Steven D. Grierson **CLERK OF THE COURT** 1 BECKSTROM & BECKSTROM, LLP James A. Beckstrom, Esq. 2 Nevada Bar No. 14032 400 South Fourth Street, Suite 650 3 Las Vegas, Nevada 89101 Telephone: (725) 300-0599 CASE NO: A-22-850036-C 4 Facsimile: (725) 300-0261 Department 32 Email: jb@beckstromlaw.com 5 **MANINGO LAW** 6 Lance A. Maningo, Esq. Nevada Bar No. 6405 7 400 South Fourth Street, Suite 650 Las Vegas, Nevada 89101 8 Telephone: (702) 626-4646 9 Facsimile: (702) 660-5535 Email: lance@maningolaw.com 10 LEVINE KELLOGG LEHMAN SCHNEIDER + GROSSMAN LLP 11 Jeffrey C. Schneider, Esq. (pro hac vice pending) Florida Bar No. 933244 12 Jason K. Kellogg, Esq. (pro hac vice pending) Florida Bar No. 0578401 13 Marcelo Diaz-Cortes, Esq. (pro hac vice pending) Florida Bar No. 118166 14 201 South Biscayne Boulevard Citigroup Center, 22nd Floor 15 Miami, Florida 33131 Telephone: (305) 403-8788 16 Facsimile: (305) 403-8789 Email: jcs@lklsg.com 17 Email: jk@lklsg.com Email: md@lklsg.com 18 DAVID R. CHASE, P.A. 19 David R. Chase, Esq. (pro hac vice pending) Florida Bar No. 967970 20 1700 East Las Olas Boulevard #305 Fort Lauderdale, Florida 33301 21 Telephone: (561) 989-9080 Facsimile: (561) 989-9020 22 Email: david@davidchaselaw.com 23 DISTRICT COURT 24 CLARK COUNTY, NEVADA 25 ELIZABETH LEWIS, an individual; Case No.: CALIFORNIA CABINETS DISTRIBUTOR, INC., Dept. No.: 26 a Nevada corporation; PAUL MAALOUF, an individual; FORTRESS PROTECTION, LLC, a 27 Nevada limited liability company; BRAD MALOFF, an individual; BETTER HITTING,

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INC., a Nevada corporation, on behalf of

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themselves and all others similarly situated,

Plaintiffs,

VS.

WELLS FARGO BANK, N.A., BEASLEY LAW GROUP PC, a Nevada professional corporation; and MICHAEL W. BEASLEY, an individual; and Does I through X, inclusive

Defendants.

CLASS ACTION COMPLAINT AND JURY DEMAND

Arbitration Exemption Requested Pursuant to NAR 3(A):

- Class Action Lawsuit
- Damages in Excess of \$50,000.00

CLASS ACTION COMPLAINT

Plaintiffs, Elizabeth Lewis, California Cabinets Distributor, Inc., Paul Maalouf, Fortress Protection, LLC, Brad Maloff, and Better Hitting, Inc. (together, "Plaintiffs"), bring this Complaint individually and on behalf of all others similarly situated against Wells Fargo Bank N.A. ("Wells Fargo"), Beasley Law Group PC (the "Beasley Firm"), and Michael W. Beasley ("Beasley"), and allege:

INTRODUCTION

- 1. Plaintiffs, individually and for a class of similarly situated investors, bring this action to recover their investments into a \$300 million Ponzi scheme orchestrated by Jeffrey Judd, his entities J&J Consulting Services Inc. and J&J Consulting LLC, Beasley, and the Beasley Firm (the "J&J Conspirators"). In short, the J&J Conspirators marketed and sold interests in purported personal injury settlements while promising 10% to 20% returns paid every couple of months. Instead of investing the funds as represented, the J&J Conspirators used the money in a classic Ponzi-like fashion, while drawing significant profits.
- 2. The entry point for the scheme was Beasley's law firm's trust account with Wells Fargo. Beasley, who later admitted to the scheme during a four-hour, armed standoff with the FBI, ran investor funds through the Beasley Firm's trust account. Once the funds entered the firm's trust account, the J&J Conspirators misused, diverted, and misappropriated the funds, as the purported settlements appear to have been entirely fabricated.

- 3. Wells Fargo, a sophisticated financial institution, had heightened duties to know its customers, particularly law firms holding trust accounts for the benefit of others. Wells Fargo undoubtedly noticed and flagged the tens or hundreds of millions of dollars in incoming investments and then diversion of those funds into the accounts of conspirators, brokers, and investors—most of whom had Wells Fargo accounts for this specific purpose. Wells Fargo therefore knew that these investments into and out of a solo practitioner's trust account amounted to fraud and breaches of the conspirators' duties to the investors. Despite this knowledge, Wells Fargo did nothing except continue to facilitate the circular transfers and diversion of funds.
- 4. Plaintiffs therefore seek justice and to recoup their investments, along with other relief, against the conspirators and those who participated in the scheme.

PARTIES

A. Plaintiffs

- 5. Plaintiff Elizabeth Lewis ("Mrs. Lewis") is a resident and citizen of the state of Nevada, who resides in Washoe County.
- 6. Plaintiff California Cabinets Distributor, Inc. ("CA Cabinets") is a Nevada corporation based in Clark County, Nevada. Mrs. Lewis is a director and owner of CA Cabinets. Mrs. Lewis was instructed to utilize an entity to make the investments described herein and utilized CA Cabinets for the sole purpose of making such investments. Mrs. Lewis funded the payments made to CA Cabinets and is a real party in interest to this lawsuit.
- 7. Plaintiff Paul Maalouf ("Mr. Maalouf") is a resident and citizen of the state of Nevada, who resides in Clark County, Nevada.
- 8. Plaintiff Fortress Protection, LLC ("FP LLC") is a Nevada limited liability company based in Clark County, Nevada. Mr. Maalouf is FP LLC's sole manager and member. Mr. Maalouf was instructed and utilized FP LLC for the sole purpose of entering into the investments described herein. Mr. Maalouf funded the payments made to FP LLC and is a real party in interest to this lawsuit.
- 9. Brad Maloff ("Mr. Maloff") is a resident and citizen of the state of Nevada, who resides in Clark County, Nevada.

