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8	UNITED STATE	ES DISTRICT COURT			
9	FOR THE DISTRICT OF ARIZONA				
10	Maria T. Archuleta, on behalf of herself	) Case No.			
11	and others similarly situated,	)			
12	Plaintiff,	)			
13	vs.	) CLASS ACTION COMPLAINT AND ) TRIAL BY JURY DEMAND			
14	1A Smart Start, LLC,				
15	Defendant.	)			
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#### **Nature of the Action**

- 1. Maria T. Archuleta ("Plaintiff") brings this class action against 1A Smart Start, LLC ("Defendant") under the Consumer Leasing Act ("CLA"), 15 U.S.C. § 1667, and its implementing regulations, 12 C.F.R. § 1013 *et seq.* ("Regulation M"), on behalf of herself and other similarly situated consumers.
- 2. She alleges that Defendant violated the CLA and Regulation M by failing to provide important financial disclosures in its ignition interlock lease agreements with consumers—either by omission or obfuscation.
- 3. In other words, as a result of Defendant's conduct, Plaintiff and other lessees signed equipment lease agreements with Defendant without understanding their true financial obligations, which is precisely what the CLA aims to avoid.
- 4. "Congress enacted the CLA as an amendment to the [Truth in Lending Act ("TILA")] and [thereby] extended the TILA's 'credit disclosure requirements to consumer leases." *Clement v. Am. Honda Fin. Corp.*, 145 F. Supp. 2d 206, 209 (D. Conn. 2001).
- 5. TILA—and, by extension, the CLA—thus was put in place to protect consumers from obfuscation or misinformation in credit and lease transactions.
- 6. Congress recognized and sought to remedy the information imbalance in such transactions, particularly for inexperienced or uninformed consumers lacking the

<sup>&</sup>lt;sup>1</sup> Internal citations and quotations are omitted, and emphasis is added, unless otherwise noted.

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financial shrewdness of those companies responsible for extending them credit or leasing them products—like Defendant here.

7. Defendant's lease agreements with Plaintiff and all putative class members are defective for the same reasons: they do not provide several financial disclosures required by the CLA and Regulation M in a manner that satisfies the statute and its regulations.

#### **Jurisdiction and Venue**

- 8. This Court has subject matter jurisdiction under 15 U.S.C. § 1667d(c) and 28 U.S.C. § 1331.
- 9. Venue is proper before this Court pursuant to 28 U.S.C. § 1391(b), as the events giving rise to Plaintiff's action occurred in this district, and as Defendant transacts business in this district.

#### **Parties**

- 10. Plaintiff is a natural person who, at all relevant times, resided in Pinal County, Arizona.
  - 11. Plaintiff is a "lessee" as defined under the CLA, 15 U.S.C. § 1667(2).
- 12. Defendant is a limited liability company formed in the state of Delaware and registered in Maricopa County, Arizona.<sup>2</sup>
  - 13. Defendant maintains principal offices in Grapevine, Texas.

Defendant began operations under the "Smart Start, Inc." name but transitioned to "1A Smart Start, LLC" after a corporate acquisition. *See* https://www.smartstartinc.com/media-center/our-history/ (last visited May 19, 2020).

- 14. Defendant offers, in its view, the "[b]est interlock on the planet, period."<sup>3</sup>
- 15. The ignition interlock device that Defendant leases to consumers "is a piece of electronic equipment that tests your level of alcohol consumption and prevents you from driving your car, truck, SUV, or crossover vehicle until you can pass a test. It is installed in your vehicle's electrical system and interrupts the starter in the event of a failed test. In cases of a DUI or a DWI charge, an Ignition Interlock Device and restricted driver's license can often take the place of a suspended license."<sup>4</sup>
- 16. Defendant offers its ignition interlock devices at over 1,800 installation locations nationwide.<sup>5</sup>
- 17. Defendant leases its ignition interlock devices to drivers throughout the country through use of "consumer leases" as defined under the CLA, 15 U.S.C. § 1667(1).
  - 18. Thus, Defendant is a "lessor" as defined by 15 U.S.C. § 1667(3).

### **Background of the CLA**

- 19. The CLA at its core requires disclosure of important terms—particularly financial terms—to protect consumers entering into lease agreements.
- 20. "Passed by Congress as an amendment to the Truth In Lending Act [], the CLA purports 'to assure a meaningful disclosure' of personal property lease terms to

https://www.smartstartinc.com/ (last visited May 19, 2020).

https://www.smartstartinc.com/general-faq/#toggle-id-1 (last visited May 19, 2020).

https://www.smartstartinc.com/ (last visited May 19, 2020).

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'enable the lessee to compare more readily the various lease terms available to him [and] limit balloon payments in consumer leasing.'" *Gaydos v. Huntington Nat. Bank*, 941 F. Supp. 669, 672 (N.D. Ohio 1996) (quoting 15 U.S.C. § 1601(b)).

21. In other words,

[b]ecause lease financing had become recognized as an alternative to credit financing and installment sales contracts, Congress also intended CLA disclosure requirements to enable comparison of lease terms with credit terms where appropriate. The CLA thus requires lessors of personal property subject to its provisions to make specified disclosures when a lease is entered into.

Turner v. Gen. Motors Acceptance Corp., 180 F.3d 451, 454 (2d Cir. 1999).

- 22. Accordingly, TILA's "strict liability standard attaches to violations of CLA disclosure requirements as well." *Gaydos*, 941 F. Supp. at 672.
- 23. Also important, "TILA reflects a transition in congressional policy from a philosophy of 'Let the buyer beware' to one of 'Let the seller disclose." *Layell v. Home Loan & Inv. Bank, F.S.B.*, 244 B.R. 345, 350 (E.D. Va. 1999).
- 24. And given the CLA's enactment within the same statutory structure, this philosophy applies with equal force to the CLA and Regulation M.

