts obtained by Defendant as a result of its misconduct, together with interest thereon from the date of payment, to the victims of such violations;
- d. All recoverable compensatory and other damages sustained by Plaintiff and Class members;
- e. Actual and/or statutory damages for injuries suffered by Plaintiff and Class members in the maximum amount permitted by applicable law;
- f. An order (i) requiring Defendant to immediately cease their wrongful conduct as set forth in this Complaint; (ii) ordering Defendant to engage in a corrective advertising campaign; and (iii) requiring Defendant to reimburse Plaintiff and all Class members, up to the amounts paid for the Products;
- g. Statutory pre-judgment and post-judgment interest on any amounts;
- h. Payment of reasonable attorneys' fees and costs; and
- i. Such other relief as the Court may deem just and proper.

#### **DEMAND FOR TRIAL BY JURY**

Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, Plaintiff, on behalf of themselves and all others similarly situated, demand a trial by jury on all questions of fact raised by the Complaint.

Dated: October 12, 2018

Respectfully submitted,

By: <u>/s/ C.K. Lee</u> C.K. Lee, Esq.

LEE LITIGATION GROUP, PLLC C.K. Lee (CL4086) Anne Seelig (AS3976) 30 East 39th Street, Second Floor New York, NY 10016 Tel.: 212-465-1188 Fax: 212-465-1181 Attorneys for Plaintiff and the Class

# EXHIBIT A







Nutrition Facts Serving Size 1 Can (8 fl oz)	served 2014	Swi
Amount Per Serving Calories 120 Cal. from fat 0	nts Rec	Sw
% Daily Value*	All Rights	T
Total Fat Og 0%	L.L.C.A	est
Sodium 5mg 0%	Eve L	h
Total Carbohydrate 30g 10%	50	The
Sugars 29g	© Apple	100%
Protein Og 0%	0	cha
Vitamin C 100%		
Not a significant source of saturated tat trans fat, cholesterol, dietary fiber, vitamin A, calcium or iron. Percent Daily Values are based on a 2,000 calorie diet. TSugars from juice MATER SUFFICIENTS: 100% JUICE (FILTERED S	PACKAGED IN USA	1
VATER SUFFICIENT TO RECONSTITUTE CONCENTRATES, APPLE, GRAPE, ACER HERRY JUICE CONCENTRATES), NATUR NORS, ASCORBIC ACID (VITAMIN C)	A AND	G C

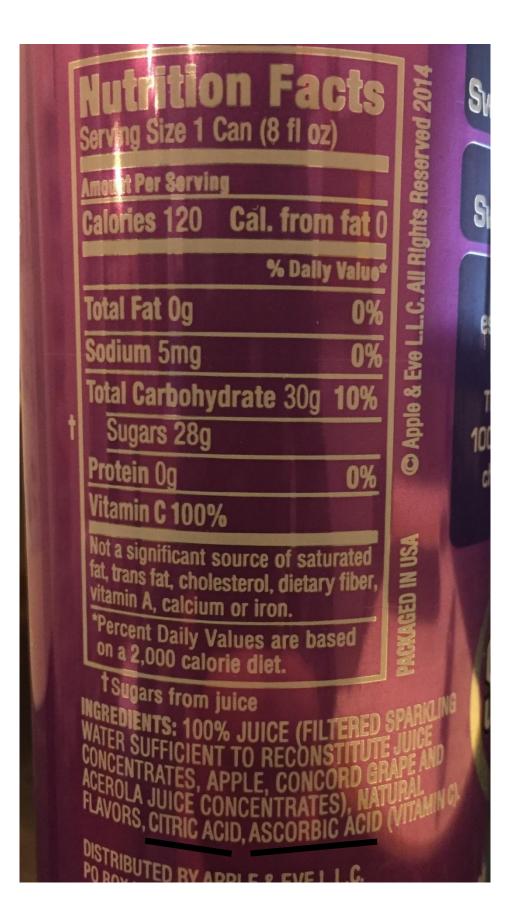








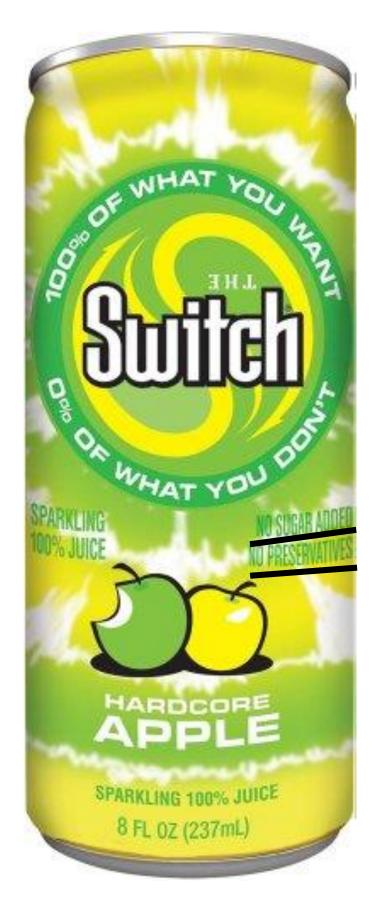








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INGREDIENTS: 100% JUICE (FILTERED SPARKLING WATER SUFFICIENT TO RECONSTITUTE JUICE CONCENTRATES, APPLE AND ACEROLA JUICE CONCENTRATES), NATURAL FLAVOR, ASCORBIC ACID (VITAMIN C)