10. Plaintiff Better Hitting, Inc. ("BH, Inc.") is a Nevada corporation based in Clark County, Nevada. Mr. Maloff is BH, Inc.'s sole shareholder, President, Secretary, and Director. Mr. Maloff was instructed and utilized BH, Inc. for the sole purpose of entering into the investments described herein. Mr. Maloff funded the payments made to BH, Inc. and is a real party in interest to this lawsuit.

B. Defendants

- 11. Defendant Wells Fargo is a nationally chartered bank headquartered in Sioux Falls, South Dakota, and conducts its business nationwide, including in Nevada. Wells Fargo provided banking services in Nevada to J&J Purchasing, LLC, J&J Consulting, the Beasley Firm and Beasley in Nevada.
- 12. Defendant Beasley Law Group PC is a Nevada professional corporation owned by Matthew Beasley, Esq. Its principal place of business is Clark County, Nevada.
- 13. Defendant Matthew W. Beasley, Esq. is a resident of Clark County, Nevada and an attorney admitted to practice with the State Bar of Nevada since 2006.
- 14. Pursuant to NRCP 10(a) *Nurenberger Hercules-Werke GMBH v. Virostek*, 107 Nev. 873, 822 P.2d 1100 (1991), the identity of Defendants designated as Does I through X are unknown at the present time; however, it is alleged and believed these Defendants are additional and unknown co-conspirators who joined and assisted the J&J Conspirators' fraud against the Class. As the specific identities of these parties are revealed through the course of discovery, the DOE appellation will be replaced to identify these parties by their true names and capacities.

C. Relevant Non-Parties

- 15. Jeffrey Judd ("Judd") is a resident of Henderson, Nevada. He is president of J&J Consulting and managing member of J&J Purchasing. From 2013 to 2018 he was also a vice president of sales for a local pharmacy in Las Vegas. He has a bachelor's degree in "Kinesiology and Exercise Science" from UNLV.
- 16. J&J Purchasing, LLC ("J&J Purchasing") is a Florida limited liability company formed by Jeffrey Judd in October 2021. Its principal place of business was Las Vegas, Nevada.

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- 17. J&J Consulting Services, Inc. ("J&J Consulting") is a Nevada corporation formed by Jeffrey Judd in 2005. Its principal place of business is Las Vegas, Nevada.
- 18. Judd, J&J Purchasing, J&J Consulting, the Beasley Firm and Beasley shall be collectively referred to as the "J&J Conspirators."

JURISDICTION & VENUE

- 19. Venue is proper in the Eighth Judicial District Court in Clark County, Nevada, pursuant to NRS 13.040 because (1) one or more of the Defendants reside in Clark County, Nevada, and are authorized to transact business, and currently transact business, within Clark County, Nevada; and (2) the obligations, acts, omissions, and damages complained of herein were incurred and committed, in whole or in part, within Clark County, Nevada.
- 20. This Court possesses personal jurisdiction over Defendants pursuant to NRS 14.065 because (1) Defendants' activities and contacts in Nevada have been and continue to be so substantial, continuous, and systematic that Defendants are deemed present in the forum; and (2) the obligations, acts, and omissions complained of herein were incurred and committed, in whole or in part, in Nevada, and thus, Defendants have had sufficient minimum contacts with this forum such that the exercise of personal jurisdiction over them will not offend traditional notions of fair play and substantial justice.

ADDITIONAL FACTUAL BACKGROUND

A. The J&J Investment Scheme

- 21. Starting in 2017, Judd and Beasley began selling and marketing what were claimed to be fractional interests in personal injury settlement agreements ("Purchase Agreements"). Judd and Beasley represented that the Purchase Agreements related to plaintiffs in slip and fall cases or other personal injury cases who had settled legal claims and were seeking short-term funding prior to settlement payments being paid. In return for short-term funding, Judd and Beasley represented that these plaintiffs would pay substantial short-term interest.
- 22. The Purchase Agreements were approximately four to five pages long and uniformly referenced the alleged personal injury incident, the alleged plaintiff or seller, the

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settlement award, a non-disclosure agreement, the name of the attorney representing the claimed plaintiff or seller and various investment terms.

- 23. Within the Purchase Agreements, Judd initially utilized his entity J&J Consulting as the "Buyer" of the underlying Purchase Agreement, with Beasley described as "Buyer's Attorney." Proceeds from the claimed Purchase Agreements were paid directly to Beasley's trust account Wells Fargo.
- 24. Judd and Beasley represented that the Purchase Agreements were to be in \$80,000 and \$100,000 increments with stated returns of 10% to 20% paid every 90 days, along with "administration fees" payable to J&J and/or Beasley.
- 25. J&J Consulting and Beasley began marketing and soliciting investors for the Purchase Agreements, describing the contracts as scarce to drive investor demand.
- J&J Consulting targeted investors who shared the same faith, hobbies and gym memberships. J&J and Beasley further drove demand for the contracts by referencing the investments as not being generally available to the public and requiring investors to keep the investments in strict confidence.
- 27. J&J Consulting and Beasley's solicitation grew to eventually include downstream sellers or brokers who were utilized to lure additional investors in the Purchase Agreements. J&J Consulting offered financial compensation to these downstream sellers and/or brokers to encourage them to obtain new investors by offering lower investment returns for investors beneath the downstream sellers and/or brokers.
- 28. J&J Consulting and Beasley encouraged downstream sellers and/or brokers to utilize Wells Fargo accounts to ensure investment transfers flowed smoothly, and asked investors to set up entities to accept payments from the Purchase Agreements.
- 29. J&J Consulting and Beasley directed investor payments to be made directly to Beasley's IOLTA Trust Account at Wells Fargo, whether directly from individual investors or the downstream sellers and/or brokers on behalf of individual investors.

