IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

KATHLEEN BANKHEAD, individually and on behalf of all others similarly situated,

Case No.:

v.

WINTRUST FINANCIAL CORPORATION; and Jury Trial Demanded BARRINGTON BANK & TRUST CO., N.A.,

Defendants.

Plaintiff,

CLASS ACTION COMPLAINT

Plaintiff Kathleen Bankhead ("Plaintiff" or "Bankhead"), on behalf of herself and all others similarly situated, by and through her attorneys, Stowell & Friedman Ltd., hereby files this Complaint against Defendants Wintrust Financial Corporation and Barrington Bank & Trust Co., N.A., (collectively "Defendants" or "Wintrust" or the "Firm"), and states as follows:

JURISDICTION AND VENUE

1. This Court has jurisdiction over this matter pursuant to 28 U.S.C. § 1331 and

1343. This Court has supplemental jurisdiction over Plaintiff's state law claims under 28 U.S.C.§ 1367.

2. Venue is proper in the Northern District of Illinois pursuant to 28 U.S.C.

§ 1391(b) because the Defendants reside in this District and a substantial part of the events or omissions giving rise to the claim occurred in this District.

PARTIES

3. Defendant Wintrust Financial Corporation is a conglomeration of banks in the greater Chicagoland area based in Rosemont, Illinois, with total assets of over \$50 billion in

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2021.¹ Wintrust Financial Corporation is an Illinois corporation with its principal place of business in Rosemont, Illinois.

4. Defendant Barrington National Bank & Trust, N.A., is a national banking association chartered in Illinois with its principal place of business in Rosemont, Illinois, and a subsidiary of Wintrust Financial Corporation. Wintrust Financial Corporation offers financial products related to residential real estate such as mortgage loans, refinancing, and home equity lines of credit through Wintrust Mortgage, which is a division of Defendant Barrington National Bank & Trust, N.A. Wintrust Mortgage originates over \$4 billion in retail mortgage loans annually, in all 50 states.²

5. Plaintiff Kathleen Bankhead is African American and a citizen of Illinois. As described below, Bankhead obtained a home mortgage loan from Wintrust and was discriminated against on the basis of her race in the mortgage lending process by Wintrust.

FACTUAL ALLEGATIONS

I. Wintrust Has and Is Engaged in Firm-Wide Systemic Discrimination Against **African American Borrowers**

As stated above, Wintrust is a major financial firm based in the Chicagoland 6. region that offers financial products including mortgages throughout the country. Like any bank and under clear law, Wintrust must provide mortgages, and mortgage origination and underwriting, in a non-discriminatory manner. However, Wintrust applies residential mortgage policies and practices that intentionally and disproportionately discriminate against and harm Black and/or African American customers. Plaintiff, like many others, was injured by Wintrust's racially discriminatory residential mortgage lending policies and practices.

¹ Wintrust Fin. Corp., 10-K (Feb. 25, 2022), https://d18rn0p25nwr6d.cloudfront.net/CIK-0001015328/65a02277-54b1-424f-9418-429f5329ce22.pdf ² Our Story, WINTRUST MORTG., https://www.wintrustmortgage.com/our-story.html

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7. Among other things, Wintrust uses a number of practices to determine eligibility for home loans, rates, terms, and conditions, including but not limited to proprietary algorithms and sales policies that encourage imposing high costs and fees on Black and/or African American borrowers while providing these borrowers with low credits. These practices result in racial redlining—denying mortgages and home purchasing opportunities to Black and/or African American customers—and reverse redlining—extending predatory credit to Black and/or African American borrowers on less favorable terms and with higher interest rates, costs, and fees, and with fewer credits than Wintrust offers to non-Black, non-African American borrowers.

8. As a result of Wintrust's uniform, nationwide policies and practices related to mortgage approvals, interest rate determinations, fees, and costs, Wintrust approves white applicants for home purchase mortgage loans at substantially higher rates than Black and/or African American applicants. In 2020, for instance, according to an analysis of nationwide data published under the Home Mortgage Disclosure Act, Wintrust Mortgage originated loans to approximately 73% of white borrowers who applied for a home purchase mortgage through Wintrust Mortgage, compared to only 59.5% of Black and/or African American applicants.