## EXHIBIT B





12
CONTAINS 15% JUICE
Nutrition Facts
Sening Suis 1 Can (355mL)
Colores 25 Colores from Fact O
Table For Data
Palan Smill Offic
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Matched Inc. Turn Int. Cholestarol.
These Data and the second second second
STREET, Same
Grantes Lines and Rear Julys
nanda Jaco Indor), Catego, Natural

# EXHIBIT C



Nutrition Fa	cts
Amount Per Serving	
Calories 30	
% Daily	y Value*
Total Fat Og	0%
Sodium 170mg	7%
Total Carbohydrate 8g	3%
Sugars 6g	
Protein Og	
Not a significant source of calories saturated fat, trans fat, cholesterol, fiber, vitamin A, vitamin C, calcium	dietary
*Percent Daily Values are based on a 2,000 calorie diet.	

# EXHIBIT D



### **Nutrition Facts** Serving Size 1 Can Servings Per Container 12

Amount Per Serving

Calories 140

% Daily Value\*

Total Fat Og

0%

2%

Sodium 45mg

Total Carbohydrate 39g 13%

Sugars 39g

## Protein Og

Not a significant source of calories from fat, saturated fat, trans fat, cholesterol, dietary fiber, vitamin A, vitamin C, calcium and iron.

\*Percent Daily Values are based on a 2,000 calorie diet.

## EXHIBIT E

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1/23/2015

Warning Letters > Fresh Express Incorporated 10/6/10

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#### Fresh Express Incorporated 10/6/10

Department of Health and Human Services

Public Health Service Food and Drug Administration San Francisco District 1431 Harbor Bay Parkway Alameda. CA 94502-7070 Telephone: 510/337-6700

#### WARNING LETTER

#### Via UPS

October 6, 2010

Fernando Aguirre, President and CEO Chiquita Brands International, Inc. and Fresh Express, Incorporated 250 East Fifth Street Cincinnati, OR 45202

Dear Mr. Aguirre:

Starting on May 21, 2010 and ending on June 10, 2010, the Food and Drug Administration (FDA) inspected your food manufacturing facility located at 900 E. Blanco Road, Salinas, California. During this inspection, FDA investigators collected labels for your products and reviewed their labeling at

http://www.chiquita.com<sup>1</sup>. Based on our review, we have concluded that your Chiquita brand "Pineapple Bites with Coconut" and "Pineapple Bites" products are misbranded in violation of the Federal Food, Drug, and Cosmetic Act (the Act) and the applicable regulations in Title 21, Code of Federal Regulations, Part 101 (21 CFR 101). You can find the Act and FDA regulations through links at FDA's Internet home page at http://www.fda.gov<sup>2</sup>.

Specifically, your "Pineapple Bites with Coconut" product is misbranded within the meaning of Section 403(a) of the Act [21 U.S.C. § 343(a)] in that its statement of identity, "Pineapple Bites with Coconut", is false and misleading. The ingredient statement for this product states that it is made with coconut; however, our investigation determined that this product is made with a coconut flavor spray. The characterizing flavor of your Pineapple with Coconut product must be identified in accordance with 21 CFR 101.22(i)(1)(iii) (for example. "coconut flavor").

Your "Pineapple Bites" and "Pineapple Bites with Coconut" products are misbranded within the meaning of Section 403(r)(1)(A) of the Act [21 U.S.C. § 343(r)(1)(A)] because their labeling bears nutrient content claims but the products do not meet the requirements for the claims.

Specifically, their labeling includes the claim "Plus ... Antioxidants." However, this claim does not include the names of the nutrients that are the subject of the claim or, alternatively, link the term "antioxidants" by a symbol (e.g., an asterisk) that refers to the same symbol that appears elsewhere on the same panel of the product label, followed by the name or names of the nutrients with recognized antioxidant activity. 21 CFR 101.54(g)(4). Your use of this antioxidant claim therefore misbrands your products under section 403(r)(2)(A)(i) of the Act [21 U.S.C. § 343(r)(2)(A)(i)].

http://www.fda.gov/ICECI/EnforcementActions/WarningLetters/ucm228663.htm

#### 1/23/2015

#### Warning Letters > Fresh Express Incorporated 10/6/10

Your "Pineapple Bites" and "Pineapple Bites with Coconut" products also bear the claim "Plus Phytonutrients." "Phytonutrients" are not nutrients for which a recommended daily intake (RDI) or daily recommended value (DRV) has been established. Therefore, nutrient content claims regarding "phytonutrients" are not authorized and further misbrand your products under section 403(r)(2)(A)(i) of the Act [21 U.S.C. 343(r)(2)(A)(i)]. To the extent phytonutrients are intended to be the basis for an antioxidant nutrient content claim, that use would violate FDA regulations for the same reason and because phytonutrients are not recognized as having antioxidant activity. 21 CFR 101.54(g)(1) and (2).