- 30. Investors were contacted weekly to verbally commit to invest in new Purchase Contracts between Thursday and Sunday, where they were told to wire money to Beasley's IOLTA Trust Account the following week.
- 31. After the expiration of the Purchase Agreement's stated 90-day period, investors were asked and often persuaded to reinvest their principal and payment to new Purchase Agreements. Withdrawals of investor principal was discouraged.
- 32. For a period, investors were paid directly by J&J Consulting, or through the downstream sellers and/or brokers, the promised returns every 90 days. Payments on the Purchase Agreements went from Beasley's Wells Fargo IOLTA Trust Account to J&J Consulting's Wells Fargo account, which was subsequently used to pay downstream investors.
- 33. In late 2021, Judd and Beasley created a new entity, J&J Purchasing, to essentially assume J&J Consulting's role. On or about January 1, 2022, Judd and Beasley delivered J&J Purchasing's Private Placement Memorandum ("PPM") to investors and downstream sellers/ brokers.
- 34. The PPM was an attempt by Judd and Beasley to add perceived legitimacy to the scheme, although it did little to change it. The PPM was comprised of over 120 pages giving investors a limited "partial beneficial interest" in Purchase Contracts claimed to be owned by J&J Purchasing, LLC. The described Purchase Contracts were offered to investors with materially identical terms as the prior Purchase Contracts offered by J&J Consulting Services, Inc., inclusive of a stated 12.5% return every 90 days. Within the PPM as "Exhibit C" was a "Sample Purchase Contract" identical to the previously offered Purchase Contracts pushed on investors by J&J Consulting prior to the PPM.
- 35. The PPM, like the prior Purchase Contracts offered by J&J Consulting, explicitly listed J&J Purchasing's "escrow account" as "Well [sic] Fargo Bank NA (Nevada) Routing Number: 121000248, Account Name, Beasley Law Group IOLTA."
- 36. The Purchase Agreements from J&J Consulting and J&J Purchasing resulted in investments in excess of \$300 million, which was utilized to pay investors the stated 90 day returns

in classic Ponzi fashion until approximately March 7, 2022, when all payments to investors stopped.

- 37. On or about March 3, 2022, the FBI attempted to interview Beasley at his home while investigating the Purchase Contracts as a Ponzi scheme. Beasley engaged the FBI in a four-hour standoff that resulted in Beasley pointing a gun to his head before turning his weapon on the FBI's agents, who shot and seriously wounded him.
- 38. Criminal charges filed against Beasley allege that during the standoff, Beasley "repeatedly confessed" to his involvement in the investment scheme associated with the Purchase Agreements and "admitted orchestrating it."
- 39. Since Beasley's arrest on or about March 3, 2022, hundreds of investors have stopped receiving payments due from the Purchase Contracts. Judd confirmed that payments could not be made without Beasley, who controlled all of the investment funds. Judd further confirmed that principal will not be returned to investors.

B. Wells Fargo Knew About and Substantially Assisted the Fraudulent Scheme

- 40. As discussed above, the J&J Conspirators ran their investment fraud through the Beasley Law Group IOLTA account (the "Trust Account") with Wells Fargo.
- 41. The PPM described the Trust Account as "the Company's Escrow Account" with Wells Fargo and directed all subscription amounts to be paid to the Trust Account.
- 42. Beasley would then use the Trust Account to transfer monthly payouts and/or principal to J&J which also exclusively used Wells Fargo for banking. Indeed, as acknowledged by Judd to investors, "[w]e use the attorneys [sic] trust bank accounts to wire money back and forth."
- 43. J&J would then pay investors, or the brokers, using its Wells Fargo account. The brokers also used Wells Fargo to make distributions to downstream investors. The brokers were advised that using Wells Fargo to receive and make investor distributions would be the easiest method for the parties.
- 44. As a result, most of the brokers (including the largest ones) drew cashiers checks from their Wells Fargo accounts to be deposited to the Trust Account with Wells Fargo.

- 45. With this organizational structure, J&J and Beasley were able to use the Trust Account specifically designed to facilitate law firm client transactions to raise investor funds and orchestrate their fraud.
- 46. All told, J&J and Beasley raised approximately \$300 million dollars in investor funds. Upon information and belief, most of those funds, along with false returns to investors and brokers, ran through the Trust Account.
- 47. The Trust Account, as accommodated by Wells Fargo, therefore served as a de facto corporate account for J&J's fundraising.
- 48. Given the high volume of investment transfers and high dollar amounts involved, Wells Fargo knew that Beasley was not using the Trust Account as a normal law firm trust account. Most of the investment amounts going into the Trust Account were in \$100,000 or \$80,000 increments per the subscription/contract amounts. Moreover, the Trust Account was used to make corresponding returns to investors and intermediate brokers, most of whom had Wells Fargo accounts for this specific purpose.
- 49. The Trust Account was also used by Beasley and J&J to take their cut of the fraudulent profits. With new investor money fueling the ongoing Ponzi scheme through the Trust Account, Beasley and J&J diverted funds to themselves as profits either through the Trust Account, J&J accounts, or other related Wells Fargo accounts.
- 50. Wells Fargo's maintenance of the Trust Account is particularly problematic because the account belonged to the law firm operated by Beasley a solo practitioner. Whereas the typical small law firm may receive and distribute client funds in all sorts of amounts and frequency, the transactions running through the Trust Account demonstrate a clear pattern of fundraising and then making distributions to the original transferees or brokers. Put simply, Wells Fargo knew the Trust Account was not being used for its intended or stated purpose by Beasley's law firm.
- C. Account Activity Is Inconsistent with Wells Fargo's Know Your Customer