### **Statutory Disclosure Requirements**

- 25. To that end, the CLA and Regulation M require several types of disclosures in a consumer lease, all of which must be made in a clear and conspicuous manner.
- 26. Significantly, certain of the disclosures described in Regulation M also must be made in a "segregated" manner, separate and apart from the other lease terms:

The following disclosures shall be segregated from other information and shall contain only directly related information: §§ 1013.4(b) through (f),

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(g)(2), (h)(3), (i)(1), (j), and (m)(1). The headings, content, and format for the disclosures referred to in this paragraph (a)(2) shall be provided in a manner substantially similar to the applicable model form in appendix A of this part.

12 C.F.R. pt. 1013.3(a)(2).

- 27. Those disclosures that must be "segregated from other information" include:
  - The amount due at lease signing or delivery;
  - The number, amount, and due dates or periods of payments scheduled under the lease, and the total amount of the periodic payments;
  - The total amount of other charges payable to the lessor, itemized by type and amount, that are not included in the periodic payments;
  - The total of payments, with a description such as "the amount you will have paid by the end of the lease";
  - A statement regarding whether the lessee has the option to purchase the leased property, and, if at the end of the lease term, the purchase price; and
  - A statement that the lessee should refer to the remainder of the lease documents for additional information on early termination, purchase options and maintenance responsibilities, warranties, late and default charges, insurance, and any security interests, if applicable.

12 C.F.R. pt. 1013.4.

- 28. And per 12 C.F.R. pts. 1013.3 and 1013.4, these segregated disclosures must "be provided in a manner substantially similar to the applicable model form in appendix A" of Regulation M.
- 29. In other words, if a lessor chooses *not* to use the model form attached to the implementing regulations (and attached here as Exhibit A), the requisite "segregated"

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disclosures must be given in a manner at least "substantially similar to" to that model form.

- 30. These requirements for "segregated" disclosures date back to 1996, when the Board of Governors of the Federal Reserve System ("Board") conducted a review of Regulation M to ensure its continued and adequate protection of consumers.<sup>6</sup>
- 31. Among the Board's observations in 1996: "The major revision to this section [of Regulation M] . . . is the requirement to segregate certain disclosures from other information. Clear and conspicuous lease disclosures must be given prior to consummation of a lease on a dated written statement that identifies the lessor and lessee." 61 FR 52246-01, 52249 (Oct. 7, 1996).
- 32. The Board amended paragraph 3(a)(1) of Regulation M [12 C.F.R. pt. 1013.3(a)(1)] as follows:

Former §§ 213.4(a)(1) and 4(a)(2) required that all disclosures be made together on a separate statement or in the lease contract "above the place for the lessee's signature." The Board has deleted this requirement along with type-size meaningful sequence, same-page, and requirements, replacing them with the requirement that disclosures be segregated. Most commenters generally supported the proposed segregation requirement, although some commenters opposed the deletion of the other requirements. They believed that the signature requirement ensured that lessors would give disclosures before the consumer becomes obligated on the lease and discouraged lessors from putting important information on the back of a lease document. The Board believes that a segregation requirement and the clear and conspicuous standard provide the same level of protection as the previous rules.

The Board remained tasked with oversight of the CLA and Regulation M until the creation of the Consumer Financial Protection Bureau ("CFPB") in 2011, at which time the CFPB assumed the Board's role with respect to such oversight.

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Id.

The segregated disclosures and other CLA disclosures must be given to a consumer at the same time. Lessors must continue to ensure that the disclosures are given to lessees before the lessee becomes obligated on the lease transaction. For example, by placing disclosures that are included in the lease documents above the lessee's signature, or by including instructions alerting a lessee to read the disclosures prior to signing the lease.

Nonsegregated disclosures need not all be on the same page, but should be presented in a way that does not obscure the relationship of the terms to each other.

33. To that end, the Board also amended paragraph 3(a)(2) [12 C.F.R. pt.

1013.3(a)(2)] as follows:

Most commenters—representing both the industry and consumer groups—generally supported some form of segregation of leasing disclosures. Many commenters believed that consumers would be more likely to read and understand the disclosures if key items were segregated from other disclosures and contract terms. Pursuant to its authority under section 105(a) of the TILA, the Board has adopted the requirement that certain consumer leasing disclosures be segregated from other required disclosures and from general contract terms to assure clear, conspicuous, and meaningful disclosure of lease terms.

Some commenters, including trade groups that represent a large portion of the motor vehicle leasing industry, suggested that the more important disclosures be further highlighted in a manner similar to the Board's Regulation Z. The Board believes that the segregation requirement and the requirement that disclosures be in a form substantially similar to the applicable model form in appendix A adequately focuses the consumer's attention on key information.

Lessors may provide the segregated disclosures on a separate document or may include them in their lease contracts, apart from other information. The general content, format, and headings for these disclosures should be substantially similar to those contained in the model forms in appendix A. Lessors may continue to provide the remaining disclosures required by Regulation M and the CLA in a nonsegregated format.

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The model forms in Appendix A for open-end leases, closed-end leases, and furniture leases have been revised.

Id.

#### **Factual Allegations**

- 34. In October 2018, Defendant installed one of its ignition interlock devices in Plaintiff's vehicle.
- 35. On or about October 16, 2018, Plaintiff signed a "Contract for the Provision of Monitoring Services" with Defendant, which is a lease agreement whereby Plaintiff agreed to pay Defendant monthly for use of an ignition interlock device that would be returned when no longer needed.
- 36. A copy of the parties' lease agreement is attached as Exhibit B (the "Agreement").
- 37. Plaintiff leased the ignition interlock equipment for personal, family or household purposes—namely, for personal use in a vehicle.
- 38. The initial lease term began in October 2018 and continued through at least July 2019, when she lost possession of her vehicle and therefore no longer needed, or used, the ignition interlock equipment.
- 39. The first page of the Agreement is dominated by several sections describing "CLIENT INFORMATION," "COURT INFORMATION," "THEFT WARRANTY," "RECOVERY COST," "TRAINING ACKNOWLEDGEMENT," as well as a separate section to be completed by a "Smart Start Representative." Ex. B at 1.
  - 40. Each of these individual sections is outlined in a thin, black border.