9. When evaluating statistical disparities like the one described above, statisticians use a measurement called the "standard deviation" to assess the likelihood that the disparity is due to chance. The higher the standard deviation, the more the observed result deviates from the expected result and the less likely the disparity is due to random chance. Courts and statisticians consider a disparity "statistically significant"—that there is a level of confidence that random chance did not cause the disparity—at 1.96 standard deviations. In this case, the difference in approvals for Black and/or African American applicants compared to approvals for white applicants yields a difference *in excess of 10* standard deviations.

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10. Wintrust is also substantially more likely to deny Black and/or African American customers' applications for home purchase loans outright.³ Nationwide, in 2020, Wintrust Mortgage denied 12% of Black and/or African American borrowers' applications outright, compared to only 5.5% of white applicants. The difference is again statistically significant at over 9 standard deviations.

11. When Wintrust approves Black and/or African American customers' home purchase loan applications, it does so on substantially worse terms than offered to non-Black, non-African American borrowers. Wintrust imposes a significantly higher cost of lending on Black and/or African American borrowers than white borrowers. In 2020, Black and/or African American borrowers nationwide had to spend, on average, 3.3% of their Wintrust Mortgage loan value on costs and fees, versus 2.9% for white borrowers. The difference is again statistically significant at over 4 standard deviations.

12. Finally, as a result of Wintrust's uniform, nationwide policies and practices related to mortgage approvals, interest rate determinations, fees, and costs, Wintrust charges Black and/or African American borrowers higher interest rates than non-African American borrowers for home purchase loans. In 2020, for instance, the national average interest rate Wintrust Mortgage charged to Black and/or African American borrowers for home purchase loans was 3.31%, versus 3.21% for white borrowers. The difference is statistically significant at over 5 standard deviations.

13. Wintrust also discriminates against Black and/or African American customers in refinancing. In recent years, with historically low interest rates, homeowners have had the

³ The data include six potential actions taken: (1) loan originated; (2) application approved but not accepted; (3) application denied by financial institution; (4) application withdrawn by the applicant; (5) file closed for incompleteness; or (6) loan purchased by financial institution. Thus, some applications are neither approved nor denied.

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opportunity to refinance their mortgage loans, which occurs when a homeowner applies for credit related to their residential real estate to change the terms of an earlier loan. Over the last two years, U.S. homeowners refinanced almost \$5 trillion in mortgages, generating untold savings.⁴ This could have been an opportunity for Black and/or African American homeowners to build wealth and secure their families' futures.

14. But as it does with home purchase mortgages, Wintrust discriminates against Black and/or African American borrowers in refinancing. According to an analysis of 2020 Home Mortgage Disclosure Act data, Wintrust Mortgage approved 56% of refinancing applications from Black and/or African American applicants, compared with 68.7% from white applicants. This disparity is statistically significant at approximately 11 standard deviations.

15. Wintrust Mortgage denied Black and/or African Americans borrowers' refinancing applications outright 5.6% of the time, versus 3.2% of the time for white borrowers. This disparity is statistically significant at over 5 standard deviations.

16. And just as it does with home purchase loans, Wintrust imposes higher costs on Black and/or African American customers who obtain refinancing. In 2020, the average cost of borrowing for a Wintrust Mortgage refinancing was 2.1% of the loan value for Black and/or African American customers versus 1.7% for white borrowers. This disparity is statistically significant at over 11 standard deviations.

17. In sum, Wintrust disproportionately refuses to lend to Black and/or African Americans. But when it does, it charges Black and/or African American borrowers more costs and fees for less credit on worse terms than non-Black, non-African American borrowers, disproportionately excludes Black and/or African American borrowers from refinancing their

⁴ https://www.bloomberg.com/graphics/2022-wells-fargo-black-home-loan-refinancing/

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higher-interest loans, and even when it allows them to refinance, charges them higher costs and fees.

18. The racially discriminatory policies and practices at Wintrust are uniform and nationwide in scope. Wintrust has created artificial, arbitrary, and unnecessary barriers to fair housing opportunities for Black and/or African American borrowers. Wintrust's policies have discriminatorily extracted an enormous amount of wealth out of Black and/or African American households through higher costs, fees, and interest rates than charged to non-Black, non-African Americans. Class members who applied for and received loans at Wintrust offices across the country and were harmed by these same policies and practices are relying on Plaintiff to protect their rights. Wintrust's policies and practices are implemented with discriminatory intent and cause an unlawful disparate impact on Black and/or African Americans borrowers.