 Information

- 51. Wells Fargo's participation is further underscored by its duties as a regulated bank.
- 52. Federal law requires banks to "know their customers" and understand their customers' banking behavior. Under applicable regulations, a bank must maintain procedures that allow it to "form a reasonable belief that it knows the true identity of each customer." 31 C.F.R. §§ 1020.220(a)(1), (2). Thus, banks are required to collect information about the holder of each account. Where an entity opens an account, the bank must obtain information concerning the individuals who control the account.
- 53. Customer due diligence requires Wells Fargo to identify its customers, report indications of suspicious activity and assign a "customer risk rating." Customer due diligence requires Wells Fargo to know what business the customer is in, and to understand the types of transactions a customer should, and actually does, make. When monitoring its customers' accounts, Wells Fargo is obligated to comply with the Bank Secrecy Act ("BSA"), including regulations broadening its anti-money laundering provisions. The BSA requires Wells Fargo to develop, administer and maintain a program to ensure compliance. The program must be approved by the bank's board of directors and noted in the board meeting minutes. It must (1) provide for a system of internal controls to ensure ongoing BSA compliance, (2) provide for independent testing of the bank's compliance, (3) designate an individual to coordinate and monitor compliance and (4) provide training for appropriate personnel.
- 54. Wells Fargo must also maintain a customer due diligence program to predict the types of transactions, dollar volume and transaction volume each customer is likely to conduct, thereby providing the bank with a means of identifying unusual or suspicious transactions for each customer. The customer due diligence program allows the bank to maintain awareness of the financial activity of its customers and the ability to predict the type and frequency of transactions in which its customers are likely to engage.
- 55. Customer due diligence programs should be tailored to the risk presented by individual customers, such that the higher the risk presented, the more attention is paid. Where a customer is determined to be high risk, banks should gather additional information about the

customer and accounts, including determining: (1) purpose of the account; (2) source of funds; (3) proximity of customer's residence to the bank; and (4) explanations for changes in account activity.

- 56. Wells Fargo and its personnel must be able to identify and take appropriate action once put on notice of any of a series of money laundering indicia set forth in the Federal Financial Institutions Examination Council's BSA/AML Examination Manual. These include: (1) repetitive or unusual fund transfer activity; (2) fund transfers sent or received from the same person to or from different accounts; (3) transactions inconsistent with the account holder's business; (4) transfers of funds among related accounts; (5) depositing of funds into several accounts that are later consolidated into a single master account; (6) large fund transfers sent in round-dollar amounts; (7) payments unconnected to legitimate contracts or revenue sources; (8) fund transfers containing limited content or related party information; and, (9) an unusually large number of persons or entities receiving fund transfers from one company.
- 57. Here, Wells Fargo engaged in a Know Your Customer analysis of Beasley, his law firm, J&J, and the brokers. It also monitored their corresponding accounts, including, critically, the Trust Account, which served as the "master" account for fundraising and distributions. Wells Fargo collected and reviewed information about these individuals' and entities' business operations, the source of their funds, and the purpose of their accounts.
- 58. Wells Fargo knew that the relationships between and among J&J, Beasley, his law firm, and the brokers centered around investment and that these parties were engaged in fundraising all through the attorney Trust Account. Wells Fargo thus could not presume that Beasley was using the Trust Account in accordance with fiduciary obligations to law firm clients.
- 59. Wells Fargo, as a large and sophisticated bank with internal controls, also knew the hallmarks of a classic Ponzi scheme.
- 60. Wells Fargo, through its due diligence and/or through its designated employees overseeing these accounts, understood J&J's business model: to raise money from investors and use it to purchase settlements that turn a profit to repay investors. Wells Fargo also knew what the Trust Account, as a law firm trust account, should have been used for.

- 61. But Wells Fargo saw something different. Wells Fargo saw a great deal of investor money entering the Trust Account, coupled with transfers to J&J, Beasley and third-party brokers, and then transfers back out of these accounts to the Trust Account and/or investors. Such transactions demonstrate (i) the Trust Account was being used as an operating account for fundraising and distributions and (ii) the incoming investor funds were being used to fund distributions to investors and profits for J&J and Beasley.
- 62. Additionally, the deposits from investors and withdrawals out of the Trust Account and the J&J and broker accounts were mostly round numbers, drawn on or paid to accounts of many different individuals and entities across the country, which were followed by similar, round-number payments to those individuals or their affiliated entities.
- 63. As a further example of banking activity that conflicted with the business model of J&J, Wells Fargo likely noticed that little to no real income was being generated by J&J's business of buying settlements and much of the money used for distributions was simply investor money.
- 64. Wells Fargo therefore knew or willfully ignored that J&J and Beasley were raising considerable investor funds from many investors through the sale of securities in the J&J entities. Wells Fargo also knew that J&J and Beasley were siphoning money from later investors to make lulling payments to earlier investments. Put simply, Wells Fargo knew J&J and Beasley were running a sham investment and misappropriating and/or misapplying investor funds through the Trust Account and related accounts.
- 65. Despite this knowledge of fraud, Wells Fargo failed to timely act upon the accounts connected with J&J, Beasley, or the brokers. Wells Fargo continued to accept deposits of investor money and carry out the transfers needed to consummate the fraud.
- 66. Wells Fargo's actions and inaction were integral to the scheme to defraud investors. It was through Wells Fargo account transactions that the J&J Conspirators applied new investor funds to pay existing investor returns and made improper withdrawals/distributions of investor funds.
- 67. The J&J Conspirators could not have carried out or continued their scheme without first raising a large amount of funds from investors and then depositing and transferring those

funds among bank accounts. The the J&J Conspirators' use of their Wells Fargo accounts to commingle investor money enabled them to use new money to pay older investors, in classic Ponzi fashion, instead of funding payments with actual returns from the purported investments.