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- 41. Thus, visually, the Agreement is comprised of several different rectangular boxes.
- 42. Significantly, however, the payment disclosures offered by Defendant are found in single-spaced text sandwiched between two of these rectangular boxes roughly three-quarters of the way down the page.
  - 43. There, Defendant states:

CONTRACT Payments (figures do not include any applicable tax) The CONTRACT payment for services is \$\frac{69/76}{9}\$ per month, or any portion thereof. Enrollment fee, \$\frac{0}{50}\$, Lockout fee, \$\frac{75/50}{50}\$, Termination fee, \$\frac{250}{50}\$, Transfer fee \$\frac{150}{50}\$, \$100 by-pass charge. The first month's CONTRACT payment for services and the enrollment fee are payable in advance. Thereafter, the monthly CONTRACT shall be payable on the corresponding day of each month, until the service is terminated and all equipment is returned to Smart Start.

*Id.* (emphasis in original).

- 44. Notably, all figures save for the \$100 by-pass charge were written into the Agreement by hand in designated spaces left blank so that Defendant's representatives could insert the figures at the time of signing.
- 45. Additionally, Defendant's representatives appear to have written into the Agreement's margins more payment figures not included in the pre-printed text of the Agreement.
- 46. Among these added figures are a \$75 "REMOVAL" fee and \$10 "MODEM FEE." *Id.*
- 47. Flipping the page reveals several more contractual provisions appearing in small, single-spaced print. *See id.* at 2.

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48. Of relevance here, under "CLIENT'S OBLIGATIONS," the Agreement reads:

During the term of this Contract, Client agrees to (1) follow instructions and procedures to ensure effective provision of the monitoring service; (2) pay a service enrollment fee, a termination fee, including lock out fees as stated under CONTRACT Payments; (3) prepay the service enrollment fee and make payments every thirty (30) days thereafter (or as otherwise agreed) of the CONTRACT amount; (4) pay to SMART START all taxes applicable to payments required under this CONTRACT; (5) reimburse SMART START for any loss or damage to service equipment which occurs while the monitoring service is being provided to client; (6) ensure proper continuity of the monitoring service by delivering service equipment to SMART START during SMART START's normal business hours for recalibration and, upon termination of this service agreement, delivering service equipment for removal; (7) make all service payments to SMART START or a Smart Start approved direct payment vendor by a method approved by SMART START; and (8) pay a collection fee of 35% of outstanding delinquent balances should SMART START have to turn this account over to an agency or attorney and pay all reasonable and necessary attorneys' fees and court costs.

*Id.* (emphasis in original).

- 49. During her lease term, Plaintiff paid Defendant several hundred dollars in total for use of the ignition interlock equipment subject to the lease Agreement.
- 50. Plaintiff typically paid Defendant monthly, sometimes paying as little as \$79 and sometimes as much as \$129, depending on what fees and charges Defendant applied to her account during each visit.
- 51. The most common fees Defendant applied, and Plaintiff paid, were a \$69 "System Service" fee as well as a \$10 "State Required Modem Fee."

### **Class Allegations**

52. Plaintiff brings this action as a class action pursuant to Federal Rule of Civil Procedure 23(b)(3) on behalf of a class defined as:

All persons (1) with an address in Arizona (1) to whom 1A Smart Start, LLC leased an ignition interlock device for personal, family, or household purposes, (2) with an initial lease term greater than four months, (3) for which the lease is currently in force or was terminated on or after May 19, 2019, and (4) and in connection with which 1A Smart Start, LLC failed to provide, prior to the consummation of the lease, segregated written disclosures informing the lessee of (a) the amount due at lease signing or delivery; (b) the payment schedule and total amount of periodic payments; (c) the total amount of other charges payable to 1A Smart Start, LLC, itemized by type and amount, which are not included in the periodic payments; (d) the total of payments owed under the lease; (e) a statement of whether or not the lessee has the option to purchase the leased property, and, if at the end of the lease term, the applicable purchase price; or (f) a statement referencing other requisite, non-segregated disclosures.

- 53. Excluded from the class is Defendant, its officers and directors, and any entity in which Defendant has or had a controlling interest.
- 54. The proposed class satisfies Rule 23(a)(1) because, upon information and belief, it is so numerous that joinder of all members is impracticable.
- 55. The exact number of class members is unknown to Plaintiff at this time and can only be determined through appropriate discovery.
- 56. The proposed class is ascertainable because it is defined by reference to objective criteria.
- 57. In addition, the proposed class is identifiable in that, upon information and belief, the names and addresses of all members of the proposed class can be identified in business records maintained by Defendant.
- 58. The proposed class satisfies Rules 23(a)(2) and (3) because Plaintiff's claims are typical of the claims of the members of the class.

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- 59. To be sure, Plaintiff's claims and those of the members of the class originate from the same standardized lease agreement utilized by Defendant, and Plaintiff possesses the same interests and has suffered the same injuries as each member of the proposed class.
- 60. Plaintiff satisfies Rule 23(a)(4) because she will fairly and adequately protect the interests of the members of the class and has retained counsel experienced and competent in class action litigation.
- 61. Plaintiff has no interests that are contrary to or irrevocably in conflict with the members of the class that she seeks to represent.
- 62. A class action is superior to all other available methods for the fair and efficient adjudication of this controversy, since, upon information and belief, joinder of all members is impracticable.
- 63. Furthermore, as the damages suffered by individual members of the class may be relatively small, the expense and burden of individual litigation make it impracticable for the members of the class to individually redress the wrongs done to them.
- 64. There will be no extraordinary difficulty in the management of this action as a class action.
- 65. Issues of law and fact common to the members of the class predominate over any questions that may affect only individual members, in that Defendant has acted on grounds generally applicable to the class.
  - 66. Among the issues of law and fact common to the class:

- a. Defendant's violations of the CLA as alleged herein;
- b. Defendant's use of form Contracts for the Provision of Monitoring Services;
- c. Defendant's practice of providing Contracts for the Provision of Monitoring Services without segregated disclosures as required by the CLA;
- d. the availability of statutory penalties; and
- e. the availability of attorneys' fees and costs.