II. <u>Plaintiff Was Subjected to and Injured by Wintrust's Unlawful Conduct</u>

19. Plaintiff Bankhead is a well-qualified African American home borrower and wellrespected member of her community. She served with distinction for more than two decades as an Assistant State's Attorney in the Cook County State's Attorney's office before she was appointed to serve as Independent Juvenile Ombudsperson for the Illinois Department of Juvenile Justice. She earned a J.D. from the Chicago-Kent College of Law and a B.S. in Criminal Justice from Bradley University.

20. In 2020, Plaintiff engaged with a Wintrust loan originator to obtain a mortgage loan with the lowest rate and most favorable terms in connection with her purchase of residential real estate in a majority-Black neighborhood in Chicago.

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21. Although Wintrust purported to find the "best rates" for Plaintiff, Wintrust instead offered Plaintiff a higher interest rate with less favorable terms and conditions because of her race and because she was purchasing property in an area that was majority-minority.

22. Consistent with its nationwide policies and practices, Wintrust made unfavorable interest rate determinations and assessed unreasonable and unnecessary fees and costs against Plaintiff while extending her few credits.

23. For example, Wintrust offered Plaintiff a mortgage loan with an interest rate of 3.25%, which was higher than the market rate that Wintrust charged to non-African American customers. Wintrust further pressured Bankhead into obtaining a "rate lock," which would force her to maintain that rate even if interest rates decreased.

24. Although Wintrust advertised credits that would have reduced Plaintiff's closing costs, Wintrust instead required Plaintiff to apply those credits to extend the "rate lock," effectively eliminating the credit.

25. Although Wintrust dangled the prospect of a free "float down," which would have allowed Plaintiff to receive a lower interest rate if market interest rates decreased, Wintrust refused to provide Plaintiff a "float down" option without a significant additional fee.

26. Furthermore, consistent with its nationwide pattern or practice of discrimination, Wintrust not only insisted that Plaintiff remain locked into the inflated rate beyond the expiration of the rate lock but also demanded several hundred dollars in fees to extend the rate lock.

27. Wintrust's actions ultimately forced Plaintiff into a mortgage loan with a higher interest rate, higher costs and fees, and fewer credits than Wintrust charged to similarly situated non-African American borrowers.

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28. Because of Wintrust's conduct, Plaintiff lost substantial funds in closing and origination costs and has been required to pay higher monthly mortgage payments than similarly situated non-African American borrowers, which continues to the present.

CLASS ALLEGATIONS

29. Plaintiff brings this action pursuant to Rule 23 of the Federal Rules of Civil Procedure on behalf of herself and a class of Black and/or African Americans who applied for and/or received credit related to residential real estate from Wintrust or Wintrust Mortgage. Plaintiff seeks certification of a liability and injunctive and declaratory relief class under Rule 23(b)(2) and 23(c)(4), and/or certification of a class under Rule 23(b)(3). All requirements of class certification are met by the proposed class.

30. The class of Black and/or African American customers who applied for and/or received credit related to residential real estate from Wintrust or Wintrust Mortgage is so numerous that joinder of all members is impracticable. Fed. R. Civ. P. 23(a)(1).

31. There are questions of law and fact common to the class, and those questions can and should be resolved in a single proceeding that furthers this litigation. Fed. R. Civ. P. 23(a)(2).

32. The claims alleged by Plaintiff are typical of the claims of the class. Fed. R. Civ.P. 23(a)(3).

33. Plaintiff will fairly and adequately represent and protect the interests of the class.Fed. R. Civ. P. 23(a)(4).

34. The issue of determining liability regarding whether Defendants have engaged in race discrimination and maintain policies and practices that are intentionally discriminatory and/or have an unlawful disparate impact on Black and/or African American customers is

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appropriate for issue certification under Rule 23(c)(4). Other common issues are also appropriate for certification.

35. Defendants have acted or refused to act on grounds that apply generally to the class, so that final injunctive relief or corresponding declaratory relief is appropriate with regard to the class as a whole. Fed. R. Civ. P. 23(b)(2).

36. The questions of law and fact common to the members of the class predominate over any questions affecting only individual members, and a class action is superior to other available methods for the fair and efficient adjudication of the controversy. Fed. R. Civ. P. 23(b)(3).

<u>COUNT I</u>

EQUAL CREDIT OPPORTUNITY ACT 15 U.S.C. § 1691 *et seq.* (Class)

37. Plaintiff, on behalf of herself and all those similarly situated, realleges each and every paragraph above and incorporates them by reference as though fully stated herein.