- 68. Wells Fargo benefitted from the J&J Conspirators' continued use of their accounts, which generated significant fees and the use of millions of dollars in deposits.
- 69. Wells Fargo participated in this conduct despite its knowledge that the J&J Conspirators owed fiduciary duties to investors.
- 70. As noted above, Wells Fargo knew about the J&J Conspirators' business model and the nature of the money it was taking in. Wells Fargo knew that these entities and individuals had a duty to act for the benefit of Plaintiffs and class members upon matters within the scope of their relationship. The J&J Conspirators had a duty to take Plaintiffs' and class members' money, use that money to purchase settlements through certain contracts, to collect the contract amounts, and deliver the money to Plaintiffs and class members in accordance with their investment agreements and the PPM.
- 71. Wells Fargo therefore knew that investors were relying on and trusting the J&J Conspirators to properly invest and care for their money, and that the investors were unsophisticated and vulnerable.
- 72. As a result of the foregoing, Wells Fargo knowingly assisted the J&J Conspirators in repeatedly moving investor funds from the fiduciary Trust Account to other accounts for purposes that Wells Fargo knew were not what the investors intended. Wells Fargo failed to make any effort to safeguard investor monies or to prevent transfers of investor monies for improper uses. In doing so, Wells Fargo likely ignored various red flags arising from these transfers.

D. The J&J Conspirators Had Fiduciary Duties to Plaintiffs and the Other Investors

73. The J&J Conspirators, and particularly J&J Purchasing and the Beasley Firm, had a duty to act for the benefit of Plaintiffs and class members upon matters within the scope of their relationship. Specifically, these J&J Conspirators had a duty to take Plaintiffs' and class members' money and use it to purchase insurance settlement, and to collect payments on those settlements and deliver the money to Plaintiffs.

- 74. In addition, these J&J Conspirators fostered a special relationship with Class Plaintiffs and class members that engendered fiduciary duties of loyalty, care, honesty and/or good faith.
- 75. These J&J Conspirators knew that investors, including Class Plaintiffs and class members, were relying on and trusting them to properly invest their hard-earned money. The investors, most if not all of whom were unsophisticated investors, were vulnerable. They relied on and trusted these J&J Conspirators, and these J&J Conspirators knew and encouraged that reliance and trust.
- 76. The Beasley Firm created an IOLTA trust account at Wells Fargo into which Plaintiffs' and class members' money was deposited. As trustee over those funds, the Beasley Firm owed a fiduciary duty to Plaintiffs and Class Members.

E. Wells Fargo Knew About the Fiduciary Duties Owed to Investor Victims

- 77. Wells Fargo knew that Beasley and the Beasley Firm owed fiduciary duties to Plaintiffs and putative class members.
- 78. Specifically, Wells Fargo knew that the Beasley Firm's trust account was an IOLTA account, held in trust for the benefit of the Beasley Firm's clients. As a participant in Nevada's IOLTA program, Wells Fargo knew that monies kept in the account could not be commingled, overdrawn or used by Beasley personally.
- 79. Wells Fargo also knew through its Know Your Customer inquiries that J&J Purchasing, J&J Consulting and Judd owed fiduciary duties to Plaintiffs and putative class members. J&J Purchasing and Judd had a duty to act for the benefit of Plaintiffs and class members upon matters within the scope of their relationship, including the receipt, certification, placement and management of Plaintiffs' and class members' investments. They had a duty to take Plaintiffs' and class members' money and use it to purchase insurance settlement agreements, and to collect the proceeds of those agreements and deliver the returns to Plaintiffs and class members.
- 80. Wells Fargo knew that investors were relying on and trusting the J&J Conspirators to properly receive and invest their money, and knew that the investors were unsophisticated and vulnerable.

81. Wells Fargo knew the Trust Account was advertised and marketed to investors as being a secure and legitimate account for the safekeeping of investment funds to further lure investors into believing they had made a legitimate investment.

F. <u>Victims Include Class Plaintiffs</u>

- 82. <u>Plaintiff Elizabeth Lewis</u> is a small business owner who manages a cabinet company in Henderson, Nevada. Mrs. Lewis and her husband learned of the investment through close friends. Looking to diversify her investments and supplement her mother's retirement, Ms. Lewis and her husband invested their savings of \$780,000 with the J&J Conspirators starting in July 2020. Mrs. Lewis was instructed to invest through an entity and as a result utilized her existing company, CA Cabinets. Mrs. Lewis was lured to the investment with representations the investment was a contract for short term advancements on personal injury settlements in \$80,000 and \$100,000 increments, with each contract paying between 15-18% interest every 90 days. Mrs. Lewis's investment funds were transferred to Beasley's Trust Account from her personal account and from the accounts of CA Cabinets. Despite receiving \$297,050 in payments, Mrs. Lewis has lost over \$480,000 from the investment.
- 83. <u>Plaintiff Paul Maalouf</u> is a retired law enforcement officer who learned of the investment through a broker of the J&J Conspirators. Mr. Maalouf invested \$100,000 with the J&J Conspirators starting in October 2021. Mr. Maalouf was told to utilize an entity to make the investment and made said investment through Fortress Protection, LLC. Over this period, Mr. Maalouf was promised returns of 12.5% of his investment from contracts represented as personal injury contracts in \$80,000 and \$100,000 increments. Mr. Maalouf was promised payments every 90 days and received \$12,400 in payments. Mr. Maalouf has not been paid as scheduled and has lost nearly \$90,000 of his life savings.
- 84. <u>Plaintiff Brad Maloff</u> is a small business owner of a local tax service, where he provides tax services to individuals and businesses throughout Nevada. Mr. Maloff learned of the investment through a broker and other local investors. The investments were said to be personal injury contracts in increments of \$80,000 and \$100,000. After being promised payments of \$13,000 for every \$100,000 contract purchased, Mr. Maloff was promised returns of \$13,000 every

90 days. Relying on the financial representations, Mr. Maloff utilized marital funds that were previously set aside to provide his wife an early retirement from the public sector and purchase a home. Using these funds and being instructed to invest through an entity, Mr. Maloff invested \$300,000 through Better Hitting, Inc. with the J&J Conspirators starting in February 2021. After receiving \$71,500 in promised payments paid through J&J's Wells Fargo account, Mr. Maloff learned his investment was a scheme and has lost over \$200,000. The result has been financial devastation that has resulted in delayed retirement and the inability to purchase a home.