#### Count I: Violations of 15 U.S.C. § 1667a and 12 C.F.R. pt. 1013.4

- 67. Plaintiff repeats and re-alleges the factual allegations contained in paragraphs 1 through 66.
- 68. At 15 U.S.C. § 1667a, the CLA requires in pertinent part that "[e]ach lessor shall give a lessee prior to the consummation of the lease a dated written statement on which the lessor and lessee are identified setting out accurately and in a clear and conspicuous manner the following information with respect to that lease, as applicable:"
  - (1) A brief description or identification of the leased property;
  - (2) The amount of any payment by the lessee required at the inception of the lease;
  - (3) The amount paid or payable by the lessee for official fees, registration, certificate of title, or license fees or taxes;
  - (4) The amount of other charges payable by the lessee not included in the periodic payments, a description of the charges and that the lessee shall be liable for the differential, if any, between the anticipated fair market

value of the leased property and its appraised actual value at the termination of the lease, if the lessee has such liability;

\* \* \*

- (9) The number, amount, and due dates or periods of payments under the lease and the total amount of such periodic payments
- 69. Regulation M further demands that certain disclosures be made in a "segregated" manner separate and apart from all other information contained in a consumer lease:

The following disclosures shall be segregated from other information and shall contain only directly related information: §§ 1013.4(b) through (f), (g)(2), (h)(3), (i)(1), (j), and (m)(1). The headings, content, and format for the disclosures referred to in this paragraph (a)(2) shall be provided in a manner substantially similar to the applicable model form in appendix A of this part.

12 C.F.R. pt. 1013.3(a)(2).

- 70. Among those disclosures required to be "segregated" in such a manner:
- (b) Amount due at lease signing or delivery. The total amount to be paid prior to or at consummation or by delivery, if delivery occurs after consummation, using the term "amount due at lease signing or delivery." The lessor shall itemize each component by type and amount, including any refundable security deposit, advance monthly or other periodic payment, and capitalized cost reduction; and in motor vehicle leases, shall itemize how the amount due will be paid, by type and amount, including any net trade-in allowance, rebates, noncash credits, and cash payments in a format substantially similar to the model forms in appendix A of this part.
- (c) Payment schedule and total amount of periodic payments. The number, amount, and due dates or periods of payments scheduled under the lease, and the total amount of the periodic payments.
- (d) Other charges. The total amount of other charges payable to the lessor, itemized by type and amount, that are not included in the periodic payments. Such charges include the amount of any liability the lease imposes upon the lessee at the end of the lease term; the potential difference

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between the residual and realized values referred to in paragraph (k) of this section is excluded.

(e) Total of payments. The total of payments, with a description such as "the amount you will have paid by the end of the lease." This amount is the sum of the amount due at lease signing (less any refundable amounts), the total amount of periodic payments (less any portion of the periodic payment paid at lease signing), and other charges under paragraphs (b), (c), and (d) of this section. In an open-end lease, a description such as "you will owe an additional amount if the actual value of the vehicle is less than the residual value" shall accompany the disclosure.

\* \* \*

- (i) **Purchase option.** A statement of whether or not the lessee has the option to purchase the leased property, and:
  - (1) End of lease term. If at the end of the lease term, the purchase price; and

\* \* \*

(j) Statement referencing nonsegregated disclosures. A statement that the lessee should refer to the lease documents for additional information on early termination, purchase options and maintenance responsibilities, warranties, late and default charges, insurance, and any security interests, if applicable.

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12 C.F.R. pt. 1013.4.

- 71. Here, Defendant violated 15 U.S.C. § 1667a and 12 C.F.R. pt. 1013.4 in several respects by failing to provide such segregated disclosures, as described above, in the form and manner required by the CLA and Regulation M, prior to the consummation of Plaintiff's lease Agreement.
- 72. Specifically, regarding section 1667a(2), the Agreement does not properly explain what amount(s) Plaintiff is required to pay at the inception of the lease. *See generally* Ex. B.

- 73. As to section 1667a(3), while the Agreement references payment of taxes, it does not explain precisely what amount(s) of taxes are owed as part of Plaintiff's payments.
- 74. As to section 1667a(4), the Agreement does not adequately explain what "other charges" are payable aside from the monthly payments—which is particularly confusing since the Agreement *does* list several other types of potential charges, including a "Lockout fee," "Termination fee," "Transfer fee," "by-pass charge," "MODEM FEE," and "Removal" fee. *See* Ex. B at 1.
- 75. As to section 1667a(9), the Agreement similarly fails to disclose the number, amount, and due dates of Plaintiff's required monthly payments under the lease, as well as the total amount of such monthly payments owed. *See* Ex. B at 1.
- 76. At best, the Agreement requires a "payment for services" of "\$69/76 per month, or any portion thereof," *id.*, without explaining *when* this payment is due, how many such payments are owed, or what the total of these payments will be.
- 77. Turning to Regulation M's requirements for certain "segregated" disclosures, nowhere in the Agreement does Defendant specifically list an "amount due at lease signing or delivery," nor does it otherwise explain precisely what amount of money is due at the lease signing—let alone in a "segregated" manner—in contravention of 12 C.F.R. pt. 1013.4(b). See generally Ex. B.
- 78. Concerning 12 C.F.R. pt. 1013.4(c), Plaintiff's Agreement fails to explain the number, amount, and due dates or periods of payments, nor does it explain the total of periodic payments owed under the Agreement.