38. The Equal Credit Opportunity Act, 15 U.S.C. § 1691 *et seq.*, makes it unlawful for a creditor to discriminate against any applicant with respect to any aspect of a credit transaction on the basis of race.

39. As described above, Defendants are creditors because they regularly extend, renew, and continue credit, and Plaintiff was an applicant for credit.

40. Defendants maintained a nationwide set of uniform, discriminatory mortgage loan origination and underwriting practices and engaged in a pattern or practice of systemic race discrimination against Black and/or African American mortgage loan and refinancing applicants and recipients that constitutes illegal intentional race discrimination and unlawfully disparately

impacts Black and/or African American customers in violation of the Equal Credit Opportunity Act.

41. Plaintiff and all those similarly situated were subjected to and harmed by Defendants' systemic and individual discrimination.

42. Defendants' unlawful conduct resulted in considerable harm to Plaintiff and all those similarly situated.

43. On behalf of herself and the class she seeks to represent, Plaintiff requests the relief set forth below.

COUNT II

RACE DISCRIMINATION IN VIOLATION OF 42 U.S.C. § 1981 (Class)

44. Plaintiff, on behalf of herself and all those similarly situated, realleges each and every paragraph above and incorporates them by reference as though fully stated herein.

45. Under 42 U.S.C. § 1981, persons of all races are guaranteed the same right to make and enforce contracts, regardless of race. The term "make and enforce" contracts includes the making, performance, modification, and termination of contracts, and the enjoyment of all benefits, privileges, terms, and conditions of the contractual relationship.

46. Defendants maintained a nationwide set of uniform, discriminatory mortgage loan origination and underwriting practices and engaged in a pattern or practice of systemic race discrimination against Black and/or African American mortgage loan and refinancing applicants and recipients that constitutes illegal intentional race discrimination in the making and modification of contracts in violation of 42 U.S.C. § 1981.

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47. Plaintiff and all those similarly situated were subjected to and harmed by

Defendants' systemic and individual discrimination.

48. On behalf of herself and the class she seeks to represent, Plaintiff requests the relief set forth below.

COUNT III

RACE DISCRIMINATION IN VIOLATION OF 42 U.S.C. § 1982 (Class)

49. Plaintiff, on behalf of herself and all those similarly situated, realleges each and every paragraph above and incorporates them by reference as though fully stated herein.

50. Under 42 U.S.C. § 1982, all citizens are guaranteed the same right to inherit, purchase, lease, sell, hold, and convey real and personal property, regardless of race.

51. As set forth above, Defendants maintained a nationwide set of uniform,

discriminatory mortgage loan origination and underwriting practices and engaged in a pattern or practice of systemic race discrimination against Black and/or African American mortgage loan and refinancing applicants and recipients that constitutes illegal intentional race discrimination and disparately impacts African Americans in violation of 42 U.S.C. § 1982.

52. Plaintiff and all those similarly situated were subjected to and harmed by Defendants' systemic and individual discrimination.

53. On behalf of herself and the class she seeks to represent, Plaintiff requests the relief set forth below.

COUNT IV

RACE DISCRIMINATION IN VIOLATION OF THE FAIR HOUSING ACT OF 1968 42 U.S.C § 3601 *et seq.* (Class)

54. Plaintiff, on behalf of herself and all those similarly situated, realleges each and every paragraph above and incorporates them by reference as though fully stated herein.

55. The Fair Housing Act, 42 U.S.C. § 3605(a), prohibits any entity whose business includes engaging in residential real estate-related transactions from discriminating against any person in making available such a transaction on the basis of race.

56. Defendants' business includes engaging in residential real estate-related transactions.

57. As set forth above, Defendants maintained a nationwide set of uniform,

discriminatory mortgage loan origination and underwriting practices and engaged in a pattern or practice of systemic race discrimination against Black and/or African American mortgage loan and refinancing applicants that constitutes illegal intentional race discrimination and unlawfully disparately impacts African Americans in violation of the Fair Housing Act of 1968.

58. Plaintiff and all those similarly situated were subjected to and harmed by Defendants' systemic and individual discrimination.