CLASS ACTION ALLEGATIONS

- 85. <u>Main Class</u>. Plaintiffs bring this lawsuit as a class action on behalf of themselves and all others similarly situated as members of the proposed class of all persons who invested in J&J Purchasing or J&J Consulting's insurance settlement agreements through the Beasley Law Group IOLTA account and suffered damages.
 - a. <u>Nevada Subclass</u>. Plaintiffs bring this lawsuit as a class action on behalf of themselves and all other similarly situated Nevada residents and/or citizens as members of the proposed class of all persons who invested in J&J Purchasing's insurance settlement agreements through the Beasley Law Group IOLTA account and suffered damages.
- 86. Excluded from the classes are Wells Fargo and its employees, the Relevant Non-Parties and their employees, as well as the Judge to whom the Action is assigned and any member of the Judge's staff and immediate family.
- 87. This action may be maintained as a class action pursuant to Rule 23 of the Nevada Rules of Civil Procedure, because it meets all the requirements of Rule 23(a)-(f) including the numerosity, commonality, typicality and adequacy requirements.
- 88. <u>Numerosity</u>. The members of the Classes are so numerous that joinder of all members is impracticable. Hundreds and perhaps thousands of people invested in J&J Purchasing's or J&J Consulting's insurance settlement agreements through the Beasley Law Group IOLTA account.
- 89. <u>Commonality</u>. There are numerous questions of fact or law that are common to Plaintiffs and all the members of the Class. Common issues of fact and law predominate over any

issues unique to individual class members. Issues that are common to all class members include, but are not limited to the following:

- (a) Whether the J&J Conspirators committed fraud;
- (b) Whether the J&J Conspirators had a fiduciary duty to Plaintiffs and members of the class;
- (c) Whether the J&J Conspirators breached their fiduciary duty to Plaintiffs and members of the class;
 - (d) Whether Wells Fargo had actual knowledge of the Scheme;
- (e) Whether Wells Fargo, despite actual knowledge of the Scheme, substantially assisted it;
 - (f) Whether Class Plaintiffs and class members suffered damages.
- 90. Typicality. Plaintiffs have claims that are typical of the claims of all of the members of the Class. Plaintiffs and each class member invested in J&J Purchasing's and J&J Consulting's insurance settlement agreements and were subject to the wrongful conduct alleged in this complaint. Furthermore, the claims arise under legal theories that apply to Plaintiffs and all other class members.
- 91. Adequacy of Representation. Plaintiffs will fairly and adequately represent the interests of the members of the Classes. Plaintiffs do not have claims that are unique to Plaintiffs and not the other class members, nor are there defenses unique to Plaintiffs that could undermine the efficient resolution of the claims of the Class. Further, Plaintiffs are committed to the vigorous prosecution of this action and have retained competent counsel, experienced in class action litigation, to represent them. There is no hostility between Plaintiffs and the unnamed class members. Plaintiffs anticipate no difficulty in the management of this litigation as a class action.
- 92. <u>Predominance</u>. Common questions of law and fact predominate over questions affecting only individual class members. The only individual issues likely to arise will be the damages recovered by each class member, the calculation of which does not bar certification.
- 93. <u>Superiority</u>. A class action is superior to all other feasible alternatives for the resolution of this matter. Individual litigation of multiple cases would be highly inefficient and

would waste the resources of the courts and of the parties. The damages sought by Plaintiffs and class members are relatively small and unlikely to warrant individual lawsuits given the fees and costs, including expert costs, required to prosecute the claims.

- 94. <u>Manageability</u>. This case is well suited for treatment as a class action and easily can be managed as a class action since evidence of both liability and damages can be adduced, and proof of liability and damages can be presented, on a class-wide basis, while the allocation and distribution of damages to class members would be essentially a ministerial function.
- 95. <u>Ascertainability</u>. Class members are readily ascertainable. The class members are identifiable from information and records in the possession, custody or control of the Relevant Non-Parties.
 - 96. All conditions precedent to this action have occurred or have been waived.

FIRST CLAIM FOR RELIEF

Aiding and Abetting Fraud Against Wells Fargo

- 97. Plaintiffs re-allege and incorporates the above stated paragraphs as if fully set forth herein.
- 98. As set forth above, the J&J Conspirators perpetrated a fraud upon Plaintiffs and class members through materially false and misleading statements and omissions that misled Plaintiffs and class members to believe they were investing in insurance settlement agreements. The J&J Conspirators knew these statements to be false. Among other fraudulent conduct, the J&J Conspirators:
 - a. through a uniform PPM, falsely told investors that their investments would be used to purchase insurance settlements;
 - b. falsely promised returns on their investments;
 - c. concealed from investors that they were operating a Ponzi scheme by, among other unlawful acts, commingling investor funds and paying earlier investors with funds obtained from later investors; and
 - d. concealed from investors that the J&J Conspirators misappropriated and misused millions of investor funds for improper purposes.