79. To be sure, while the Agreement lists a monthly "payment for services" o
"\$69/76" (which does "not include any applicable tax"), it does not then specify: (i) what
amount of tax will be charged in addition to the "\$69/76" base payment; (ii) the number
of monthly payments required; (iii) the due dates for the monthly payments; (iv) whether
any of the various other fees listed also will be charged monthly; or (v) the total of the
monthly payments owed under the Agreement. See Ex. B at 1.

- 80. Indeed, based on Plaintiff's payment records, it appears the \$10 "MODEM FEE" was a recurring monthly fee, though Plaintiff's Agreement did not explain so.
- 81. As to 12 C.F.R. pt. 1013.4(d), Plaintiff's Agreement similarly fails to adequately explain what "other charges" will be applied, and when, as explained above.
- 82. As to 12 C.F.R. pt. 1013.4(e), nowhere in the Agreement does Defendant disclose "the amount [Plaintiff] will have paid by the end of the lease," or something similar.
- 83. That is, Defendant never tallies the total amount of money owed under the Agreement—to include initial charges, monthly charges, and other one-time fees required of Plaintiff. *See generally* Ex. B.
- 84. As to 12 C.F.R. pt. 1013.4(i), Defendant does not explain in the Agreement whether Plaintiff has the option to purchase her ignition interlock device, and if at the conclusion of the lease, at what price. *See generally* Ex. B.
- 85. As to 12 C.F.R. pt. 1013.4(j), Defendant also fails to include in the Agreement a statement referring Plaintiff to the remainder of the lease document for additional information on early termination, purchase options and maintenance

responsibilities, warranties, late and default charges, insurance, and any security interests, if applicable. *See generally* Ex. B.

- 86. To be sure, such a statement is entirely missing from Plaintiff's Agreement, likely because Defendant made little-to-no effort to segregate these necessary disclosures to begin with, as required by law.
- 87. Further, to the extent any of the above-listed disclosures may be found scattered among the two pages of the Agreement, Defendant still failed to meet its burden under the CLA and Regulation M because any such disclosures are *not* properly segregated from other information in the lease, and *not* provided in a manner substantially similar to the applicable model form (attached as Exhibit A for reference).
- 88. In short, Defendant's Agreement with Plaintiff is precisely what the CLA and Regulation M were enacted to avoid—a confusing onslaught of lease terms that utterly fails to "focus[] the consumer's attention on key information," as the Board intended.
- Agreement, she was confused and unsure as to many of its terms, including (i) the total amount of money she owed under the lease; (ii) the exact amount of each periodic payment required by the lease; (iii) whether and to what extent other charges may be assessed beyond the monthly payment amounts; and (iv) whether she had the option to purchase the leased property at the conclusion of the lease (and if so, at what price).
- 90. Confusion of this magnitude is tantamount to deception on the part of Defendant; at signing, Plaintiff remained oblivious as to the true costs of the lease. *See*

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McQuinn v. Bank of Am., N.A., 656 F. App'x 848, 849 (9th Cir. 2016); Clement, 145 F. Supp. 2d at 210.

- 91. By virtue of its violations, Defendant is liable to Plaintiff under 15 U.S.C. § 1667d(a), 15 U.S.C. § 1640(a)(1), and 15 U.S.C. § 1640(a)(2)(A)(i) for all actual damages incurred and for statutory damages in the amount of 25% of the total amount of monthly payments due under the lease agreement.
- 92. The harm suffered by Plaintiff is particularized in that the violative lease agreement was presented to her personally, regarded her personal obligations in connection with the lease of ignition interlock equipment, and failed to give her statutorily-mandated disclosures to which she was entitled.
  - 93. Likewise, the CLA's disclosure provisions

serve[] to protect a consumer's concrete interest in "avoid[ing] the uninformed use of credit," a core object of the TILA. These procedures afford such protection by requiring a creditor to notify a consumer, at the time he opens a credit account, of how the consumer's own actions can affect his rights with respect to credit transactions. A consumer who is not given notice of his obligations is likely not to satisfy them and, thereby, unwittingly to lose the very credit rights that the law affords him. For that reason, a creditor's alleged violation of each notice requirement, by itself, gives rise to a "risk of real harm" to the consumer's concrete interest in the informed use of credit.

Strubel v. Comenity Bank, 842 F.3d 181, 190-91 (2d Cir. 2016) (emphasis in original).

94. No matter, that risk of real harm materialized here, as Plaintiff was unaware of the true costs associated with her lease of the ignition interlock device as a result of Defendant's inadequate disclosures.

95. Had Plaintiff known of the true costs involved, she would have pursued other alternatives for the ignition interlock device she desired.

**WHEREFORE**, Plaintiff respectfully requests relief and judgment as follows:

- A. Determining that this action is a proper class action and designating Plaintiff as class representative under Rule 23 of the Federal Rules of Civil Procedure;
- B. Adjudging that Defendant violated 15 U.S.C. § 1667a and 12 C.F.R. pt. 1013.4 for its failure to provide Plaintiff or members of the proposed class requisite segregated disclosures concerning their leases of Defendant's ignition interlock equipment;
- C. Awarding Plaintiff and members of the proposed class actual damages pursuant to 15 U.S.C. § 1667d(a) and 15 U.S.C. § 1640(a)(1), and/or statutory damages pursuant to 15 U.S.C. § 1667d(a) and 15 U.S.C. § 1640(a)(2)(B);
- D. Awarding Plaintiff and members of the proposed class their reasonable costs and attorneys' fees incurred in this action, including expert fees, pursuant to 15 U.S.C. § 1640(a)(3) and Rule 23 of the Federal Rules of Civil Procedure;
- E. Awarding Plaintiff and members of the proposed class any pre-judgment and post-judgment interest as may be allowed under the law; and
  - F. Awarding other and further relief as the Court may deem just and proper.