59. On behalf of herself and the class she seeks to represent, Plaintiff requests the relief set forth below.

COUNT V

PROMISSORY ESTOPPEL (Individual)

60. Plaintiff realleges each and every paragraph above and incorporates them by reference as though fully stated herein.

61. Defendants unambiguously promised that they would offer Plaintiff the lowest available interest rate, favorable terms and conditions, and a free "float down" should market rates decrease.

62. Defendants did not offer the lowest available rates, extend favorable terms and conditions, or allow Plaintiff to "float down" her interest when market interest rates were significantly reduced.

63. Defendants, through their mortgage originators, did and should have expected that Plaintiff would rely on their promises.

64. Plaintiff reasonably relied on such promises to her detriment.

65. By the above conduct, Defendants breached their promises to Plaintiff, causing Plaintiff substantial harm.

COUNT VI

FRAUDULENT INDUCEMENT (Individual)

66. Plaintiff realleges each and every paragraph above and incorporates them by reference as though fully stated herein.

67. Defendants falsely stated the material facts that they would offer Plaintiff the lowest available interest rate, favorable terms and conditions, and a free "float down" should market rates decrease.

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68. Defendants knew or believed that these statements were false at the time they made the statements, and Defendants did not offer the lowest available rates, extend favorable terms and conditions, or allow Plaintiff to "float down" her interest when market interest rates significantly fell.

69. Defendants made these statements with the intent to induce Plaintiff to agree to a "rate lock" and mortgage with Wintrust.

70. In reliance on the truth of Defendants' statements, Plaintiff agreed to a "rate lock" and mortgage with Wintrust.

71. Plaintiff was damaged by her reliance.

72. By the above conduct, Defendants breached their promises to Plaintiff, causing Plaintiff substantial harm.

COUNT VII

BREACH OF CONTRACT (Individual, in the Alternative to Count V)

73. Plaintiff realleges each and every paragraph above and incorporates them by reference as though fully stated herein.

74. Plaintiff and Defendants entered into valid and enforceable oral and written promises and agreements under which Defendants would offer Plaintiff the lowest available interest rate, favorable terms and conditions, and a free "float down" should market rates decrease.

75. Plaintiff performed under these contracts and agreements.

76. Defendants breached the contract by failing to provide the lowest available

interest rate, favorable terms and conditions, or a free "float down" when market rates decreased.

77. Plaintiff was damaged by Defendants' breaches.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff respectfully requests that this Court find in favor of her and the class she seeks to represent and against Defendants as follows:

- a. Certify this case as a class action;
- Designate Plaintiff as a Class Representative and designate Plaintiff's counsel of record as Class Counsel;
- Declare that Defendants' acts, conduct, policies and practices are unlawful and violate the Equal Credit Opportunity Act, 42 U.S.C. §§ 1981 and 1982, and the Fair Housing Act;
- d. Declare that Wintrust engaged in a pattern and practice of racial discrimination against Blacks and/or African Americans;
- e. Order Wintrust to offer mortgage loans at non-discriminatory rates to Plaintiff and all others similarly situated, and otherwise make Plaintiff and all others similarly situated whole;
- f. Order Wintrust to institute additional programmatic relief, including but not limited to policies and practices to avoid racially discriminatory approvals, rejections, interest rates, fees, costs, credits, terms, conditions and other policies;
- g. Award Plaintiff and all others similarly situated compensatory and punitive damages;
- i. Award Plaintiff and all others similarly situated prejudgment interest and attorneys' fees, costs and disbursements, as provided by law;
- j. Award Plaintiff and all others similarly situated such other make whole equitable,

injunctive and legal relief as this Court deems just and proper to end Defendants' discrimination and fairly compensate Plaintiff and all others similarly situated; and

k. Award Plaintiff and all others similarly situated such other relief as this Court deems just and proper.

DEMAND FOR A JURY TRIAL

Plaintiff hereby demands a jury trial as provided by Rule 38(a) of the Federal Rules of Civil Procedure.

Respectfully submitted,

STOWELL & FRIEDMAN, LTD.

By: /s/ Linda D. Friedman

Linda D. Friedman Suzanne E. Bish George Robot **STOWELL & FRIEDMAN LTD.** 303 W. Madison St., Suite 2600 Chicago, Illinois 60606 Phone: (312) 431-0888 Lfriedman@sfltd.com

ClassAction.org

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: <u>Class Action Alleges Wintrust, Barrington</u> <u>Bank Engage in Racial Redlining with Mortgage Lending Practices</u>