- 99. At least one of the conspirators, attorney Matthew Beasley, admitted to the fraud.
- 100. Plaintiffs and class members reasonably relied to their detriment upon those misrepresentations when they invested with the J&J Conspirators.
- 101. Wells Fargo substantially assisted the J&J Conspirators, with knowledge that they were defrauding consumers like Class Plaintiffs and class members. In connection with providing substantial and material assistance to the J&J Conspirators, Wells Fargo knew of its role in their scheme, and acted knowingly in assisting.
- Wells Fargo substantially benefited from its participation in the scheme, earning substantial fees from the J&J Conspirators' accounts.
- 103. As a direct and proximate result of Wells Fargo aiding and abetting the fraud, Plaintiffs and class members have suffered damages in an amount to be determined at trial, but in no circumstances less than \$15,000.00.
- 104. Plaintiffs, on behalf of themselves and all similarly situated class members, respectfully demand judgment against Wells Fargo for their damages; pre- and post-judgment interest; punitive damages; and such other and further relief as the Court deems just and proper.

SECOND CLAIM FOR RELIEF

Aiding and Abetting Breach of Fiduciary Duty Against Wells Fargo

- 105. Plaintiffs re-allege and incorporates the above stated paragraphs as if fully set forth herein.
- 106. The J&J Conspirators fostered a special relationship with Class Plaintiffs and class members that engendered fiduciary duties of loyalty, care, honesty and/or good faith. They had a duty to act for the benefit of Class Plaintiffs and class members upon matters within the scope of their relationship, which included the duty to take Plaintiffs' and class members' money and use it to purchase insurance settlement, and to collect payments from those settlements and deliver money to Plaintiffs and class members.
- 107. The J&J Conspirators further told Plaintiffs and class members to send their investments to J&J Purchasing's "Escrow Account" held by the Beasley Firm at Wells Fargo, where Beasley and the Beasley Firm would hold it in trust.

- 108. These J&J Conspirators breached their fiduciary duties by perpetrating a scheme that misled Plaintiffs and class members to believe they were investing in insurance settlements. Instead, the J&J Conspirators misappropriated, commingled and otherwise misused investor funds, and otherwise acted as alleged above in violation of their fiduciary duties to investors.
- 109. Wells Fargo through its Know Your Customer inquiries knew that these J&J Conspirators, including J&J Purchasing and the Beasley Firm, owed fiduciary duties to investors, including Plaintiffs and the class.
- 110. Wells Fargo substantially assisted in the breaches of fiduciary duty with knowledge that these J&J Conspirators were breaching those duties.
- 111. As a direct and proximate result of Wells Fargo's aiding and abetting these J&J Conspirators' breaches of fiduciary duty, Plaintiffs and class members have suffered damages in amount to be determined at trial in excess of \$15,000.00.
- 112. Plaintiffs, on behalf of themselves and all similarly situated class members, respectfully demand judgment against Wells Fargo for their damages, including but not limited to profits made by Wells Fargo relating to the J&J Conspirators, their principals or employees; preand post-judgment interest; punitive damages; and such other and further relief as the Court deems just and proper.

THIRD CLAIM FOR RELIEF

Negligence Against Wells Fargo

- Plaintiffs re-allege and incorporates the above stated paragraphs as if fully set forth herein.
- 114. Fiduciary relationships existed between J&J Consulting and the Beasley Firm on the one hand and investors like Plaintiffs and class members on the other hand.
 - 115. Wells Fargo knew or should have known of these fiduciary relationships.
- 116. Wells Fargo had actual knowledge that its accountholders J&J Consulting and the Beasley Firm were misappropriating Plaintiffs' and class members' funds.
 - 117. Wells Fargo therefore had a duty of care to Plaintiffs and class members.

- 118. Wells Fargo breached that duty of care by continuing to allow the J&J Conspirators to conduct banking services with the bank and failing to close their accounts.
- 119. Because of and as a result of that breach, Plaintiffs and class members suffered damages in an amount to be determined at trial in excess of \$15,000.00.
- 120. Plaintiffs, on behalf of themselves and all similarly situated class members, respectfully demand judgment against Wells Fargo for their damages, including but not limited to profits made by Wells Fargo relating to the J&J Conspirators, their principals or employees; preand post-judgment interest; and such other and further relief as the Court deems just and proper.

FOURTH CLAIM FOR RELIEF

Unjust Enrichment Against Wells Fargo

- 121. Plaintiffs re-allege and incorporates the above stated paragraphs as if fully set forth herein.
- Wells Fargo provided banking services to the J&J Conspirators through various bank accounts. Those bank accounts were used to carry out the Ponzi scheme.
- 123. The funds held in the J&J Conspirators accounts belonged to investors. Thus, Plaintiffs and class members conferred benefits upon Wells Fargo in the form of deposits from which Wells Fargo generated income, including but not limited to interest, transfer fees, service fees, transaction fees and online banking fees. Wells Fargo knowingly and voluntarily accepted, and retained, the deposits and those benefits.
- 124. Because Wells Fargo aided and abetted the J&J Conspirators' fraud and breach of fiduciary duty, it would be inequitable for Wells Fargo to retain the benefits it generated from monies of Class Plaintiffs and class members.
- 125. Based on Wells Fargo's conduct set forth in these preceding paragraphs, Plaintiffs have been damaged in an amount to be determined at trial in excess of \$15,000.00.
- 126. Plaintiffs, on behalf of themselves and all similarly situated class members, respectfully demand judgment against Wells Fargo for the return of income and fees retained by Wells Fargo; pre- and post-judgment interest; and/or such other and further relief as the Court deems just and proper.