#### TRIAL BY JURY

Plaintiff is entitled to and hereby demands a trial by jury.

### Case 2:20-cv-00973-DJH Document 1 Filed 05/19/20 Page 22 of 22

Respectfully submitted this 19th day of May, 2020. By: <u>s/Jesse S. Johnson</u> Jesse S. Johnson\* \* to seek admission pro hac vice 

Case 2:20-cv-00973-DJH Document 1-1 Filed 05/19/20 Page 1 of 2

## UNITED STATES DISTRICT COURT DISTRICT OF ARIZONA

## **Civil Cover Sheet**

This automated JS-44 conforms generally to the manual JS-44 approved by the Judicial Conference of the United States in September 1974. The data is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. The information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is authorized for use <u>only</u> in the District of Arizona.

The completed cover sheet must be printed directly to PDF and filed as an attachment to the Complaint or Notice of Removal.

Plaintiff(s): Maria T. Archuleta Defendant(s): 1A Smart Start, LLC

County of Residence: Pinal County of Residence: Maricopa

County Where Claim For Relief Arose: Pinal

Plaintiff's Atty(s): Defendant's Atty(s):

Jesse S. Johnson Greenwald Davidson Radbil PLLC 7601 N. Federal Hwy., Suite A-230 Boca Raton, Florida 33487 561-826-5477

II. Basis of Jurisdiction:

3. Federal Question (U.S. not a party)

III. Citizenship of Principal Parties (Diversity Cases Only)

Plaintiff:- **N/A**Defendant:- **N/A** 

IV. Origin: 1. Original Proceeding

V. Nature of Suit: 371 Truth in Lending

VI.Cause of Action: 15 U.S.C. § 1667 Violations of the Consumer Leasing Act

VII. Requested in Complaint

Class Action: **Yes**Dollar Demand:
Jury Demand: **Yes** 

VIII. This case is not related to another case.

1 of 2 5/19/2020, 1:20 PM

#### Case 2:20-cv-00973-DJH Document 1-1 Filed 05/19/20 Page 2 of 2

Signature: /s/ Jesse S. Johnson

Date: <u>05/19/2020</u>

If any of this information is incorrect, please go back to the Civil Cover Sheet Input form using the *Back* button in your browser and change it. Once correct, save this form as a PDF and include it as an attachment to your case opening documents.

Revised: 01/2014

2 of 2

## Exhibit A

### Federal Consumer Leasing Act Disclosures

Date				
Lessor(s)		Lessee(s)		
Item	Color	Description of Leased Property Stock #	Mfg.	Quantity
10011	0 0.01	Stock "		Quantity
Amount Due at Lease Signing	Monthly Days	monts	Other Changes (not nort of	Total of Daymonts
Amount Due at Lease Signing  First monthly payment \$	Monthly Pays	nly payment of \$	Other Charges (not part of	Total of Payments (The amount you
Refundable security deposit \$	is due on	, followed by	Pick-up fee \$	will have paid by the end of the lease)
Delivery/Installation fee \$		ts of \$ due on	\$ Total \$	Φ.
\$ Total \$		of each month. The total of your nts is \$	10141 \$	\$
Purchase Ontion at End of Le	ase Term [You have a	ontion to nurchase the leased n	roperty at the end of the lease ter	m for \$
			chase the leased property at the e	
		•	termination, purchase options and	I maintenance
responsibilities, warranties, late	and default charges, ins	surance, and any security interest	t, if applicable.	
[The following provisions are the not	nsegregated disclosures re	quired under Regulation M.]		
Official Fees and Taxes. The total	Lamount you will pay for o	official fees, and taxes over the term	of your lease, whether included with	want manthly
payments or assessed otherwise: \$		official lees, and taxes over the term	or your rease, whether included with	our monuny
Insurance. The following types and	amounts of insurance will	be acquired in connection with this le	ease:	
				·
We (lessor) will provide the in	nsurance coverage quoted a	bove for a total premium cost of \$ _	·	
You (lessee) agree to provide	insurance coverage in the a	mount and types indicated above.		
Standards for Wear and Use. The	ne following standards are a	applicable for determining unreasonal	ble or excess wear and use of the lease	ed property:
Maintenance.				
[You are responsible for the fo	llowing maintenance and se			
				J
[We are responsible for the following the fo	=			]
Warranties. The leased property is	subject to the following exp	press warranties:		
				·
Early Termination and Default.	(a) You may terminate thi	s lease before the end of the lease ter	rm under the following conditions:	·
The charge for such early term	ination is:			·
(b) We may terminate this least	e before the end of the leas	se term under the following condition	is:	·
Upon such termination we shal	l be entitled to the followin	g charge(s) for:		
				<del></del>

Appendix A-3 Model Furniture Lease Disclosures

Page 2 of 2

Early Termination and Default. (continued)	
(c) To the extent these charges take into account the value of the leased property at termination, if you disag property, you may obtain, at your own expense, from an independent third party agreeable to both of us, a property value of the property which could be realized at sale. The appraised value shall then be us	professional appraisal of the
Security Interest. We reserve a security interest of the following type in the property listed below to secure perfections.	
Late Payments. The charge for late payments is:	
Purchase Option Prior to the End of the Lease Term.	
[You have an option to purchase the leased property prior to the end of the term. The price will be [\$	]/the method of determining the price].]
[You do not have an option to purchase the leased property.]	