Both your "Pineapple Bites" and "Pineapple Bites with Coconut" products also bear the statement "Only 40 Calories." This statement implies that the products are "low calorie" foods. A "low calorie" claim may be made if a food with a reference amount customarily consumed (RACC) greater than 30 grams (g) or greater than 2 tablespoons does not provide more than 40 calories per RACC. 21 CFR 101.60(b)(2)(i)(A). The RACC established for pineapple is 140 g. See 21 CFR 101.12(b) (Table 2, Fruits and Fruit Juices, All other fruits fresh, canned, or frozen).

The nutrition information for both products states that there are 40 calories per 1 piece (80 g) of product; this equals about 70 calories per RACC. Therefore, under 21 CFR 101.13(i)(2), the products are required to carry a disclaimer adjacent to the claim, e.g., "Only 40 calories per serving, not a low calorie food". Because your products fail to bear the required disclaimer, they are misbranded within the meaning of section 403(r)(1)(A) of the Act.

The "Pineapple Bites" and "Pineapple Bites with Coconut" products are further misbranded within the meaning of section 403(k) of the Act [21 U.S.C. 343(k)] in that they contain the chemical preservatives ascorbic acid and citric acid but their labels fail to declare these preservatives with a description of their functions. 21 CFR 101.22. Further, the ingredients ascorbic acid and citric acid must be declared by their common or usual names. 21 CFR 101.4(a).

This letter is not intended to be an all-inclusive review of your firm's products and processes. It is your responsibility to ensure that your firm and your products comply with the Act and FDA, regulations. You should take prompt action to correct the violations. Failure to promptly correct these violations may result in regulatory action without further notice. For instance, we may take further action to seize your product or enjoin your firm from operating.

We also note that, FDA (through its contractor) obtained two samples of Fresh Express Hearts of Romaine the testing of which yielded human pathogens. One sample was found to contain Salmonella Anatum; another sample was found to contain E. coli 0157:H7. We acknowledge that you issued letters to your customers in an effort to recall affected products. However, FDA recommends that you review your firm's criteria for receipt of raw product, your procedures for ensuring that wash, flume and processing water do not contaminate your products and any other conditions and practices that may relate to the cause of the contamination.

We further acknowledge your June 25, 2010 response to the Good Manufacturing Practices violations cited in the FDA Form 483 regarding this inspection. In your response, you committed to:

- Retrain employees to replace or sanitize their gloves after contacting unsanitized surfaces;
- Include the dryer hoist controls and the equipment control panels that involve direct employee contact in your daily wash and sanitation procedures;
- · Create a new storage system for aprons, gloves, and sleeve guards for times during manufacturing when they are not in use; and

 Modify your cutting surface inspection and replacement program so that cutting surfaces will be changed after every (b)(4) of use.

However, you did not provide documentation to demonstrate that these corrections have been made. You also did not address the observation that your technician improperly read the free chlorine indicator tests in the flume water. Please provide this information and documentation in your response to this Warning Letter.

In addition to the labeling issues identified above, we note that the available labeling space is at least 6" in height; therefore, the size of the nutrition information declared on these packages is not appropriate and does not meet the formatting requirements under 21 CFR 101.9(d), including hairline and footnote requirements. We note that since some of the nutrients are at insignificant levels, a shortened version of the Nutrition Facts panel may be used, e.g., the statement "Not a significant source of dietary fiber", at the bottom of the table of nutrient values as allowed under 21 CFR 101.9(c).

Please notify this office in writing within fifteen (15) working days from the date you receive this letter of http://www.fda.gov/ICECI/EnforcementActions/WarningLetters/ucm228663.htm 2/3

#### 1/23/2015

#### Warning Letters > Fresh Express Incorporated 10/6/10

the specific steps you have taken to correct the noted violations, including an explanation of how you plan to prevent these violations, or similar violations, from occurring again. Please include documentation of the corrective actions you have taken. If your planned corrections will occur over time, please include a timetable for implementation of those corrections. If corrective action cannot be completed within 15 working days, state the reason for the delay and the time within which the corrections will be completed.

Your response should be sent to:

Darlene B. Almogela Director of Compliance United States Food and Drug Administration 1431 Harbor Bay Parkway Alameda, CA 94502

If you have any questions about the content of this letter please contact Sergio Chavez, Compliance Officer, at 510-337-6886.

/s/

Barbara Cassens District Director

Page Last Updated: 10/08/2010

Note: If you need help accessing information in different file formats, see Instructions for Downloading Viewers and Players.

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U.S. Food and Drug Administration 10903 New Hampshire Avenue Silver Spring, MD 20993 Ph. 1-888-INFO-FDA (1-888-463-6332) Email FDA

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### Links on this page:

1. http://www.chiquita.com/

2. http://www.fda.gov

### **ClassAction.org**

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: <u>Class Action Filed Over Switch Sparkling Beverages</u>' 'No Sugar Added,' 'No Preservatives' Claims