FIFTH CLAIM FOR RELIEF

Breach of Fiduciary Duty Against Beasley and the Beasley Firm

- 127. Plaintiffs re-allege and incorporates the above stated paragraphs as if fully set forth herein.
- Beasley and the Beasley Firm owed fiduciary duties to Plaintiffs and class members. Specifically, as holders of the Trust Account, custodians of investor funds, and/or fundraisers for the J&J Conspirators' scheme, Beasley and the Beasley Firm were bound to act for the benefit of Plaintiffs and the class members. Beasley and the Beasley Firm fostered a special relationship with Class Plaintiffs and class members that engendered fiduciary duties of loyalty, care, honesty and/or good faith. They had a duty to act for the benefit of Class Plaintiffs and class members upon matters within the scope of their relationship, which included the duty to take Plaintiffs' and class members' money and use it to purchase insurance settlement, and to collect payments from those settlements and deliver money to Plaintiffs and class members.
- 129. The J&J Conspirators, including Beasley and the Beasley Firm, further told Plaintiffs and class members to send their investments to J&J Purchasing's "Escrow Account" held by the Beasley Firm at Wells Fargo, where Beasley and the Beasley Firm would hold it in trust.
- 130. Beasley and the Beasley Firm breached their fiduciary duties to Plaintiffs by perpetrating a scheme that misled Plaintiffs and class members to believe they were investing in insurance settlements. Instead, the J&J Conspirators misappropriated, commingled and otherwise misused investor funds, and otherwise acted as alleged above in violation of their fiduciary duties to investors. Instead of protecting Plaintiffs' and class members' funds, Beasley and the Beasley Firm caused, or allowed to be caused, the misappropriation, diversion, and misuse of the funds.
- 131. As a direct and proximate result of Beasley's and the Beasley Firm's breaches of fiduciary duty, Plaintiffs and class members have suffered damages in an amount to be determined at trial in excess of \$15,000.00.
- 132. Plaintiffs, on behalf of themselves and all similarly situated class members, respectfully demand judgment against Beasley and the Beasley Firm for their damages; pre- and post-judgment interest; and/or such other and further relief as the Court deems just and proper.

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SIXTH CLAIM FOR RELIEF

Fraud Against Beasley and the Beasley Firm

- 133. Plaintiffs re-allege and incorporates the above stated paragraphs as if fully set forth herein.
- As set forth above, the Beasley and the Beasley Firm perpetrated a fraud upon Plaintiffs and class members through materially false and misleading statements and omissions that misled Plaintiffs and class members to believe they were investing in insurance settlement agreements. The Beasley and the Beasley Firm knew these statements to be false. Among other fraudulent conduct, the Beasley and the Beasley Firm made or participated in the making of the following misrepresentation and omissions:
 - a. through a uniform PPM, falsely told investors that their investments would be used to purchase insurance settlements;
 - b. falsely promised returns on their investments;
 - concealed from investors that they were operating a Ponzi scheme by, among
 other unlawful acts, commingling investor funds and paying earlier investors with
 funds obtained from later investors; and
 - d. concealed from investors that the J&J Conspirators misappropriated and misused millions of investor funds for improper purposes.
- 135. In addition, by breaching their fiduciary duties to Plaintiffs and the class members and not disclosing such breaches, Beasley and the Beasley Firm are liable for constructive fraud.
 - 136. Beasley has admitted to the fraud.
- 137. Plaintiffs and class members reasonably relied to their detriment upon those misrepresentations when they invested with the J&J Conspirators.
- 138. As a direct and proximate result of the fraud, Plaintiffs and class members have suffered damages in an amount to be determined at trial in excess of \$15,000.00.

139. Plaintiffs, on behalf of themselves and all similarly situated class members, respectfully demand judgment against Beasley and the Beasley Firm for their damages; pre- and post-judgment interest; and/or such other and further relief as the Court deems just and proper.

SEVENTH CLAIM FOR RELIEF

Unjust Enrichment Against Beasley and the Beasley Firm

- 140. Plaintiffs re-allege and incorporates the above stated paragraphs as if fully set forth herein.
- 141. Beasley and the Beasley Firm received and maintained Plaintiffs' and class members' funds in the Trust Account. The Trust Account was used to carry out the Ponzi scheme.
- 142. The funds held by Beasley and the Beasley Firm and used to further the scheme belonged to the Plaintiffs and the class members. Beasley and the Beasley Firm used such funds to make false distributions and take profit. Thus, Plaintiffs and class members conferred benefits upon Beasley and the Beasley Firm in the form of deposits from which Beasley and the Beasley Firm generated income and profits.
- 143. Beasley and the Beasley Firm knowingly and voluntarily accepted, and retained, the deposits and those benefits.
- 144. Because Beasley and the Beasley Firm were participants in the fraud and breaches of fiduciary duty described above, it would be inequitable for Beasley and the Beasley Firm to retain the benefits it generated from monies of Plaintiffs and class members.
- 145. Based on the conduct set forth in these preceding paragraphs, Plaintiffs have been damaged in an amount to be determined at trial in excess of \$15,000.00.
- 146. Plaintiffs, on behalf of themselves and all similarly situated class members, respectfully demand judgment against Beasley and the Beasley Firm for the return of income, fees and/or profits; pre- and post-judgment interest; and/or such other and further relief as the Court deems just and proper.

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1		<u>DEMAND FOR JURY TRIAL</u>	
2		Plaintiffs request a jury trial for any and all Counts for which a trial by jury is permitted by	
3	law.		
4		PRAYER FOR RELIEF	
5		WHEREFORE, Plaintiff prays for the following relief against Defendants:	
6		1. For general and special damages to be determined by a jury in excess of \$15,000.00;	
7		2. For punitive damages;	
8		3. For an award of reasonable attorney fees and costs of suit; and	
9		4. For any further relief as the Court deems to be just and proper.	
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1	Dated this 21st day of March 2022.	
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ClassAction.org

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: <u>After Shootout with FBI, Las Vegas Attorney Hit with Class Action Lawsuit Over \$300M Ponzi Scheme</u>