## **Exhibit B**

SMART START

SMART START

2:20-cv-00973-DJH DOCUGONTRACBFOR THE PROMISION OF MANIFORMACT")

COMPANY: SMART START, INC. • 500 EAST DALLAS ROAD, GRAPEVINE, TX 76051 • 1-800-880-3394

(hereināfier "SMART START")

CLIENT (hereinafter "Client") INFORMATION Upon enrollment or transfer, shop <u>MUST</u> fax to (972)929-6638		
First Name No la ca	MiddleLast	Teel date
	7A1 /	State 7 ( Zip × 5/30)
Address City  How long have you lived here? SO + VRS _ Home Phone (		Cell (
	)	Gender (circle) Male / Female
Personal E-mail Address	State Issued How did you h	ear about Smart Start? 12(Chili)
Driver's License #		
Social Security #		Monos An Lean
Nearest relative <u>not</u> living with you <u>JULIE Name</u>	Relation	Level of andrews 1, 1, 2, 1, G
Employer		Length of employment? 1)//>
company contacted by Smart Start, Inc. to furnish any investigative cor	isumer report that may be requested in considerat	ion of this CONTRACT.
COURT INFORMATION		
Attorney's Name:	1	Phone: ( )
A copy of Client's court order is attached.   Yes   No Case #/File	#	Req'd Period Mos.
_		☐ Probation ☐ License Suspension/Reinstatement
☐ MVD ☐ MVA ☐ Parole ☐ Voluntary	□ DMV □ RMV □ Other:	70 4 NRS 950
	W. Co. k.	
THEFT WARRANTY (THIS IS NOT INSURANCE) – IGNITION		
This warranty is optional. Please read this carefully. This warranty w service if the equipment is stolen. The warranty is valid under the fo	llowing conditions: 1) the entire vehicle for which	th this service is provided is stolen AND 2) you supply
a valid hard copy of a police report with your theft claim AND 3) you I for all scheduled appointments. Term: This warranty shall commence	have paid the monthly warranty and CONTRACT	fees on time each month and have brought your car in
as of the date set forth therein (2) by the shop effective immediately up	oon discovery that the equipment has been tampe	red with or misused by client, or (3) by SMART START
for any other reason effective Fifteen (15) days after SMART START's START. The cost of the warranty program may be changed at any time	written notice to Client issued to Client's last kn if deemed necessary by Smart Start, The warrar	own address as reflected in the records of SMART  ity fee is non-refundable. The warranty cost
is prepaid monthly with your CONTRACT payment.	A 700 Monthly	,
(Initial) <u>IACCEPT</u> the warranty.	,	
(Initial) IDECLINE the warranty and accept responsi	bility for the \$1,550.00 replacement cost of servi	ice equipment.
RECOVERY COST		
Client understands that the purchased monitoring service requires equi return in good order and condition of all equipment provided in further	pment be given over to the temporary care of Clic ance of this CONTRACT, reasonable wear and to	ent. Client understands that Client is responsible for the ear alone excepted. Client shall pay for the service
purchased where Client's failure to properly care for equipment preven	its proper provision of the service. Client agrees t	o pay to SMART START such sum as may be necessary
to cover all damaged, broken or missing parts of the equipment. Client CONTRACT with SMART START is damaged beyond repair, und	t further acknowledges and CONTRACTs that ler section 8 RISK OF LOSS of this CONTRA	in the event the equipment described in this  CT, the recovery cost of the equipment shall be:
SSI-1000*: \$1,550. <sup>60</sup>	0 Camera® & GPS®: \$2,150. <sup>∞</sup> 50®: \$1,550. <sup>∞</sup>	IN-HOM Standard*: \$1,550.** IN-HOM Mobile*: \$1,800.**
SSI-20/20*: \$1,550.00 SSI-20/3	80 Camera*: \$1,800.00 0 GPS module*: \$1,900.00	IN-HOM Power Cord*: \$ 20.00 IN-HOM Power Supply*: \$ 70.00
SSI-20/20 GPS module <sup>®</sup> : \$1,900. <sup>60</sup> SSI-20/3	30 Camera* & GPS*: \$2,150.00	IN-HOM Pkg Mati <sup>®</sup> : \$10.∞
Client further acknowledges these are liquidated damages in the even	vent of any court action.	
TRAINING ACKNOWLEDGMENT		urphased and the use of related aguinment by a
I received written instructions, watched the training video (ignition into Smart Start technician. I know to rinse my mouth with water prior to	o each test. I understand that if my unit takes pic	tures. I am required to dress appropriately at all times
while the equipment is in use. I understand I should leave the unit training Lreceived. I know to call 1-800-880-3394 anytime with questi	plugged in at all times, except when transport	ing unit (IN-HOM™). I am comfortable with the
Client initials		.4.
CONTRACT CONDITIONS	\$7500	LETENAL A/O-HODEM TE
Certificate of Acknowledgment and Acceptance of CONTRACT Co I hereby acknowledge that the monitoring service provided by SMART	START requires my understanding and participat	ion in the process put in place by SMART START and my
appropriate use of and care for the equipment provided. I further acknow equipment and CONTRACT conditions after full inspection thereof as	wledge receipt of the equipment described in this	CONTRACT with SMART START and accept the
and accept the CONTRACT Warranty (Ignition Interlock), Termination	information, and additional conditions as outline	ed in this document. I understand Smart Start may change
terms and conditions of this service agreement at any time without notice	ce. I understand this CONTRACT is available to	the in Spanish for interpretation purposes. Si necesito
ayuda, entiendo que este contrato de servicios esta disponible en Españ CONTRACT Payments (figures do not include any applicable tax) I	The CONTRACT payment for services is \$77	per month, or any portion thereof. Enrollment fee,
\$, Lockout fee, \$/(/Termination fee, \$/5/, Transfe enrollment fee are payable in advance. Thereafter, the monthly CONTR	r fee \$\frac{\frac{1f}{f}}{\frac{1}{f}}, \$100 by-pass charge. The first me that the first me the first me that the first	of each month, until the service is terminated and all
equipment is returned to Smart Start.	The state of the s	123 M 11 - 11 - 18 - 18
SIGNATURE OF CLIENT  Colorado clients: I understand this is an agreement to purchase the	SMART START service provided from	DATE: to
This section to be completed by a Smart Start Representative	N. A.	
TECH: PI: V CHAVEZ	SERVICE LOCATI	ON: 150151611-
Client Identifier:		Enrollment Date: /// . // \$
Device SSI-1000* SSI-20/20*	SSI-20/30 <sup>®</sup> Sta	undard IN-HOM™ Mobile
(circle one) Head # 112 > N CM [40]	Logger # FFBRC	45720
Camera # ENE W 1900 115		~, <u>, , , , , , , , , , , , , , , , , , </u>
VIN:License P	late:	Temp
Year/Make/Model: 19 Clary Coltailt		Color:
NEW CLIENT TRANSFER □	NEW DMV CONTRACT □	Mileage:
	Form of payment: 🗖 Cash 🔲 Charge	
The vehicle's electrical system is not functioning properly and may pro	event proper provision of the service. I have infor	med the client of this situation.
Client initials Details of problem:		· ·

LEREYLE, SMART START hereby agrees to provide the monitoring service to Client and Client hereby takes possession from SMART START of the equipment described below thereits and the property and place of the text identified above, compacting couple due promises compacting to the property and place of the place of the property and place of the place of the property and place of the property and place of the place of the property and place of the property and place of the place of the property and place of the property and place of the

inonitioning service shall continue to be considered ongoing and therefore equipment shall continue to be beld under the terms of this CONTRACT and the CONTRACT shall thereupon be extended indefinitely as to the term at the same monthly CONTRACT pand their (30) days written notice, whereupon the Client shall forthwith deliver the equipment to SMART START is set forth in this paragraph. 11. EFEECTIVE DATE: This CONTRACT shall become valid when executed and accepted by SMART START, notice of SMART START's acceptance of this CONTRACT shall be governed and construed in accordance with the laws of the State of Texas. Client hereby unconditionally consents and agrees that any legal action brought under the terms of this CONTRACT shall be in the State cours of Tarrant or Dallas County, Texas.	•
ADDITIONAL CONDITIONS (GENERAL) Technician reviews each line with Client. Client initials each line for understanding.	-
Complete payment is due each month in the form of MasterCard, Visa, Money Order, or Cash. No Checks.	
SMART START reserves the right to collect a refundable security deposit. Deposits cannot be applied to services rendered.	
SMART START does not allow extensions to our clients. Please do not ask our technicians to extend payments for calibrations, violation lockouts, or payment for	:
service. All payments are due at time of service.	i
Failure to return service equipment to Smart Start is considered Felony THEFT and may result in charges being filed.	
Any unused portion of your monthly CONTRACT is NOT pro-rated at the time of ending the program (Termination fees apply at the conclusion of the program).	
Tampering with service equipment will result in additional charges and notification to Client's monitoring authority.	
SMART START does not give copies of datalog reports to clients.	
SMART START only provides photographs as necessary—and directed by law—for the provision of the monitoring service and will exclusively use, disseminate or	
dispose of said photographs or depictions as SMART START judges necessary. To ensure proper provision of the monitoring service, Client may not prohibit	
SMART START from disseminating photographs or depictions.	
Client understands it is their responsibility to advise all other people in proximity to the equipment that photographs are being taken and transmitted to SMART START	
and SMART START is not liable for any photograph taken and transmitted while the equipment is in the custody of Client.	
Be sure to obtain and KEEP a receipt for ALL service and payment transactions.	
Client understands that they must rinse their mouth with water prior to each and every test undertaken during provision of the monitoring service, and	ı
Client is responsible for all tests.	ı
Client must return on or before Client's LOCKOUT date for calibration. Failure to return is a violation of the monitoring service purchased by Client and may result	
in a fee to reset the equipment. Further, SMART START may notify the appropriate monitoring authority when Client is out of compliance with the monitoring service.	İ
Client is responsible for timely CONTRACT payments until they conclude the program.	ı
Client understands they must take a validating test after any failed test. A failed test is any test other than a PASS.	ļ
Client should call 1-800-880-3394 with any questions.	İ
ADDITIONAL CONDITIONS (IGNITION INTERLOCK) Technician to review each line with Client and have client initial each line	7
Client understands provision of the monitoring service requires Client only operate a vehicle equipped with Ignition Interlock equipment.	1
SMART SPART is not responsible for tow fees, unless direct fault is found to be with equipment provided for the monitoring service.	I
Client is responsible for timely CONTRACT payments until the service is terminated and equipment is returned to SMART START for removal, (even if	Ì
Client is not using the service and/or equipment, Client's car is not operable, or Client is incarcerated. Keep in mind that pricing may vary between SMART	l
START locations.	l
SMART START is not responsible for vehicles left overnight on our premises. Vehicles left may be towed at owner's expense.	l
then using the monitoring service, Client knows to always practice safe driving habits and keep their eyes on the road. Client understands that they have	l
several minutes to complete a running re-test and should find a cofe place to park before paid.	ı
several minutes to complete a running re-test and should find a safe place to park before using equipment in furtherance of the purchased service.)	ı
WARNING: The manufacturer of service equipment disclaims all warranties expressed or implied as to the safety of any person operating this vehicle after drinking	
WARNING: The manufacturer of service equipment disclaims all warranties expressed or implied as to the safety of any person operating this vehicle after drinking any amount of alcohol, or any passenger in this vehicle. Any individual (ampering, circumventing or misusing this equipment shall be subject to prosecution and/or civil liability.	
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## **ClassAction.org**

This complaint is part of ClassAction.org's searchable class action lawsuit database and can be found in this post: <u>Smart Start Ignition Interlock Device Lease Agreements Missing Required Financial Disclosures</u>, <u>Lawsuit Says</u>